UGUST 19, 1972

CHEMIST & DRUGGIST

he newsweekly for pharmacy

Warner announce anusol cream



a very welcome addition to the anusol range

Very welcome because . . .

It was pre-launch tested for both patient and doctor acceptability.

It provides elegant and acceptable treatment for uncomplicated ano-rectal conditions.

It is also an ideal lubricant for use with suppositories.

The non-staining, water-miscible base means that the active principles can be more readily absorbed.

Full information is available on request.
William R. Warner & Co. Ltd., Eastleigh, Hampshire.
Telephone: Eastleigh 3131.

WARNER

See your Warner representative for introductory bonus offer

CHRISTMAS GOODS
SPECIAL SECTION

Medicines Act: 'transition' ends August 31

Autoclaving—no foolproof process

Reduce stocks before VAT NPU advises

Reimbursement for Lanoxin muddle?

Beautiful New Supersoft Shampoo



The perfect partner for the super successful Hairspray. To give you supershining sales.

Reckitt & Colman, Toiletries Divi

CHEMIST & DRUGGIST

113th year of publication Vol. 198 No. 4823 The newsweekly for pharmacy

CONTENTS

VAT: reduce stock holding, NPU advises members	253
Pay Lanoxin costs, say contractors	253
Medicines licences transitional period ends	254
Dressings to go metric	254
'Apply Medicines Act standards to hospitals'	255
US bans growth stimulant	255
Lepetit expansion in UK	256
The Xrayser column: Doubt on doubt	257
Autoclaving is no foolproof process, says Commission	262
Christmas gifts 1972	265
Comment ☐ Skilled management ☐ A time for support	279
Recent developments in antibiotics—Part 2	282

WELLCOME INSTITUTE LIBRARY

Coll.	WelMOmec
Coll. No.	

Company News	256	Promotions	260
Business Briefly	256	On TV Next Week	260
Appointments	256	Trade News	261
People	257	Bonus Offers	261
Deaths	257	New Officers	262
News in Brief	257	Letters	279
New Products	259	Market News	288
Prescription Specialities	260	*Classified Advertisements*	289

Editor Arthur Wright, FPS, DBA

Deputy Editor R. E. Salmon, MPS

Markets Editor W. S. Bowman, MPS MIPharmM

News Editor Charles Ward

Technical Editor P. J. Merry, BSc, MPS

Beauty Products Editor Hélène de Klerk

Information Services I. H. Cotgrove

Price List Mary Mackintosh

Advertisement Manager James Lear

Advertisement Executives
J. Foster-Firth, MPS
John C. Jackson

Production K. Harman

Published every Saturday by
Benn Brothers Ltd,
25 New Street Square, London EC4A 3JA
(01-353 3212) Telex 887026

Subscription Department,
Lyon Tower, 125 High Street,
Colliers Wood, London SW19
(01-542 8575)

Midlands office
240-244 Stratford Road,
Shirley, Solihull, Warwicks
021-744 4427

Scottish office
74 Drymen Road,
Bearsden, Glasgow
041-942 2315

North East office
Permanent House
The Headrow, Leeds LS1 8DF
Leeds 22841

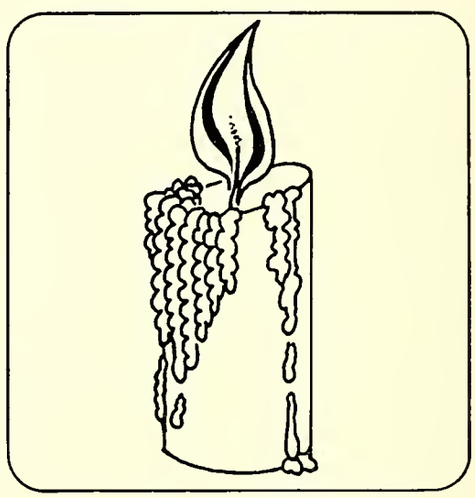
North West office
491 Chester Road,
Old Trafford, Manchester M16 9HF
061-872 5151

Subscription Home and Overseas £8 pa; £0·30 per copy (including postage)

Official organ of the Pharmaceutical Society of Ireland and of the Pharmaceutical Society of Northern Ireland

Contents © Member Audit Bureau of Circulations

A Benn Group Journal



It's time to choose Christmas stock—for a selection of what is on offer this year, see pp 265-276

NOW

Meet your open prescriptions for

DIAZEPAM

with ATENSINE®

Licensed under British Patent No. 972,968.

ATENSINE, 2 mg and 5 mg tablets
in containers of 250 and 1,000.

Ask your Berk Representative
for our latest prices or write for further information.

BERK PHARMACEUTICALS LIMITED,
GODALMING & SHALFORD, SURREY.
Telephone Godalming 4191

®Regd. Trade Mark.

J 4209

VAT: reduce stock holding says NPU

Buy only enough stock for immediate needs, the National Pharmaceutical Union is advising members in its latest *Supplement*.

The Union does not expect any change in the government's decision not to refund purchase tax paid on stock-in-hand when VAT is introduced in April 1973—and anticipates that the proposed "tax-free period" will be short, operating for a maximum of six weeks.

Many big stores and chains have said they will reduce prices as soon as the tax "holiday" starts, and other retailers will be under pressure to follow suit.

Thus the public will delay buying until the tax holiday and demand will fall away long before it.

The NPU's advice, therefore, is to ask suppliers to accept more frequent orders for smaller quantities, not to re-order "once-in-a-blue-moon" items until later, and to be extra careful in ordering Christmas merchandise to avoid having unsaleable "gift" stock left over.

"Explain the position to customers and they may well be sympathetic."

Support is given to manufacturers who are offering schemes to protect retailers from the double taxation—and it is suggested that representatives should be asked what their companies' plans are.

Meanwhile, pressure on MP's and Customs and Excise is continuing in the hope of an "eleventh hour" climb down by the government.

Two minor sale-or-return concessions have been made recently, but neither is likely to help smaller chemists. One allows outers of goods to remain purchase tax free until broken—then the whole contents must be "adopted" by the retailer. The other permits differentiation of stock by a code or mark instead of a serial number — but the code must be changed and stock taken every month.

VAT booklets

Copies of two booklets giving comprehensive guidance on value added tax (VAT) are included in a basic information package which is being sent to some 1½ million traders by Customs & Excise.

The two booklets, "General Guide" and "Scope and Coverage", are intended to help traders prepare for VAT which will operate from April 1, 1973 when purchase tax and selective employment tax will be abolished.

The former (Notice No 700) explains how the new tax will operate and provides a list of addresses of Customs & Excise VAT offices throughout the United Kingdom. Scope and Coverage (Notice No 701) explains which supplies of goods and services are chargeable with VAT and which are not.

The package also contains forms VAT 1 (Notification of Taxable Business), VAT 2 (Details of All Partners), VAT 41 (VAT Trade Classification), and VAT 50 (Application for Group Registration). There is also a reply-paid card to enable traders to obtain extra copies as well as more specialised literature.

Regulations for PT termination

Regulations published as Statutory Instrument 1972 No. 1146 provide that from October 1 until purchase tax is removed (April 1, 1973) persons having in their possession chargeable goods on which the tax does not become due until they purchase them (as under sale or return arrangements) must keep records of all such goods and furnish periodical statements to their suppliers of those goods remaining in their possession and of those purchased by them.

The Regulations also provide for the revocation of the Purchase Tax Regulations 1965 by stages, consequent upon the termination of the tax. Provisions revoked include those which regulate purchase tax registration, declarations by importers, and representations as to the purpose of a purchase or importation (with effect from April 1, 1973) and the furnishing of returns of tax (with effect from May 1, 1973).



Mr H. C. Taylor second from left, and his wife (F. Wainwright & Son, Eastleigh, Hants) southern area first prize winner in the 1972 window display competition of Shulton (Great Britain) Ltd, at the presentation of prizes. Also pictured are Mr J. Quill, second from right, (regional manager, Shulton) and Mr H. Jackson (area manager, Shulton). Mr and Mrs Taylor won a 14 day holiday in Mexico

'Pay Lanoxin costs'

Pharmacists should be able to recover the additional costs they have incurred as a result of the recent problems with Lanoxin, the Central NHS (Chemist Contractors) Committee maintains.

The Committee has lodged a claim with the Department of Health for the recovery of the cost of telephone calls to doctors about the change of tablets during August and succeeding months. It considers that in order to carry out the Scowen Committee's advice, pharmacists will be required to make a considerable number of calls and to spend much time, not only in making calls but also in reassuring patients.

Mr J. Wright, secretary to the Committee, has written to both the Committee on Safety of Medicines and to Burroughs Wellcome & Co., to express concern that the Central NHS Committee was not consulted over the Lanoxin letters sent to pharmacists.

He says that as the representative body — to which pharmacists in retail practice naturally turn for advice on such problems—the Committee is in a special position to appreciate the implications for contractors and "the problems that have already arisen and will arise as a result."

Differing plasma digoxin levels

A wide range of plasma levels of digoxin were noted in seven patients, taking brands of digoxin other than Lanoxin, in a study reported in last week's *Lancet*.

In another 76 patients on stabilised doses of different brands (including Lanoxin) bioavailability appeared to be similar for the lower dose ranges (0·125-0·5mg daily), though in the higher dose ranges (0·625-0·75mg daily) Lanoxin tablets appeared to give slightly higher plasma-digoxin levels.

The study conducted by Dr J. Hamer and colleagues at St Bartholomew's Hospital, London, was carried out before the recent change in potency of Lanoxin tablets.

Dr Hamer says the findings indicate that the brand of digoxin tablet used can have a pronounced effect on the biological availability of the drug in some patients.

In the smaller trial of seven patients lower plasma levels were due to decreased absorption of the drug.

"When the tablet material was crushed and given as a capsule much higher plasma-levels were obtained. It is concluded that delayed tablet disintegration sometimes causes low biological availability of digoxin."

Plasma levels were measured in duplicate by a radioimmunoassay technique.

☐ A Boots spokesman told *C&D* that the company has now introduced further tests for its digoxin tablets. Boots Ltd have adopted the immunoassay method recently introduced by Burroughs Wellcome & Co, but no changes have been made in manufacturing methods.

Medicines licences: 'transitional' period to end

September 1 has been confirmed as the date from which statutory licensing of all medical products under Part II of the Medicines Act 1968, will be compulsory.

The Medicines (Termination of Transitional Exemptions) (No 1) Order (SI 1972 No 1198, HM Stationery Office), brings to an end on August 31 the period during which products marketed, and activities carried on before September 1, 1971, could be continued without a licence.

The law

From September 1 this year it will not be lawful to put on the market or to sell by wholesale medicinal products in the UK otherwise than in accordance with appropriate licences and subject to the conditions in those licences. A retailer, however, does not need a licence for the sale of prepacked medicinal products.

The products with provisional licences will, in due course, be liable to review by reference to the criteria of safety, efficacy and quality, and the licences may then be varied or revoked.

Over 1,000 firms have applied for licences in respect of more than 50,000 individual products. Despite efforts by the Health and Agriculture Departments and trade associations, however, it is believed that a number of firms engaged in relevant business have not yet applied. They should do so at once, the Departments stress.

Inspections

The Department of Health says that its team of inspectors will be unable to complete the initial round of inspections by September 1. Manufacturers whose premises have not been inspected by that date will be specially authorised to continue in business until a licence has been granted, under the Medicines (Exemption from Licences) (Manufacture and Assembly temporary provisions) Order 1972 (SL No 1199), HM Stationery Office, price £0·05).

The authorisation can only be given where an application for a manufacturer's licence has been made and the required fees have been paid but the application has not been determined by the licensing authority.

In two cases the date for operation of licensing has not yet been fixed.

The first case relates to the manufacture or supply of substances which are treated as medicinal products only when they are supplied as ingredients for use in the preparation of substances which are for administration for medicinal purposes in a pharmacy or hospital or by a practitioner (or in the course of business in retail supply of herbal remedies). The second concerns wholesale dealings in products for human use which may legally be sold by retail otherwise than at pharmacies.

Inquiries should be addressed to the Department of Health Medicines Division, Finsbury Square House, 33 Finsbury Square, London, EC2A 1PP or the Ministry of Agriculture, Fisheries and Food, Government buildings, Garrison Lane, Chessington, Surrey.

Dressings to go metric

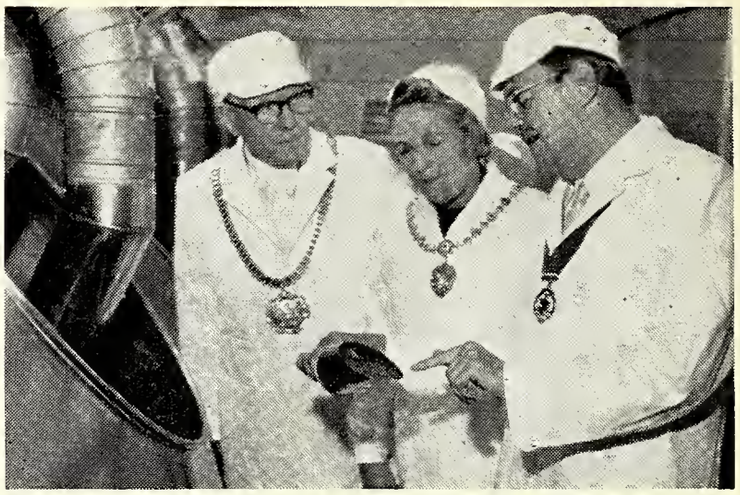
Surgical dressings and appliances will be changed over to metric measurements by manufacturers between October 1 and December 31 announces the latest quarterly list of revised prices to the Drug Tariff. Pack sizes and labelling will also be altered as previously agreed.

The basis of the changeover adopted for most appliances is as follows: 1in is replaced by 2.5cm, 1yd by 1m, 4oz by 100g and 1lb by 500g.

From October to December EC10 orders may be met by supply of either the Imperial or Metric pack.

Specification of all dressings and appliances included in the January, 1973, Drug Tariff will relate only to metric packs. The changes will be set out in detail in the October quarterly amendment.

[The revised Drug Tariff now also lists payment for rota service at the rate of £0.50 per hour for week day service and £2 per hour for on early closing days, Sunday and public holidays].



The Lord mayor of Liverpool (Alderman Robert Meadows) and the Lady mayoress, recently visited Evans Medical Ltd, Speke, Liverpool, and toured production and allied areas. Mr A. W. Newberry, manager of the company's tablets department is seen explaining work on tablet coating. Mr Newberry was recently appointed chairman of the Liverpool Branch of the Pharmaceutical Society

Fined for sale to non-pharmacy

Richardson-Merrell Ltd were fined £20 with £20 costs at Marlborough Street Court, London, last week after admitting the sale of their product Vick 44 to David Sands Ltd, who were not authorised sellers of poisons.

Mr D. Miller counsel for the company, who had one previous conviction recorded against them in 1970 for a similar offence, said they regretted the affair very much.

"There is no danger to health involved. One could swill a whole bottle of this mixture and apart from getting rid of your cold, it would no nothing else."

Mr Miller added that the company had not noticed that David Sands Ltd, was not a registered chemist but it was an understandable error because the company received over 1,500 orders a month.

The case was brought by the Pharmaceutical Society.

Dentists warned on anaesthetic

There is no justification for the incorporation of 1:25,000 noradrenaline in dental local anaesthetic solutions and such preparations should not be used according to A. J. Boakes and colleagues writing in Tuesday's *British Dental Journal*.

The investigation was particularly concerned with Xylestesin and Hostacain-with-noradrenaline (now discontinued) which were found to produce a marked rise in blood pressure and reflex bradycardia. The Committee on Safety of Medicines has received 15 adverse reaction reports in the past eight years.

Attention is now being paid to other anaesthetics containing lower concentrations of noradrenaline.

NPU raises subscriptions

The Executive committee of the National Pharmaceutical Union has decided to increase to £15 the annual subscription paid per pharmacy in England and Wales, with effect from January 1, 1973.

Corresponding increases will be applied in Scotland and Ulster at the appropriate dates.

The subscription has been £10 for over seven years—despite an 84 per cent increase in expenses between 1965 and 1971.

Boots careers for 250

Boots Ltd expect to be able to offer "promising careers" to some 250 pharmacy graduates in 1973—the same number of posts as are being offered this year.

The company holds an annual three-day conference to tell undergraduates about to start their final year, about the career opportunities open to them. This year's conference—at Nottingham University, September 5-8—is reported to be fully booked, confirming the need for industry to inform the undergraduate about what careers are available.

'Apply Medicines Act standards to hospitals'

Although the Medicines Act does not bind the Crown, equivalent standards should be applied to hospital manufacturers as are applied to commercial operators under the Act, says the Medicines Commission.

The statement is made in the Commission's interim report on heat sterilised fluids for parenteral administration (see page 262).

A Committee of the Commission, under the chairmanship of Lord Rosenheim, was set up to review measures that should be taken in the course of production, distribution, storage and use of medicinal products to prevent them becoming vehicles of infection. As a first priority it has considered measures relating to sterile products.

Selected units

In discussing hospital manufacture of infusion fluids, the committee considers that production facilities which were found to vary greatly from hospital to hospital should eventually be limited to selected large units.

It is also recommended that regional pharmacists should be given responsibility for the management of the facilities, and should have authority to close down hospital manufacture.

The committee regards reorganisation of the facilities within hospitals "as a matter of considerable urgency".

Technicians: more course interest

A growing interest in the correspondence course for pharmacy technicians is reported this week by the Pharmacy Assistants Training Board.

The course, which is normally of two years duration, leads to the Dispensing Technician's Certificate of the City and Guilds of London Institute. A fee of £30 covers the full two years of the course which is purchased by the employer and is available in all areas where no local college course is provided.

Full details and application form are available from: The Secretary, PATB, 321 Chase Road, London N14 6JN.

£4,000 fine for uncustomed goods

Kenneth Higson, 31, of Callender Street, Ramsbottom, Lancs, pleaded guilty on August 9 to four summonses of dealing in pharmaceutical products on which Customs duty had not been paid. He was ordered to pay the £4,000 at the rate of £5 a week.

Malcolm Brown, of Molyneux Road, Westhoughton, near Bolton, pleaded guilty to one similar offence with Higson and was fined £1,000.

For the Customs and Excise it was said the offences had come to light after checks with wholesalers which showed that such things as Anadin tablets and Beecham's powders were being sold to them cheaply.

Both men admitted that they had been buying the products in Southern Ireland and bringing them back into Britain. Higson had sold them to wholesalers in London, Manchester and Blackburn. The products were valued at more than £5,000.

For the defence it was said that the two men had intended to undercut the market in Britain.

When they arrived at the Customs post at Newry, on the Irish border, they found it closed at 5pm and they drove through unchallenged. "It was so easy they were tempted to do it again."

More stringent Olympic tests

Athletes tempted to use illegal drugs or stimulants at this month's Olympic Games in Munich, will find the risk of detection is now greater.

Gas chromatography will be used for monitoring by the Drug Control Commission of the International Olympic Committee.

A medal winner found guilty of taking any of some 30 performance-improving substances will be disqualified; while if any member of a participating team is found to have taken drugs, the whole team will be disqualified. In addition, more than 2,500 randomly selected competitors will be screened for evidence of drugs in their urine.

The mass screening task will be performed by a £40,000 Hewlett-Packard automated gas chromatography system. Eight HP gas chromatographs, each capable of analysing 36 samples of urine automatically, will be connected to a computer. Results will be produced in 20 minutes, and any samples shown to contain suspicious substances will then be further analysed by a mass spectrometer for final confirmation.

The new system is expected to operate more quickly than the one employed at the Winter Games in Sapporo, Japan. Only three steps—sample extraction, gas chromatograph separation, substance identification and quantifying—will be required, compared with a lengthy fifteen-stage process used at Sapporo.

By giving publicity to the monitoring system Olympic officials hope to discourage competitors from using drugs. In the past athletes have died or suffered permanent physical and mental damage as a result of drug overdoses or extreme overexertion permitted by the use of pain or fatigue inhibiting drugs.

'No policy on family planning'

The Government are adopting a leisurely and disinterested attitude to the question of population growth according to the Commons select committee on population policy.

The committee's second report declares: "We are astonished that Sir Keith Joseph (Secretary of State for Social Services) should apparently have no plans or policy for relating family planning services to population size or trends."

The report repeats the recommendation that steps should be taken to provide comprehensive family planning and birth control services as a normal part of the National Health Service. It suggests the setting up of a special office to advise the Government on population policy.

(Fifth Report from the Select Committee on Science and Technology, 1971-72—Population Policy. HM Stationery Office. £0.52½).

Local briefings for sales staff

Chambers of trade and similar bodies can now arrange briefings on selling and display techniques for retailers on a local basis. These half-day sessions are offered by the Design Council which has planned, with the approval of the Distributive Industry Training Board, programmes for junior sales assistants and managerial staff.

Courses are based on the belief that a shopkeeper does best when his goods are presented attractively and efficiently and his selling staff are not only knowledgeable but pleasant also.

Sales assistants will be told in the morning session about the stages of making a sale and practical display techniques, including merchandise handling and care, ticketing and the use of colour and lighting.

In the afternoon proprietors, managers and senior staff can hear talks on the same subjects in more detail.

They will be advised on ways of motivating their staff and of carrying out a profitable display programme. Display designs and equipment, the production and use of promotion material will also be discussed.

The first two such sessions will be held at the Harlow Technical College on September 12. Further details from Mrs J. MacKrell, professional training services, Design Centre, 28 Haymarket, London SW1Y 4SU.

US bans growth stimulant

The US Food and Drug Administration has ordered an end to the use of diethylstilboestrol (DES) as a growth stimulant in animal feeds.

New scientific data is reported to cast serious doubt on the FDA's ability to set rules for its use in animal feed that will insure against residues remaining in animal livers at time of slaughter.

Use of DES as implants will continue to be allowed, pending results of tests scheduled to be completed in the next few weeks. Up to now, no residue has been detected when implants were used as the sole source of DES. Implants have been shown to be approximately as effective as DES in feed, even though used at a dosage level at least 30 times lower than that used in feed.

COMPANY NEWS

Lepetit plans major expansion

Lepetit Pharmaceuticals Ltd which started their activities in the UK early in 1969 now plan to enter the germicide and diagnostic markets. In addition the company is to put an increased emphasis on local research and development in Great Britain.

Separate divisions have been formed to handle the company's pharmaceutical products, medical-surgical products and diagnostic services.

Newly-announced executive appointments include those of Mr Michael V. Trayler, MA (head of advertising); Mr William D. Morris, BSc (head of commercial services); Mr James Lennox, BSc (medical-surgical products); Mr David B. Antoine (diagnostic services); and Miss Mary I. Thomas, BPharm, who joins the company's technical information services.

Also appointed are Mr D. R. Sutton, southern area supervisor, and hospital representatives, Messrs Paul V. W. Chadwick (North Riding), J. Leacy (Manchester), E. M. Richards Urquhart (Scotland), and N. Wright (south coast).

S&N's higher profit

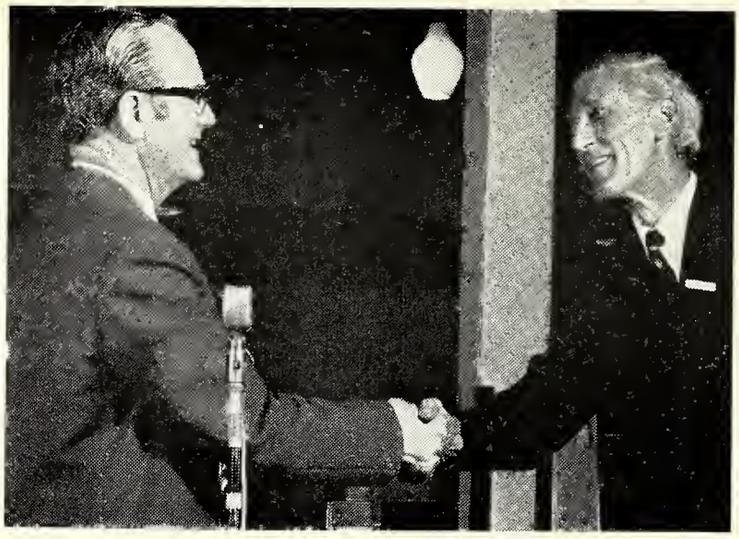
Sales of Smith & Nephew Associated Companies Ltd for the 24 weeks ended June 17 were £30·48m against £27·85m in the corresponding period of 1971. Group profit, before tax, was £3·8m (against £3·5m) and after tax £2·35m (£2·1m).

The profit from associated companies reflects an improvement in British Tissues Ltd, compared with last year.

Interim dividend, deferred until January 1973, is 7¾ per cent (7 per cent).

Gala sales and profits up

Gala Cosmetic Group Ltd pushed up their sales to £5·91m in the half year ended June 17 (from £4·56m in the corresponding period of 1971).



Seen here with Mr A. Baxter (left) a deputy chairman of ICI pharmaceuticals division, Mr Jack Perkin, Avlex representative for the South and South-east of England recently received an award for 40 years service with ICI, the last 18 being with pharmaceuticals division

Pre-tax profit went up by 40 per cent to £540,000 and net profit after tax by 37 per cent to £338,000. Interim dividend is raised from 4 per cent to 5 per cent but payment is being delayed until January 1973 so that the company will be liable to a minimum corporation tax following changes in regulations governing taxation of companies.

Mr Stanley Picker has been appointed chairman. Mr Stephen Steen remains director.

Wholesaler's record year

Sales of Bertram Griffiths Ltd, Cardiff, at £3·27m were a record for the year ended March 31 being 10 per cent up on the previous year.

Net profit after all charges including tax amounted to £111,059.

It is expected that a depot opened this year in Swansea will make a significant contribution to trading profits in due course.

New Scottish wholesaler

M & S Toiletries, a new Scottish merchandising company, has been launched to provide a service for Scottish retailers of toiletries, cosmetics, properties and accessories from 12 Commercial Street, Leith.

Behind the development are Messrs D. McBeath who was UK sales manager for the wholesale division of Reckitt & Colman toiletries division at Derby; A. R. Speirs, Scottish area sales manager and J. A. Gardiner, West of Scotland representative of Reckitt & Colman.

Hestair chairman on Johnsons-HPL

The half year financial statement of Hestair Ltd mentions that their recently acquired subsidiary Johnsons-HPL was responding to reorganisation with a turnover of £7m from the remaining net investment of £500,000. "We paid £2·5m for the Johnsons-HPL group," says Mr D. L. Hargreaves (chairman). "We have sold properties and non-profit-making companies for £1·8m and have reduced debtors and stock by over £0·2m."

Hestair's pre-tax profit at the half-way stage was £302,200 (£3,600).

In brief

Ashe Chemicals Ltd made a pre-tax profit of £538,753 in 1971 (£508,368 in 1970). Total dividend is 18¾ per cent (same). The dividend was in accordance with the offer made on behalf of International Telephone and Telegraph Corporation and declared unconditional in April.

Makro (Cash and Carry) Ltd, subsidiary of the Dutch wholesaler, Steenkolen Handelsvereeniging NV, have opened a warehouse in Hornhouse Lane, Kirkby, Liverpool.

Warner Lambert Co had sales of $365·03m in the second quarter of the year, an increase of 13 per cent compared with the same period last year. Net earnings were $28·79m (up 13 per cent).

LRC International Ltd are repeating their dividend with a final of 24 per cent making 40 per cent for the year ended March 31.

Jeyes Group Ltd: Pre-tax profit for half year ended June 17 was £466,000 (£441,000 in equivalent period of 1971. Interim dividend 1·875p (1·75p).

Dunbee - Combex - Marx Ltd: Toiletries and fancy goods accounted for £452,289 of the group's 1971 profits against £293,914 in 1970.

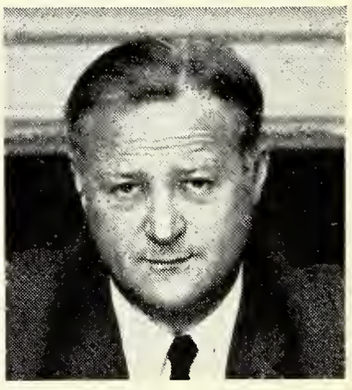
Personna International (a division of Philip Morris & Co Ltd) have changed the name of the company to Personna International UK Ltd.

American Cyanamid Co: Second quarter earnings were $30·93m against $24·45m a year ago. Worldwide second quarter sales were $365·01m (against $339·87m).

Appointments

Servier Laboratories Ltd have appointed Mr David Thomson to the board as financial director.

Wellcome Foundation Ltd: Mr A. J. Shepperd has been appointed a director of the Foundation with effect from September 1. He relinquishes his appointment as a director of Laporte Industries (Holdings)

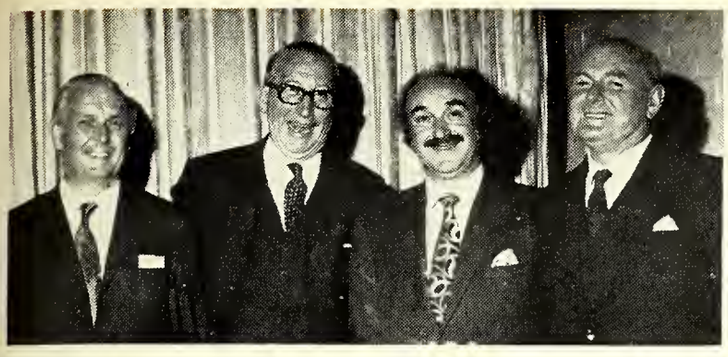


Ltd with which company he clocked up over 100,000 air miles during the past year on behalf of Laporte.

Mr Shepperd has a BSc degree in economics from the University of London.

South-east Metropolitan Regional Hospital Board has appointed Mr J. C. Barfield, regional pharmacist. He takes up his post on November 1.

Mr Barfield, is chief pharmacist in the Guy's Hospital Group, London, being previously chief pharmacist in the Hendon Group. He qualified from Chelsea in 1944 and has been in the hospital service since 1950.



Mr R. Weston (second from right) recently presented a gold watch to each of three Hodders employees. The recipients, from left, were Messrs R. Simpson, C. R. Eynon and S. G. Riches (see story below)

PEOPLE

Long service at Hodders

Three employees of Hodders of Bristol had their long service recognised at a dinner recently when Mr Ralph Weston, managing director of Weston Pharmaceuticals Ltd (the parent company) presented a gold watch to each. The recipients were Messrs C. R. Eynon, MPS, R. Simpson, MPS and S. G. Riches.

Mr Eynon, joined Hodders in May 1941 as a branch manager and became a branch supervisor and eventually director of Hodders with responsibility for wholesaling and warehousing activities, a position which he still occupies. He is now a director of Westons Chemists (Wholesale) Ltd.

Mr Simpson completed 25 years' continuous service in April although he had in fact been apprenticed to Hodders before that. He rejoined the company in 1947, after service in the forces, as a relief pharmacist and was appointed area manager for the Bristol area in 1969. Mr Simpson's father was also a member of Hodders staff for 38 years.

Mr Riches joined Hodders as an office boy in 1922. Since that day his record of service has been unbroken apart from war service. He became company secretary and a director of Hodders before acquisition of the company by Westons.

Miss Barbara Nickel, a German pharmacist, walked into the Scottish Design Centre in Glasgow recently to escape the rain—and walked out a woman in a million. For Barbara was the one-millionth visitor to the centre since it opened in 1968. After being welcomed by officials Miss Nickel chose a coffee service to take back to her home in Stuttgart.

Deaths

Tomblin. Recently, Mr Edward Aldridge Tomblin, MPS, 26 Tudor Drive, Oadby, Leicester, aged 75. Mr Tomblin qualified in 1920, went into business in Leicester Road, Oadby in 1921, and retired in 1949. He was the longest-serving member of the local Executive Council and took an active interest for many years in the work of the Pharmaceutical Society, nationally and locally.

NEWS IN BRIEF

☐ Italy's biggest health insurance institution has decided to strike off 10,000 pharmaceutical products from its recommended list as being "either useless or harmful" reports *Sunday Times.*

☐ The chairman of the Plymouth Branch of the Pharmaceutical Society, Mr R. J. F. Bowden, accompanied by the vice-chairman, Mr J. Pike, and Mr Mervyn Madge, a member of council, paid an official call on the lord mayor recently.

☐ The Italian firm of CTIP (Compagnia Tecnica Industrie Petroli) of Rome has been awarded a $1·7m contract for the supply of equipment and services for the construction of a pharmaceutical products' plant in Finland.

☐ A fundamental research programme is needed to improve the efficiency of influenza vaccination, Mr Michael Alison, Health and Social Security Under Secretary, said recently in the House of Commons. He was announcing a "substantial contract" from the Department which has been placed with the microbiological research establishment at Porton Down.

Topical reflections by Xrayser

Doubt on doubt

I am not surprised that it should have been thought necessary to clarify the advice offered by the Committee on Safety of Medicines in its letter dated August 2. The second letter, received nearly a week later, opens confidently with the words "to remove any doubts", suggesting that the first communication had not been completely successful in its intentions, and that it had now been realised—or pointed out—that there may be places and times in which no alternative to the Lanoxin brand of digoxin is "readily available".

I would suggest that, after a full week of practical experience of the situation created by Burroughs Wellcome, still further advice is obligatory, for a large number of questions remain unanswered—questions which must be faced with the utmost urgency.

Can we be assured that other brands of digoxin, if and when they become available, have been subjected to the stringent quality control which, it is claimed, has revealed the significant variation in Lanoxin? Is patient stabilsation easy of accomplishment when an order for digoxin is filled from any available supply which the wholesaler, under pressure, is compelled to accept? What is being used in the hospital in which a patient has been stabilised? And is that standard throughout the country, or even in any particular region? And since it is hospital policy to name only generic names, how is the general practitioner to ensure continuity of a course of treatment reached after the most careful assessment?

Further questions

Then, it seems to me, there are some questions which must be answered by the manufacturers of Lanoxin. Were they taken by surprise when they discovered the results of the method of formulation, the method of manufacture and the revised quality control procedures? Were the new tablets marketed *before* such tests were devised? If so, why were not the *new* tablets recalled when the results became known? And are we to take it that the new methods of formulation and manufacture have been applied only to Lanoxin, or are any other products of the company affected in a similar manner?

Meantime, all that we know is that Lanoxin is stronger in its effect than its designation "0·25mg digoxin" suggests, and we do not know anything of the other brands except that they are described in the same terms. The present position is highly unsatisfactory, if not, in fact, dangerous and its solution is of the utmost urgency.

NHS report

As long ago as 1938 I attended a meeting at which a speaker eloquently argued Recommendation 3 of the report just published on the pharmaceutical service. The point was made that running costs of standing by were borne by the contractor until such time as a prescription was presented, and only then were they assumed by what was then the National Health Insurance. Little interest was shown, for the idea was revolutionary.

The report in general was as was to be expected from the composition of the committee, who have been perhaps too closely involved in the past to be susceptible to new arguments.



You know the name, but you can't place the fac

Our new packs have got the cutest little baby face.

It makes our whole range of Babymilks look nicer, we think.

But the looks are all that's changed.

The milks inside are just as good as they always were.

They're still the brand leader.

And we're running ads like this in national women's magazines so your customers will know all about it.

So they'll still come to you for the Babymilks only Cow & Gate know how to make.

The ones more hospitals and doctors and midwives choose.

The ones more mums trust.
Just like they always have.
The ones you sell best.
Just like you always have.

Cow & Gate

NEW PRODUCTS AND PACKS



Cosmetics and toiletries

Combined rinse and conditioner

The Alberto-Culver Co say that Alberto Balsam offers women a simple and complete beauty treatment of the hair by combining the attributes of a cream rinse and a conditioner—and completing the treatment in only 60 seconds.

It is an "after-shampoo application" that has been "fantastically successful" in the US. After shampooing the excess water is squeezed from the hair, Alberto Balsam is applied generously, worked in well for one minute, and then rinsed thoroughly with warm water. The company recommend its use after every shampoo and "always after colouring, bleaching or permanent waving".

Alberto Balsam in the yellow plastic bottle is for normal hair. If the hair is extremely dry and brittle the "super conditioning formula" in the green plastic bottle is recommended. Packaging is a sachet (£0·09) and bottles containing 90cc (£0·33) and 220cc (£0·59) (Alberto-Culver Co., 44 Newington Causeway, London SE1 6DX).

Dior's fiery sky

Christian Dior are introducing what they describe as a completely new texture in nail enamels, nail gloss (£0·95, mini size £0·50). It is designed to add a delicate tinted gloss to the nails, according to the number of coats used. It comes in "Sky" colours in Peace, Mauve and Pink, which harmonise with their new cream enamel shades and lipsticks. Nails enamels and lipsticks are also available in the "Fire" shades, Orange Flame, Blue Flame and Pink Flame (Charles of the Ritz Ltd, Brook House, Park Lane, London W1).

Three Wishes from Pears

A new bathtime product from A & F Pears is known as Three Wishes (£0·39) and is a foaming water softener, "gentle" conditioner for the skin and is perfumed. The fragrances are Woodland Herbs, a pine-herbal mixture; Amber Essences with "golden oils and a rich, spicy perfume; and Wild Flowers, a light and floral perfume. Each fragrance colours the water—a soft green, a pale gold and a clear blue respectively. A bottle contains enough for 12 baths (A & F Pears Ltd, Hesketh House, Portman Square, London W1A 1DY).

Neon lighters from Gala

An iridescent colour collection for the eyes, lips and nails is being released by Gala comprising six new eye-lighting colours and two new shades for lips and nails. The Neon eye lighters are: Canary Shock, Aqua Shock, Sky Shock, Peppermint Shock, Kingfisher Shock and Pink Shock (£0·45). The lip colours are Ultra Violet, a shimmering Lilac Pink and Infra Red, a sparkling Melon Shade (£0·35). For nails the colours are Electric Green and Electric Blue (£0·30) (Gala of London Ltd, Surbiton, Surrey KT6 7LU).

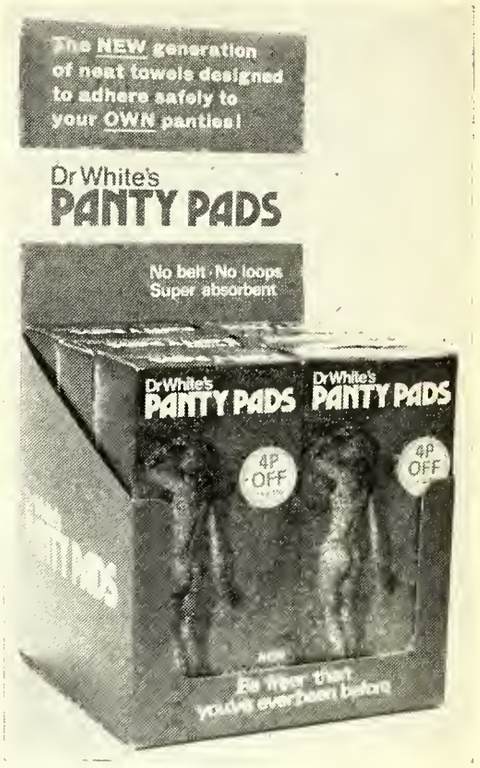
Nail glossies

The latest arrivals in Dorothy Gray's range of "Glossies" are nail enamels (£0·45) which come in 12 shades—eight pearl and four plain—including bright reds, blackcurrant and pale pastels. Two of the main selling points, according to the company, are that the preparation is blended so doesn't need to be shaken and that the brush reaches the bottom of the bottle (Gray Products Ltd, 2 Marshall Road, Hampden Park, Eastbourne, Sussex).

Cyclax autumn collection

Due on sale in September from Cyclax is a new light floral and spicy fragrance, Joie de Vivre in 47cc spray Cologne (£1·65) offered initially at £1, 17cc slim spray Cologne (£0·95), ocean bath soap (£0·75), ocean bath talc (£0·90), ocean bath gel (£1·10) and ocean body moisturiser (£1). The bath products all contain algae, vitamins C and K, iodine and sodium chloride and other minerals. To back the launch, Cyclax are offering a Carmen wig worth £6·95 free if five products are purchased and £1 if two products are purchased.

The company are also introducing from October Creme blusher (£0·60) in four shades, Strawberry, Plum, Cinnamon and Peach and presented in mini-compact, non-greasy Creme eyeshadow (£0·60) in Sage, Lilac, Cornflower and Cinnamon and packed in a glass bottle with silver cap, lipsticks (£0·60) and nail polish (£0·70) in Magenta, Chestnut and Redwood. At the same time, Anti-shine foundation (£0·95) will appear in six shades, Natural, Peach, Rose, Beige, Sun and Bronze and presented in a 50cc frosted bottle with silver cap. This preparation is said to be an oil-free, powder-based liquid which gives a matte complexion and can absorb oil on the skin's surface for up to eight hours. It is recommended particularly for oily, combination and blemished skins as it contains fentichlor (Cyclax Ltd, 65 South Molton Street, London W1).



Sundries

Dr White's Panty Pads

By their introduction of Panty Pads, low-bulk soluble sanitary towels designed to fit inside the wearer's own close-fitting briefs, Lilia-White extend their product range to include every type of sanitary protection currently available.

Dr White's Panty Pads have an adhesive strip in a zig-zag pattern and runs the entire length of the towel.

Panty Pads will be produced in one size only, packed in cartons of 10 (£0.15). The pack design features a nude female figure seen through a swirling floral "mist" (Lilia-White (Sales) Ltd., Charford Mills, Birmingham 8).

Dietary

Infant dietary management

Intended for the dietary management of various disorders of absorption and digestion in infants, Pregestimil is an addition to the Mead Johnson range of nutritional products.

The product, in 1lb tins (£2·95 trade), contains no lactose or sucrose, utilises medium chain triglycerides as the major source of fat and contains hydrolysed casein. It is indicated for infants and young children with: disaccharidase dificiencies, chronic diarrhoea, idiopathic de-

fects in digestion or absorption, fat malabsorption, cystic fibrosis, sensitivity to food proteins, intestinal resection and multiple malabsorption states. A dilute (10kcal/fl oz) and normal formula (20kcal/fl oz) are available (Mead Johnson division, Bristol Laboratories Ltd, Stamford House, Station Road, Langley, Bucks).

Bisks wafers

This week a new addition to the Bisks range of slimming foods was introduced by Fisons—milk chocolate wafer bars (£0·32) in sixes. (Fisons Ltd, pharmaceutical division, 12 Derby Road, Loughborough, Leics LE11 0BB).

PRESCRIPTION SPECIALITIES

KETALAR injection

Manufacturer Parke, Davis & Co, Usk Road, Pontypool, Mon NP4 8YH

Description Vials containing ketamine hydrochloride as the equivalent of either 10mg or 50mg ketamine base/ml (the latter contains 1:10,000 benzethonium chloride as a preservative, the 10mg/ml solution contains sodium chloride and is isotonic). Injection solutions are slightly acid (pH 3·5-5·5)

Indications Induction or general anaesthesia

Contraindications Eclampsia or pre-eclampsia. Patients in whom an elevation of blood pressure would constitute a serious hazard

Dosage 2mg/kg of body weight intravenously usually produces surgical anaesthesia within 30 seconds which lasts 5-10 minutes. To maintain anaesthesia additional doses can be administered. 9·5-13mg/kg intramuscularly (used mainly in children) usually produces anaesthesia within 3-4 minutes

Precautions Chemically incompatible with barbiturates giving precipitate formation

Side effects Temporary elevation of pulse rate and blood pressure. During emergence from anaesthesia the patient may go through a phase of vivid dreaming

Packs 10ml vial containing 50mg base/ml (£1·46½ trade) and 20ml vial containing 10mg base/ml (£0·73½)

Supply restrictions Available only for use in hospitals or by anaesthetists

SLOW SODIUM tablets

Manufacturer CIBA Laboratories, Horsham, Sussex

Description White, sugar-coated tablets marked "CIBA" (in red) on one face, each containing 600mg sodium chloride in a slow-release wax core (equivalent to 10m Eq Na)+)

Indications Treatment and prevention of sodium chloride deficiency

Contraindications Any situation where salt retention is undesirable, such as oedema, heart disease and cardiac decompensation, or where therapy is being given to produce salt and water loss.

Dosage Adults: For prophylaxis, 4-8 tablets daily; for treatment, up to 20 tablets daily may be required in cases of severe salt depletion. Children: Dosage should be proportionate on a body weight basis

Notes Provides palatable form of sodium chloride which can be taken by any individual who can swallow; may reduce use of IV saline in hospitals

Storage Protect from heat and moisture

Packs Dispensing pack of 500 tablets (5 × 100) (£1·50 trade)

Issued July 1972

PROMOTIONS

Panty Pad launch plans

Lilia-White will use consumer sampling to assist chemists during the stocking-in period for their Panty Pads (p.259). A special couponed advertisement in the *Daily Mirror* and *Daily Record* (Glasgow) offers approximately 7 million women the opportunity of sending for a free trial pack of three Panty Pads.

In a trade introductory promotion, all major pharmacists will be offered a free merchandising outer containing six packs of Panty Pads flashed "4p off".

The main weight of the national consumer advertising programme follows at the end of September with a campaign involving more than 30 full-colour whole pages in 13 women's magazines: *Woman, Woman's Own, Woman's Realm, Loving, Petticoat, Mirabelle, Valentine, 19, Honey, Hers, True, Fabulous* and *Look Now*.

The campaign theme "Beats every other towel out of sight" is geared to a series of close-ups of actual wearers illustrating the discreetness of Panty Pads beneath ordinary briefs (Lilia-White (Sales) Ltd., Charford Mills, Birmingham 8).

Stereo set prize

A stereo set worth £75 and 100 £2.50 record tokens are the prizes for L'Oreal's Reban competition, which requires entrants to match a list of dates over the past 18 months with the names of the records which were top of the charts at the time.

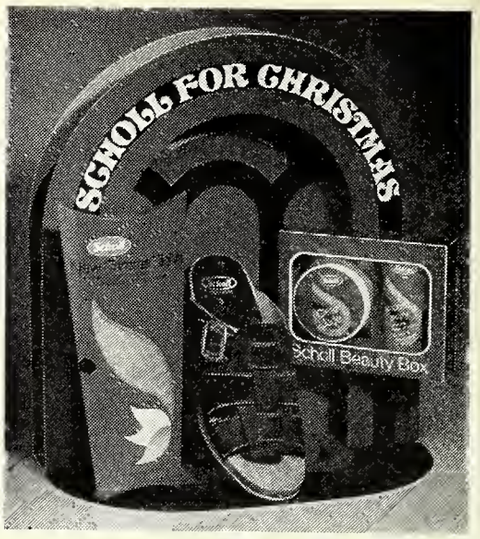
Entry forms will be available from display materials and in the event of a tie, the participants concerned will be asked to write a slogan about Reban. An identical stereo outfit will be awarded to the pharmacist from whom the winner obtained her entry form (Golden Ltd., Berkeley Square House, Berkeley Square, London W1).

Palmolive/"Penthouse" tie-up

The launch of New Palmolive Rapid-Shave is being supported by a promotional package which is tailored to a major men's toiletries product. Rapid-Shave is available in flashed 5p off cans, and there is money off Palmolive Lather and Brushless shaving cream and Palmolive shave sticks which are also included in the promotion. The promotion involves a theme link consumer contest with *Penthouse*, the London Penthouse Club, and the newly opened vacation complex at the Penthouse Adriatic in Yugoslavia.

Some 1·5 million colour leaflet entry forms will be distributed to the trade during this month and September. A poster and a combined counter showcard and leaflet holder will also be available. The first prizes are three all expenses paid luxury fortnight holidays for two at the Penthouse Adriatic, and there are twenty consolation prizes of holiday weekends for two centred on the London Penthouse Club.

All display material features Miss Nevenka Dundek, the Palmolive "Penthouse Pet", who was "Pet of the Month" in the June issue of *Penthouse* and entrants to the consumer contest have to show that they have got what it takes to partner Nevenka. Entries must be accompanied by a proof of purchase from any pack of Palmolive Rapid-Shave, Palmolive Lather or Brushless shaving cream or Palmolive shave stick.



Scholl's Christmas display unit, which includes one of their autumn range of suede sandals, priced at £4·99 (C&D, July 8, p 39) (Scholl (UK) Ltd, 182 St John Street, London EC1P 1DH)

Consumer offers

☐ "Save 2p on Andrex" coupons are now appearing on Scotties mansize, regular and family packs (Bowater-Scott Corporation Ltd., Bowater House, Knightsbridge, London SW1).

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Adorn: All except E
Anadin: All areas
Aquasil: So
Brylcreem: All except U, B
Calgon: So
Close-Up: All except E
Cool: Ln, WW, So
Eno: Ln, M, Lc, Sc, WW, So, U
Feel Free: All except E
Harmony hairspray: All except E
Lil-lets: Ln
Macleans Fluoride toothpaste: NE
Optrex: All except U, E, CI
Poligrip: M, Lc, Y, Sc, So, NE, G, CI
Rennies: All except U, E
Right Guard: All except E
Ry-King crispbread: M
Setlers: Ln, M, Lc, Sc, WW, So, NE, A, U, G
Signal: WW, So, A, U, W, B, CI
Sunsilk hairspray: All except E
Tweed Perfume: Ln, Y
US bath additive: All except U, E
Zoflora: M, Lc, Y, NE, U
Zubes honey & lemon sweets: M, WW

TRADE NEWS

Millophyline ampoules, batch 101759
Dales Pharmaceuticals Ltd., Barrows Lane, Steeton, Keighley, Yorkshire, ask pharmacists to return all stocks of Millophyline ampoules bearing batch number 101759; this number will be found on the underside of the box. Full credit will be given, and further supplies of a fresh batch will be made available as soon as possible.

This action has been necessitated by the discovery of non-bacterial contamination of a small percentage of the ampoules from this batch against their stocks. The Medicines Division of the Department of Health and Social Security has been informed.

Revised babymilk instructions
With the introduction of the new pack for Cow and Gate babymilks (*C&D*, August 12), changes have been made in the feeding tables and calorie claims printed on the carton.

In line with current medical thinking the recommended amount of sugar to be added to the feed has been reduced and the quantity of powder is now in the ratio of 1 scoop per fl. oz. of water. The alteration of the calorie claim is due to a change in the method of calculating the calorie value required by the new food labelling regulations.

To help chemists reassure mothers that there has been no alteration in the formula of the food a new leaflet is being introduced. This will link up with consumer advertising introducing the new pack and will carry copy stressing that although the pack is different the contents remain the same. A plastic wallet to display 25 copies of this leaflet will also be provided.

Both items are being supplied to chemists by the company's representatives and are also available from Cow & Gate Baby Foods, Guildford, Surrey.

For the Olympics
British Cod Liver Oils (Hull & Grimsby) Ltd., Marfleet, Hull, Yorks, say that two products in the company's Horseguard range, antiseptic hoof ointment and Horseguard antiseptic healing cream, are among those selected for use by members of Great Britain's Olympic equestrian team in Munich this year.

Service for manufacturers
Pharmaceutical Projects Ltd is an "organisation specifically designed to provide new products, rejuvenate and widen the market of existing products, open the door to overseas marketing and provide market research facilities for the pharmaceutical industry." That is the beginning of a three language booklet available from the company at Easthorpe House, Loughborough Road, Ruddington, Nottingham NG11 6LW, describing the formulation, design and marketing services offered.

Glaxo revised parcel discounts
Glaxo Laboratories Ltd announce revised discount parcel terms with effect from August 14. The qualifying order value for a 5 per cent discount on pharmaceutical products has been increased from £20 to £25 and the qualifying order value for a 10 per cent discount on pharmaceuticals from £40 to £60.

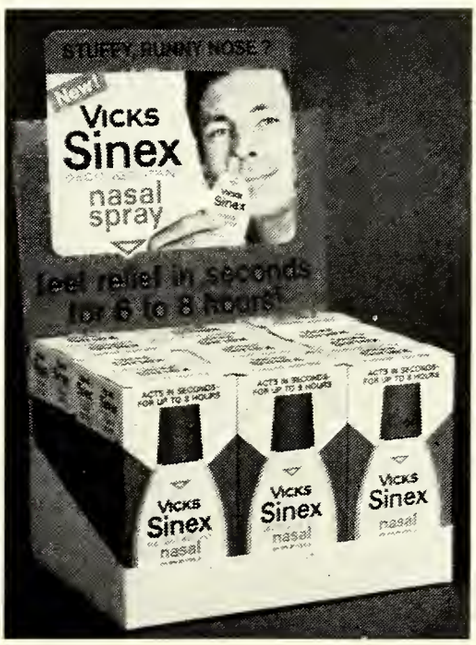
Ordering of Glaxo foods has been simplified by allowing them to be added in any quantity in case lots to the qualifying orders for pharmaceutical products. A 5 per cent discount will be given on Glaxo foods ordered with the £25 discount parcel and an 8½ per cent discount on foods ordered with the £60 discount parcel. Terms for the Glaxo 1 gross food products parcel are unchanged.

Another Prondol
John Wyeth & Brother Ltd., Huntercombe Lane South, Taplow, Maidenhead, Berks, announce that Prondol (Iprindole) is now available in a 30mg strength as well as the 15mg. The new strength is issued in containers of 100 (£1.30) and 500 (£5.50).

Enterosan distribution
A. J. Box & Drivers Ltd, Powerscroft Road, Footscray, Sidcup, Kent DA14 5EG, have obtained the sole distribution rights within UK for Enterosan tablets.

Sinex now nationwide
Vicks Sinex nasal spray, which the makers claim gives "relief in seconds for up to 8 hours" as a decongestant, is being launched nationwide after a successful trial period in the Lancashire television area (see *C&D*, September 11, 1971, p.336)

Sinex, a pharmacy-only product, contains oxymetazoline hydrochloride. This is continued with the nasal Vick aromatics. Richardson Merrell Ltd., 20 Saville Row, London, W1, by paying royalty to Merck of Darmstadt have the exclusive right to use oxymetazoline hydrochloride for over-the-counter products in the UK.



BW and Calmic move house
The UK medical division of The Wellcome Foundation Ltd is moving to Berkhamsted, Herts, on August 21. From that date medical inquiries related to BW or Calmic medical products should be addressed to the appropriate medical adviser at Ravens Lane, Berkhamsted, Herts. The move does not affect the arrangements for orders, inquiries related to orders and accounts which should be addressed to Dartford, Kent, as before.

Holiday closing
The offices and warehouse of Upjohn Ltd, Crawley, Sussex, will close from 4 pm August 25 to 9 am August 29.

Nail polish colours
Woltz Italiana have introduced to their Venetian Carnival range of nail polishes Rialto (blue) and Laguna (green) in the mini size (£0.27) while the former also comes in the classic (£0.40). Both presentations are also available from Sales Affiliates Ltd., Barnet by-pass, Boreham Wood, Herts, in pearly pink shades, Samoa and Honolulu.

Discontinued
Hostacain with noradrenaline and Hostacain Special have been discontinued, Hoechst Pharmaceuticals Ltd., Salisbury Road, Hounslow, Middlesex TW4 6JH, announce.

Bonus offers

Alberto-Culver Co., 44 Newington Causeway, London SE1 6DX. Alberto Balsam. Sachets 12 invoiced as 11. Small bottles 12 invoiced as 11 plus 6 double sachets. Large bottles 12 invoiced as 11 plus 10 double sachets.

Allen & Hanburys Ltd., Bethnal Green, London E2 6LA. Haliborange tablets. Extra bonus of 8⅓ per cent on £28.20 orders or more, at normal trade prices and comprising of assortments of minimum ordering units. The minimum ordering units are: 30 containers of 30, or 30 containers of 100 or 15 packs of 200 (until October 20).

A. J. Box & Drivers Ltd., Powerscroft Road, Footscray, Sidcup, Kent DA14 5EG. Enterosan 14 invoiced as 12 (until September 30).

Richardson Merrell Ltd., 20 Saville Row, London W1. Vicks Sinex. Less 15 per cent. August 21 for 6 weeks.

Southon-Horton Laboratories Ltd., Herbert House, Slade Green, Erith, Kent. Esobactulin 5 per cent on all orders received before September 30.

Vestric Ltd., Chapel Street, Runcorn, Cheshire. Vestric clinical thermometers stubby bulb BS691. An extra 10 per cent discount on orders of 10 on tear-off wall display pack. Available from all branches (until September 29).

Autoclaving is no foolproof process, Medicines Commission reports

"The commonly held view that autoclaving is a foolproof process is false", says the Medicines Commission in an interim report on heat sterilised fluids for parenteral administration.

The report (HM Stationery Office, price £0.13) has been prepared by a committee set up in March after the Secretary for Social Services had invited the Commission to arrange for an immediate review of measures which should be taken in the course of production, distribution, storage and use of medicinal products to prevent them becoming vehicles of infection." Its membership is Lord Rosenheim, Dr F. Hartley, Dr G. E. Paget, Professor E. F. Scowen, Professor A. Wilson and Professor R. E. O. Williams.

Priority has been given to measures relating to sterile products, and in the first instance the committee has concentrated on infusion fluids.

The total usage of intravenous fluids in one year is 10 million containers nearly half of which the hospitals manufacture, says the report. In view of this, recommendations about the manufacture relate equally to hospitals and to the pharmaceutical industry. The same production standards should be applied to both although it should be borne in mind that products manufactured in hospitals are generally used more quickly and travel less far after manufacture than those made by commercial firms."

The committee heard evidence that the staff engaged in sterilisation procedures are not always adequately trained and supervised. It regards the following points as of major importance in the management of manufacture:

- ☐ a clearly established chain of command and responsibility
- ☐ adequate training and supervision of all personnel involved in production
- ☐ written job instructions
- ☐ maintenance and study of full records.

Any suspected defect in a process or product should be reported immediately up the chain of command so that appropriate action can be taken.

Intelligence required

The committee's overall conclusion is that if accepted good practice in the manufacture of sterile products were followed with intelligence at every point, the chances of microbial contamination would be minimal. They stress that all stages in preparing a sterile product are of equal importance and that too much reliance should not be placed on the detection of contamination by sampling and testing procedures "which can never take the place of adequate in-process control or be a guarantee of the sterility of the total output."

The committee heard evidence that there are some autoclaves in current use which have only rudimentary instrumentation. They recommend that sterilisers should be so equipped that the conditions in the load can be readily checked. Also, some autoclaves show evidence of poor maintenance and inadequate control, and a programme of preventive maintenance is less usual than attention forced by failure. It is considered that autoclaves should have at least one year's maintenance guaranteed by their maker, and that regular preventive maintenance is essential.

The committee consider that management should understand the possible failures associated with the operation of steam sterilising equipment. "Uncritical reliance on the equipment, however modern in design, will lead to hazard. There is no alternative to competent and informed surveillance of the process."

The committee heard that only limited use is made in industry of spray cooling, but was convinced that the process presents a potential source of contamination unless close attention is given to the design of bottle closures. If bottle closure is adequate, the method of cooling is immaterial from the point of view of contamination and the sterilisation of water used for cooling is irrelevant.

Closures

After considering evidence on glass bottles and their closures the committee recommend that bottles should be sealed with tightly fitting rubber plug closures held firmly and securely in place by an aluminium screw cap or retaining ring, and that the sterilisation procedure should ensure that on removal from the autoclave the top surface of the rubber closure is dry and therefore less liable to support the growth of bacteria.

The advantages of plastic containers over glass are said to outweigh the known disadvantages, and it is recommended that development work to improve the quality and design of plastic containers should be encouraged.

The committee was also interested to see the preliminary report of a clinical trial of administration sets with terminal membrane filter units, and recommend that further trials be undertaken with a view to establishing their usefulness.

Sampling for a sterility test, it is said, should have regard to the fact that any contaminated containers are unlikely to be distributed uniformly throughout the load sterilised as a group. It is necessary to establish the number and location of containers to be tested to increase the chances of detecting unsatisfactory procedures. From inquiries into current practice, the committee gained the impression that adequate attention is not always paid to the design of sampling systems and that the quality control personnel are not always personally involved in sampling.

The committee recommends that greater use should be made of new methods of testing particularly suited to large-volume injections, such as the membrane filter techniques and where suitable, the addition of concentrated nutrient medium to the contents of a container with subsequent incubation of the whole.

"Pharmacopoeial methods are written as a guide for trained personnel capable of using judgement. In the view of the committee this approach is desirable and should be maintained. If the tests were described in greater detail, they would be more likely to be applied in an unreasoning way and control might in fact be less effective. Such directions as are given by the Pharmacopoeia should be free from ambiguity and the current directive on the use of positive controls in the sterility test is open to some criticism on this score.

"A sterility test giving negative results is not in itself a guarantee of uniform good quality in a batch and this should be constantly in mind."

Turning specifically to hospital manufacture of infusion fluids the committee says it received evidence that the facilities and methods used for the production of parenteral infusion fluids vary greatly from hospital to hospital, and considers that such facilities should eventually be limited to selected large units.

In the committee's view, control of hospital manufacture should be no less rigorous than that which applies to pharmaceutical firms which are required to be licensed under the Medicines Act. The Noel Hall Report provides an excellent opportunity for concentrating the production of infusion fluids in centres with adequate facilities. "Inspection of facilities should be undertaken by the Department, but regional pharmacists should be given responsibility for management. They should know what is happening in their regions and have authority to close down hospital manufacture."

The committee regards reorganisation as a matter of considerable urgency.

In an addendum the committee concurs with the conclusion of the Clothier Committee that nothing can replace the constant and vigilant application of skill and intelligence to the task of producing parenteral fluids.

The Secretary of State has accepted the recommendations and is sending copies of the report to all manufacturers of sterile products known to the Department. Copies are also being sent to hospital authorities with a hospital memorandum giving advice about the implementation of the recommendations.

New officers

Pharmaceutical Society

Harrow: Chairman, Mrs J. D. Maconochie; vice-chairman, C. R. Hitchings; treasurer, F. W. Teather; press officer, J. M. Fereday; secretary, C. A. Walton, 2 Arnett Way, Rickmansworth, Herts WD3 4DA.

Christmas Gifts

Special Section

It's giving time again. And here to give your sales a boost is this year's Philips Beauty Care Range. We've taken the well-tried favourites and added more items that make very special gifts. Make your order out today and have a beautiful Christmas.

Philips Beauty Care

We want you to have the best.



PHILIPS

1. Illuminated Make-up Mirror £9·95. 2. Hood Hair Drier 'Comfort' £7·95. 3. De luxe Combined Health Lamp £17·99. 4. Combined Health Lamp £13·99. 5. Hood Hair Drier 'Comfort Special' £9·50. 6. Rechargeable Toothbrush £9·95. 7. Battery Toothbrush £3·99. 8. Hair Curler Set £9·95. 9. Ultraphil £10·99. 10. Infraphil £6·30. 11. Hand Hair Drier £4·95. 12. Ladyshave Standard £4·12. 13. Ladyshave Beauty £4·50. 14. Ladyshave Cordless £3·99. 15. Ladyshave de luxe £5·50. 16. Hair and Massage Brush £5·19. 17. Hair Clippers £4·80. 18. Beauty Set £13·50.

Display Badedas this Christmas and see what happens

(they say it's got something to do with the advertising)

Magnificent new Christmas pack
Doubled sales in under three years
Fantastic advertising. As a fast selling luxury gift with a generous margin, Badedas puts you in line for the very biggest profits
So display Badedas now and watch it earn you a prosperous New Year

Nr 505

300g

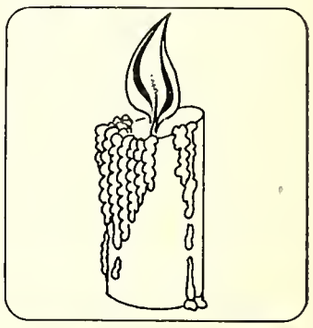
badedas
for Christmas

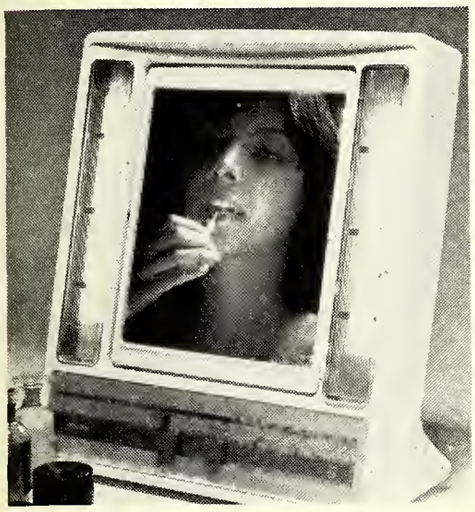
badedas
Europe's largest selling quality bath additive



Christmas Gifts 1972

Despite setbacks to the economy, public expenditure each Christmas usually manages to exceed the previous year's figure and there appears little reason to suppose 1972 will be the exception. To help ensure the pharmacist captures a generous portion of the season's generosity, *C&D* have once again assembled a series of photographs indicating the range of gifts available, the retail prices and a key to the manufacturers. On page 281 is the complete list with addresses.





1



2



3

1. Beauty mirror £9·95. **Philips.**

2. Four sachets of fragrant foam bath £0·32. **Goya.**

3. 51209 Tweed parfum creme/parfum de toilette spray/small talc/hand soap/four bath cubes £5·26. **Lentheric-Morny.**



4



5

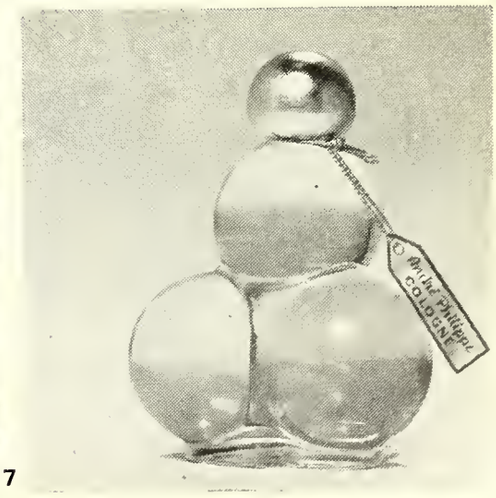
4. 47205 French Fern bath foam/hand soap/two bath cubes £1·22. **Lentheric-Morny.**

5. Velvet jewel box of mini talc/gel/moisturiser/spray parfum/hand soap £6·25; velvet dusting powder drum of Ocean Body £3·25. **Cyclax.**

6. Cedar Wood talc in totem pole boxes, standard £0·30, large £0·45. **Goya.**

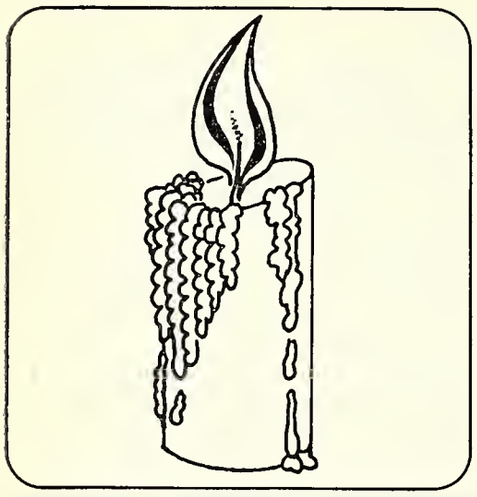


6



7

7. 25 Bubble bath Cologne £0·28. **André Philippe.**



1



2



3



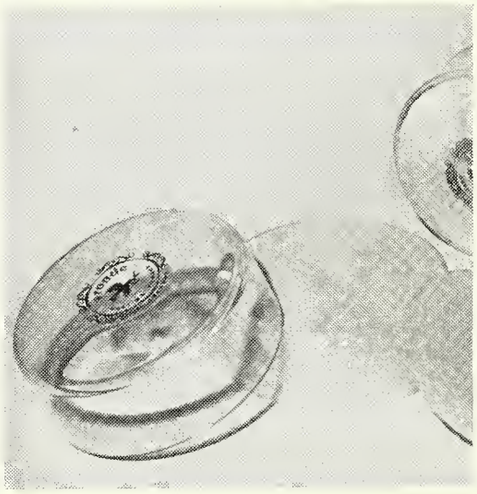
4



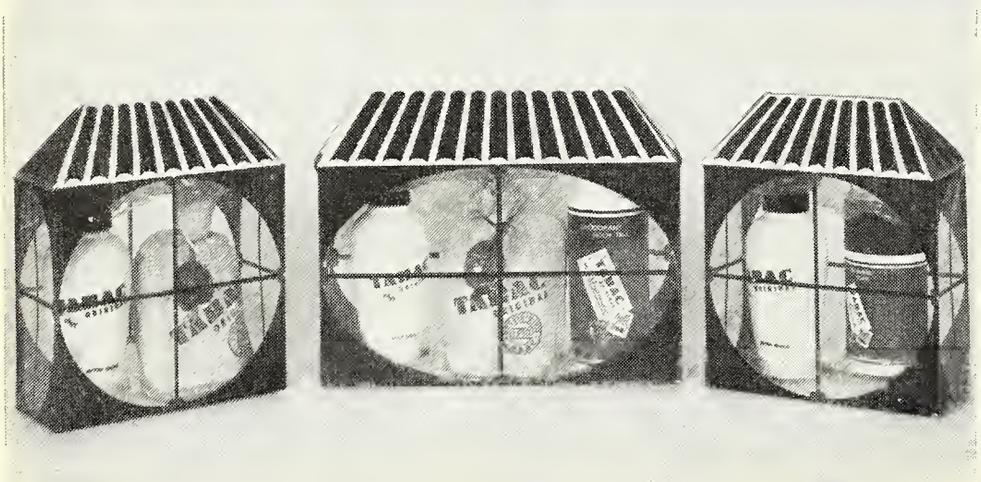
5



6



7



8

1. 4015 Heaven Sent perfume spray mist £1·15. **Helena Rubinstein.**

2. 4357 Old Spice after shave £0·87. **Shulton.**

3. 115 Soir de Paris perfume £0·40. **Bourjois.**

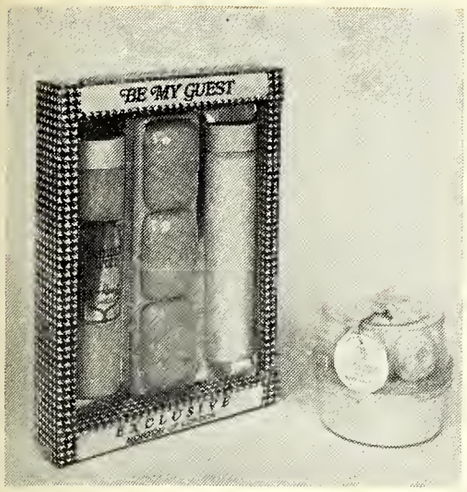
4. French Almond E1 shaker talc/soap £0·79; puffer talc £0·55; splash cologne £1·59. **Eylure.**

5. Aronde 0404 350cc bath essence gardenia, lilac, pine £0·69; 0301 700cc foam bath gardenia, lilac £0·95; 0407 750cc foam bath gardenia, lilac pine £0·65; 0403 350cc foam bath in same fragrances £0·69. **Columbia.**

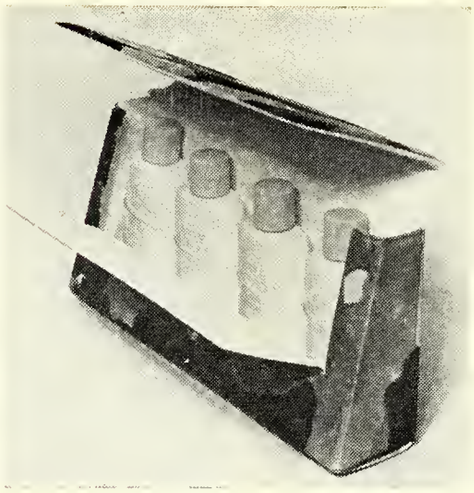
6. Schick Y100 injector razor system £0·64. **Lambert.**

7. Aronde 0029 140g dusting powder £0·59. **Columbia.**

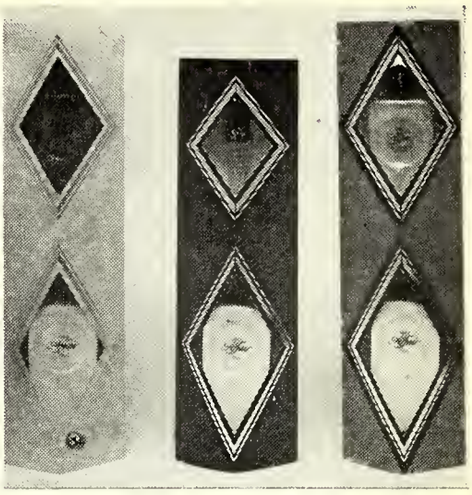
8. Tabac Original TX4 90cc after shave/141g raffia bag bath soap £1·95; TX6 90cc after shave/141g raffia bag bath soap; 35g deodorant talc £2·95; TX5 90cc after shave/100g shaving soap stick £1·79. **Eylure.**



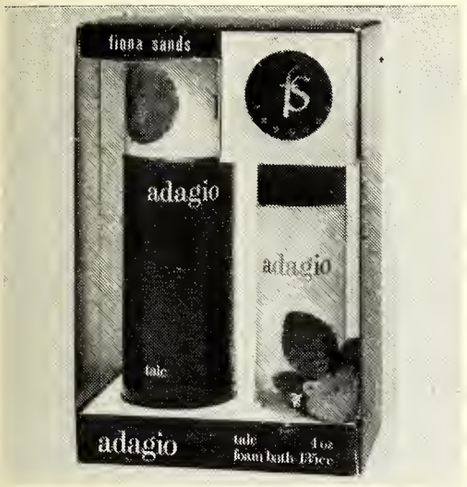
1



2



3



4



5

1. G25 soap/bubble bath/hand and body lotion £0·84 in lime, lavender orchid; 941 Double Decker soaps and bubble bath £0·69. **M & R Norton.**

2. 3478 Apple Blossom traveller set containing 1oz each of hand lotion/skin perfume/talc and liquid deodorant £1·70. **Helena Rubinstein.**

3. Affair bath and body foam/talc £1·32, atomiser/talc £1·27, after bath lotion/talc £1·22. **Gala.**

4. Adagio F3 talc/foam bath £1·40. **Fiona Sands.**

5. R8 Hippo soap dish £0·68; /C7/8 soap mitt £0·42, Q5 Uncle Scrooge bubble bath £0·66. **M & R Norton.**

6. Lip and nail duo in Purple Smoke/Magenta Dazzle, Cool Shimmer/Oyster Shell, Poppy Dazzle/Flame Dazzle £0·60. **Gala.**

7. French of London 110cc bath foam £0·65. **French & Scott.**

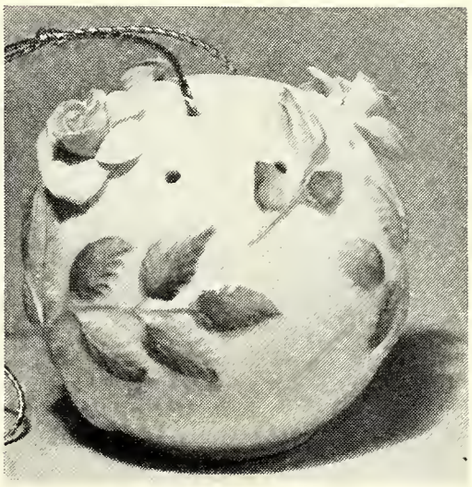
8. Coalport Floral Pink Pomander £3·99. **Taylor of London.**



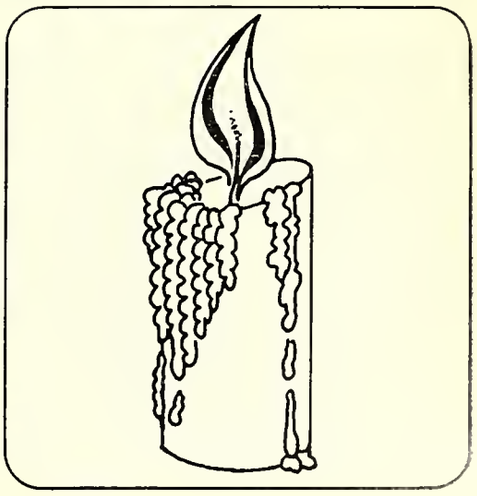
6



7

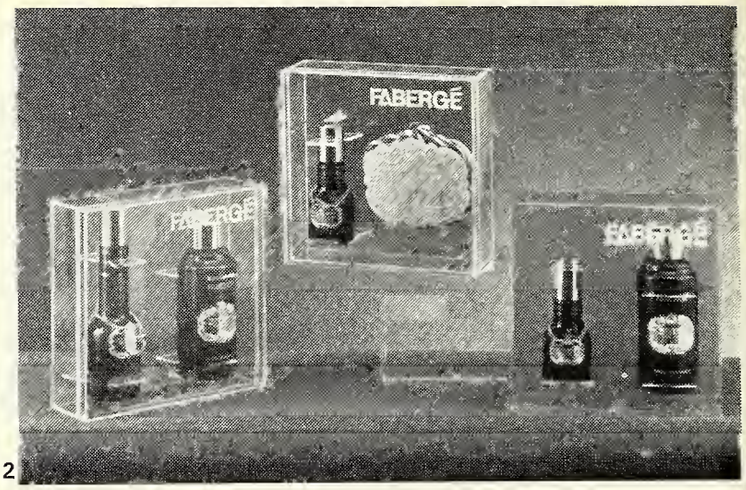


8

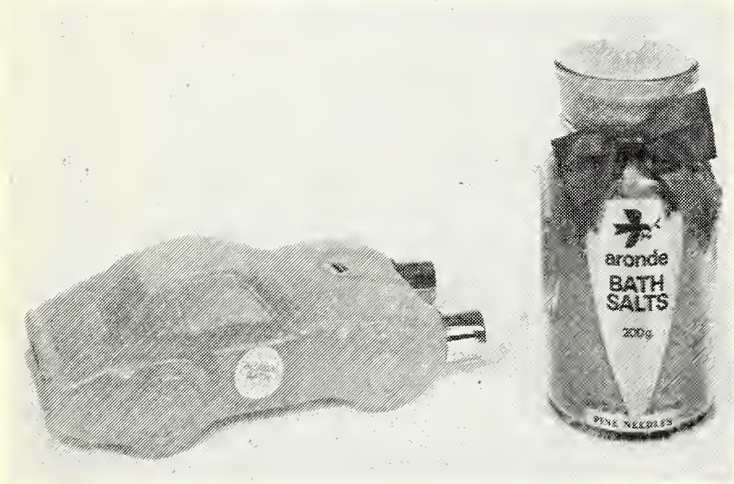




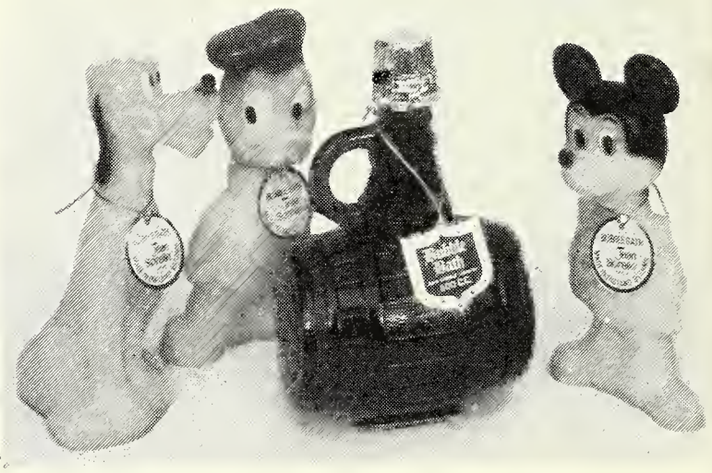
1



2



3



4



5

1. Box of 3 soaps B1 Lavender, B2 Lime, B3 Orchid, B4 Sandalwood £0·45; PM6 Pretty Miss talc mitt and bubble bath £0·58; hand cream face cloth, soap G16 Lavender, G17 Rose £0·54. **M & R Norton.**

2. Brut 5735 3·2oz lotion/talc £3·75, 5732 1½oz lotion/soap on a rope £2·90, 5731 1½oz lotion/talc £2·75. **Fabergé.**

3. Aronde 0297 Racing car bubble bath £0·39; 0402 200g bath salts in pine, lilac, gardenia £0·29. **Columbia Products.**

4. SO.1110 Pluto, SO.1110 Donald Duck £0·60 each; SO.1103 Bier Keller bubble bath £0·95; SO.1110 Mickey Mouse £0·60. **Jean Sorelle.**

5. Bath time pack of Young Chelsea bath spray/bath gems/soap £1·31. **Cullingford.**

6. Rose and soap gems £0·96; large lantern bath gems £0·50. **Cullingford.**

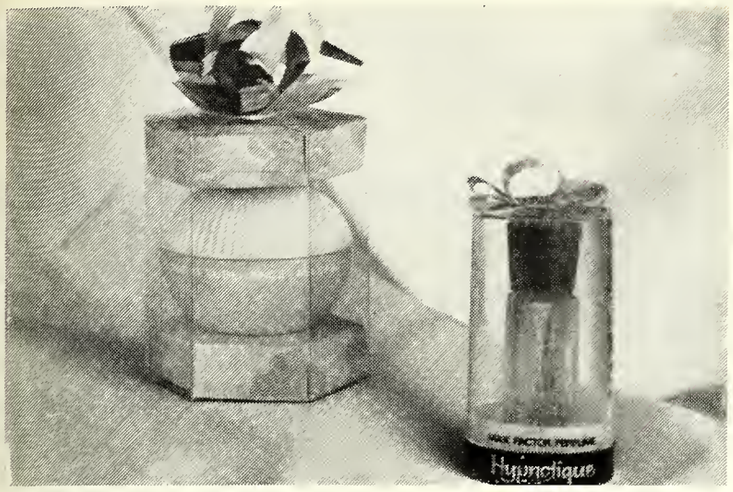
7. Aronde 1605 Boudoir zip bag £0·33; 1604 sueded vinyl zip bag £0·49; 1603 framed bag £0·55. **Columbia Products.**



6



7



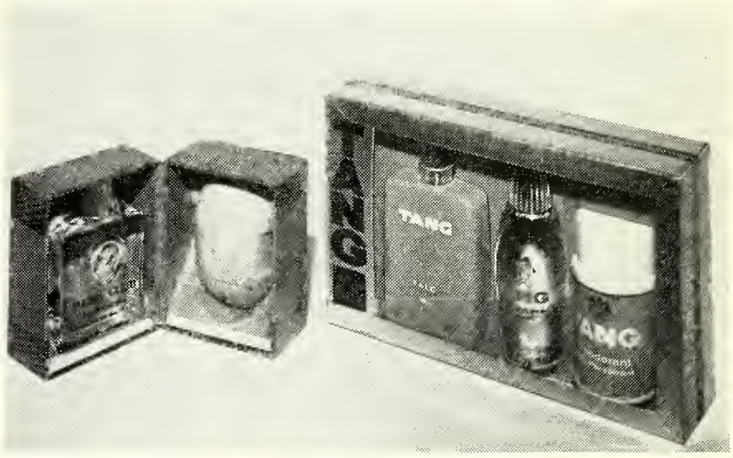
1



2



3



4

1. Creme perfume £0·85 and handbag size perfume £0·60 in Primitif, Electrique, Hypnotique, Exuberance, Jonquille and the new fragrance, Chontrelle. **Max Factor.**

2. 8 bubble bath £0·70; 26 Eau de Lavande £0·70. **André Philippe.**

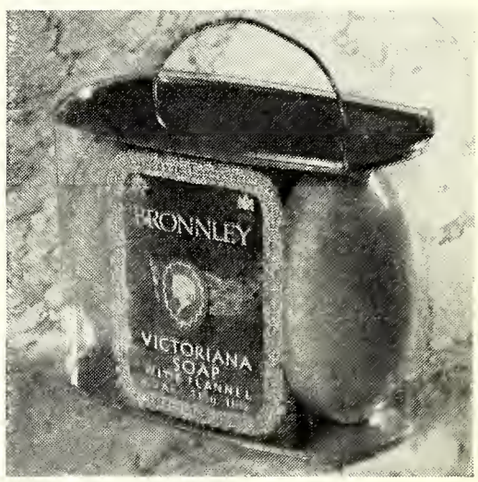
3. 31 Guest soap ovals £0·35. **André Philippe.**

4. 9421 Men's Club Eau de Cologne/ toilet soap £2·40; 9624 Tang after shave/ talc/deodorant spray £2·10. **Helena Rubinstein.**

5. 0032 Face flannel and 2 tablets of Victoriana soap in Elderflower cucumber or lettuce £1·08. **Bronnley.**

6. 508X Blue Grass dusting powder/eau de parfum spray £2·25. **Elizabeth Arden.**

7. 1936 Nerissa puffs £0·35 each; Portia 1692 toilet holdall £0·49; 1734 nylon clip top purse £0·59. **Solport.**



5



6



7

Introducing the Christmas



HEMIST & DRUGGIST

rice service

MULATIVE AMENDMENTS JUNE ARTERLY PRICE LIST

le prices are given per unit unless rwise stated. Bold upright figures 4) in the retail column indicate th e is subject to resale price ntenance. Italic figures (*0·14*) is ufacturer's recommended price. t upright figures (0·14) is a ested guide.
Price advanced. *r* = Price reduced.
New entry. *d* = Delete.
Correction. *i* = Insert.



		Trade £.p	Tax £.p	Retail £.p	
1397 P de LL)					
gne	1 oz	3.43dz	0.86dz	*0.50*	
	2½ oz	6.50dz	1.63dz	*0.95*	
	4 oz	11.65dz	2.91dz	*1.70*	
	8 oz	18.86dz	4.72dz	*2.75*	
me	2 cc	3.08dz	0.77dz	*0.45*	
	4 cc	4.80dz	1.20dz	*0.70*	
	¼ oz	6.50dz	1.63dz	*0.95*	
	½ oz	14.74dz	3.69dz	*2.15*	
	1 oz	21.60dz	5.40dz	*3.15*	
	2 oz	36.00dz	9.00dz	*5.25*	
JR (333 Cupal)					
& flu capsules		1.71dz		*0.21½*	
ure		1.34dz	0.31dz	*0.20*	
lers		1.00dz	0.23dz	*0.14½*	
FOR MEN (468 F)					
shave lotion	110 cc	0.48	0.12	*0.89*	
have lotion	110 cc	0.37	0.09	*0.69*	
ng cream brushless					
	tube	0.37	0.09	*0.71*	
	lather tube	0.37	0.09	*0.71*	
	..	0.51	0.12	*0.95*	
t powder	..	0.33	0.08	*0.61*	
t water	110 cc	1.35	0.32	*2.50*	
113 S&B)					
gnettes	6240			*0.15*	
	6230			*0.28*	
le Cologne					
iginal shape	6001			*4.65*	
	6002			*3.35*	
	6003			*2.20*	
	6004			*1.45*	
	6005			*0.80*	
rosol spray	6022			*0.99*	
ini bottle	6008			*0.18*	
al size	6007			*0.29*	
atch shape	6006			*0.45*	
lorant aerosol	6691			*0.42*	
roll on	6690			*0.37*	
cream	6572			*0.41*	
Cologne flow on					
	6352			*0.33*	
splash on					
	6351			*0.64*	
	6459			*0.25*	
stick	6132			*0.37*	
m	6570			*0.34*	
211 Butler)					
nges		0.08	0.02	*0.15*	
ment		0.08	0.02	*0.15*	
SERT (2 Abbott)					
ge		0.90			†s1s4A
ABECEDIN (878 Napp)					
syrup	120 ml	0.30		*0.40*	
	456 ml	1.10		*1.47*	
	2.27 l	4.76		*6.35*	
tablets	20	0.19		*0.26*	
	100	0.85		*1.14*	
	500	3.80		*5.07*	
ACTINAC (1087 Roussel)					
acne treatment		0.80	0.20		TS
ADAGIO (1435 FS)					
foam bath		5.16dz	1.29dz	*0.80*	
AD. A. M. (1091 Rybar)					
mixture	150 ml	2.25dz	0.56dz	*0.33*	
ADAM (682 KCL)					
after shave	No1	2.12dz	0.53dz	*0.31*	
	No2	3.42dz	0.85dz	*0.50*	
pre-electric shave		3.42dz	0.85dz	*0.50*	
shave cream					
No.1 brushless		1.37dz	0.34dz	*0.20*	
No.2 brushless		2.05dz	0.51dz	*0.30*	
No.1 lather		1.37dz	0.34dz	*0.20*	
No.2 lather		2.05dz	0.51dz	*0.30*	
ADEXOLIN (518 Glaxo)					
packs of 10 ml and 50 ml liquid A and D					*d*
ADORN (514 Gillette)					
hair spray		2.26dz	0.54dz	*0.31*	
Adrenaline (1091 Rybar)					
inhalation solution					
	28 ml	2.20dz		0.27½*	
AFRO GIRL (14 Afro)					
compressed powder ..		0.36	0.09	*0.62½*	
liquid foundation ..		0.30	0.075	*0.55*	
lipstick ..		0.24	0.06	*0.45*	
medicated skin balm ..		0.24	0.06	*0.45*	
AGRICLENS (969 Pfizer)					
antiseptic aerosol (vet.)					
	150 g	0.56		*0.75*	
AGRIMARK (969 Pfizer)					
marker aerosol	200 g	0.45		*0.60*	
AGRIMIN (969 Pfizer)					
bullets cattle	10	3.98		*4.68*	
sheep	20	3.28		*3.86*	
A. H. G. (810 Maw)					
bovine	10 amps	66.15			
porcine	10 amps	66.15			
AIRAM (713 KH)					
existing entry					*d*
AIRAM (713 KH)					*i*
health lamp					
infra-red with stand				*6.00*	
bulb only				*1.32*	
ultra-violet with stand				*9.75*	
bulb only				*5.07*	
AIRCEL (608 Hinders)					
insoles	pair	1.92dz	0.24dz		
ALBRIGHT SCALE AWAY (26 A&W)					
	4 oz	1.53dz		*0.17*	
ALBUCID (187 BS)					
eye drops 10%	10 ml	0.25		0.38	†s4BTS
20%	10 ml	0.26		0.39	†s4BTS
30%	10 ml	0.27		0.41	†s4BTS
ALDACTIDE (1121 Searle)					
tablets	500	16.85		*25.25*	
ALEVAIRE (1599 Winthrop)					
solution	60 ml	0.36			
	500 ml	0.95			
ALKA MINTS (843 ML)					
tablets					
foil pack	32	2.21dz	0.53dz	*0.29*	
ALLEGRON (378 Dista)					
liquid 10 mg/5 ml					
	115 ml	0.26			†s4B
	500 ml	0.85			†s4B
tablets 10 mg	100	0.61			†s4B
	500	2.70			†s4B
25 mg	25	0.33			†s4B
	100	1.23			†s4B
	500	5.41			†s4B
ALLERGAN (35 Allergan) (distributors 1121 Searle)					
soaking solution					
	120 cc	0.46		*0.69*	
wetting solution					
	60 cc	0.44		*0.66*	
ALL FOURS (488 Fylde) (distributors 234 Cartwright)					*i*
ALL FRESH (105 BTD)					
clean-up squares					
	10 sachets	1.68dz	0.425dz	*0.22*	
ALLPYRAL (1460 Dome)					
skin testing solutions		0.30		0.40	
ALLPYRAL-M.TE (1460 Dome)					
fortified	set	10.50		14.00	
ALMAY (39 Almay)					
sun care					
bloc gel ..		0.40	0.095	*0.70*	
lotion deep tanning ..		0.345	0.08	*0.60*	
full filter ..		0.345	0.08	*0.60*	
semi-filter ..		0.345	0.08	*0.60*	
oily skin, skin care packs					*d*
ALOPECININ (1521 Pharm Dis)					
pomade	1 oz	10.68dz	3.14dz	1.49	†s4B
tablets	30	10.68dz	3.14dz	1.49	†s4B
ALQUINAX (1068 Roberts)					
suspension	150 ml	3.40dz		*0.44*	
tablets	25	2.63dz		*0.34*	
ALTOIDS (1152 SK)		1.05dz	0.19dz	*0.14*	
ALUDROX (1352 Wyeth)					
tablets	60	0.285		0.38	
	500	1.98		2.64	
ALUDROX SA (1352 Wyeth)					
tablets	50	0.175		0.23½	†s1s4A
	250	0.64		0.85	†s1s4A
ALUPENT (145 Boehringer) (distributors 501 Geigy)					
obstetric ampoules	5	1.40			
ALUSAC (218 Calmic) entire entry					*d*
AMARGYL (971 PSMB)					
tablets	50	0.30		0.45	†s1s4A
	500	2.455		3.68	†s1s4A
AMBRAY (617 Holloway)					
bath crystals	X.61	4.00dz	1.00dz	*0.58½*	
bath cubes	X.15	0.74dz	0.185dz	*0.11*	
bath sparkle	X.36	3.00dz	0.75dz	*0.42*	
bubble baths					
Bill McBubble	X.29	1.94dz	0.485dz	*0.28½*	
Drummer boy	X.27	1.46dz	0.365dz	*0.21½*	
facetted	X.71	2.66dz	0.665dz	*0.39*	
floral	X.15	0.74dz	0.185dz	*0.11*	
framed	X.55	2.66dz	0.665dz	*0.39*	
Gaiety girl	X.46	5.00dz	1.25dz	*0.73*	
globes	X.42	1.46dz	0.365dz	*0.21½*	
trio pack	X.57	4.40dz	1.10dz	*0.64½*	
gold-topped	X.49	1.27dz	0.32dz	*0.18½*	
boxed	X.52	3.27dz	0.82dz	*0.48*	
Grecian	X.66	6.67dz	1.67dz	*0.97½*	
icicles	X.62	3.00dz	0.75dz	*0.42*	
miniatures-twinpacks					
	X.63	3.34dz	0.835dz	*0.49*	
foursome					
	X.65	6.00dz	1.50dz	*0.87½*	
swirl	X.43	2.33dz	0.58dz	*0.34*	
teardrop	X.53	2.33dz	0.58dz	*0.34*	
bubble bath angels	X.72	1.46dz	0.365dz	*0.21½*	
talc					
snowman	X.22	1.16dz	0.29dz	*0.17*	
AMBROSIUM (1547 AHF)					
honey spread	.. ..			*0.47*	
tranquil	small	0.21	0.055	*0.37½*	
	medium	0.37	0.095	*0.70*	
	large	0.54	0.135	*1.00*	
AMESEC (413 Lilly)					
Enseals	100	0.48		0.72	†s1s4A
	500	2.16		3.24	†s1s4A
Pulvules	100	0.48		0.72	†s1s4A
	500	2.16		3.24	†s1s4A
	5000	21.03		31.55	†s1s4A

Specify **Wellcome*** Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin

Wellcome

Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) **Dartford, Kent** *Trade Mark

		Trade £.p	Tax £.p	Retail £.p	
AMINACYL (1303 Wander)					
sodium PAS powder	500 g	1.59	..	2.39	
sodium cachets	1.5 g	100			*d*
AMINOPLEX-5 (503 G)					
	1 litre	5.40			
AMM-I-DENT (1178 Stafford)					
toothpaste	standard	1.095dz	0.275dz	*0.14½*	
	large	1.57dz	0.395dz	*0.20½*	
AMOVON (44 Amovon)					
corn caps	..	0.06	0.015	*0.10½*	
paste	..	0.045	0.0135	*0.08*	
	..	0.067	0.0166	*0.12*	
AMPHETONE (1545 Vestric)					
entire entry					*d*
AMYLOZINE (1153 SKF)					
Spansule capsules	30	0.73	.. ..	1.10	†s1s4A
	250	5.75		8.63	†s1s4A
AMYTAL (413 Lilly)					
tablets 15 mg	500	0.30	.. ..	0.45	†s1s4A
30 mg	500	0.38	.. ..	0.57	†s1s4A
	5000	3.29	.. ..	4.94	†s1s4A
50 mg	500	0.49	.. ..	0.74	†s1s4A
	5000	4.34	.. ..	6.51	†s1s4A
100 mg	100	0.20	.. ..	0.30	†s1s4A
	500	0.78	.. ..	1.17	†s1s4A
	5000	7.28	.. ..	10.92	†s1s4A
200 mg	100	0.35	.. ..	0.53	†s1s4A
	500	1.53	.. ..	2.30	†s1s4A
and acetylsalicylic acid					
Pulvules	100	0.38	.. ..	0.57	†s1s4A
and ephedrine Pulvules	100				*d*
ANADERM (705 Kirby)					
pile ointment	15 g	1.80dz	0.45dz	*0.29*	†
ANAROIDS (1091 Rybar)					
	12	1.80dz	0.45dz	0.27	
	dp96	1.00			
ANDREWS (1190 SHP)					
liver salt	small	1.38dz	0.315dz	0.17	
	large	2.52dz	0.57dz	0.31	
diabetic	large	2.50dz	0.565dz	0.31	
ANDURSIL (T) (501 Geigy)					
	300 ml	0.85	0.21		
ANEURONE (576 PH)					
	dp 500 ml	0.42	.. ..	0.63	
	dp 2 l	1.50	.. ..	2.25	
ANIMALINTEX (1073 Robinson)					
poultice dressing					
(vet.)		2.624 (10/12 dz)	0.656 (10/12 dz)	*0.40*	
ANKLE VIGGER (608 Hinders)					
ankle bandage No 1	pair	7.20dz	.. ..		
natural	pair	6.24dz			
ANSOCHROME (490 GAF)					
films including processing					
daylight 64	120/12	.. ..		*1.00*	
	126/20	.. ..		*1.27½*	
	135/20	.. ..		*1.27½*	
	135/36	.. ..		*1.85*	
daylight 200	135/20	.. ..		*1.50*	
	135/36	.. ..		*2.15*	
500	135/20	.. ..		*1.70*	
ANTAGAL (1068 Roberts)					
suspension	150 ml	1.94dz	0.48dz	*0.29*	
tablets	48	1.73dz	0.43dz	*0.26*	
ANTHISAN (971 PSMB)					
elixir	125 ml	0.16	.. ..	0.24	†s7
	1 l	0.70	.. ..	1.05	†s7
ANTOIN (311 C)					
	20	0.10	0.03	0.18	†s7DD1
ANUSOL (1310 WW)					
cream		1.99dz	0.4975dz	0.29	
APROTEN (227 Erba)					
dietetic semolina	200 g	0.30	.. ..	*0.45*	
APSIN VK (1432 APSL)					
tablets 125 mg	1000	3.00			
250 mg	1000	6.00			
syrup					
62.5 mg and 125 mg					
	60 ml				*d*
AQUA MANDA (532 Goya)					
antiperspirant spray		0.24	0.06	*0.42*	
fragrance	28 cc	0.229	0.057	*0.40*	
	104 cc	0.372	0.093	*0.65*	
	210 cc	0.63	0.157	*1.10*	
spray		0.315	0.079	*0.55*	
golden body rub		0.298	0.074	*0.52*	
hair spray	170 g	0.258	0.064	*0.45*	
hand lotion		0.206	0.051	*0.36*	
herbal bath oil	sachet	0.045	0.011	*0.08*	
	bottle	0.298	0.074	*0.52*	
foam bath	sachet	0.045	0.011	*0.08*	
	bottle	0.258	0.064	*0.45*	
oatmeal beauty soap		0.086	0.021	*0.15*	
shampoo	sachet	0.045	0.011	*0.08*	
	bottle	0.20	0.05	*0.35*	
talcum powder		0.189	0.047	*0.33*	
for men					
after shave		0.258	0.064	*0.45*	
antiperspirant spray		0.24	0.06	*0.42*	
Cologne		0.286	0.07	*0.50*	
man talc		0.189	0.047	*0.33*	
pre-shave		0.258	0.064	*0.45*	

		Trade £.p	Tax £.p	Retail £.p	
AQUA NET (109 BCL)					
hair spray	80 g	1.465dz	0.365dz	*0.21*	
	118 g	1.60dz	0.40dz	*0.23*	
	150 g	1.88dz	0.47dz	*0.27*	
	320 g	2.99dz	0.75dz	*0.43*	
	sachet	0.42dz	0.10dz	*0.06*	
unscented	8 oz	1.465dz	0.365dz	*0.21*	
	16 oz	2.99dz	0.75dz	*0.43*	
ARCANCIL (1279 V of M)					
eyebrow brush	222	.. ..		*0.30*	
eyelash grower	777	.. ..		*0.40*	
eyelashes	611	.. ..		*0.90*	
eye liner liquid					
regular	490	.. ..		*0.48*	
pearl	490N	.. ..		*0.48*	
brush	110	.. ..		*0.30*	
eye make-up remover					
	260	.. ..		*0.25*	
	290	.. ..		*0.48*	
eye pencil					
regular	555	.. ..		*0.20*	
pearl	755	.. ..		*0.20*	
sharpener	520	.. ..		*0.25*	
self-sharpening	999	.. ..		*0.48*	
refill	999R	.. ..		*0.25*	
eye shadow cream	225	.. ..		*0.48*	
powder	160	.. ..		*0.55*	
stick	640	.. ..		*0.35*	
pearl	640N	.. ..		*0.35*	
mascara trial	220	.. ..		*0.25*	
large	335	.. ..		*0.40*	
refill	335 R	.. ..		*0.25*	
brush-on	270	.. ..		*0.70*	
refill	370	.. ..		*0.35*	
ARDENA (60 Arden)					
bronze glo	712.00	.. ..		*0.85*	
covering cream	123.01	.. ..		*0.95*	
mask	108.99	.. ..		*1.60*	
powder	511.00	.. ..		*1.30*	
	520.00	.. ..		*1.25*	
refill	514.00	.. ..		*1.70*	
sun control	713.00	.. ..		*1.20*	
traveller II case	956.00	.. ..		*2.25*	
wax depilatory set					
	720.01	.. ..		*2.95*	
	721.00	.. ..		*0.95*	
AROBON (883 Nestles)					
powder	150 g	2.83dz	0.71dz	*0.38*	
AROCIN (851 MHP)					
capsules	40	2.44dz	.. ..	*0.27*	
	100	5.40dz	.. ..	*0.60*	
	200	9.94dz	.. ..	*1.10*	
ARRID (235 CW)					
antiperspirant deodorant aerosol					
light powder	130 g	3.08dz	0.73dz	*0.40*	
	190 g	3.85dz	0.92dz	*0.50*	
	255 g	4.86dz	1.16dz	*0.63*	
ASCABIOL (971 PSMB)					
emulsion	200 ml	0.26	.. ..	0.39	
ASCALIX (1301 WM)					
syrup	30 ml	0.12	.. ..	*0.18*	
ASCON (311C)					
tablets	20	0.10	0.03	0.18‡	
ASH (1556 Farillon)					
dental floss	12 yd	0.96dz	0.24dz	*0.14*	
ASHFORDS (1141 Simpkin)					
scissors nickel plated					
nail straight	401A	2.25dz	tax paid	*0.28*	
nail curved	403A	2.65dz	tax paid	*0.33*	
cuticle straight	405A	2.25dz	tax paid	*0.28*	
cuticle curved	407A	2.65dz	tax paid	*0.33*	
pocket	409A	2.40dz	tax paid	*0.30*	
nurses sh/sh	411A	4.05dz	tax paid	*0.50*	
sh/bl	413A	4.05dz	tax paid	*0.50*	
bl/bl	415A	4.05dz	tax paid	*0.50*	
household	417A	5.25dz	tax paid	*0.65*	
scissors stainless steel					
nail straight	402A	3.45dz	tax paid	*0.43*	
nail curved	404A	3.95dz	tax paid	*0.48*	
cuticle straight	406A	3.45dz	tax paid	*0.43*	
cuticle curved	408A	3.95dz	tax paid	*0.48*	
pocket	410A	3.60dz	tax paid	*0.45*	
nurses sh/sh	412A	5.50dz	tax paid	*0.68*	
sh/bl	414A	5.50dz	tax paid	*0.68*	
bl/bl	416A	5.50dz	tax paid	*0.68*	
household	418A	7.65dz	tax paid	*0.95*	
nail clippers	433C	1.60dz	tax paid	*0.20*	
nail files stainless steel					
assorted	431C	0.84dz	tax paid	*0.10*	
tweezers chrome					
assorted	432C	1.20dz	tax paid	*0.15*	
ASILONE (117 BPL)					
paediatric sachets	25	0.24	0.06	*0.42*	
suspension	300 ml	0.73	0.18	*1.27*	
tablets 250 mg	12	0.18	0.05	*0.32*	
	dp 100	1.23	0.31	*2.15*	
50 mg	dp 100	0.53	0.13	*0.92*	
ASMAPAX (894 Nicholas)					
tablets	30	0.40	.. ..	0.60	†s4B
	250	2.62	.. ..	3.93	†s4B
ASPELLIN (1023 Radiol)					
aspirin spirit liniment					
	500 ml	0.73	.. ..	1.10	
	450 ml				*d*

		Trade £.p	Tax £.p	Re £
ASTRAL (333 Cupal)				
air fresheners				
general purpose blocks				
Junior	.. ..			*0.*
Bouquet				
bubble-pack blocks				
Apple Blossom, Lavatory Bowl				
Mimosa, Rose petal				
Freesia	.. ..			*0.*
Carnation				
Petal Fresh	.. ..			*0.*
Lavendaire	.. ..			*0.*
D/A toilet blocks				
aerosols				
Car freshener				
popular	.. ..			*0.*
Freesia super household				
Wild Honeysuckle				
Touch of Spring	.. ..			*0.*
Lavendaire	.. ..			*0.*
Mimosa blossom	.. ..			*0.*
Grace'n charm				
extra large	.. ..			*0.*
Nice'n Fresh	.. ..			*0.*
ASTRAL (412 Elida-Gibbs)				
cream small		1.02dz	0.255dz	*0.*
economy		4.05dz	1.015dz	*0.*
hospital		5.975dz	1.495dz	*0.*
soap				
bath		0.935dz	0.235dz	*0.*
ATASORB (413 Lilly)				
	450 ml	0.72	.. ..	1.
ATASORB-N (413 Lilly)				
	120 ml	0.40	.. ..	0.
	450 ml	1.36	.. ..	2.
ATENSINE (117 BPL)				
tablets 2 mg	250	1.02	.. ..	1.
	1000	4.00	.. ..	6.
5 mg	250	1.54	.. ..	2.
	1000	5.90	.. ..	8.
ATHERA (851 MHP)				
tablets	40	1.44dz	0.36dz	0.
	100	3.09dz	0.773dz	0.
	500	12.26dz	3.065dz	1.
ATKINSON & BARKER'S (1418 Strenol)				
infants' gripe mixture		0.95dz	0.24dz	*0.*
ATLAS (1233 Thorn)				
Magicube X	(3)	0.66		
Magicube X	(2)			
ATRIXO (1164 SSL)				
hand care	165 g	4.244dz	1.023dz	*0.*
AURACET (1305 WB)				
eardrops	15 ml	0.16	0.04	*0.*
AUREX (1153 SKF)				
	12 ml	0.36	0.09	*0.*
	22 ml	0.54	0.135	*0.*
AURUM AMBROSIUM (1547 AHF)				
	small	0.21	0.055	*0.*
	medium	0.37	0.095	*0.*
	large	0.54	0.135	*1.*
AVENTYL (413 Lilly)				
liquid 10 mg/5 ml				
	120 ml	0.26	.. ..	0.
	450 ml	0.76	.. ..	1.
Pulvules 10 mg	100	0.61	.. ..	0.
	500	2.70	.. ..	4.
25 mg	100	1.23	.. ..	1.
	500	5.41	.. ..	8.
AVISOL (971 PSMB)				
entire entry				
AYDS (1491 Cuticura)				
vanilla, mint and coffee		1.08	.. ..	*1.*
AZILEX (652 Ingasetter)				
cream		0.17	0.04	*0.*
BABEZONE (488 Fylde)				
(distributors 234 Cartwright)				
bronchial syrup				
	100 ml	0.12	0.03	0.
BABYLANE (1145 Sirex)				
BABYLANE (1624 JAOL)				
BABY SAFE (705 Kirby)				
cotton buds	80	1.14 (½ dz)	.. ..	*0.*
	160	1.92 (½ dz)	.. ..	*0.*
steriliser unit		2.13	0.225	*3.*
sterilising tablets	30	2.40dz	.. ..	0.
(unfoiled)	250	1.19		
BABY SAFE (1327 WSL)				
napkin pins (3)	..	6.00 (gross)	0.675 (gross)	*0.*
BACCHUS (301 Coty)				
after shave bronzing		0.554	0.138	*0.*
BALLET (702 KC)				
10 case rates minimum order direct				
toilet tissue twin roll	..	1.05 (1½ dz)	.. ..	*0.*
BALTO (727 Lane)				
athlete's foot lotion	14 g	0.15	0.04	*0.*
	40 g	0.12	0.03	*0.*
	100 g	0.18	0.045	*0.*
BAND-AID (672 Johnson)				
washproof plasters				
wallets assorted		0.85dz	.. ..	*0.*
BANMINTH D (969 Pfizer)				
suspension	500 ml	1.67	.. ..	*2.*
	4.5 l	11.63	.. ..	*15.*
BANTRON (149 Cuticura)				
smoking deterrent	15	4.59dz	1.15dz	*0.*

		Trade £.p	Tax £.p	Retail £.p	
ENE (793 MFL)					
yeast extract	3½oz	1.35dz	.. ..	*0.15*	
w sodium	3½oz	1.44dz	.. ..	*0.16*	
	7oz	2.25dz	.. ..	*0.25*	
	1lb	4.42dz	.. ..	*0.46*	
	7lb	1.92	.. ..	*2.40*	
R (97 Bayer)					
rin tablets	30	0.065	0.02	*0.12*	
(1371 WDR) entire entry					*d*
(1615 BBP)					*i*
y bibs pihafore	..	1.35dz	.. ..	*0.18*	
plastic	..	0.375dz	.. ..	*0.05*	
y pants					
small or medium		0.525dz	.. ..	*0.06½*	
ex.large		0.625dz	.. ..	*0.07½*	
ssorted colours large		0.50dz	.. ..	*0.06*	
elastic ex.large		0.60dz	.. ..	*0.07½*	
rilly					
plain	..	1.35dz	.. ..	*0.18*	
coloured	..	2.00dz	.. ..	*0.22½*	
mbossed	..	2.00dz	.. ..	*0.22½*	
coloured	..	2.20dz	.. ..	*0.25*	
lowered	..	2.50dz	.. ..	*0.27½*	
ties	..	1.00dz	.. ..	*0.12½*	
thers	..	0.75 (3 dz)	.. ..	*0.04*	
BRAND (1449 R&CFD)					
honey	1 lb	2.30dz	.. ..	*0.23*	
	8 oz				*d*
HAM'S (104 BP)					
		1.325dz	0.335dz	*0.17*	
ders					
hot lemon	30	0.875 (2½ dz)	0.22 (2½ dz)	*0.04½*	
HAM'S (106 Beetham)					
erin and cucumber					
	85 cc	2.40dz	0.60dz	*0.35*	
	165 cc	3.48dz	0.87dz	*0.50*	
erin and lavender					
	85 cc	2.40dz	0.60dz	*0.35*	
erin and rose water					
	85 cc	2.40dz	0.60dz	*0.35*	
erin and white lilac					
	85 cc	2.40dz	0.60dz	*0.35*	
d cream		1.44dz	0.36dz	*0.20*	
nage skin cream		1.68dz	0.42dz	*0.25*	
ADENAL (1303 Wander)					
lets	100	0.47	.. ..	0.71	†s1s4A
letard	100	0.55	.. ..	0.83	†s1s4A
AIR (109 BCL)					
spray					
erosol	118 g	1.465dz	0.365dz	*0.21*	
	200 g	1.95dz	0.49dz	*0.28*	
	303 g	2.65dz	0.66dz	*0.38*	
squeeze spray					
	75 cc	0.87dz	0.22dz	*0.12½*	
refill sachet					
	40 cc	0.42dz	0.10dz	*0.06*	
bottle					
	75 cc	0.70dz	0.17dz	*0.10*	
mpoo liquid	sachet	0.14dz	0.045dz	*0.02*	
	bottle	0.70dz	0.17dz	*0.10*	
cum	..	0.77dz	0.19dz	*0.11*	
E BLONDE (525 Golden)					
r lightener		2.80dz	0.70dz	*0.39*	
ERGAL (1098 Sandoz)					
lets	100	0.91	.. ..	*1.37*	†s1s4A
	250	2.14	.. ..	*3.21*	†s1s4A
	1000	7.85	.. ..	*11.78*	†s1s4A
'S (108 Bell)					
remedies					
lood salts powder					
	20 g	0.08	0.02	*0.12*	
	100 g	0.14	0.035	*0.20*	
udgie tonic		0.06	0.015	*0.11*	
anker lotion		0.14	0.035	*0.25*	
powder		0.08	0.02	*0.15*	
ough tablets (dogs or cats)					
		0.07	0.02	*0.12*	
liarrhoea tablets		0.07	0.02	*0.13*	
eczema ointment		0.09	0.0.25	*0.17*	
eye lotion		0.14	0.035	*0.25*	
ointment		0.08	0.02	*0.15*	
astritis tablets		0.07	0.02	*0.12*	
Katnips powder		0.08	0.02	*0.14*	
tablets		0.05	0.015	*0.09*	
		0.09	0.025	*0.17*	
axative tablets		0.05	0.015	*0.09*	
Mange-Pak		0.08	0.02	*0.15*	
Moulter		0.06	0.015	*0.11*	
pet ointment		0.09	0.025	*0.17*	
sedative tablets (dogs & cats)					
		0.07	0.02	*0.12*	
hampoo liquid		0.13	0.035	*0.23*	
		0.18	0.045	*0.32*	
Snowcoat (dogs & cats)		0.09	0.025	*0.17*	
worm capsules (dogs)		0.08	0.02	*0.14*	
worming oil		0.07	0.02	*0.13*	
CARD (113 Bencard)					
use dust mite					
prick test	2 ml	2.00			
vaccine					
basic course SDV		10.00			
vial No 3 SDV		7.90			
GERS (1530 Fisons)					
od	0	2.31dz	.. ..	*0.24*	
	1	4.04dz	.. ..	*0.42*	
	2	6.63dz	.. ..	*0.69*	
	3	11.92dz	.. ..	*1.24*	

		Trade £.p	Tax £.p	Retail £.p	
BENOIDS (1152 SK)					
		0.91dz	0.227dz	*0.13*	
BENYLIN (938 PD)					
expectorant	125 ml	2.10dz	0.54dz	*0.31*	†s7
with codeine	125 ml	0.20	0.05	*0.35*	†s7DDI
BENZEDREX (1153 SKF)					
inhalers	12	1.44	.. ..	2.16	†
BEPLETE (1352 Wyeth)					
tablets	250	0.54	.. ..	0.71½	†s1s4A
BEPLEX (1352 Wyeth)					
capsules	50	0.21	.. ..	0.28	
elixir	150 ml	0.255	.. ..	0.34	
BETADINE (878 Napp)					
aerosol spray	90 ml	1.17	.. ..	1 56	
alcoholic solution					
	500 ml	1.50	.. ..	2.00	
	5 l	9.50	.. ..	12.67	
antiseptic solution	5 l	9.06	.. ..	12.08	
	4.54 l				*d*
ointment	25 g	0.25	.. ..	0.34	
	60 g	0.53	.. ..	0.71	
scalp & skin cleanser					
	100 ml	0.41	.. ..	0.55	
surgical scrub	5 l	9.70	.. ..	12.93	
	4.54 l				*d*
vaginal douche	240 ml	0.98	.. ..	1.31	
gel	80 g	0.98	.. ..	1.31	
pessaries	14	0.98	.. ..	1.31	
BIFURAN (1153 SKF)					
supplement	12.8 kg				*d*
BILE BEANS (1530 Fisons)					
		0.42dz	0.11dz	0.06	
		1.10dz	0.28dz	0.14	
		2.20dz	0.55dz	0.29	
BINASIN (333 Cupal)					
		1.51dz	0.34dz	*0.21*	
BIOBALM (851 MHP)					
	8 oz	3.04dz	0.76dz	*0.42*	
	4 oz and 12 oz				*d*
BISKS (1530 Fisons)					
bacon flakes	4 meals	2.68dz	.. ..	*0.29*	
cheese and celery					
	4 meal	2.68dz	.. ..	*0.29*	
chocolate bar					
hazelnut, orange wafer					
fruit and nut		1.30dz	0.23dz	*0.16*	
chocolate biscuits		1.16dz	0.21dz	*0.14*	
chocolate creams					
	4 meal	2.68dz	.. ..	*0.29*	
chocolate nut cookies		2.68dz	.. ..	*0.29*	
coffee creams	4 meal	2.68dz	.. ..	*0.29*	
custard creams	4 meal	2.68dz	.. ..	*0.29*	
digestive sweetmeal					
	8 oz	2.87dz	.. ..	*0.29*	
orange creams	4 meal	2.68dz	.. ..	*0.29*	
savoury beef		2.68dz	.. ..	*0.29*	
BISLUMINA (824 MCP)					
packs of 50 and 250 tablets					*d*
BITUPAL (1387 L of L)					
ointment	tube	0.30	0.075	0.60	
BLAKE'S (135 TB)					
witch hazel cream	100 g	0.21	0.05	*0.38*	
BLANCHARD'S (804 Martyn)					
pills	54	1.35dz	0.34dz	*0.18*	
BLEASDALE'S (139 Bleasdale)					
antiseptic ointment					
	25 g	0.50dz	0.125dz		
	50 g	0.70dz	0.175dz		
bronchial emulsion					
	100 ml	0.73dz	0.18dz		
	250 ml	1.13dz	0.28dz		
	500 ml	1.88dz	0.47dz		
chillie paste	50 g	0.74dz	0.185dz		
compound	25 ml	0.96dz	0.24dz		†DDI
	50 ml	1.68dz	0.42dz		†DDI
coconut oil shampoo					
	100 ml	0.78dz	0.195dz		
zinc and castor oil cream					
	25 g	0.45dz	0.11dz		
	50 g	0.55dz	0.135dz		
	100 g	0.94dz	0.235dz		
BLINK-N-CLEAN (35 Allergan)					
(distributors 1121 Searle)					
contact lens solution					
	7.5 cc	0.36	.. ..	*0.54*	
BLISS (641 HSL)					
foot powder	60 g	0.11	0.03	*0.19*	
BLOC-MEN (845 GM)					
emulsion		0.35	0.08	*0.58*	
stick		0.30	0.08	*0.50*	
BLUE EYETEC (1073 Robinson)					
first aid dressings with					
metallic strip waterproof					
dressing strips					
¾ in x 2½ in	48	0.225			
	144	0.645			
¾ in x 3 in	48	0.265			
	144	0.685			
1½ in x 3¼ in	50	0.515			
1 3/16 in x 2½in	50	0.30			
1 in x 1⅞ in	50	0.25			
finger dressing					
1 in x 7 in	24	0.525			
wound dressing					
2 in x 3 in	50	0.66			
1½ in x 2 in	50	0.36			
without metallic strip					
dressing strip					
¾ in x 1½ in					
	144	0.59			

		Trade £.p	Tax £.p	Retail £.p	
wound dressing					
1½ in x 1½ in					
	50	0.32			
waterproof strapping					
½ in x 5 yd	12	1.06			
1 in x 5 yd	12	1.51			
2 in x 5 yd	12	2.495			
3 in x 5 yd	12	3.325			
BLUE GRASS (60 Arden)					
bath cubes	733.75	.. ..		*0.90*	
bath mitt	743.75	.. ..	. .	*1.35*	
bath oil	766.82	.. .. .	..	*2.50*	
	766.00	.. .. ..	..	*1.80*	
bath salts	762.75	.. .. ..	..	*1.40*	
brilliantine	301.75			*0.70*	
deodorant liquid	724.90	.. .. ..	.	*0.70*	
roll-on	731.00	.. .. ..	.	*0.70*	
spray	722.75	.. .. ..	..	*1.50*	
stick	729.00	.. .. ..	..	*0.75*	
fluffy cream	730.00	.. .. ..	..	*0.75*	
dusting powder	755.75	.. .. ..	..	*0.80*	
	739.75	.. .. ..	..	*1.20*	
oval	746.75	.. .. ..	..	*1.70*	
round	754.75	.. .. ..	..	*1.80*	
lightweight	744.75			*0.85*	
eau de parfum	800.38	.. .. ..	..	*1.00*	
	800.37	.. .. ..	..	*2.10*	
flower mist	800.20	.. .. ..	..	*0.80*	
	800.32	.. .. ..	..	*1.30*	
	800.21	.. .. ..	..	*1.80*	
	800.23	.. .. ..	..	*2.80*	
atomiser	800.22	.. .. ..	..	*2.80*	
spray	800.46	.. .. ..	..	*1.60*	
lightweight	800.56	.. .. ..	..	*1.60*	
fluffy milk bath	741.75	.. .. ..	..	*1.95*	
foaming beauty bath	769.75	.. .. ..	..	*1.55*	
gift box	969.00	.. .. ..	..	*4.95*	
	980.00	.. .. ..	..	*6.95*	
de luxe	989.01	.. .. ..	..	*29.00*	
hairspray	318.75	.. .. ..	..	*1.15*	
hand lotion	347.75	.. .. ..	..	*0.75*	
	347.71	.. .. ..	..	*1.20*	
lightweight	347.55	.. .. ..	..	*0.75*	
	347.85	.. .. ..	..	*1.20*	
	347.95	.. .. ..	..	*2.25*	
moisture bath	761.75	.. .. ..	..	*1.75*	
perfumair	800.06	.. .. ..	..	*1.90*	
perfume	800.41	.. .. ..	..	*4.50*	
	800.42	.. .. ..	..	*7.15*	
golden atomiser					
refill	800.48	.. .. ..	..	*3.75*	
mist	800.34	.. .. ..	..	*1.70*	
oil	800.35	.. .. ..	..	*1.50*	
soap hand (1)	734.75	.. .. ..	..	*0.45*	
(3)	749.75	.. .. ..	..	*1.35*	
bath (1)	747.75	.. .. ..	..	*0.70*	
(3)	748.75	.. .. ..	..	*2.10*	
travel	752.75	.. .. ..	..	*0.70*	
solid Cologne	825.01	.. .. ..	..	*0.80*	
BLUE PETER (652 Ingasetter)					
aftershave		0.23	0.06	*0.40*	
BODY BULK (793 MFL)					
	3lb	1.02	.. ..	*1.35*	
	7lb	2.08	.. ..	*2.77*	
BONJELA (770 LP)					
gel	10 g	0.16	.. ..	*0.22*	
BONZINE (333 Cupal)					
travel sickness tablets					
	20	1.45dz	.. ..	0.17½	†
BOUNCE (967 Petfoods)					
economy		1.61dz	0.25dz	*0.18½*	
BOUQUET (576 PH)					
hand cream	4 oz	0.18	0.045	*0.32*	
	8 oz	0.24	0.06	*0.42*	
	500 ml	0.45	0.11	*0.79*	
	21	1.20	0.30	*2.10*	
BOURRASQUE (933 PLG)					
parfum de toilette					
	15 cc	.. .. ..	..	*0.95*	
63	50 cc	.. .. ..	..	*1.85*	
64	100 cc	.. .. ..	..	*3.10*	
65	200 cc	.. .. ..	..	*4.50*	
66	400 cc	.. .. ..	..	*5.75*	
atomiser	90 cc	.. .. ..	..	*7.35*	
refill	90 cc	.. .. ..	..	*3.75*	
perfume					
trial size	1.0 cc	.. .. ..	..	*0.50*	
48	3.5 cc	.. .. ..	..	*1.85*	
49	7 cc	.. .. ..	..	*3.10*	
50	10 cc	.. .. ..	..	*4.50*	
51	15 cc	.. .. ..	..	*5.75*	
52	30 cc	.. .. ..	..	*9.50*	
B-PASINAH (1303 Wander)					
powder	100	3.17	.. ..	4.76	TS
B-R (1023 Radiol)					
Bone Radiol (horses and dogs)					
	200 ml	0.50	0.125	*0.85*	
	500 ml	1.12	0.28	*1.85*	
	450 ml				*d*
BRADOSOL (262 CIBA)					
lozenges	24	0.12	.. ..	0.18	
pack of 20					*d*
BRAUN (1588 HG)					
hair dryer	HLD	9.41	1.66	*12.00*	
	HLD4	5.89	1.04	*7.50*	

		Trade £.p	Tax £.p	Retail £.p	
BRECK (1131 Shulton)					
Gold Formula shampoos for dry hair, oily hair, normal hair, medicated and herb					
	sachet	..	..	*0.05*	
	70 cc	..	..	*0.19*	
	115 cc	..	..	*0.29*	
BREEZE (756 Lever)					
soap toilet		3.072 (6 dz)	0.768 (6 dz)	*0.06*	
	bath	2.447 (3 dz)	0.611 (3 dz)	*0.09½*	
BRINALDIX (1098 Sandoz)					
tablets	100	2.06	..	*3.09*	†s4B
BRINALDIX K (1098 Sandoz)					
tablets	100	2.30	..	*3.45*	†s4B
BRONNLEY (194 Bronnley)					
country herb talcum powder	0147	..	..	*0.35*	
soap country herbs					
visitors (6)		..	..	*0.66*	
export de luxe	0122				*d*
BROXODENT (713 KH)					
automatic toothbrush					
230/250v		..	..	*9.45*	
110/230v		..	..	*10.95*	
BROXOJET (713 KH)					
dental spray				*18.90*	
dual voltage				*19.90*	
BRUMES (933 PLG)					
parfum de toilette					
	15 cc	..	..	*0.95*	
	50 cc	..	..	*1.85*	
	100 cc	..	..	*3.10*	
	200 cc	..	..	*4.50*	
	400 cc	..	..	*5.75*	
perfume	1.0 cc	..	..	*0.50*	
	3.5cc	..	..	*1.85*	
	7 cc	..	..	*3.10*	
	10 cc	..	..	*4.50*	
	15 cc	..	..	*5.75*	
	30 cc	..	..	*9.50*	
BRUT (446 FI)					
deodorant stick		..	..	*0.80*	
BUDALE (346 Dales)					
tablets	100	8.40dz	..		†s1s4A
	500	2.75	..		†s1s4A
BUNTY (234 Cartwright)					
powder	tin	0.93dz	0.235dz	0.13⅓	
soap	..	1.09dz	0.275dz	*0.15½*	
BURNEZE (992 P&C)					
aerosol	75 g	0.30	..	0.43	†
BURSON (1388 TKC) (distributors 810 Maw)					
one-way stretch					
anklets	pr	0.90			
knee caps	pr	0.90			
two-way stretch					
anklets	pr	1.36			
knee caps	pr	1.36			
two-way stretch flat bed					
above knee					
cotton open toe	pr	2.54			
with forked suspender	pr	2.68			
nylon open toe	pr	2.54			
with forked suspender	pr	2.68			
cotton full foot	pr	2.54			
nylon full foot	pr	2.54			
below knee					
cotton open toe	pr	2.08			
nylon open toe	pr	2.08			
thigh length					
cotton open toe	pr	2.62			
with forked suspender	pr	2.76			
nylon open toe	pr	2.62			
with forked suspender	pr	2.76			
BUZZ OFF (252 Chelspa)					
liquid	35 cc	1.02dz	0.255dz	*0.15*	
BYDOLAX (878 Napp)					
syrup	150 ml	0.21	..	0.30	
CADUM (280 CP)					
soap toilet	..	2.78 (6 dz)	0.695 (6 dz)	*0.05½*	
bath	..	2.70 (4 dz)	0.675 (4 dz)	*0.08*	
CAFERGOT (1098 Sandoz)					
suppositories	6	0.49	..	*0.74*	†s1s4A
	30	2.18	..	*3.27*	†s1s4A
tablets	100	2.09	..	*3.14*	†s1s4A
CAFERGOT Q (1098 Sandoz)					
tablets	20	0.50	..	*0.75*	†s4B
	100	2.30	..	*3.45*	†s4B
CAFFEXEN (211 Butler)					
	100 ml	0.155	0.04	0.27	
CALCITARE (61 APC)					
intramuscular or subcutaneous					
160 units	5 vials	19.75			
	10 vials	39.50			
intravenous	single vial	1.90			
CALCIUM B-PAS (1303 Wander)					
powder 3.5 g	500	13.80	..	20.70	

		Trade £.p	Tax £.p	Retail £.p	
CALCIUM-SANDOZ (1098 Sandoz)					
ampoules 10% 10 ml	5	0.37	..	*0.56*	
chocolate flavoured tablets	30				*d*
syrup	500 ml	0.66	0.165	*1.16*	
CALDECIUM (695 TK)		0.24	..	0.36	
CALGITEX (828 MAL)					
bacteriological wool	1.5 g	0.39			
	113 g	5.50			
	227 g	10.00			
	454 g	12.50			
dental wool	12	3.84			
first aid dressing	6	1.32			
	100	17.50			
gauze 10 x 18 cm	6	2.40			
ribbon gauze	6	2.40			
E.N.T.	6	2.40			
wool	7 g	0.76			
	14 g	1.34			
for nose bleeding	12	1.90			
CALGON (26 A&W)					
descaler sachet	4 oz				*d*
CALIFORNIAN POPPY (1102 Sanitas)					
perfume	trial	0.845dz	0.210dz	*0.125*	
	standard	1.255dz	0.315dz	*0.18*	
perfumed Cologne	..	2.25dz	0.56dz	*0.33*	
talcum powder	..	1.12dz	0.28dz	*0.16*	
CALSALETTES (1244 TLL)					
tablets	20	0.098	0.024	*0.16*	
	100	0.34	0.085	*0.54*	
C. A. M. (1091 Rybar)					
	150 ml	1.80dz	0.45dz	*0.27*	
CAMAY (1010 P&G)					
soap bath		3.38 (4 dz)	0.82 (4 dz)	*0.10*	
CAMCOPOT (221 Camden)					
entire entry					*d*
CAMPHONIA (1618 BFL)					
		0.09	0.025	*0.14*	
		0.155	0.04	*0.24*	
CAMTHOL (620 Hooper)					
linctus	150 ml	0.095	0.025	*0.30*	†
	300 ml	0.165	0.0425	*0.50*	†
CANOE (350 Dana)					
Cologne	100cc	1.24	0.302	*2.27*	
	220cc	2.06	0.502	*3.77*	
	420cc	3.43	0.836	*6.27*	
spray bath powder	196g	0.365	0.089	*0.67*	
talc	120g	0.45	0.11	*0.82*	
CARDINELLI (226 CBP)					
eyelashes					
Hoodwinks		0.30	0.075	*0.55*	
wash and wear		0.30	0.075	*0.55*	
CARE (532 Goya)					
hand cream		0.143	0.036	*0.25*	
CARISOMA (1441 Wallace)					
compound	50	0.38	0.10		†s4B
	250	1.79	0.45		†s4B
CAROLINE (1621 Interbro)					
disposable nappy pads					
	30	5.00 (20 pkts)	..	*0.33*	
	50	4.80dz	..	*0.63*	
	100	9.48dz	..	*0.89*	
CASAQUE (Jean d'Albret) (1145 Sirex)					*d*
CASAQUE (1624 JAOL)					*i*
CASTELLAN No.10 (1075 R)					
childrens syrup	117 ml	1.37dz	0.34dz	0.19	†DDI
CATRIONA (652 Ingasetter)					
perfume	½ oz	0.69	0.17	*1.20*	
	1 oz	1.14	0.29	*2.00*	
CEDILANID (1098 Sandoz)					
ampoules 2 ml	5	0.25	..	*0.38*	†s1
solution	10 ml	0.25	..	*0.38*	†s1
tablets	50	0.31	..	*0.47*	†s1
	250	1.25	..	*1.88*	†s1
	pack of 40				*d*
CELABS (727 Lane)					
tablets	95	0.17	0.045	*0.29*	
	180	0.26	0.065	*0.46*	
CELLOSENE (1073 Robinson)					
cellulose wadding	16 oz	0.19			
CENDEVAX (1153 SKF)					
rubella vaccine	1	1.07	..	1.60	
	10	8.90	..	13.35	
CEREVON (218 Calmic)					
elixir	500 ml				*d*
tablets	100	..	..		*d*
CESTRA (1073 Robinson)					
face masks	standard	15.94 (1 gross)			
CHAMADE (548 Guerlain)					
existing entry					*d*

		Trade £.p	Tax £.p	
CHAMADE (548 Guerlain)				
bath oil	15 cc	..	..	
body creme	110 g	..	..	
deodorant spray	110 cc	..	..	
dusting powder	220 g	..	..	
eau de Cologne	45 cc	..	..	
	95 cc	..	..	
spray	45 cc	..	..	
eau de toilette	95 cc	..	..	
spray (410)	45 cc	..	..	
spray	95 cc	..	..	
refill	95 cc	..	..	
perfume	¼ oz	..	..	
	½ oz	..	..	
	1 oz	..	..	
	2 oz	..	..	
spray	7 cc	..	..	
refill	7 cc	..	..	
soap, hand size	(3)	..	..	
bath size	(3)	..	..	
talcum powder	115 g	..	..	
CHANT D'AROMES (548 Guerlain) existing entry				
CHANT D'AROMES (548 Guerlain)				
bath oil	15 cc	..	..	
body creme	110 g	..	..	
deodorant spray	110 cc	..	..	
dusting powder	220 g	..	..	
eau de Cologne	45 cc	..	..	
	95 cc	..	..	
spray	45 cc	..	..	
eau de toilette	95 cc	..	..	
spray (410)	45 cc	..	..	
spray	95 cc	..	..	
refill	95 cc	..	..	
perfume	¼ oz	..	..	
	½ oz	..	..	
	1 oz	..	..	
	2 oz	..	..	
spray	7 cc	..	..	
refill	7 cc	..	..	
soap, hand size	(3)	..	..	
bath size	(3)	..	..	
talcum powder	115 g	..	..	
CHAPPIE (967 Petfoods)				
economy		1.26dz	0.20dz	
CHARABS (727 Lane)				
tablets	95	0.17	0.045	
	180	0.26	0.065	
CHARLES OF THE RITZ (248 COTR)				
alabaster hand lotion	342-4	..	..	
antiperspirant	352-3	..	..	
A.P.D. Ritz	353-2	..	..	
astringent cream	252-1	..	..	
astringent mild	301-4	..	..	
auto-lashique	134-1	..	..	
refill	134-9	..	..	
blushing pommade	299-01	..	..	
blushing powder	170-01	..	..	
body works	470-8	..	..	
cheek pommade cleargel	157-1	..	..	
Chiaro				
bronzer	532-2	..	..	
Cologne	530-4	..	..	
dry deodorant	534-4	..	..	
face conditioner	531-4	..	..	
face tamer	533-4	..	..	
talc	535-3	..	..	
Directoire				
bath oil	462-2	..	..	
floreal	412-2	..	..	
	412-4	..	..	
mist	412-3	..	..	
talc	455-4	..	..	
toilet soap (3)	472-2	..	..	
disaster cream	253-1	..	..	
dry skin cleanser	202-4	..	..	
dual lotion	305-4	..	..	
	305-8	..	..	
eyebrow makeup compact	146-IN	..	..	
eye cream	243-1	..	..	
eyelash cream	244-0	..	..	
eyelid lustre	147-1	..	..	
eyelid makeup compact	145-IN	..	..	
eye oil concentrate	225-0	..	..	
eye oil treatment stick	227-0	..	..	
eye pencil	152-2	..	..	
refill	152-9	..	..	
eye shadow liqui-cream	153-1	..	..	
eye shadow pommade	156-1	..	..	
face shaders	168-1	..	..	
feather touch cleanser	203-4	..	..	
	203-8	..	..	
	203-16	..	..	
face powder	169-2	..	..	
firmesscence 770 lotion	418-1	..	..	
cream	416-2	..	..	
hand cream	248-2	..	..	

		Trade £.p	Tax £.p	Retail £.p	
eel & elbow treatment	249-2	.. ..		*4.60*	
psticks		.. ..		*1.15*	
qui-cream foundation	281-1	.. ..		*3.70*	
pressed powder compact	155-1	.. ..		*1.47*	
refill	155-9	.. ..		*0.92*	
qui fresh	308-4	.. ..		*1.05*	
iascara	154-1	.. ..		*1.44*	
iedicated lotion	311-2	.. ..		*1.05*	
fiss Ritz					
blotter	711-1	.. ..		*2.02*	
colouring stick	757-1	.. ..		*1.38*	
eye shadow	705-0	.. ..		*1.44*	
fizz for creaming	759-2	.. ..		*1.25*	
moisturising	758-2	.. ..		*1.60*	
washing	760-4	.. ..		*1.25*	
lights	725-04	.. ..		*1.15*	
mask	254-2	.. ..		*1.65*	
moisturiser	708-1	.. ..		*1.44*	
ovescence	230-2	.. ..		*7.35*	
refills	230-R1/2	.. ..		*3.70*	
ily skin cleanser	201-4	.. ..		*1.44*	
owder box	161-3	.. ..		*2.00*	
	161-5	.. ..		*2.70*	
evenescence					
after shave	322-2	.. ..		*2.60*	
cream	241-0	.. ..		*2.10*	
	241-1	.. ..		*3.20*	
	241-2	.. ..		*5.00*	
tion	321-2	.. ..		*3.33*	
	321-4	.. ..		*5.20*	
ask	250-1	.. ..		*1.80*	
oisture glow cream	239-01	.. ..		*3.20*	
lotion	240-02	.. ..		*3.33*	
itual					
bath oil	420-1	.. ..		*2.30*	
Cologne	425-1	.. ..		*1.15*	
dry deodorant	427-5	.. ..		*1.15*	
dusting powder	431-5	.. ..		*1.85*	
night treatment	235-1	.. ..		*3.75*	
	235-2	.. ..		*6.20*	
rousing face wash	438	.. ..		*1.95*	
soap	437-5	.. ..		*0.95*	
sparkling gel cleanser	439	.. ..		*1.95*	
spray Cologne	425-2	.. ..		*2.07*	
velvet perfume	430-1	.. ..		*1.60*	
itz cleanser	208-4	.. ..		*1.15*	
mat	290-1	.. ..		*2.10*	
pearlised	290-1P	.. ..		*2.25*	
rousse	125-0	.. ..		*1.65*	
skin bloom lotion	277-2	.. ..		*1.29*	
kin freshener	302-4	.. ..		*1.10*	
	302-8	.. ..		*1.85*	
	302-16	.. ..		*2.80*	
ecial cream	247-1	.. ..		*0.97*	
ecial formula concentrate	255-1	.. ..		*2.70*	
emollient	251-1	.. ..		*1.80*	
	251-2	.. ..		*2.70*	
	251-4	.. ..		*3.90*	
ecial lotion	304-4	.. ..		*1.10*	
un-Bronze					
deep tone tube	604-2	.. ..		*0.95*	
bottle	604-3	.. ..		*1.40*	
	604-5	.. ..		*2.35*	
invisible tube	605-2	.. ..		*0.95*	
bottle	605-3	.. ..		*1.40*	
	605-5	.. ..		*2.35*	
roat cream concentrate	226-1	.. ..		*2.70*	
ilessence	280-1	.. ..		*5.75*	
lvet foam	204-2	.. ..		*1.10*	
texture lotion	224-4	.. ..		*1.60*	
ARM (1327 WSL)					
airpins polypak		2.90 (gross)	0.725 (gross)	*0.04*	
EFS (702 KC)					
0 case rates minimum order direct					*d*
andkerchiefs 3-ply		1.42 (6 dz)	0.16 (6 dz)	*0.03*	
RON (387 DBMP)					
arrier cream	tube	0.19	0.05	*0.30*	
LOROMYCETIN (938 PD)					
edidrops					
ophthalmic 0.5%	10 ml	0.32		0.48	TS
LORO-YEAST (1198 (SIC)					
blets	20	1.37dz	0.34dz	*0.20*	
	125	3.90dz	0.98dz	*0.56*	
OLOXON (95 Baxter)					
blets	50	1.50	0.38		†s4B
	250	5.10	1.27		†s4B
RISTIAN DIOR (248 COTR)					
isting entry					*d*
RISTIAN DIOR (1619 PCDL)					*i*
pricot cream		.. ..		*1.13*	
uticle oil		.. ..		*0.70*	

		Trade £.p	Tax £.p	Retail £.p	
cuticle remover		.. ..		*0.70*	
Diorama					
dusting powder	220 cc	.. ..		*3.17*	
eau de Cologne	56 cc	.. ..		*1.99*	
eau de Toilette	56 cc	.. ..		*3.28*	
	110 cc	.. ..		*4.92*	
perfume					
aerosol atomiseur	14 cc	.. ..		*6.35*	
handbag atomiseur		.. ..		*3.60*	
model voyage		.. ..		*3.88*	
Dioressence					
after bath friction		.. ..		*2.16*	
atomiseur	1½ oz	.. ..		*2.16*	
	3 oz	.. ..		*3.46*	
bath perfume	½ oz	.. ..		*2.60*	
body lotion	3 oz	.. ..		*2.51*	
foaming milk bath		.. ..		*2.58*	
soap toilet (3)		.. ..		*1.66*	
bath (3)		.. ..		*2.78*	
Diorissimo					
dusting powder	220 cc	.. ..		*3.17*	
eau de Cologne	56 cc	.. ..		*1.99*	
	110 cc	.. ..		*3.40*	
atomiseur	56 cc	.. ..		*2.30*	
	114 cc	.. ..		*3.93*	
eau de satin body lotion		.. ..		*2.51*	
eau de toilette					
atomiseur	56 cc	.. ..		*2.51*	
	112 cc	.. ..		*5.32*	
voyage	56 cc	.. ..		*3.28*	
	110 cc	.. ..		*4.92*	
perfume					
aerosol atomiseur	7 cc	.. ..		*4.80*	
	14 cc	.. ..		*6.35*	
	28 cc	.. ..		*8.81*	
handbag atomiseur		.. ..		*3.60*	
model voyage	7 cc	.. ..		*3.88*	
pour le sac		.. ..		*2.30*	
standard	14 cc	.. ..		*6.35*	
	28 cc	.. ..		*8.80*	
soap toilet (3)		.. ..		*1.66*	
bath (3)		.. ..		*2.78*	
talc	112 cc	.. ..		*1.27*	
Diorling					
eau de Cologne	56 cc	.. ..		*1.99*	
atomiseur	56 cc	.. ..		*2.30*	
eau de toilette	56 cc	.. ..		*3.28*	
	112 cc	.. ..		*5.32*	
perfume					
aerosol atomiseur	14 cc	.. ..		*6.35*	
handbag atomiseur		.. ..		*3.60*	
model voyage		.. ..		*3.88*	
Fraiche					
bath oil	28 cc	.. ..		*3.21*	
Cologne atomiseur	56 cc	.. ..		*2.30*	
eau de Cologne	56 cc	.. ..		*1.99*	
	110 cc	.. ..		*3.40*	
hand cream		.. ..		*0.95*	
lip gloss		.. ..		*1.09*	
lipstick		.. ..		*0.64*	
Miss Dior					
dusting powder	220 cc	.. ..		*3.17*	
eau de Cologne	56 cc	.. ..		*1.99*	
	110 cc	.. ..		*3.40*	
	220 cc	.. ..		*5.47*	
atomiseur	56 cc	.. ..		*2.30*	
	114 cc	.. ..		*3.93*	
eau de satin body lotion	84 cc	.. ..		*2.51*	
eau de toilette	16 oz	.. ..		*13.61*	
atomiseur	56 cc	.. ..		*2.51*	
	112 cc	.. ..		*5.32*	
voyage	56 cc	.. ..		*3.28*	
	110 cc	.. ..		*4.92*	
	220 cc	.. ..		*7.43*	
perfume					
aerosol atomiseur	7 cc	.. ..		*4.80*	
	14 cc	.. ..		*6.35*	
	28 cc	.. ..		*8.81*	
handbag atomiseur		.. ..		*3.60*	
model voyage	7 cc	.. ..		*3.88*	
pour le sac		.. ..		*2.30*	
standard	14 cc	.. ..		*6.35*	
	28 cc	.. ..		*8.80*	
	56 cc	.. ..		*12.70*	
soap toilet (3)		.. ..		*1.66*	
bath (3)		.. ..		*2.78*	
talc	112 cc	.. ..		*1.27*	
nail enamels					
cream		.. ..		*0.40*	
frosted		.. ..		*0.44*	
ultra cream		.. ..		*0.78*	
ultra frosted		.. ..		*0.91*	
remover		.. ..		*0.53*	
super base		.. ..		*0.70*	
super sealer		.. ..		*0.70*	
for men					
after shave	56 cc	.. ..		*1.77*	
	110 cc	.. ..		*2.77*	
atomiseur	112 cc	.. ..		*3.50*	
travel pack		.. ..		*2.43*	

		Trade £.p	Tax £.p	Retail £.p	
Cologne	56 cc	.. ..		*1.99*	
	110 cc	.. ..		*3.40*	
	220 cc	.. ..		*5.32*	
	16 oz	.. ..		*8.65*	
	32 oz	.. ..		*18.15*	
atomiseur	112 cc	.. ..		*3.93*	
travel pack		.. ..		*2.78*	
deodorant atomiseur		.. ..		*2.73*	
foam shave aerosol		.. ..		*1.55*	
pre-shave	110 cc	.. ..		*2.76*	
shaving cream		.. ..		*0.95*	
soap toilet (3)		.. ..		*1.66*	
bath (3)		.. ..		*2.78*	
talc	112 cc	.. ..		*1.27*	
CHROMIUM SANDOZ (1098 Sandoz)					
capsules	250	8.25		12.38	
CIBA-1906 (262 CIBA)					
tablets 0.5 g	1000	4.91		*7.37*	
CIRCULIN (727 Lane)					
forte	120	0.35	0.09	*0.65*	
CIRCULINOL (727 Lane)	100	0.57	0.145	*0.98*	
CLAIROL (172 BMCL)					
Born Blond colourant		0.315	0.079	*0.54*	
lightener		0.373	0.093	*0.64*	
Nice N' Easy hair colour		0.307	0.077	*0.53*	‡
CLEAN-N-SOAK (35 Allergan) (distributors 1121 Searle)					
soaking solution	120 cc	0.54		*0.81*	
CLEAN-N-SOAKIT (35 Allergan) (distributors 1121 Searle)		1.00		*1.50*	
CLEAN-N-STOW (35 Allergan) (distributors 1121 Searle)		1.20		*1.80*	
Prep Pak		1.50		*2.25*	
CLEESOL (576 PH)					
	½ gal	0.43		*0.64*	
	1 gal	0.84		*1.25*	
CLINIC (412 Elida-Gibbs)					
medicated shampoo	sachet	0.28dz	0.07dz	*0.03½*	
	family	2.155dz	0.54dz	*0.28*	
CLOSE UP (412 Elida-Gibbs)					
toothpaste	economy	2.24dz	0.56dz	*0.29*	
COBADEX (311 C)					
ointment 0.5%	20 g	0.35		0.52½	TS
1%	20 g	0.50		0.75	TS
CODELLA (878 Napp)					
cream	25 g	0.09	0.03	*0.16*	
	100 g	0.20	0.05	*0.35*	
CODIS (1037 Reckitt)	8	0.85dz	0.193dz	0.11	†DDI
	20	1.61dz	0.368dz	0.21	†DDI
	48	3.25dz	0.746dz	0.42	†DDI
COJENE (1530 Fisons)					
tablets	35	2.36dz	0.59dz	0.31	†DDI
COLGATE (280 CP)					
shave cream					
lather or brushless ..		1.54dz	0.385dz	*0.19½*	
COLIC RADIOL (1023 Radiol)					
for horses	350 ml	0.32	0.08	*0.53*	
COLOGEL (413 Lilly)	450 ml	0.41	0.10	0.72	
CONGREVES (1534 Fennings)					
balsamic elixir	150 ml	3.75dz	0.94dz	0.50	
CONTESSA (716 Krups)					
bathroom scales		.. ..		*3.00*	
CONTIQUE (1556 Farillon)					
soaking solution	110 ml	0.44		*0.66*	
wetting solution	60 ml	0.44		*0.66*	
CONTUSOL (1054 R&B)					
antiseptic	250 ml	2.88dz	0.72dz	*0.40*	
	dp 500 ml	4.56dz			
	dp 21	1.32			
	dp 11				*d*
lotion	250 ml	1.92dz		*0.24*	
	500 ml	3.12dz		*0.39*	
	21	0.97			
	11				*d*
COOL (105 BTD)					
antiperspirant aerosol	standard	2.45dz	0.615dz	*0.32*	
	economy	3.065dz	0.77dz	*0.40*	
	roll on	2.145dz	0.54dz	*0.28*	
	refill	1.765dz	0.445dz	*0.23*	
COOLICURE (1618 BFL)		0.155	0.04	*0.24*	
COOL MIST (682 KCL)					
deodorant		1.37dz	0.34dz	*0.20*	
COOL'N' DRY (109 BCL)					
deodorant aerosol	70 g	1.25dz	0.31dz	*0.18*	
	110 g	1.465dz	0.365dz	*0.21*	
squeeze spray	75 cc	0.87dz	0.22dz	*0.12½*	
refill	55 cc	0.70dz	0.17dz	*0.10*	
COOPERS (200 B&P)					*d*
COOPERS (315 CPC)					*i*
COOPERS (295 CM&R)					
aerosols					
Fresh-aire-Super		.. ..		*0.23*	
nocturne		.. ..		*0.38*	
existing entry of nocturne					*d*
COPELLA (157 Boxford)	19 oz	2.26dz	tax paid	*0.23½*	
CO-PYRONIL (413 Lilly)					
Pulvules	100	0.6[9]		*1.04*	†
CORNEX (534 GT)	7 ml	0.075	0.019	*0.14*	

		Trade £.p	Tax £.p	Retail £.p	
CORTROPHIN (917 Organon) entire entry				*d*	
CORTROPHIN-ZN (917 Organon)					
injection 20 iu/ml 5 ml vial				*d*	
CORTUCID (187 BS)					
	3 g	0.39		0.59	†s4B
COSMEA (412 Elida-Gibbs)					
intimate deodorant					
	small	2.16dz	0.54dz	*0.28*	
	large	3.205dz	0.80dz	*0.42*	
COSTA BRAVA (106 Beetham)					
sun-tan cream	30 g	1.68dz	0.42dz	*0.25*	
COTAZYM B (917 Organon)					
tablets pack of 30				*d*	
COTY (301 Coty)					
flowing lipcolor		0.70	0.175	*1.25*	
Ultra legs					
leg bronzer		0.46	0.115	*0.75*	
COW & GATE (307 C&G)					
milk food					
full cream	454 g	3.79dz		*0.36*	
half cream	454 g	3.79dz		*0.36*	
humanised	454 g	3.81dz		*0.36*	
CREAM SILK (412 Elida-Gibbs)					
hair conditioner					
flyaway or brittle					
sachet		0.40dz	0.10dz	*0.05*	
	bottle	1.375dz	0.345dz	*0.18*	
CROUPLINE (1068 Roberts)					
cough syrup	small	1.24dz	0.31dz	*0.18*	
	large	2.41dz	0.60dz	*0.34*	
CROWN (1073 Robinson)					
corn caps	6	1.65dz	0.413dz		
wool felt	6	0.685dz			
$4\frac{3}{8}$ in x $2\frac{1}{4}$ in x $\frac{3}{16}$ in		0.965dz			
4in x 3in x $\frac{3}{16}$ in		0.965dz			
C. T. A. (1091 Rybar)					
	28 ml	0.90dz	0.22dz	0.13	
CUPAL (333 Cupal)					
baby blackcurrant cough syrup		1.15dz	0.26dz	*0.17*	
chest rub		1.09dz	0.25dz	*0.15½*	
gripe mixture		1.15dz	0.26dz	*0.17*	
gum lotion		1.06dz .. .		*0.15*	
balsam horehound					
and honey		1.15dz	0.26dz	*0.17*	
bismuthated magnesium ovals					
	tins	0.91dz	0.20dz	*0.12½*	
under 6 lb		0.39	0.09		
6 lb - 12 lb		0.38	0.09		
12 lb and over		0.37	0 09		
blood mixture No. 20					
iodised		1.40dz	0.32dz	*0.20*	
Bronal cough/catarrh					
elixir		1.83dz		*0.26*	†
cough balsam, adult					
	small	1.64dz	0.38dz	*0.24*	
	large	2.48dz	0.56dz	*0.39*	
burn aid cream		1.36dz		*0.17*	
cherry bark red ring					
cough syrup	small	1.26dz	0.29dz	*0.18*	
	large	1.90dz	0.43dz	*0.28*	
child's cherry cough linctus		1.15dz	0.26dz	*0.17*	
child's pain & fever elixir		1.18dz		*0.15½*	
cold sore lotion		0.92dz	0.20dz	*0.13*	
cream		1.06dz	0.24dz	*0.15*	
diarrhoea mixture	adult	1.48dz	0.34dz	*0.21½*	
	child	1.28dz	0.30dz	*0.20*	
dusk cream		1.41dz	0.32dz	*0.18½*	
ephedrine oil				*d*	
family antiseptic cream		1.31dz		*0.16*	
femme aid pills		0.94dz	0.21dz	*0.14½*	
ginger flavour, Friar Tuck		1.21dz	0.19dz	*0.16½*	
halibut liver oil capsules		1.61dz		*0.17½*	
health salts grapefruit		1.72dz	0.39dz	*0.24*	
insect bite cream		1.41dz		*0.17*	
juniper pills		1.06dz	0.24dz	*0.15½*	
lemon flu syrup		2.09dz		*0.24*	†
linseed liq. compound lozenges					
	bag	0.78dz		*0.09*	
	under 2 kg	0.63k			
menthol and wintergreen cream					
	tube	1.48dz	0.34dz	*0.21½*	
mixed sulphur tablets		0.97dz	0.21dz	*0.14½*	
mouth ulcer tablets		1.09dz		*0.14½*	
nipple cream		1.35dz	0.31dz	*0.20½*	
pastilles					
Gees linctus tins		1.18dz		*0.14½*	†DDI
sulphur and treacle				*d*	
toilet preparations					
bayrum	small	0.91dz	0.20dz	*0.15*	
	large	1.35dz	0.31dz	*0.21*	
and canthoradin					
	small	0.91dz	0.20dz	*0.15*	†
	large	1.35dz	0.31dz	*0.21*	†
wart solvent		0.87dz	0.19dz	*0.12*	
zinc, castor oil and friars balsam cream tubes				*d*	
CUSSONS (338 Cussons)					
after shave		1.444dz	0.356dz	*0.20*	
		2.31dz	0.57dz	*0.32*	
brilliantine liquid	58 cc	1.011dz	0.25dz	*0.14*	
	112 cc	1.66dz	0.41dz	*0.23*	
Imperial Leather					
after shave		2.526dz	0.624dz	*0.35*	
		3.609dz	0.891dz	*0.50*	
existing entry				*d*	
brilliantine liquid both sizes				*d*	

		Trade £.p	Tax £.p	Retail £.p	
CUTICURA (1491 Cuticura)					
hand cream	50 g	1.24dz	0.31dz	*0.17½*	
	100 g	1.86dz	0.465dz	*0.26*	
tube	30 g	0.924dz	0.231dz	*0.13*	
medicated liquid	78 g	1.73dz	0.433dz	*0.24*	
ointment	25 g	1.06dz	0.265dz	*0.15*	
	64 g	1.73dz	0.433dz	*0.24*	
shampoo	sachet	0.325dz	0.081dz	*0.04½*	
bottle	75 cc	1.41dz	0.353dz	*0.18½*	
	125 cc	2.05dz	0.513dz	*0.27*	
shave foam		2.23dz	0.558dz	*0.31*	
shaving stick		1.53dz	0.383dz	*0.21*	
refill		0.94dz	0.235dz	*0.13*	
soap	85 g	0.76dz	0.19dz	*0.10½*	
	128 g	1.07dz	0.268dz	*0.15*	
talcum	80 g	1.12dz	0.28dz	*0.15½*	
	120 g	1.53dz	0.383dz	*0.21*	
CUXSON GERRARD (339 CG)					
dusting powder	170 g	1.05dz		*0.12½*	
CYCLAX (341 Cyclax)					
skin bracer	sachet	.. ..		*0.04*	or
				3 for *0.10*	
CYCLOSERINE (413 Lilly)					
Pulvules 125 mg	100	4.00		6.00	TS
250 mg	40	3.14		4.71	TS
	100	7.38		11.07	TS
CYCLOSPASMOL (192 Brocades)					
tablets 400 mg	250	9.71		*14.56*	
200 mg	50			*d*	
CYPHOIDS (1152 SK)					
		0.68dz	0.17dz	*0.09*	
CYSTOPURIN (1530 Fisons)					
tablets	40	1.46dz	0.37dz	0.18	
	80	2.39dz	0.60dz	0.33	
D.43 (458 FPL)					
shampoo	sachet	0.75	0.19	*0.05*	
		(25)	(25)		
	95 cc	1.87dz	0.47dz	*0.26*	
	480 cc	8.63dz	2.16dz		
	1920 cc	24.00dz	6.00dz		
DAMAROIDS (641 HSL)					
tablets concentrated	50	0.46	0.115	*0.80*	
special	72	0.83	0.21	*1.46*	
standard	50	0.22	0.055	*0.38*	
DANERAL (614 Hoechst)					
entire entry				*d*	
DANUSA (1467 Trend)					
body moisturiser		0.65	0.165	*1.35*	
bubble bath		0.44	0.11	*0.91*	
giant		1.43	0.36	*2.92*	
cleansing milk		0.29	0.075	*0.60*	
with moisturiser		0.41	0.105	*0.85*	
solid		0.35	0.09	*0.73*	
deodorant spray dermotalc		0.53	0.135	*1.06*	
invisible		0.36	0.09	*0.75*	
face moisturiser		0.38	0.095	*0.78*	
fluid depilatory		0.36	0.09	*0.75*	
giant		0.53	0.135	*1.06*	
nourishing face cream					
tube		0.33	0.085	*0.66*	
jar		0.67	0.17	*1.38*	
soap		0.24	0.06	*0.43*	
tonic dew spray					
standard		0.34	0.085	*0.70*	
giant		0.57	0.145	*1.17*	
tonic hand cream		0.30	0.075	*0.62*	
DAPRISAL (1153 SKF)					
tablets	50	0.29		0.44	†s1s4A
	500	2.56		3.84	†s1s4A
DAPTAZOLE (894 Nicholas)					
injection 30 mg	6	1.86		2.79	
	25	6.70		10.05	
tablets 100 mg	50	1.45		2.18	
DARKON (641 HSL)					
hair pomade	55 g	0.20	0.05	*0.35*	
DAY-VITS (705 Kirby)					
tablets	30	2.50dz		*0.35*	
DECKERS (923 OG)					
bay rum	5oz	0.10	0.025	*0.18*	
DECORPA (896 NL)					
	375 g	0.63		*0.95*	
DEE (652 Ingasetter)					
lavender	3 oz	0.34	0.09	*0.60*	
	6 oz	0.54	0.14	*0.95*	
handbag		0.14	0.04	*0.25*	
DEFERGEL (1620 Lloyd's)					
		5.00dz		*0.75*	
DELSEY (702 KC)					
10 case rate minimum order direct				*d*	
toilet tissue twin roll ..		1.05 (1½ dz)	.. ..	*0.08*	
DE-NOL (192 Brocades)					
	560 ml	4.77	1.19	*8.34*	
	300 ml			*d*	
DENTIFOAM (165 Bran P)					
denture cleanser		1.40dz	0.35dz	*0.20*	
DEPIXOL (779 Lundbeck) (distributors 1556 Farillon)					
ampoules 20 mg/ml	10	8.00	2.00		†s4B
40 mg/2 ml	10	12.50	3.125		†s4B
DEPTH CHARGE (1113 S&B)					
sea foam bath	sachet	0.76dz	0.19dz	*0.10*	
	130 cc	4.32dz	1.08dz	*0.57*	
DERMON (641 HSL)					
ointment	20 g	0.09	0.02	*0.15*	
DETHLAC (506 Gerhardt)					
aerosol	142 g	2.85dz		*0.32*	

		Trade £.p	Tax £.p	Re £	
DETTOL (1037 Reckitt)					
	small	0.84dz	0.193dz	*0.1*	
	medium	1.46dz	0.334dz	*0.1*	
	large	2.44dz	0.563dz	*0.5*	
DEXEDRINE (1153 SKF)					
Spansule capsules					
10 mg	30	0.25		0.3	
	250	1.74		2.6	
15 mg	30	0.29		0.4	
	250	2.09		3.1	
tablets					
5 mg	100	0.25		0.3	
	1000	1.74		2.6	
DIAMOND (333 Cupal)					
corn solvent		1.07dz	0.25dz	0.1	
foot powder					
DIANIMOL (1023 Radiol)					
syrup	500 ml	0.68	0.17	*1.1*	
	450 ml				
DIBENYLINE (1153 SKF)					
capsules 10 mg	100	0.81		1.2	
powder	10 mg	6.68		10.0	
Dihydroergotamine (1098 Sandoz)					
ampoules 1 ml	5	0.35		0.5	
solution	15 ml	0.70		1.0	
	100 ml	4.14		6.2	
tablets	50	1.24		1.8	
	250	5.90		8.8	
DIMELOR (413 Lilly)					
tablets 500 mg	100	1.09		1.6	
	500	5.12		7.6	
DIOVOL (1441 Wallace)					
suspension	16 oz	0.56	0.14		
tablets	50	0.27	0.07		
	250	1.23	0.31		
forte	100	1.16	0.29		
DIPIDOLOR (666 Janssen)					
ampoules 2.15 ml	10	2.48			
DISPRIN (1037 Reckitt)					
tablets	18	1.14dz	0.263dz	0.1	
	26	1.43dz	0.329dz	0.1	
	36	1.81dz	0.414dz	0.2	
	50	2.03dz	0.463dz	0.2	
	100	3.62dz	0.836dz	0.4	
junior	20	0.73dz	0.168dz	0.0	
	48	1.07dz	0.246dz	0.1	
DISTALGESIC (378 Dista)					
tablets	100	0.65			
	500	2.92			
DISTAQUAINE V-K (378 Dista)					
tablets 250 mg	12				
DIVA (716 Krups)					
bathroom scales		.. ..		*2.7*	
Luxus		.. ..		*3.5*	
DOLALGIN (971 PSMB)					
tablets	50	0.29		0.4	
	500	2.20		3.3	
DOLOXENE (413 Lilly)					
Pulvules 65 mg	100	1.01		1.5	
	500	4.55		6.8	
compound-65	20	0.29		0.4	
	100	1.14		1.7	
	500	5.16		7.7	
DOLOXYTAL (413 Lilly)					
Pulvules	100	0.95		1.4	
DOPAMET (117 BPL)					
tablets 250 mg	250	4.26			
	1000	16.59			
DOROT (384 Dorot)					
medicated soap	75 g	0.84dz	0.21dz	*0.1*	
DR. BROWNS (1442 BCB)					
cough bottle	..	1.74dz	0.42dz	0.2	
pastilles	..	1.08dz	0.26dz	0.1	
DRENISON (413 Lilly)					
cream	15 g	0.59		0.8	
with neomycin	15 g	0.63		0.9	
ointment	15 g	0.59		0.8	
with neomycin	15 g	0.63		0.9	
DRINAMYL (1153 SKF)					
Spansule capsules					
No.1	30	0.33		0.5	
	250	2.41		3.6	
No.2	30	0.40		0.6	
	250	2.78		4.1	
tablets	100	0.35		0.5	
	1000	3.24		4.8	
DROLEPTAN (666 Janssen)					
ampoules 2 ml	10	2.25			
	50	10.50			
tablets 10 mg	50	1.85			
DRURYS (1618 BFL)					
infants' soothing mixture		0.10	0.025	*0.1*	
		0.23	0.06	*0.3*	
DUO-GESTAN (1259 Unichem)					
lozenges		0.975dz	0.244dz	0.1	
DURABOLIN (917 Organon)					
ampoules 25 mg/ml	100	33.25		49.87	
D. X. (608 Hinders)					
vaporiser insole	pair	3.36dz	0.36dz		
DYLASH (772 Lon)					
eyelash dye		0.48	0.12	*0.9*	
DYLON (816 Mayborn)					
cold fix sachet		0.24dz		*0.0*	
curtain white sachet		0.48dz		*0.0*	
bottle		1.80dz		*0.2*	
paintex cold dye thickener carton		0.64dz		*0.0*	
DYTAC (1153 SKF)					
capsules 50 mg	30	0.87		1.31	
	250	6.97		10.46	

		Trade £.p	Tax £.p	Retail £.p	
IDE (1153 SKF)					
osules	30	0.94	.. ..	1.41	†s4B
	250	7.56	.. ..	11.34	†s4B
EX (402 Earex)					
ptic wool		0.06	.. ..	*0.07½*	
ops	10 ml	0.15	0.037	*0.25*	
e ears (correctors)					*d*
Y (412 Elida-Gibbs)					
ck refill		0.785dz	0.195dz	*0.09*	
IPSOL (1282 VB)					
ir grower forcer		1.40dz	0.35dz	*0.25*	
e tar shampoo		0.75dz	0.187dz	*0.12*	
escription 483		1.40dz	0.35dz	*0.25*	
MYTRIN (1310 WW)					
eam with hydrocortisone	15 g				*d*
NOPEN V (117 BPL)					
blets 250 mg	1000	8.00	.. ..	12.00	TS
	500				*d*
INAL (900 Norton)					
		10.80dz	2.70dz	*1.50*	
SSON (Jean d'Albret) (1145 Sirex)					*d*
SSON (1624 JAOL)					*i*
N (29 Alfonal)					
uit juices					
apple	24½ oz	2.39dz	0.43dz	*0.29½*	
blackberry	24½ oz	4.23dz	0.75dz	*0.52*	
blackcurrant	24½ oz	3.54dz	0.63dz	*0.43½*	
morello cherry					
	24½ oz	4.13dz	0.74dz	*0.51*	
quince	24½ oz	2.73dz	0.48dz	*0.33½*	
redcurrant	24½ oz	3.04dz	0.54dz	*0.37½*	
abetic fruit juices					
blackcurrant	24½ oz	5.01dz	0.89dz	*0.61½*	
morello cherry					
	24½ oz	5.98dz	1.07dz	*0.73½*	
redcurrant	24½ oz	4.35dz	0.78dz	*0.53½*	
oney					
country flower	1 lb	6.17 (2 dz)	.. ..	*0.32*	
dalmatian sage	1 lb	4.13dz	.. ..	*0.43*	
lime & locust	1 lb	3.585dz	.. ..	*0.37*	
sage	1 lb	3.475dz	.. ..	*0.36*	
sunflower	1 lb	3.175dz	.. ..	*0.33*	
wild blossom	1 lb	3.15dz	.. ..	*0.33*	
RISAL (1153 SKF)					
blets	50	0.18	.. ..	0.27	†s1s4B
	500	1.61	.. ..	2.42	†s1s4B
UCOL (851 MHP)					
	40	1.67dz	0.418dz	*0.23*	
	80	3.11dz	0.778dz	*0.43*	
ILITE (1625 Sallis)					
ghtweight elastic yarn					
thigh stockings					
open or closed toe					
	pr	1.60			
INESS (1625 Sallis)					
andard elastic yarn					
circular knit					
anklets	pr	0.97			
knee caps	pr	0.97			
stockings					
below knee	pr	1.53			
thigh length					
for women	pr	1.77			
with suspenders					
for men	pr	1.90			
atbed knit					
anklets	pr	1.36			
knee caps	pr	1.36			
stockings					
above knee	pr	2.54			
below knee	pr	2.08			
thigh length					
less than 29"					
for women	pr	2.62			
for men	pr	2.76			
more than 29"					
for women	pr	2.96			
for men	pr	3.10			
INET (1625 Sallis)					
lastic net, nylon					
anklets	pr	0.92			
kneecaps	pr	0.76			
stockings					
below knee	pr	1.16			
thigh length					
for women	pr	1.48			
with suspenders					
for men	pr	1.62			
ASTO (887 New Era)					
ature salve		2.06dz	0.51dz	0.30	
ablets		3.10dz	0.78dz	0.45	
		12.30dz	3.07dz	1.80	
ASTOPLAST (1155 S&N)					
ntiseptic wipes	..	1.20dz	0.30dz	*0.16*	
loctors set	4554	10.66dz	.. ..	*1.26*	
refill	455C	1.615dz	.. ..	*0.19½*	
	455D	1.50dz	.. ..	*0.17½*	
	455E	1.615dz	.. ..	*0.19½*	
	455F	1.235dz	.. ..	*0.15*	
	455H	1.615dz	.. ..	*0.19½*	

		Trade £.p	Tax £.p	Retail £.p	
ELIXIR PHENOBARBITONE WITH ANEURIN (576 PH)					
	dp 500 ml	0.50	.. ..	0.75	†s1s4A
	dp 2 l	1.75	.. ..	2.63	†s1s4A
ELIZABETH ARDEN (60 Arden)					
anti-brown masque					
	114.01	.. .. ..		*1.15*	
astringent patter					
	770.00	.. .. ..		*2.50*	
atomiser	788.00	.. .. ..		*0.95*	
Beauty Sleep	127.33	.. .. ..		*1.80*	
	127.34	.. .. ..		*3.50*	
	127.35	.. .. ..		*5.90*	
body cream	344.55	.. .. ..		*0.80*	
	344.85	.. .. ..		*1.20*	
Bye-Lines	214.02	.. .. ..		*2.75*	
cleansing cream	110.02	.. .. ..		*0.85*	
	110.04	.. .. ..		*1.40*	
	110.08	.. .. ..		*2.35*	
	110.16	.. .. ..		*3.85*	
colour clear blushing gel					
	423.95	.. .. ..		*1.50*	
bronzing gel					
	422.97	.. .. ..		*1.95*	
colour veil compact					
	549.00	.. .. ..		*1.85*	
refill	548.66	.. .. ..		*0.75*	
	550.00	.. .. ..		*0.75*	
complexion clear	120.02	.. .. ..		*1.25*	
cream patter	780.00	.. .. ..		*2.50*	
creme extrordinaire					
	125.01	.. .. ..		*2.30*	
	125.02	.. .. ..		*3.90*	
	125.35	.. .. ..		*5.90*	
eight hour cream	118.01	.. .. ..		*0.85*	
	118.99	.. .. ..		*1.15*	
eyebrow brush	781.00	.. .. ..		*0.30*	
eyebrow pencil	373.00	.. .. ..		*0.40*	
automatic	394.00	.. .. ..		*0.95*	
refill	395.00	.. .. ..		*0.40*	
eyelashes	398.00	.. .. ..		*1.70*	
extra thick	399.00	.. .. ..		*1.80*	
extra long	368.00	.. .. ..		*1.80*	
full	384.00	.. .. ..		*1.80*	
semi	383.00	.. .. ..		*1.65*	
lower	382.00	.. .. ..		*1.65*	
spikelet	385.00	.. .. ..		*1.80*	
fixative	398.99	.. .. ..		*0.35*	
eyeliner brush	790.00	.. .. ..		*0.40*	
liquid-cream		.. .. ..		*0.85*	
eyeliner pencil	369.00	.. .. ..		*0.85*	
refill	370.00	.. .. ..		*0.40*	
eyeliner cake	379.00	.. .. ..		*0.80*	
eye make-up remover					
	367.99	.. .. ..		*0.65*	
eye shadow cake	381.00	.. .. ..		*0.80*	
cream					
	360.01	.. .. ..		*0.80*	
creamy powder					
	377.00	.. .. ..		*1.20*	
shadow II		.. .. ..		*1.45*	
shado III compact					
	364.02	.. .. ..		*1.50*	
shado wand					
	793.00	.. .. ..		*0.45*	
eyebrow tweezers					
	774.00	.. .. ..		*1.25*	
faint blush	419.00	.. .. ..		*1.95*	
fluffy cleansing cream					
	112.02	.. .. ..		*0.85*	
	112.04	.. .. ..		*1.40*	
	112.08	.. .. ..		*2.35*	
foundation, featherlight					
	403.00	.. .. ..		*0.90*	
gift box	982.00	.. .. ..		*2.75*	
	985.00	.. .. ..		*15.00*	
	976.00	.. .. ..		*34.00*	
	966.00	.. .. ..		*5.25*	
	955.01	.. .. ..		*2.25*	
	994.00	.. .. ..		*31.00*	
	983.00	.. .. ..		*8.50*	
gloss over	620.00	.. .. ..		*0.65*	
handkerchief tissues					
	777.00	.. .. ..		*0.30*	
healing cream	102.02	.. .. ..		*0.90*	
Illusion foundation					
	410.00	.. .. ..		*0.95*	
	410.98	.. .. ..		*0.95*	
	411.00	.. .. ..		*2.35*	
invisible veil compact					
	552.00	.. .. ..		*0.85*	
powder with puff					
	524.00	.. .. ..		*2.50*	
powder					
	526.00	.. .. ..		*1.25*	
leg tint	400.00	.. .. ..		*1.40*	
lipstick case gilt					
	658.E.O.	.. .. ..		*1.45*	
	660.E.O.	.. .. ..		*1.65*	
refill	633.01	.. .. ..		*0.70*	
liquid morning or					
night cream	126.02	.. .. ..		*2.85*	
make-up brush	794.00	.. .. ..		*1.00*	
	792.00	.. .. ..		*0.50*	
	796.00	.. .. ..		*1.50*	
mascara	392.00	.. .. ..		*0.95*	
creamy-lash color		.. .. ..		*1.35*	
mascaretic	130.00	.. .. ..		*1.25*	
refill	131.00	.. .. ..		*0.85*	
mascarette	388.00	.. .. ..		*1.30*	
refill	389.00	.. .. ..		*0.95*	

		Trade £.p	Tax £.p	Retail £.p
men's				
after shave lotion				
	900.02	.. .. .		*0.65*
	900.00	.. .. ..	..	*1.20*
	901.00	.. .. ..	..	*1.75*
sandalwood				
	902.02	.. .. ..	..	*0.65*
	900.11	.. .. ..	..	*1.20*
	901.11	.. .. ..	.	*1.75*
gelee	907.00	.. .. ..	..	*0.65*
atomiser	924.00	.. .. ..	..	*0.95*
Classic Cologne				
	927.00	.. .. ..	..	*1.85*
deodorant cream				
	920.00	.. .. ..	..	*0.75*
liquid				
	919.00	.. .. ..	..	*0.75*
roll-on				
	935.00	.. .. ..	..	*0.75*
spray				
	918.00	.. .. ..	..	*1.50*
eau de Cologne				
	923.02	.. .. ..	..	*0.70*
	923.00	.. .. ..	..	*1.30*
	925.00	.. .. ..	..	*1.60*
hair cream	933.00	.. .. ..	..	*0.75*
tonic	936.00	.. .. ..	..	*1.50*
pre-electric shave lotion				
	916.00	.. .. ..	..	*1.20*
	917.00	.. .. ..	..	*1.75*
shampoo	932.02	.. .. ..	..	*0.65*
shaving cream	905.00	.. .. ..	..	*0.80*
foam	903.00	.. .. ..	..	*0.95*
skin shield	904.99	.. .. ..	..	*1.20*
soap hand	921.00	.. .. ..	..	*0.55*
bath	922.00	.. .. ..	..	*0.80*
travel	921.23	.. .. ..	..	*0.80*
talcum	909.02	.. .. ..	..	*0.55*
	909.03	.. .. ..	..	*0.85*
traveller II gift case				
	940.00	.. .. ..	..	*2.40*
weekender	323.00	.. .. ..	..	*1.75*
milky liquid cleanser				
	202.72	.. .. ..	..	*1.25*
	202.81	.. .. ..	..	*2.60*
	202.55	.. .. ..	..	*0.85*
	202.80	.. .. ..	..	*1.45*
moisture cream	103.01	.. .. ..	..	*0.90*
oil	209.55	.. .. ..	..	*0.70*
	209.59	.. .. ..	..	*1.40*
nail enamel cream				
	345.50	.. .. ..	..	*0.65*
pearlized				
	345.51	.. .. ..	..	*0.80*
translucent				
	345.52	.. .. ..	..	*0.65*
basecoat	352.00	.. .. ..	..	*0.65*
clear base	350.00	.. .. ..	..	*0.65*
top coat	351.00	.. .. ..	..	*0.65*
lacquer remover				
	343.62	.. .. ..	..	*0.50*
orange skin food	113.01	.. .. ..	..	*0.85*
	113.02	.. .. ..	..	*1.40*
	113.04	.. .. ..	..	*2.35*
	113.08	.. .. ..	..	*3.85*
pat-a-creme	408.00	.. .. ..	..	*0.90*
pore cream	115.28	.. .. ..	..	*0.70*
puff for compacts				
	784.00	.. .. ..	..	*0.15*
	782.00	.. .. ..	..	*0.25*
rouge cream	602.01	.. .. ..	..	*0.80*
Seaqua				
moisture soap	686.00	.. .. ..	..	*0.75*
sea bath foaming				
	684.06	.. .. ..	..	*1.75*
sea dust	687.00	.. .. ..	..	*2.10*
spray	687.46	.. .. ..	..	*1.75*
sea emollient	681.06	.. .. ..	..	*2.35*
sea fluff	685.22	.. .. ..	..	*1.75*
sea gelee	680.99	.. .. ..	..	*1.50*
sea smooth lotion				
	683.06	.. .. ..	..	*2.10*
sea salts	688.06	.. .. ..	..	*2.10*
sea splash	682.06	.. .. ..	..	*2.10*
self portrait eyes				
powdercream shadow		.. .. ..	..	*1.25*
powderfrost shadow		.. .. ..	..	*1.25*
ultrafrost shadow		.. .. ..	..	*1.25*
sensitive skin cream				
	106.01	.. .. ..	..	*0.85*
	106.02	.. .. ..	..	*1.40*
shampoo egg fluff				
	313.83	.. .. ..	..	*0.80*
skin tonic gloss				
	208.69	.. .. ..	..	*0.85*
	208.79	.. .. ..	..	*1.80*
	208.81	.. .. ..	..	*3.40*
lightweight	208.55	.. .. ..	..	*0.85*
	208.80	.. .. ..	..	*1.80*
soothing lotion	203.00	.. .. ..	..	*0.90*
spatula	789.00	.. .. ..	..	*0.25*
special astringent	201.59	.. .. ..	..	*0.95*
	201.69	.. .. ..	..	*1.60*
special eye cream	361.01	.. .. ..	..	*0.90*
special hormone cream				
	121.01	.. .. ..	..	*2.15*
sun gelee	701.99	.. .. ..	..	*0.95*
sunpruf cream	700.99	.. .. ..	..	*0.85*
transparent powder				
	503.00	.. .. ..	..	*1.75*

		Trade £.p	Tax £.p	Retail £.p
compact	504.00	.. ..	.. ..	*1.15*
refill	505.00	.. ..	.. ..	*0.75*
large	506.00	.. ..	.. ..	*0.95*
Ultra Amoretta	402.00	.. ..	.. ..	*0.90*
veiled radiance	417.33	.. ..	.. ..	*1.70*
vitamin cream	117.01	.. ..	.. ..	*0.95*
	117.02	.. ..	.. ..	*1.60*
	117.04	.. ..	.. ..	*2.65*
ELMBALM (250 Cheetham)				
ointment	small	1.05dz	0.26dz	*0.16*
	medium	2.25dz	0.56dz	*0.30*
ELNETT (525 Golden)				
Satin aerosol	360 g	6.64dz	1.66dz	*0.94*
	500 g	8.76dz	2.20dz	*1.24*
	300 g			*d*
EMAIL DIAMANT (1528 Capucci)				
toothpaste	..	3.20dz	0.80dz	*0.45*
EMBADREN (1198 SIC)				
cream	tube	2.33dz	0.58dz	*0.34*
	jar	5.14dz	1.28dz	*0.75*
EMBROLIN (488 Fylde)				
(distributors 234 Cartwright)				*i*
EMKO (506 Gerhardt)				
vaginal foam kit		10.67dz	.. ..	*1.15*
refill	45 g	7.66dz	.. ..	*0.85*
	90 g	13.96dz	.. ..	*1.55*
EMOFORM (1335 Wigglesworth)				
medicated toothpaste				
	50 g	1.76dz	0.44dz	*0.26*
	100 g	2.70dz	0.675dz	*0.40*
ENDRINE (1352 Wyeth)				
	25 ml	0.17	0.043	0.27
refill	100 ml	0.37	0.093	0.58½
ENGLATE (894 Nicholas)				
syrup	200 ml	0.52	.. ..	0.78
tablets	50	0.52	.. ..	0.78
ENPAC (53 A&B)	60 g	0.42	0.10	*0.73*
ENTREX (680 Kalium)				
powder		0.72dz	0.18dz	*0.13*
		1.32dz	0.33dz	*0.20*
		2.52dz	0.63dz	*0.41*
liquid	1 oz	0.96dz	0.24dz	*0.16*
ENTROSALYL (311 C)				
tablets				
standard	dp200	0.445	.. ..	
	dp1000	1.47	.. .	
ENZYVITE (83 Bancroft)				
tablets	50	4.00dz	1.20dz	*0.60*
	100	6.20dz	1.86dz	*0.93*
EQUADIOL (1352 Wyeth)				
tablets		0.64	.. ..	*0.85½*†s4B
EQUAPRIN (1352 Wyeth)				
tablets	100	0.46	.. ..	0.61½†s4B
ERASMIC (412 Elida-Gibbs)				
shaving stick		1.335dz	0.335dz	*0.18*
refill		0.865dz	0.215dz	*0.11*
EROSIA (641 HSL)				
bust developing cream				
	45 g	0.29	0.07	*0.52*
ERYTEX (211 Butler)				
ointment	jar	0.08	0.02	0.15
	500g	0.50	.. ..	0.75
	tube			*d*
ESKACILLIN (1153 SKF)				
100	100 ml	0.39	.. ..	0.59 TS
200	100 ml	0.47	.. ..	0.71 TS
ESKAMEL (1153 SKF)				
ointment	25 g	0.15	0.037	0.26
ESKORNADE (1153 SKF)				
Spansule capsules	30	0.61	.. ..	0.92 †s7
	250	4.90	.. ..	7.35 †s7
syrup	150 ml	0.34	.. ..	0.51 †s7
ESTEE LAUDER (425 ELC)				
apres sun		.. ..	.. ..	*1.80*
Azuree				
antiperspirant deodorant		.. ..	.. ..	*1.60*
bath crystals perfumed		.. ..	.. ..	*4.30*
bath gel		.. ..	.. ..	*2.40*
with sponge		.. ..	.. ..	*3.00*
bath oil perfumed		.. ..	.. ..	*5.00*
bath oil soap (2) with dish		.. ..	.. ..	*3.50*
bath powder		.. ..	.. ..	*1.90*
bath salts		.. ..	.. ..	*3.30*
body satin rub		.. ..	.. ..	*2.60*
conditioner & nourisher		.. ..	.. ..	*3.00*
Cologne		.. ..	.. ..	*2.10*
spray concentrate		.. ..	.. ..	*3.30*
creme bath		.. ..	.. ..	*2.40*
dusting powder silken		.. ..	.. ..	*2.70*
pressed		.. ..	.. ..	*3.30*
friction lotion	240 cc	.. ..	.. ..	*3.20*
	360 cc	.. ..	.. ..	*4.50*
hair spray		.. ..	.. ..	*2.10*
hand cream		.. ..	.. ..	*1.90*
milk bath		.. ..	.. ..	*4.50*
mint pick up bath		.. ..	.. ..	*2.40*
parfum purse spray		.. ..	.. ..	*1.90*
rinse		.. ..	.. ..	*1.50*
setting aerosol spray		.. ..	.. ..	*1.50*
shampoo		.. ..	.. ..	*1.50*
soap cake		.. ..	.. ..	*1.60*
Re-Nutriv				
rich rich lipstick	..	.. ..	.. ..	*1.45*
sun creme		.. ..	.. ..	*1.80*
sun spree		.. ..	.. ..	*1.80*
sun tanning oil		.. ..	.. ..	*1.80*
ultra violet screening creme		.. ..	.. ..	*2.10*
ESTOLAN (923 OG)				*d*
ESTOLAN (109 BCL)				*i*
	tube	1.18dz	0.30dz	*0.17*

		Trade £.p	Tax £.p	Retail £.p
ETHOBRAL (1352 Wyeth)				
tablets	100	0.58	.. ..	0.77½†s1s4A
ETSONAL (812 M&PP)				
	500 ml	0.275	0.07	*0.49* †DD1
EUCRYL (430 Eucryl)				
smokers tooth powder		1.125dz	0.28dz	*0.16*
EUPHORAMIN (1091 Rybar)				
tablets	25	4.20dz	.. ..	0.52½†s1s4B
EUTHYMOL (938 PD)				
toothpaste		1.00dz	0.25dz	*0.14½*
		1.47dz	0.367dz	*0.21½*
EVANSOL (436 Evans)				
lysol	100 ml	0.96dz	.. ..	†
	110 ml			*d*
EVEREST (252 Chelspa)				
sting relief lotion	35 ml	1.24dz	0.31dz	*0.18*
EVER READY (439 ERC)				
existing entry				*d*
EVER READY (439 ERC)				*i*
dry batteries				
	126	.. ..	.. ..	*0.22½*
	1289	.. ..	.. ..	*0.12½*
	8	.. ..	.. ..	*0.06*
	800	.. ..	.. ..	*0.12½*
	991	.. ..	.. ..	*1.00*
	996	.. ..	.. ..	*0.30*
	B121	.. ..	.. ..	*0.20*
	B122	.. ..	.. ..	*0.24*
	B123	.. ..	.. ..	*0.32*
	B154	.. ..	.. ..	*0.20*
	B155	.. ..	.. ..	*0.25*
	D23	.. ..	.. ..	*0.05*
	HP2	.. ..	.. ..	*0.09*
	HP7	.. ..	.. ..	*0.04½*
	HP11	.. ..	.. ..	*0.08*
	HP16	.. ..	.. ..	*0.05*
	PP1	.. ..	.. ..	*0.25*
	PP3	.. ..	.. ..	*0.14*
	PP4	.. ..	.. ..	*0.17*
	PP6	.. ..	.. ..	*0.23*
	PP7	.. ..	.. ..	*0.27*
	PP8	.. ..	.. ..	*0.80*
	PP9	.. ..	.. ..	*0.32*
	PP10	.. ..	.. ..	*0.96*
	PP11	.. ..	.. ..	*0.42*
	SP2	.. ..	.. ..	*0.06*
	SP11	.. ..	.. ..	*0.05*
	SP996	.. ..	.. ..	*0.32½*
	U12	.. ..	.. ..	*0.03½*
	U14	.. ..	.. ..	*0.20*
	U16	.. ..	.. ..	*0.03½*
mercury batteries				
hearing aids				
	MP675H	.. ..	.. ..	*0.16*
	MS13H	.. ..	.. ..	*0.16*
	MS41H	.. ..	.. ..	*0.16*
	MS76H	.. ..	.. ..	*0.19½*
	RM1H	.. ..	.. ..	*0.22½*
	RM13H	.. ..	.. ..	*0.11*
	RM312H	.. ..	.. ..	*0.11½*
	RM400H	.. ..	.. ..	*0.13½*
	RM401H	.. ..	.. ..	*0.22½*
	RM575H	.. ..	.. ..	*0.13½*
	RM625H	.. ..	.. ..	*0.18*
	RM640H	.. ..	.. ..	*0.21½*
	RM675H	.. ..	.. ..	*0.14½*
	TR133H	.. ..	.. ..	*0.67½*
photographic				
	PX1	.. ..	.. ..	*0.43*
	PX14	.. ..	.. ..	*0.61*
	PX23	.. ..	.. ..	*0.31*
	PX24	.. ..	.. ..	*0.44½*
	PX625	.. ..	.. ..	*0.28*
	PX640	.. ..	.. ..	*0.30*
	PX825	.. ..	.. ..	*0.19*
EXPANSYL (1153 SKF)				
Spansule capsules	30	0.75	.. ..	1.13 †s4B
	250	5.98	.. ..	8.97 †s4B
EXTIRMO (109 BCL)				
fly spray aerosol		1.74dz	.. ..	*0.20*
EYLURE (443 Eylure)				
fashion lashes				
soft points		5.05dz	1.23dz	*0.75*
nails		.. ..	.. ..	*0.79*
FABULO (554 Haetam)				
hair rollers				
No.00	10	0.80dz	0.20dz	
No.1	8	0.80dz	0.20dz	
No.2	6	0.80dz	0.20dz	
No.3	4	0.80dz	0.20dz	
new style large	4	0.70dz	0.175dz	
ex.large	3	0.70dz	0.175dz	
nail brushes				
penguin		1.25dz	0.315dz	
swan shape		1.00dz	0.25dz	
nylon combs				
dressing		0.50dz	0.125dz	
pocket 5 in		0.30dz	0.075dz	
5½ in		0.34dz	0.085dz	
styling		0.40dz	0.10dz	
tail		0.38dz	0.095dz	
FACE UP (1113 S&B)				
salon facial		4.02dz	1.005dz	*0.53*
FAMLAX (1068 Roberts)				
tablets	large	1.35dz	0.34dz	*0.20*
FAREX (518 Glaxo)				
(distributors 448 Farleys)				
3 cereal		2.50 (2 dz)	.. ..	*0.13*

		Trade £.p	Tax £.p	Retail £.p
FARLENE (448 Farleys)				
baby food	8 oz	2.30 (2 dz)	.. ..	*0.*
FARLEYS (448 Farleys)				
baby rice	6 oz	1.15dz	.. ..	*0.*
chocolate rice	6 oz	1.15dz	.. ..	*0.*
rusks	6	1.25 (2 dz)	.. ..	*0.*
	12	1.17dz	.. ..	*0.*
	18	1.66dz	.. ..	*0.*
milk food full cream				
FASTIDIA (761 Lilia-White)				
mini pads	10	1.23dz	.. ..	*0.*
FEEDRITE (454 Feedrite)				
(distributors 1349 LW)				
teats, anti-colic, for				
narrow neck		0.48dz	.. ..	*0.*
wide neck		0.56dz	.. ..	*0.*
FEFOL (1153 SKF)				
Spansule capsules	30	0.33	.. ..	0.5
	250	2.37	.. ..	3.5
FELAMINE (1098 Sandoz)				
tablets	50	0.29	0.0725	0.5
FEMERGIN (1098 Sandoz)				
ampoules 0.025/1 ml				
	10	0.48	.. ..	*0.7*
	50	1.94	.. ..	*2.9*
	pack of 6			
0.05/1 ml	10	0.52	.. ..	*0.7*
	50	2.25	.. ..	*3.3*
	pack of 6			
tablets	100	1.75	.. ..	*2.6*
FENJAL (1113 S&B)				
beauty soap		2.58dz	0.645dz	*0.3*
'Classic' or 'Fresh'				
creme bath	21 cc	1.705dz	0.426dz	*0.2*
	42 cc	3.42dz	0.855dz	*0.4*
	98 cc	6.82dz	1.705dz	*0.9*
	231 cc	1.14	0.285	*1.*
decanter	140 cc	1.11	0.277	*1.7*
moisturiser	110 cc	5.16dz	1.29dz	*0.6*
Satin Touch talc	100 g	3.42dz	0.855dz	*0.4*
FENNINGS (1534 Fennings)				
gripe mixture		1.21dz	0.30dz	0.1
junior aspirin soluble				
orange flavour	50	0.92dz	0.23dz	0.1
original mixture		1.38dz	0.34dz	0.1
FEOSPAN (1153 SKF)				
Spansule capsules	30	0.33	0.082	0.5
	250	2.37	.. ..	3.5
FERLUCON (179 BDH)				
tablets	100			
FERNICO (333 Cupal)				
		1.62dz	.. ..	*0.2*
FERROGRAD C (2 Abbott)				
Filmtabs	150	2.05	.. ..	
FERROGRAD FOLIC (2 Abbott)				
tablets	150	1.85		
FERROL (573 JH)				
compound	170.4 ml	3.15dz	0.787dz	*0.4*
	454 ml	6.25dz	1.5625dz	*0.8*
FERRO MANDETS (746 Lederle)				
pack of 100	..	.. ..	.. ..	
FERROTONE (1054 R&B)				
	500 ml	3.24dz	.. ..	
	2 l	1.09	.. ..	
	1 l			
FERYBAR (1091 Rybar)				
	150 ml	2.00dz	0.50dz	0.25
FESOVIT (1153 SKF)				
Spansule capsules	30	0.38		
	250	2.74		
FIBRON (1054 R&B)				
cream	25 g	1.32dz	.. ..	*0.16*
	50 g	1.92dz	.. ..	*0.24*
	75 g			
FIERY JACK (488 Fylde)				
(distributors 234 Cartwright)				
FINIFUME (705 Kirby)				
anti-smoking tablets	30	3.30dz	0.825dz	*0.60*
FISHERMAN'S FRIEND (771 LCPL)				
rubbing ointment		1.80dz	0.45dz	*0.25*
FIX (1351 WLU)				
hair setting lotion		1.20dz	0.30dz	*0.17*
aerosol		2.89dz	0.72dz	*0.42*
FLENZAVAX (208 BW)				
bivalent influenza vaccine				
ampoule	0.5 ml	0.60	.. ..	*0.90*
vial	5 ml	5.00	.. ..	*7.50*
FLEURS DU MONDE (446 F1)				
parfum	¼oz	.. ..	.. ..	*6.00*
	½oz	.. ..	.. ..	*9.50*
	1oz	.. ..	.. ..	*14.00*
parfum de toilette	2oz	.. ..	.. ..	*3.00*
	4oz	.. ..	.. ..	*5.00*
aerosol	1.85oz	.. ..	.. ..	*3.00*
	3.5oz	.. ..	.. ..	*5.00*
poudre pour le corps				
	10oz	.. ..	.. ..	*6.50*
savon	(3)	.. ..	.. ..	*2.25*

		Trade £.p	Tax £.p	Retail £.p	
OPLAST (1073 Robinson) existing entry					*d*
OPLAST (1073 Robinson)					*i*
tors' set	04290	1.065			
efill	04291	0.96			
stic bandage adhesive					
B.P.C. full spread					
1 in x 3 yd	04400/5	1.745dz			
2 in x 3 yd	04401/6	2.79dz			
½ in x 3 yd	04402/7	3.48dz			
3 in x 3 yd	04403/8	4.145dz			
4 in x 3 yd	04404/9	5.32dz			
6 in x 3 yd	04465/72	8.085dz			
P.C. half spread					
½ in x 3 yd	04420/2	3.48dz			
3 in x 3 yd	04421/3	4.145dz			
P.C. ventilated					
1 in x 3 yd	04410/5	1.745dz			
2 in x 3 yd	04411/6	2.79dz			
½ in x 3 yd	04412/7	3.48dz			
3 in x 3 yd	04413/8	4.145dz			
4 in x 3 yd	04414/9	5.32dz			
6 in x 3 yd	04479/85	8.085dz			
stic plaster adhesive					
1 in x 1 yd	04550	0.83dz			
2 in x 1 yd	04551	1.31dz			
½ in x 3 yd	04552	1.21dz			
1 in x 3 yd	04553	1.745dz			
st aid strip dressings					
½ in x 1 yd	04310	1.17dz			
½ in x 1 yd	04311	1.59dz			
3 in x 1 yd	04312	1.835dz			
st aid dressing					
outfit "A"	04304	0.645			
"B"	04308	0.625			
pocket tins	04253	0.575dz			
	04254	1.15dz			
ound dressings flexible B.P.C.					
½ in x 2 in	04260	0.57dz			
2 in x 3 in	04261	0.72dz			
exible dressing strips					
x 1½in x 144	04275	0.545			
x 1½in x 144	04276	0.60			
x 3 in x 144	04277	0.65			
X-STRAWS (1207 SBL)					
ntire entry					*d*
WERDELLS (469 Flowerdells)					
orm treatment					
tablets	50	0.10	0.025	*0.18*	
	100	0.14	0.035	*0.25*	
	300	0.36	0.09	*0.63*	
	1000	1.00	0.25	*1.75*	
	2000	1.68	0.42	*2.94*	
REX (333 Cupal)		1.93dz	.. ..	0.23½	
EX-350 (1091 Rybar)					
blets	50	2.35dz	.. ..	0.29½	
GUAL (1091 Rybar)	150 ml	3.60dz	0.90dz	0.52	†
LICIN (930 P&B)					
blets	100	0.36			
	1000	1.40			
REVER (1376 Hartnell)					
distributors 261 Christy)					
eau de toilette	2 oz	6.51dz	1.63dz	*0.95*	
perfume	handbag	4.66dz	1.17dz	*0.68*	
	¼ oz	12.34dz	3.085dz	*1.80*	
	1 oz	32.91dz	8.23dz	*4.80*	
	spray	9.73dz	2.435dz	*1.42*	
spray mist		8.09dz	2.025dz	*1.18*	
talcum powder		3.70dz	0.925dz	*0.54*	
RHANS (1113 S&B)					
oothpaste	90 g	1.44dz	0.36dz	*0.19*	
RMULA 16 (1281 Vincent)					
(distributors 1377 R&A)					
hampoo	55 cc	1.347dz	0.32dz	*0.17*	
RMULA 219 (641 HSL)					
	50	0.27	0.07	*0.47*	†
RTIOR (878 Napp)					
blets	25	0.18	.. ..	0.28	
	150	0.90	.. ..	1.20	
ANOL (1599 Winthrop)					
blets	100	0.40	.. ..		†s1s4A
	500	1.86	.. ..		†s1s4A
	1000	3.62	.. ..		†s1s4A
ANOL-PLUS (1599 Winthrop)					
blets	50	0.36	.. ..		†s1s4A
	250	1.55	.. ..		†s1s4A
EFLO (1349 LW)					
eeding bottles wide neck					
with teat					
high density polythene					
	4 oz	1.26dz	.. ..	*0.16*	
	8 oz	1.44dz	.. ..	*0.18*	
heat resisting glass					
	8 oz	1.80dz	.. ..	*0.22½*	
polycarbonate	4 oz	1.32dz	.. ..	*0.17*	
	8 oz	1.74dz	.. ..	*0.22*	
pare caps and discs					
set of 1		0.42dz	.. ..	*0.05*	
set of 3		0.72dz	.. ..	*0.09*	
eats	(1)	0.56dz	.. ..	*0.07*	
	(3)	2.08dz	.. ..	*0.19*	
eat cover		0.36dz	.. ..	*0.05*	

		Trade £.p	Tax £.p	Retail £.p	
FRENCH ALMOND (1221 Windsor)					
anti perspirant spray	..	.. ..		*0.45*	
bath oil	55 ml	.. ..		*0.79*	
bubble bath	..	.. ..		*0.89*	
creme perfume	..	.. ..		*1.09*	
hair spray perfumed					
	175 g	.. ..		*0.59*	
hand cream	163 g	.. ..		*0.55*	
perfume purse size	..	.. ..		*0.89*	
presentation	14 ml	.. ..		*1.59*	
mist spray	..	.. ..		*1.09*	
skin perfume	25 ml	.. ..		*0.89*	
soap (2)	3⅛ oz	.. ..		*0.50*	
splash Cologne	..	.. ..		*1.59*	
spray Cologne	50 g	.. ..		*0.89*	
shaker	..	.. ..		*0.45*	
travel trio	..	.. ..		*0.89*	
velvet smooth	..	.. ..		*0.79*	
FRESH 'N' COOL (109 BCL)					
antiperspirant	70 g	1.39dz	0.35dz	*0.20*	
	110 g	1.81dz	0.45dz	*0.26*	
FRESH'N QUICK (903 NPU)					
cleansing pads		1.08 (2 dz)	0.27 (2 dz)	*0.07½*	
FRESH-SOX (848 Minnesota)					
deodorant insocks		2.71dz	0.305dz	*0.35*	
FUNGIDEX (1153 SKF)					
cream (vet.)	56 gm	0.40	0.10	0.70	
GALA OF LONDON (876 MP)					
Affair					
Cologne spray		6.25dz	1.562dz	*0.95*	
GALE'S (1449 R&CFD)					
honey set and clear					
	½ lb	1.50dz	.. ..	*0.15*	
	1 lb	2.50dz	.. ..	*0.25*	
GALLOWAYS (430 Eucryl)					
cough syrup		1.105dz	0.275dz	0.15½	
GAMGEE (1073 Robinson)					
tissue BPC	4 oz	0.158			
	8 oz	0.288			
	16 oz	0.545			
pink label	4 oz	0.139			
	8 oz	0.245			
	16 oz	0.455			
GARDALL (265 JC&Co)					
antiseptic	227.3 ml	0.85dz	0.212dz	*0.12*	
	568.2 ml	1.80dz	0.45dz	*0.26½*	
	4.5461	8.80dz	2.20dz	*1.28½*	
GARLISOL (135 TB)					
ointment	90 g	0.20	0.05	*0.35½*	
GARRIGOS (148 Bouscarle)					
fruit compounds					
apple, apricot, banana, lemon, orange, peach, pear	1 k	4.30dz			
blackberry, blackcurrant, sweet cherry, raspberry, red currant	1 k	4.65dz			
wine concentrates					
red, white, rose	1 k	7.60 (2 dz)			
sherry, port, muscat	1 k	7.50 (2 dz)			
wine bases	1 k	3.00 (½ dz)			
GAYELORD HAUSER (29 Alfonal)					
brewers yeast powder					
	16 oz	4.80dz	.. ..	*0.60*	
GEEPS (1152 SK)					
pastilles		0.95dz	0.237dz	*0.14*	†
GELOZONE (851 MHP)					
	4 oz	2.55dz	.. ..	*0.28*	
	12 oz	6.66dz	.. ..	*0.74*	
2 oz, 8 oz and 16 oz					*d*
GENASPRIN (1530 Fisons)					
	50	1.36dz	0.34dz	0.20	
	100	2.20dz	0.55dz	0.32	
GERBER (315 CPC)					
orange juice	6 oz	2.17 (2dz)	0.39 (2dz)	*0.15*	
strained foods					
all varieties except beef dinner					
	4¼ oz	0.535dz	.. ..	*0.05½*	
instant foods					
packet fruits and savoury	1¾ oz				*d*
junior food					
pears and pineapple, peaches, pears	7¼ oz				*d*
GERIVIN (1091 Rybar)					
tonic	150 ml	2.70dz	0.67dz	0.39½	
	250 ml	4.20dz	1.05dz	0.61½	
GERMOLOIDS (104 BP)					
moist toilet tissues		1.86dz	.. ..	0.20	
GEROVITAL H3 (1251 TTC)					
face lotion		1.66	tax paid	*2.50*	
hair lotion		1.66	tax paid	*2.50*	
GESTYL (917 Organon)					
ampoules 1000iu/1 ml					
	12	4.80	.. ..	7.20	†s4B
GIBBS (412 Elida-Gibbs)					
toothbrush					
bristle		1.515dz	.. ..	*0.18*	

		Trade £.p	Tax £.p	Retail £.p	
GILLETTE (514 Gillette)					
razor					
GII	..	8.75dz	2.14dz	*1.25*	
cartridge refill	..	3.85 (20 carts)	0.94 (20 carts)	*0.33*	
shaving foamy aerosol					
	320 g	3.79dz	0.90dz	*0.52*	
	290 g				*d*
GINGICAIN (614 Hoechst)					
entire entry					*d*
GINGICAIN M (614 Hoechst)					
aerosol bottle	65 g	0.82	0.21		†
GLOW 5 (655 ICC)					
beauty mask sachet		0.75dz	0.19dz	*0.10*	
3 sachet pack		1.60dz	0.40dz	*0.22*	
GODDARDS (430 Eucryl)					
white oils embrocation		0.915dz	0.23dz	0.12	
		1.60dz	0.40dz	0.21	
		2.405dz	0.60dz	0.32	
GO GIRL (109 BCL)					
bubble bath	305 cc	0.90dz	0.27dz	*0.18*	
hair spray aerosols					
	100 g	1.11dz	0.28dz	*0.16*	
shampoo	305 cc	1.04dz	0.26dz	*0.15*	
GOLDEN HEALTH (1246 Trent)					
herbal remedies	..	2.10dz	0.53dz	*0.32*	
GOLDEN ROSE (1327 WSL)					
hairgrips cushion-tipped		2.85 (gross)	0.715 (gross)	*0.04*	
GOMAXINE (1059 Riddell)					
cream	40 g	0.08	0.02	0.15	
GONNE (727 Lane)					
rheumatic balm	35 g	0.12	0.03	*0.21*	
	100 g	0.22	0.055	*0.37*	
GOYA (532 Goya)					
Cologne		0.183	0.046	*0.32*	
stick		0.183	0.046	*0.32*	
foam bath sachet		0.045	0.011	*0.08*	
fragrance spray		0.286	0.071	*0.50*	
perfume phial		0.183	0.046	*0.32*	
splash fragrance		0.286	0.071	*0.50*	
talcum		0.172	0.043	*0.30*	
	large	0.258	0.064	*0.45*	
Cedar Wood					
after shave lotion		0.229	0.057	*0.40*	
	large	0.344	0.086	*0.60*	
antiperspirant spray		0.24	0.06	*0.42*	
	stick	0.20	0.05	*0.35*	
Cologne		0.258	0.065	*0.45*	
foam shave		0.263	0.066	*0.46*	
hair cream		0.172	0.043	*0.30*	
hair spray		0.24	0.06	*0.42*	
pre electric shave		0.229	0.057	*0.40*	
shave cream		0.149	0.037	*0.26*	
shaving bowl		0.315	0.079	*0.55*	
refill		0.20	0.05	*0.35*	
talcum		0.172	0.043	*0.30*	
	large	0.258	0.065	*0.45*	
GRADELY (250 Cheetham)					
foot paste		1.08dz	0.27dz	*0.16*	
GRANOSE (535 Granose)					
starch reduced rolls					
wheatmeal	24	.. ..		*0.20*	
white	24	.. ..		*0.18*	
GRIPTIGHT (1349 LW)					
bottle brushes					
standard		0.66dz	.. ..	*0.08*	
de luxe with handle		1.02dz	.. ..	*0.13*	
feeding bottles narrow neck					
polythene with teat		0.96dz	.. ..	*0.12*	
heat resistant glass					
with teat		1.26dz	.. ..	*0.16*	
spare glass		1.02dz	.. ..	*0.13*	
polycarbonate with teat		1.44dz	.. ..	*0.18*	
soothers					
cherry or straight		0.345dz	.. ..	*0.05*	
soother rattle		0.52dz	0.13dz	*0.09*	
jelly filled		0.42dz	.. ..	*0.06*	
teething ring soother		0.60dz	.. ..	*0.08*	
teats narrow neck					
cherry or straight		0.36dz	.. ..	*0.05*	
GROSVENOR (547 Grosvenor)					*d*
GROSVENOR (1622 DGL)					*i*
GUERLAIN (548 Guerlain)					
ambrosia emulsion	40 gr	.. ..		*3.60*	
aromatic lotion	110 cc	.. ..		*1.65*	
	230 cc	.. ..		*2.65*	
circulation creme	23 gr	.. ..		*1.75*	
cleansing creme No.1					
	55 g	.. ..		*1.20*	
	195 g	.. ..		*2.75*	
No.2					
	55 g	.. ..		*1.20*	
	195 g	.. ..		*2.75*	
jelly	110 cc	.. ..		*1.90*	
oil	110 cc	.. ..		*1.55*	
creme for delicate skin					
	23 g	.. ..		*2.95*	
creme acide	23 g	.. ..		*1.60*	
creme camphrea	23 g	.. ..		*2.60*	
creme essential (reductrice)					
	23 g	.. ..		*1.95*	
creme mousseline	35 g	.. ..		*1.25*	
creme plein vent	27 g	.. ..		*1.65*	
creme secret de bonne femme					
	45 g	.. ..		*1.30*	
creme solaire fluide					
	110 g	.. ..		*1.75*	
eye creme	13 g	.. ..		*1.10*	

		Trade £.p	Tax £.p	Retail £.p	
eye make-up remover	56 cc	.. ..	.. ..	*1.25*	
eye pencil propelling	..	.. ..	.. ..	*1.45*	
refill	..	.. ..	.. ..	*0.60*	
eye shadow fluid	..	.. ..	.. ..	*1.60*	
powder	..	.. ..	.. ..	*1.85*	
face powder	63 g	.. ..	.. ..	*1.95*	
refill	63 g	.. ..	.. ..	*1.40*	
compressed	21 g	.. ..	.. ..	*1.75*	
refill	21 g	.. ..	.. ..	*1.00*	
face powder Candide	30 g	.. ..	.. ..	*1.40*	
fluid cleanser	110 g	.. ..	.. ..	*1.20*	
hand creme (tube)	23 g	.. ..	.. ..	*0.85*	
hydrastick	..	.. ..	.. ..	*0.75*	
lipgloss	..	.. ..	.. ..	*0.75*	
lipshadings		.. ..	.. ..	*0.65*	
lipstick	..	.. ..	.. ..	*0.75*	
mascara cake	..	.. ..	.. ..	*1.20*	
roll-on	..	.. ..	.. ..	*1.25*	
masques					
beaute d'un soir	23 g	.. ..	.. ..	*2.95*	
irradie	23 g	.. ..	.. ..	*1.95*	
matfilm	27 g	.. ..	.. ..	*1.70*	
moisture base	27 g	.. ..	.. ..	*1.20*	
	53 g	.. ..	.. ..	*2.10*	
nail and cuticle creme	13 g	.. ..	.. ..	*1.10*	
natural foundation	27 g	.. ..	.. ..	*1.70*	
neck creme	23 g	.. ..	.. ..	*3.80*	
rouge compact	..	.. ..	.. ..	*2.95*	
refill	..	.. ..	.. ..	*0.95*	
creme	..	.. ..	.. ..	*0.80*	
fluid	..	.. ..	.. ..	*1.75*	
shampoo	220 cc	.. ..	.. ..	*1.65*	
skin food No.1	23 g	.. ..	.. ..	*1.30*	
soap					
Fleur des Alpes	(3)				
	8¼ oz	.. ..	.. ..	*1.20*	
	(3)				
	15 oz	.. ..	.. ..	*1.95*	
Jeune Age	(12)				
	27 oz	.. ..	.. ..	*1.80*	
	9 oz	.. ..	.. ..		*d*
soothing lotion	110 cc	.. ..	.. ..	*1.65*	
	230 cc	.. ..	.. ..	*2.65*	
sport creme	23 g	.. ..	.. ..	*1.25*	
supernourishing creme	23 g	.. ..	.. ..	*3.30*	
	55 g	.. ..	.. ..	*5.30*	
teint dore	110 cc	.. ..	.. ..	*0.99*	
tonic lotion	110 cc	.. ..	.. ..	*1.20*	
	230 cc	.. ..	.. ..	*2.10*	
treatment foundation		.. ..	.. ..	*3.70*	
cleansing oil	230 cc				*d*
transfluid	28 g				*d*
for men					
Habit Rouge					
aftershave	95 cc	.. ..	.. ..	*1.60*	
	190 cc	.. ..	.. ..	*2.10*	
cream (tube)	40 g	.. ..	.. ..	*1.60*	
deodorant spray	110 cc	.. ..	.. ..	*1.80*	
eau de Cologne	91 cc	.. ..	.. ..	*1.95*	
	190 cc	.. ..	.. ..	*3.10*	
spray	95 cc	.. ..	.. ..	*2.60*	
shave cream lather	100 g	.. ..	.. ..	*0.85*	
brushless	100 g	.. ..	.. ..	*0.85*	
soap, toilet	(3)	.. ..	.. ..	*1.80*	
bath	(3)	.. ..	.. ..	*2.90*	
Imperiale					
eau de Cologne	115 cc	.. ..	.. ..	*2.95*	
	245 cc	.. ..	.. ..	*4.35*	
	490 cc	.. ..	.. ..	*7.50*	
Vetiver					
eau de Cologne	190 cc	.. ..	.. ..	*3.90*	
spray	95 cc	.. ..	.. ..	*2.90*	

HAELAN (378 Dista)
cream/ointment 60 g 0.67 TS

HAELAN-C (378 Dista)
cream/ointment 30 g 0.45 TS

HAELAN-X (378 Dista)
cream/ointment 15 g 0.32 TS

HAEMOREX (333 Cupal)
1.70dz 0.39dz *0.25½*

HAIR-DO (556 HDC)
existing entry *d*

HAIR-DO (556 HDC) *i*
Continental

bubble bath	340 cc	1.20dz	0.30dz	*0.18*
cleansing milk	340 cc	1.50dz	0.37dz	*0.23*
hair spray refill	55 cc	0.88dz	0.22dz	*0.13*
	105 cc	1.60dz	0.40dz	*0.24*
No. 2 - crystal clear				
refill	55 cc	0.76dz	0.19dz	*0.11*
	105 cc	1.30dz	0.32dz	*0.19*
hand cream	340 cc	1.50dz	0.37dz	*0.23*
lanolised spray refill	55 cc	0.76dz	0.19dz	*0.11*
	105 cc	1.36dz	0.34dz	*0.20*
No. 2 - crystal clear				
refill	55 cc	0.64dz	0.16dz	*0.09*
	105 cc	1.12dz	0.28dz	*0.17*

		Trade £.p	Tax £.p	Retail £.p	
shampoo					
egg and lanolin	340 cc	1.20dz	0.30dz	*0.18*	
herbal	340 cc	1.20dz	0.30dz	*0.18*	
lacquer remover					
	sachet	0.28dz	0.07dz	*0.04*	
	bottle	0.56dz	0.14dz	*0.08*	
medicated	340 cc	1.20dz	0.30dz	*0.18*	

HALDRATE (413 Lilly)
tablets 2 mg 100 1.46 .. .. 2.19 TS

HALO (280 CP) Southern area only
shampoo standard 1.54dz 0.38dz *0.20*
large 2.30dz 0.58dz *0.30*
shampoo existing entry
tube *d*

HAPPY FEET (1338 W&S)
foot powder .. 0.085 0.0213 *0.16*

HAPPY TIMES (1190 SHP)
3.955dz 0.89dz *0.49*

HARMONY (412 Elida-Gibbs)
hair colour 1.495dz 0.375dz *0.21*

HARPIC (1037 Reckitt)
lavatory cleanser small 1.28dz *0.14*
large 1.65dz *0.18*

HARROGATE (1181 SS)
sulphur, soap 4.90 (gross) 1.225 (gross)

HAVAPEN (1352 Wyeth)
tablets 100 2.62 .. .. 3.49½TS

H. E. (1063 Rimmel)
after shave Cologne 4.655dz 1.135dz *0.68*

HEAVEN SENT (596 HR)
perfume mist 1 oz 4011 .. .. *0.60*
4 oz 4018 .. .. *2.00*

HEDEX (1190 SHP)
tablets 24 2.21dz *0.23*

HEEMEX (727 Lane)
pile ointment 28 g 0.11 0.03 *0.20*

HEINZ (593 Heinz)
strained foods
dinners and fruits
can 4½ oz 1.064 (2 dz) *0.05½*
all other varieties
can 4½ oz 0.872 (2 dz) *0.04½*
all other varieties
jar 4½ oz 1.064 (2 dz) *0.05½*
junior foods
dinners and fruits
can 4½ oz 1.064 (2 dz) *0.05½*
all other varieties
can 4½ oz 0.872 (2 dz) *0.04½*
all varieties jar 6 oz 1.26 (2 dz) *0.06½*
toddler foods
can 7¾ oz 1.26 (2 dz) *0.06½*

HELENA RUBINSTEIN (596 HR)
moisture ices lipstick *0.67*

HEMINEVRIN (68 Astra)
syrup 100 ml 0.60 .. .. †s4B
500 ml 2.50 .. .. †s4B

HEPTONAL (1531 Delandale)
tablets 50 0.73 0.1825 †s1s4A

HERBALENE (781 Lusty)
33 g 0.80dz 0.21dz *0.12*
77.5 g 1.25dz 0.33dz *0.19*
141 g 2.00dz 0.52dz *0.29*

HERPEX (705 Kirby)
10 ml 1.20dz 0.30dz *0.20*

HEWLETT (68 Astra)
teething jelly *d*

HEXOCIL (776 JML) *d*

HEXOCIL (938 PD) *i*
solution 115 ml 2.16dz 0.27
2.25 l 2.88 .. .. 4.32

HEXOPAL (1599 Winthrop)
tablets 200 mg 40 0.41 .. ..
250 2.23
1000 8.10
500 mg 100 2.20
500 10.92

HIGGINSON'S (603 H)
general health pills .. 1.28dz 0.32dz 0.16
.. 2.08dz 0.52dz 0.26

HIGGOLENE (603 H)
ointment tin 1.28dz 0.32dz 0.16

HISTADYL E.C. (413 Lilly)
syrup 450 ml 0.59 0.15 1.04 †s7DDI
2.25 l 2.59 0.65 4.54 †s7DDI

HISTALOG (413 Lilly)
ampoules 50 mg/ml 6 2.81 .. .. 4.22

HISTRON (1054 R&B)
25 g 1.32dz 0.32dz *0.19*
50 g 1.92dz 0.50dz *0.28*

HISTRYL (1153 SKF)
Spansule capsules
paediatric 2.5 mg 30 0.34 .. .. 0.51 †s7
250 2.61 .. .. 3.92 †s7
5 mg 30 0.46 .. .. 0.69 †s7
250 3.48 .. .. 5.22 †s7

		Trade £.p	Tax £.p	Retail £.p	
HOLLISTER (2 Abbott)					
loop ostomy set		2.64			
	bridge (20)	5.17			
karaya seal	(10)	2.86			
drainable bags	(20)	8.80			
medical adhesive		2.76			
remover		2.20			
ostomy belt		0.77			
stoma bags					
adhesive	(50)	10.50			
regular	(50)	6.40			
Karaya seal	(30)	7.00			
stoma bags drainable					
with adhesive square 16in	(50)	11.00			
Karaya seal 16in	(30)	10.50			
12in	(30)	10.50			
with adhesive square					
12in	(30)	13.00			
16in	(30)	13.00			
drainage bag clamp		0.12			
drain tube with fitting	(10)	3.33			
Karaya seal ring		3.00			
urostomy bags 12in	(20)	8.44			
16in	(20)	8.44			
Karaya seal 12in	(20)	10.56			
16in	(20)	10.56			

HOOVER (621 Hoover)
Vanity hair dryer and manicure set
No.8204 8.14 2.04 *12.89*

HOSTACAIN (614 Hoechst)
entire entry

HOSTACAIN SPECIAL (614 Hoechst)
entire entry

HOUBIGANT (624 Houbigant)
antiperspirant deodorant 0.45 0.1125 *0.75*

HYDANTAL-SANDOZ (1098 Sandoz)
tablets 100 0.46 .. .. *0.69*

HYDROCORTONE (837 MSD)
cream non-greasy
2.5% 15g

HYGILAX (641 HSL)

tablets	25	0.08	0.02	*0.14*
	50	0.13	0.03	*0.23*

HYGISALVE (641 HSL)
ointment 45 g 0.27 0.07 *0.47*

HYGOBROME (641 HSL)
tablets 48 0.22 0.055 *0.38*

HYMOSA (887 New Era)

after shave cream		4.46dz	1.11dz	*0.65*
balm		2.74dz	0.68dz	*0.40*
bath dusting powder		4.25dz	1.06dz	*0.62*
bath salts		1.92dz	0.48dz	*0.28*
lotion	handbag	1.40dz	0.35dz	*0.20*
	large	4.80dz	1.20dz	*0.70*
perfume Bouquet 1819		12.35dz	3.08dz	*1.80*
Black Beauty		8.23dz	2.06dz	*1.20*
soap toilet	(3)	3.42dz	0.85dz	*0.50*
bath	(3)	4.80dz	1.20dz	*0.70*
talcum		2.06dz	0.51dz	*0.30*

HYPNOGEN (912 O)
entire entry

ILFORD (645 Ilford)
films
FP4

126 cartridge		0.155	0.039	*0.26*
120, 127, 620		0.155	0.039	*0.27*
135 - 20		0.225	0.0565	*0.38*
135 - 36		0.30	0.075	*0.50½*
935		0.175	0.044	*0.29½*
5 metres		0.45	0.115	*0.76*
17 metres		1.38	0.345	*2.31½*
HP4				
120, 127		0.155	0.039	*0.27*
135 - 20		0.225	0.0565	*0.38*
135 - 36		0.30	0.075	*0.50½*
935		0.175	0.044	*0.29½*
5 metres		0.45	0.115	*0.76*
17 metres		1.38	0.345	*2.31½*
Pan F				
135 - 20		0.225	0.0565	*0.38*
135 - 36		0.30	0.075	*0.50½*
935		0.175	0.044	*0.29½*
5 metres		0.45	0.115	*0.76*
17 metres		1.38	0.345	*2.31½*
paper Ilfobrom				
single weight				
3½ x 5½	25	0.22	0.055	*0.38½*
	100	0.66	0.165	*1.15½*
4¾ x 6½	25	0.31	0.08	*0.54½*
	100	0.98	0.245	*1.71½*
6½ x 8½	25	0.52	0.13	*0.91*
	100	1.69	0.425	*2.96*
double weight				
3½ x 5½	25	0.25	0.065	*0.44*
	100	0.77	0.195	*1.35*
4¾ x 6½	25	0.35	0.09	*0.61½*
	100	1.15	0.29	*2.01½*
6½ x 8½	25	0.59	0.15	*1.03½*
	100	2.01	0.505	*3.52*

ILOX (620 Hooper)
eye lotion .. 0.09 0.025 *0.17½*

		Trade £.p	Tax £.p	Retail £.p	
(1073 Robinson)					
ments	size 1	0.505	0.057		
	2	0.52	0.059		
	3	0.575	0.065		
	4	0.585	0.066		
	5	0.602	0.068		
	6	0.656	0.074		
	7	0.67	0.075		
l		3.60 (3 dz)			
AN SUMMER (624 Houbigant)					
logne	160 cc	1.65	0.412	*3.00*	
spray	70 g	1.25	0.312	*2.20*	
sting powder	168 g	1.00	0.25	*1.75*	
de Parfum	15 cc	0.25	0.062	*0.45*	
de toilette					
spray mist	28 g	0.65	0.162	*1.20*	
fum spray	7.5 g	0.90	0.225	*1.60*	
fumed talc	140 g	0.35	0.087	*0.60*	
SCRET (1397 PdeLL)					
logne 1 oz	3143	3.43dz	0.86dz	*0.50*	
2½ oz	3138	6.50dz	1.63dz	*0.95*	
4 oz	3124	11.65dz	2.91dz	*1.70*	
8 oz	3126	18.86dz	4.72dz	*2.75*	
fume 2 cc	3001	3.08dz	0.77dz	*0.45*	
4 cc	3160	4.80dz	1.20dz	*0.70*	
¼ oz	3156	6.50dz	1.63dz	*0.95*	
½ oz	3049	14.74dz	3.69dz	*2.15*	
1 oz	3055	21.60dz	5.40dz	*3.15*	
2 oz	3061	36.00dz	9.00dz	*5.25*	
ASETTER (652 Ingasetter)					
ansing cream		0.20	0.05	*0.35*	
d lotion		0.20	0.05	*0.35*	
amin foundation		0.20	0.05	*0.35*	
ERCLEAN (198 B&W)					
rbal laxative		0.125	0.03	*0.21*	
OXA (654 Innoxa)					
lour tots	..	.. ..	.. ..	*0.35*	
LAVAL (971 PSMB)					
poules 2.5% 0.5 g	5	0.72	.. ..	1.08	†s1s4A
	25	3.06	.. ..	4.59	†s1s4A
	50	3.72	.. ..	5.58	†s1s4A
multi-dose 2.5 g		0.24	.. ..	0.36	†s1s4A
twin pack 2.5 g	5	2.32	.. ..	3.48	†s1s4A
poules 5% 0.25 g	5	0.40	.. ..	0.60	†s1s4A
0.5 g	5	0.58	.. ..	0.87	†s1s4A
	25	2.38	.. ..	3.57	†s1s4A
	50	3.38	.. ..	5.07	†s1s4A
1 g	5	0.90	.. ..	1.35	†s1s4A
	25	3.72	.. ..	5.58	†s1s4A
	50	5.00	.. ..	7.50	†s1s4A
multi dose 0.5 g		0.36	.. ..	0.54	†s1s4A
twin pack	5	2.92	.. ..	4.38	†s1s4A
EX (1153 SKF)					
	25 g	0.12	.. ..	0.21	
th methyl sal.	25 g	0.12	.. ..	0.21	
D-EPHEDRINE (576 PH)					
	dp 500 ml	0.54	.. ..	0.71	†
	dp 2 l	1.75	.. ..	2.63	†
OGEN (1623 Genethic)					
blets 25mg	250	1.30	.. ..		†s4B
X (147 Boots)					
	1 l	2.95	.. ..		TS
QUELLE (1412 Jackel)					
ycerine and rosewater					
fine skin lotion		0.11	0.03	*0.19*	
FACRUSH (152 Bovril)					
	25 oz	1.37dz	0.25dz		
FAJUICE (152 Bovril)					
	25 oz	2.15dz	0.39dz		
OTH (672 Johnson)					
mbo blue	4	1.287dz	0.145dz	*0.15½*	
OSOL (713 KH)					
artz lamp	..	.. ..		*24.95*	
GENS (261 Christy)					
tire entry					*d*
CY (548 Guerlain)					
isting entry					*d*
CY (548 Guerlain)					
u de Cologne	45 cc	.. ..		*1.80*	
u de toilette	95 cc	.. ..		*3.30*	
rfume	¼ oz	.. ..		*3.10*	
	½ oz	.. ..		*4.30*	
	1 oz	.. ..		*6.40*	
ap, hand size	(3)	.. ..		*1.80*	
lcum powder	115 g	.. ..		*1.40*	
NSONS (44 Amovon)					
niment	..	0.12	0.03	*0.20*	
	..	0.215	0.054	*0.36*	
X oils	..	0.09	0.023	*0.15*	
	..	0.15	0.037	*0.25*	
	..	0.208	0.07	*0.48*	
NSONS (672 Johnson)					
by					
cream	45 g medium	1.644dz	0.411dz	*0.23*	
	85 g large	2.788dz	0.697dz	*0.39*	
appy liners	100	0.364	.. ..	*0.52*	
utokit					*d*
T (316 Cranmer)					
ubble bath	..	2.08dz	0.52dz	*0.30*	
ampoo	..	2.08dz	0.52dz	*0.30*	
09 BCL)					
r freshener aerosol		1.74dz	.. ..	*0.20*	
LIUM (680 Kalium)					
rlic tablets	40	1.32dz	0.33dz	*0.19*	
	100	2.28dz	0.57dz	*0.37*	
MNON (641 HSL)					
	40	0.13	0.03	*0.23*	
	80	0.22	0.055	*0.38*	

		Trade £.p	Tax £.p	Retail £.p	
KASEMOL (269 Cleaver)					
liquid	2 oz	2.20dz	0.55dz	*0.33*	
	4 oz	4.00dz	1.00dz	*0.59*	
ointment	1¾ oz	2.20dz	0.55dz	*0.33*	
KATKINS (967 Petfoods)					
	large	2.76 (4 dz)	0.44 (4 dz)	*0.08*	
KAYKILL (1068 Roberts)					
rodenticide drum	No. 1	1.03dz	.. ..	*0.12½*	
	No. 2	1.93dz	.. ..	*0.24*	
bag	No. 3	0.52	.. ..	*0.78*	
	No. 4	0.96	.. ..	*1.45*	
KEFLEX (413 Lilly)					
tablets 250mg					
	20	2.81	.. ..	4.22	TS
	100	13.50	.. ..	20.25	TS
KERBINA (694 Kerbina)					
compound raspberry-leaf					
tablets	50	0.10	0.025	*0.18*	
	100	0.16	0.04	*0.28*	
	300	0.40	0.10	*0.70*	
cramp tablets	50	0.10	0.025	*0.18*	
	100	0.16	0.04	*0.28*	
morning sickness					
tablets	50	0.10	0.025	*0.18*	
	100	0.16	0.04	*0.28*	
KERECID (1153 SKF)					
solution	15 ml	1.45	.. ..	2.18	
KERFOOTS (695 TK)					
pastilles					
antiseptic throat					
	500 g	0.45	0.112		
blackcurrant & glycerine					
	500 g	0.45	0.08		
bronchial	500 g	0.45	0.112		
catarrh	500 g	0.45	0.112		
cherry cough	500 g	0.45	0.112		
friars' balsam	500 g	0.45	0.112		
Gee's linctus	500 g	0.45			
glycerine, lemon & honey					
	500 g	0.45	0.08		
glycerine of thymol					
	500 g	0.45			
menthol & eucalyptus					
	500 g	0.45			
KEYBELLS (1068 Roberts)					
glycerine and honey		0.86dz	0.22dz	*0.12½*	
KIKU (446 Fl)					
antiperspirant spray					
	2 oz	0.34	0.085	*0.60*	
KIRBY (705 Kirby)					
bronchial balsam					
	100 ml	1.45dz	0.365dz	*0.24*	†
	200 ml	2.40dz	0.60dz	*0.39*	†
non-poison formula					
	100 ml	1.45dz	0.365dz	*0.24*	
cherry bark linctus childrens					
	100 ml	1.25dz	0.315dz	*0.19*	
glycerin, lemon & honey with ipecac					
	100 ml	1.38dz	.. ..	*0.19*	
hormone hair tonic					
	160 ml	3.30dz	0.825dz	*0.75*	
iron & yeast tablets	80	1.50dz	0.375dz	*0.25*	
junior balsam	100 ml	1.25dz	0.315dz	*0.20*	
mentholated balsam					
	150 ml	1.62dz	0.405dz	*0.25*	
mouth ulcer tablets	20	1.25dz	0.315dz	*0.20*	
special backache & kidney tablets					
	40	1.30dz	0.325dz	*0.23*	
vitaminised iron & yeast tablets					
	100	2.00dz	.. ..	*0.25*	
white horse oil	100 ml	1.30dz	0.325dz	*0.19*	
KIT-E-KAT (967 Petfoods)					
	large	3.44 (4 dz)	0.54 (4 dz)	*0.10*	
KLEENEARS (402 Earex)					
(vet.)	12 ml	0.15	0.038	*0.25*	
KLEENEX (702 KC)					
10 case rates minimum order direct					*d*
kitchen towels					
single		1.77 (2dz)	0.20 (2dz)	*0.11*	
twin pack		2.53 (1½dz)	0.28 (1½dz)	*0.21*	
patterned					
border/all over		2.64 (1½dz)	0.30 (1½dz)	*0.22*	
holders		3.31 (4dz)	0.37 (4dz)	*0.12*	
pretty patterns					*d*
tissues					
boutique		2.06 (2dz)	0.23 (2dz)	*0.12½*	
regular	150	2.35 (2dz)	0.27 (2dz)	*0.14*	
for men					
pocket pack					
	single	1.42 (6dz)	0.16 (6dz)	*0.03*	
	triple	2.12 (3dz)	0.24 (3dz)	*0.09*	
K.L.M. (811 Mawdsley)					
calamine cream &					
witch hazel	..	0.83dz	0.21dz	*0.15*	

		Trade £.p	Tax £.p.	Retail £.p	
KNIGHTS (756 Lever)					
castile soap	small	3.318 (6 dz)	0.829 (6 dz)	*0.06½*	
	large	3.240 (4 dz)	0.810 (4 dz)	*0.09½*	
	family	2.211 (2 dz)	0.552 (2 dz)	*0.13*	
KOLYNOS (655 ICC)					
fluoride toothpaste		0.95dz	0.24dz	*0.12½*	
denture powder					*d*
KORTEX (705 Kirby)					
	10 ml	1.20dz	0.30dz	*0.20*	
KOTEX (702 KC)					
10 case rates minimum order direct					*d*
loop towels					
regular size 1	12	2.96 (2 doz)	.. ..	*0.16*	
super size 2	12	3.43 (2 doz)	.. ..	*0.18½*	
LACAMEX (1091 Rybar)					
	115 ml	0.85dz	0.21dz	0.12½	
	500 ml	3.20dz	0.80dz	0.47	
	2¼ l	1.00	0.25	1.75	
LACTATE-RINGER'S SOLUTION (413 Lilly)					
ampoules 20ml	dp 25	14.40	.. ..	*21.60*	
LACTOCALAMINE (325 C-A)					
lotion	100 cc	1.75dz	0.44dz	*0.23*	
hand lotion					*d*
LAEVOSAN (218 Calmic)					
ampoules 40%	10 ml x 5				*d*
LANOLIVE (1198 SIC)					
shave cream brushless		1.37dz	0.34dz	*0.20*	
skin cream	jar	2.12dz	0.53dz	*0.31*	
lotion		1.37dz	0.34dz	*0.20*	
		2.12dz	0.53dz	*0.31*	
LANTIGEN B (729 Lantigen) (distributors 810 Maw)					
oral vaccine		0.87	0.22	1.53	
LANTIVAC (729 Lantigen) (distributors 810 Maw)					
	18 ml	0.87	0.22	1.53	
LAROLA (106 Beetham)					
face and hand lotion					
	85 cc	2.40dz	0.60dz	*0.35*	
	125 cc	2.76dz	0.69dz	*0.40*	
	165 cc	3.48dz	0.87dz	*0.50*	
LASSIE (967 Petfoods)					
meaty chunks		3.94 (4 dz)	0.62 (4 dz)	*0.11½*	
LASTONET (733 Lastonet)					
foot spray		2.40dz	0.60dz	*0.35*	
jock strap standard		4.20dz	0.47dz	*0.56*	
de luxe					*d*
tights					
elastic yarn (Lastofine)		2.60	..	*3.90*	
L. C. 65 (35 Allergan) (distributors 1121 Searle)					
cleaning solution					
	15 cc	.. ..		*0.54*	
LE DIX (Balenciaga (386 Douek))					
eau de toilette	1¾ oz	1.05	0.265	*1.90*	
	4 oz	1.70	0.425	*3.05*	
	7 oz	2.75	0.69	*4.95*	
	15 oz	4.05	1.015	*7.30*	
	32 oz	5.95	1.49	*10.70*	
atomiser	..	2.15	0.54	*3.85*	
perfume	⅛ oz	0.92	0.23	*1.70*	
	⅛ oz	1.17	0.295	*2.15*	
	¼ oz	1.70	0.425	*3.15*	
	½ oz	2.80	0.70	*5.20*	
	1 oz	4.45	1.115	*8.25*	
	2 oz	7.00	1.75	*12.95*	
	4 oz	11.15	2.79	*20.60*	
atomiser	..	2.32	0.58	*4.30*	
refill	..	1.58	0.39	*2.90*	
LEMON DELPH (496 Garsalle)					
bath oil	2 oz	3.57dz	0.89dz	*0.49*	
	4 oz	6.50dz	1.63dz	*0.89*	
LENTHERIC (1574 LM)					
Tweed					
foaming bath oil					
	100 cc	.. ..		*1.20*	
parfum de toilette spray					
	30 g	.. ..		*1.50*	
L'HEURE BLEUE (548 Guerlain) existing entry					*d*
L'HEURE BLEUE (548 Guerlain)					
eau de Cologne	45 cc	.. ..		*1.80*	
eau de toilette	95 cc	.. ..		*3.30*	
perfume	¼ oz	.. ..		*3.80*	
	½ oz	.. ..		*5.70*	
	1 oz	.. ..		*8.40*	
soap, handsize	(3)	.. ..		*1.80*	
talcum powder	115 g	.. ..		*1.40*	
LIAISON (Ricard (67 Ashe))					
perfume	..	0.67	0.16	*1.25*	
LIBEROL (868 MC)					
	20 g	0.15	0.0375		†
LIFEBUOY (756 Lever)					
soap	small	3.597 (6 dz)	0.899 (6 dz)	*0.07*	
	large	3.443 (4 dz)	0.860 (4 dz)	*0.10*	
	family	2.318 (2 dz)	0.579 (2 dz)	*0.13½*	
LIGNILIN (1429 TI)					
capsules 500 mg	100	0.82	0.21		
LI-LO (1603 Li-Lo) existing entry					*d*

	Trade £.p	Tax £.p	Retail £.p
LI-LO (1603 Li-Lo)			*i*
air cushion 18 x 13 in	0.43	.. ..	*0.65*
print on one side	0.48	.. ..	*0.72*
air pillow 18 x 13 in	0.30	.. ..	*0.45*
print on one side	0.38	.. ..	*0.57*
reeded plain	0.77	.. ..	*1.15*
print	0.81	.. ..	*1.22*
baby pants (elastic leg)			
med, large (2)	0.085	.. ..	*0.12½*
ex. large (2)	0.10	.. ..	*0.15*
cot sheets 27 x 18 in	1.45dz	0.16dz	*0.20*
36 x 27 in	2.67dz	0.29dz	*0.35*
hot water bottles			
Airflow junior	0.34	.. ..	*0.51*
double heat	0.40	.. ..	*0.60*
standard	0.42	.. ..	*0.63*
major	0.46	.. ..	*0.69*
Covered bottle	0.65	.. ..	*0.98*
Nimbus	0.41	.. ..	*0.62*
Sheerline	0.43	.. ..	*0.65*
020700	0.33		
020600	0.33		
021100	0.34		
020300	0.38		
020200	0.38		
021500	0.36		
021680	0.39		
020500	0.39		
rubber sheeting 36in x 12yd	0.29 (per yd)		
LIMB-EASE (1190 SHP)			
tablets 16	1.92dz	.. ..	*0.20*
32	3.745dz	.. ..	*0.39*
LIMMITS (1552 UL)			
biscuits	2.25dz	.. ..	*0.25*
chocolate bar fruit and nut	1.348dz	0.243dz	*0.17*
filled	1.348dz	0.243dz	*0.17*
chocolate wholemeal biscuits	2.299dz	0.414dz	*0.29*
crackers	2.61dz	.. ..	*0.29*
digestive biscuits	2.25dz	.. ..	*0.25*
savoury biscuits	2.61dz	.. ..	*0.29*
shortcake plain	2.43dz	.. ..	*0.27*
chocolate	2.379dz	0.428dz	*0.30*
wafers chocolate	1.348dz	0.243dz	*0.17*
waffles	2.70dz	.. ..	*0.30*
LINCTUS CODEINE AND TERPIN (576 PH)			
dp 500 ml	0.75	.. ..	1.13 †DDI
dp 2 l	2.75	.. ..	4.13 †DDI
LIORESAL (262 CIBA)			
tablets 10 mg 100	5.84		
LIP-LITE (633 H & P)			
lipstick with holder	0.76	0.19	*1.38*
refill	0.20	0.05	*0.38*
LIQUAFILM TEARS (35 Allergan) (distributors 1121 Searle)			
15 cc	0.44	.. ..	*0.66*
LIQUFRUTA (1102 Sanitas)			
standard 108 cc	1.63dz	0.41dz	0.21½
330 cc	2.95dz	0.74dz	0.39
honey 108 cc	1.785dz	0.445dz	0.23½
330 cc	3.41dz	0.855dz	0.45
lemon 108 cc	1.785dz	0.445dz	0.23½
medica 108 cc	1.785dz	0.445dz	0.23½
330 cc	3.41dz	0.855dz	0.45
pastilles	1.235dz	0.31dz	0.18
LISIUM (201 Brunton)			
vaginal spray ..	2.04dz	0.54dz	*0.29*
LIVOX (878 Napp)			
capsules 100	0.60	.. ..	0.80
500	2.50	.. ..	3.34
LOFENALAC (1489 MJ)			
2½ lb	7.00	.. ..	*10.50*
LOREXANE (649 ICI)			
antiseptic cream (vet.)			
100 g	0.12	0.03	*0.19*
500 g	0.58	0.145	*0.84½*
cream 1% 50 g	0.115	0.03	*0.20½*
LOTEX (534 GT)			
skin cream 56 ml	0.075	0.019	*0.14*
112 ml	0.115	0.028	*0.22*
LUCOFEN SA (1310 WW)			
pack of 500 tablets			*d*
LUMA (801 MP)			
compound 200 g	0.97dz	0.245dz	*0.14½*
567 g	2.13dz	0.535dz	*0.31½*
794 g	2.59dz	0.65dz	*0.38½*
1134 g	3.33dz	0.835dz	*0.50½*
LUX (756 Lever)			
soap small	3.852 (6 dz)	0.963 (6 dz)	*0.07½*
large	3.615 (4 dz)	0.903 (4 dz)	*0.10½*
LYNORAL (917 Organon)			
tablets 0.01 mg 2 x 500	0.60	.. ..	0.90 †s4B
0.05 mg 2 x 500	0.875	.. ..	1.31½†s4B
0.1 mg 2 x 500	1.25	.. ..	1.87½†s4B
1 mg 2 x 500	8.367	.. ..	12.55 †s4B
1 mg pack of 100			*d*
LYPSYL (412 Elida-Gibbs)			
lip salve	0.57dz	0.145dz	*0.07½*
LYSEPTOL (576 PH)			
500 ml	0.32	.. ..	0.48
2 l	1.10	.. ..	1.65
11	.. ..	.. ..	*d*
MACLEANS (105 BT)			
toothpaste standard	1.15dz	0.29dz	*0.15*
MAIGRILYNE (100 BI)			
entire entry			*d*

	Trade £.p	Tax £.p	Retail £.p
MALATEX (901 Norton) (distributors 1545 Vestric)			
cream jar 100 g	0.60		
tube 125 g	0.75		
lotion 500 ml	0.75		
MARIGOLD (774 LR)			
house gloves			
lightweight ..	1.34dz	0.14dz	*0.17*
suregrip ..	2.14dz	0.22dz	*0.27½*
MARY QUANT (876 MP)			
Jelly Babies			
gel cheek colour	3.92dz	0.98dz	*0.60*
eye colour	3.92dz	0.98dz	*0.60*
mascara	3.59dz	0.897dz	*0.55*
skin colour	4.25dz	1.062dz	*0.65*
Soft Scrub	6.29dz	1.572dz	*0.96*
sticks	2.75dz	0.687dz	*0.42*
MAVALA (1361 Mavala)			
Double Lash	0.44	0.11	*0.75*
Refix	0.44	0.11	*0.75*
MAWS (810 Maws)			
Nursery Products			
pants			
trainer			
328/15/16/17	6.30dz	.. ..	*0.75*
Simpla			
sterilising solution			
338.10	1.89dz	.. ..	*0.22½*
MAX FACTOR (813 MF)			
California			
Avocado lemon			
cleansing facial	0.401	0.098	*0.70*
moisturizer	0.401	0.098	*0.70*
MAYBELLINE (1333 WL)			
eye lashes			
Just lashes	.. ..	.. ..	*0.49*
eye shadow			
frosty sticks	.. ..	.. ..	*0.20*
MAZOLA (200 B&P)			*d*
MAZOLA (315 CPC)			*i*
MEADOWSONG (532 Goya)			
bath oil sachet	0.045	0.011	*0.08*
bottle	0.298	0.074	*0.52*
fragrance 28 cc	0.229	0.057	*0.40*
96 cc	0.372	0.093	*0.65*
190 cc	0.63	0.16	*1.10*
spray	0.315	0.079	*0.55*
green milk massage	0.298	0.075	*0.52*
hand lotion	0.206	0.052	*0.36*
scrub soap	0.086	0.021	*0.15*
talc	0.189	0.047	*0.33*
tonic foam bath sachet	0.045	0.011	*0.08*
bottle	0.258	0.064	*0.45*
MEBRYL (1153 SKF)			
Spansule capsules 30	0.45	.. ..	0.68 †s7
250	3.63	.. ..	5.45 †s7
MEDAPED (827 Medaped)			
corn-away pad ..	0.05	0.02	*0.10*
MEDICA (716 Krups)			
bathroom scales	.. ..	.. ..	*2.70*
MEDRONE (1263 Upjohn)			
tablets 16 mg 14	2.30		TS
MEGGEZONES (1333 WL)			
tins (restricted area only)			*d*
tins	1.29dz	0.31dz	0.18
MEGIMIDE (894 Nicholas)			
ampoules 10 ml 6	2.11	.. ..	3.16
25	7.80	.. ..	11.70
vial 100 ml	1.75	.. ..	2.63
MELLERIL (1098 Sandoz)			
syrup 100 ml	0.26	.. ..	*0.39* †s4B
1 l	2.04	.. ..	*3.06* †s4B
2 l	3.99	.. ..	*5.99* †s4B
tablets 10 mg 50	0.20	.. ..	*0.30* †s4B
250	0.91	.. ..	*1.37* †s4B
25 mg 50	0.33	.. ..	*0.50* †s4B
250	1.51	.. ..	*2.27* †s4B
50 mg 50	0.63	.. ..	*0.95* †s4B
250	2.87	.. ..	*4.31* †s4B
100 mg 50	1.21	.. ..	*1.82* †s4B
250	5.45	.. ..	*8.18* †s4B
MELLOW BLOSSOMS (280 CP)			
soap	3.03 (3 dz)	0.76 (3 dz)	*0.12*
MELODY (412 Elida-Gibbs)			
hair colourant	2.955dz	0.74dz	*0.40* ‡
MEL ROSE (1069 R&SL)			
skin tablets ..	0.54dz	0.135dz	*0.09*
MELTUS (333 Cupal)			
adult cough mixture			
small	1.55dz	0.35dz	0.22
large	2.38dz	0.54dz	0.33
junior small	1.44dz	0.33dz	0.20
large	2.13dz	0.48dz	0.30

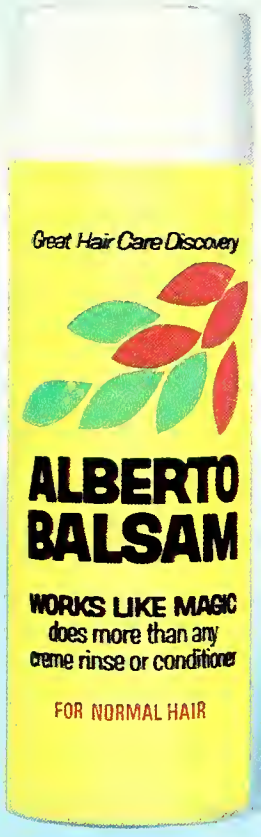
	Trade £.p	Tax £.p	Reta £.p
MEMOIRE CHERIE (60 Arden)			
bath cubes (6)	733.84	.. ..	*0.95*
bath oil 5 phials	766.84	.. ..	*1.95*
bath salts	762.84	.. ..	*1.70*
deodorant roll on	732.00	.. ..	*0.75*
dusting powder	744.84	.. ..	*0.95*
puff puff	755.84	.. ..	*0.90*
round with puff	754.84	.. ..	*1.95*
eau de parfum spray	809.38	.. ..	*1.10*
	809.37	.. ..	*2.30*
flower mist	809.29	.. ..	*1.50*
	809.30	.. ..	*2.30*
spray	809.46	.. ..	*1.80*
fluffy milk bath	741.84	.. ..	*2.10*
foaming beauty bath	769.84	.. ..	*1.70*
gift box	974.00	.. ..	*9.50*
	993.00	.. ..	*8.95*
hair spray	319.84	.. ..	*1.25*
hand lotion	357.64	.. ..	*0.85*
	357.55	.. ..	*0.85*
	357.85	.. ..	*1.35*
moisture bath	761.84	.. ..	*1.90*
perfumair	809.05	.. ..	*2.30*
perfume ¼oz	809.41	.. ..	*5.00*
½oz	809.42	.. ..	*7.50*
golden atomiser	809.47	.. ..	*5.50*
refill	809.48	.. ..	*4.10*
mist	809.34	.. ..	*1.80*
oil	809.35	.. ..	*1.65*
soap hand (1)	734.84	.. ..	*0.55*
(3)	749.84	.. ..	*1.65*
bath (1)	750.84	.. ..	*0.80*
(3)	751.84	.. ..	*2.40*
travel	752.84	.. ..	*0.80*
solid Cologne	828.01	.. ..	*0.85*
week ender	332.84	.. ..	*1.74*
MENOPAX (894 Nicholas)			
cream 20 g	0.27	0.07	0.47
tablets 60	0.29	.. ..	0.43
forte 60	0.28	.. ..	0.42
Mepacrine hydrochloride (649 ICI) entire entry			
MEROCET (838 Merrell)			
solution 150 ml	0.18	.. ..	0.27
solution 100 ml			
MERTHIOLATE (413 Lilly)			
tincture 2.25 l	1.45	.. ..	2.18
Saleable only by authorised sellers of poisons			
MESONTOIN (1098 Sandoz)			
tablets 100	0.50	.. ..	*0.75*
METHEPH (878 Napp)			
tablets 25	0.14	.. ..	0.19
100	0.40	.. ..	0.54
METHERGIN (1098 Sandoz)			
tablets 100	1.50	.. ..	*2.25*
Methyltestosterone (917 Organon) Sublings 5 mg and 10 mg			
MICRALAX (1153 SKF)			
micro-enemas	1.40	0.35	2.45
MIGRIL (208 BW)			
10 x 10 pack of 100	3.44	.. ..	5.16
MILK OF MAGNESIA (1190 SHP)			
tablets med	2.26dz	0.51dz	0.28
lge	3.465dz	0.78dz	0.43
MILLIWATT (847 Milliwatt)			
electric blankets			
Royalty			
"60 x 30" 3-heat	.. ..	.. ..	*10.00*
"60 x 48" 3-heat	.. ..	.. ..	*15.50*
dual control			
"60 x 50" 3-heat	.. ..	.. ..	*25.00*
electric pad warmer			
single-heat			
13½ x 15 in	.. ..	.. ..	*4.50*
26 x 15 in	.. ..	.. ..	*7.50*
three-heat			
13½ x 15 in	.. ..	.. ..	*6.50*
26 x 15 in	.. ..	.. ..	*7.50*
MILLOPHYLINE (346 Dales)			
pack of 50 suppositories child and adult			
pack of 30 tablets 0.1g			
MILTON-AID (890 Newton) (distributors 1556 Farillon)			
cream, tube 1¼ oz	1.53	.. ..	*0.17*
MIMETTE (75 Avlex) (distributors 649 ICI)			
sachets 20	2.12dz	0.53dz	*0.30*
MINERS (876 MP)			
eyelashes			
crisscross	3.41dz	0.852dz	*0.50*
underlash	3.41dz	0.852dz	*0.50*
roll on foundation	2.17dz	0.545dz	*0.32*
water colour eye shadows	1.10dz	0.275dz	*0.16*

SAY HELLO!
to a bottle full of miracles.

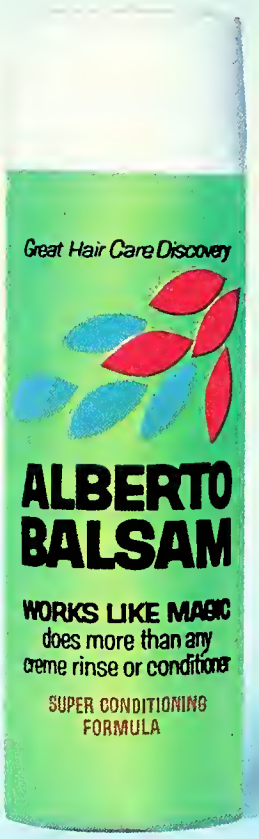


SAY HELLO!
to the latest hair care discovery.

ONE FOR NORMAL HAIR

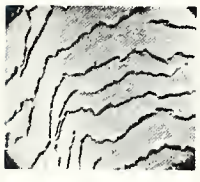


ONE FOR DRY BRITTLE HAIR



REPLACES CREME RINSES & CONDITIONERS

NEW ALBERTO BALSAM AMAZINGLY REPAIRS DAMAGED HAIR. THESE ACTUAL MICRO-PHOTOS SHOW HOW...



This is a healthy hair.
It's called virgin hair by hair specialists because it has never been bleached or colored. Notice the smooth surface, the even texture.



Compare it to hair that's been bleached –
It's split, chipped, very dry and full of pits and irregularities. This is the way all hair gets when it gets too dry, whether it's from bleaches or coloring or excessive combing and brushing.

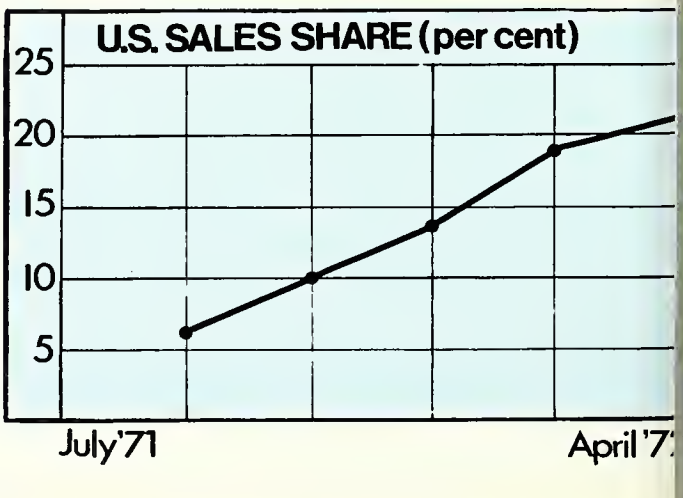


This is the same hair . . . after it's been treated with new ALBERTO BALSAM.
The difference is truly amazing. After just one 60-second application of ALBERTO BALSAM, the hair looks healthy and normal again. ALBERTO BALSAM restores the natural, smooth surface so hair combs easily and looks shiny and lustrous.

Photos of the surface of a hair shaft magnified 2500 times, inclination 45°. Photos by Sperry–Rand Laboratory.

WHY ALBERTO BALSAM WILL BE A SUCCESS

– In a market that has doubled in two years – is now worth £3.5 million – and will double in the next 3 years. ALBERTO BALSAM enters this dynamic market as a completely new hair care discovery which combines creme rinses and conditioner in one simple step.
Its unique formulation is used by top salons to smooth away tangle, and help repair damaged hair and split ends.
And BALSAM is a Proven Product
ALBERTO BALSAM has been an overnight success all over the world.
The graph shows the dramatic success of ALBERTO BALSAM in the U.S.A. In only 10 months ALBERTO BALSAM has achieved a remarkable 21% of the total market.



SAY HELLO!

to ADVERTISING which nearly OUTSPENDS THE ENTIRE MARKET



PLUS COLOUR PAGES



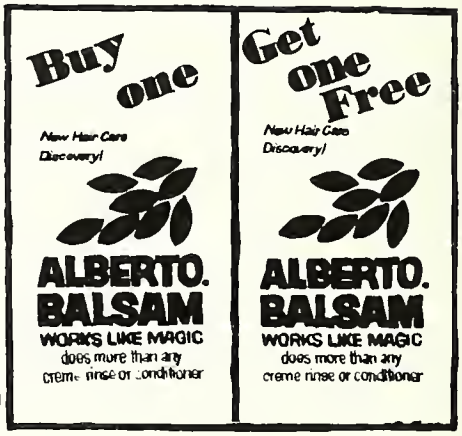
PLUS The largest SAMPLING OPERATION for hair conditioners EVER!



SAY A GREAT BIG "HELLO" TO THE BIGGEST BONUSES

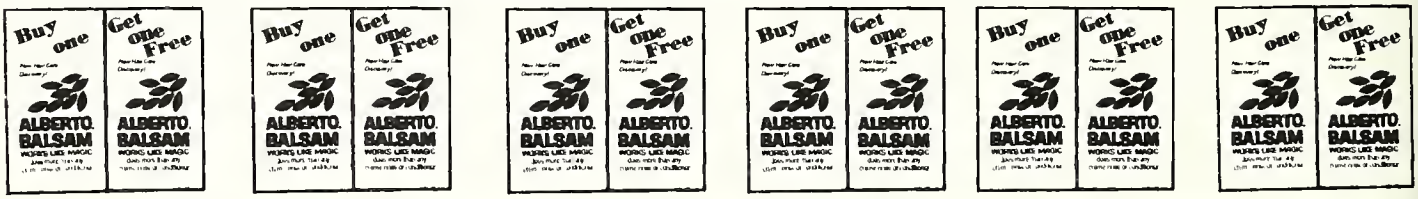
PROMOTION 1

SACHETS 12 for 11 Bonus– and all the sachets are DOUBLE–BUY ONE –GET ONE *FREE*



PROMOTION 2

90cc BOTTLE 12 for 11 Bonus *PLUS* 6 double sachets worth 54p EXTRA PROFIT



PROMOTION 3

220cc BOTTLE 12 for 11 Bonus *PLUS* 10 double sachets worth 90p EXTRA PROFIT



		Trade £.p	Tax £.p	Retail £.p	
S (1154 SNP)					
e dose eye drops					
loramphenicol 0.5%					
	20	0.59	.. ..	0.88	TS
	100	2.35	.. ..	3.52½	TS
clopentolate hyd. 0.1%					
	20	0.59	.. ..	0.88	†
	100	2.35	.. ..	3.52½	†
se bengal 1.0%					
	20	0.59	.. ..	0.88	
	100	2.35	.. ..	3.52½	
(139 Bleasdale)					
n treatment	50 ml	1.15dz			
	100 ml	1.58dz			
	500 ml	0.55			
RESSIN (1153 SKF)					
ules No 2	50	0.65	.. ..	0.98	†s4B
A-COAT (174 BMAH)				*d*	
A-COAT (174 BVP)				*i*	
VINDSOR (1221 Windsor)					
h Cologne	.. ..			*1.50*	
y Cologne	.. ..			*0.59*	
BISMUTH C. SODA CONC (576 PH)					
e entry				*d*	
BRONCHIALIS NIG CONC (576 PH)					
ble strength					
	dp 500 ml	0.54	.. ..	*0.81*	†DDI
	dp 21	1.92	.. ..	*2.88*	†DDI
KAOLIN AROMAT (576 PH)					
	500 ml	0.26	.. ..	*0.39*	
	21	0.86	.. ..	*1.29*	
TUSSI INFANS (576 PH)					
1-3	500 ml	0.48	.. ..	0.72	
	21	1.59	.. ..	2.38	
(109 BCL)					
spray aerosol					
	100 g	1.11dz	0.28dz	*0.16*	
	112 g	1.22dz	0.30dz	*0.17½*	
	270 g	2.02dz	0.50dz	*0.29*	
dry	113 g	1.53dz	0.38dz	*0.22*	
sh remover	52 cc	0.70dz	0.17dz	*0.10*	
npoo	6 oz	1.18dz	0.30dz	*0.17*	
ng Set					
eodorant	70 g	1.11dz	0.28dz	*0.16*	
air spray	100 g	1.11dz	0.28dz	*0.16*	
	280 g	2.02dz	0.50dz	*0.29*	
HUM (1520 IPM)					
terica cream					
pecial	85 g	1.27	0.32	*2.15*	
d lotion	160 g	0.68	0.17	*1.12*	
DUKO (548 Guerlain)					
ting entry				*d*	
DUKO (548 Guerlain)					
n oil	15 cc	.. ..		*1.60*	
y creme	110 g	.. ..		*2.30*	
dorant spray	110 cc	.. ..		*1.80*	
ting powder	220 g	.. ..		*3.25*	
de Cologne	45 cc	.. ..		*1.80*	
	95 cc	.. ..		*2.95*	
pray	45 cc	.. ..		*1.85*	
de toilette	95 cc	.. ..		*3.30*	
pray (410)	45 cc	.. ..		*2.70*	
pray	95 cc	.. ..		*5.20*	
refill	95 cc	.. ..		*3.10*	
fume	¼ oz	.. ..		*3.80*	
	½ oz	.. ..		*5.70*	
	1 oz	.. ..		*8.40*	
	2 oz	.. ..		*11.50*	
pray	7 cc	.. ..		*4.75*	
refill	7 cc	.. ..		*2.95*	
p, hand size	(3)	.. ..		*1.20*	
bath size	(3)	.. ..		*2.90*	
um powder	115 g	.. ..		*1.40*	
GEN (917 Organon)					
lets	2 x 500	5.758	.. ..	8.64	†s4B
pack of 25				*d*	
L (858 Monil)					
r colour	..	0.145	0.035	*0.25*	
OTHEAMIN (413 Lilly)					
vules 200mg	100	0.64	.. ..	0.96	
und Amytal	100	0.70	.. ..	1.05	†sls4A
	pack of 500			*d*	
RES (878 Napp)					
thing jelly	10 g	0.14	.. ..	*0.19*	
RMEL (1545 Vestric)					
tment	250 g			*d*	
HER SEIGELS (727 Lane)					
up	53 ml	0.12	0.03	0.20	
ELAT (Luitpold) (1556 Farillon)					
tment 25 g and 50 g.				*d*	
SIVIN (1091 Rybar)					
	150 ml	1.80dz	0.45dz	0.26½	†DDI
	500 ml	4.45dz	1.11dz	0.65	†DDI
(1624 JAOL)					
de toilette	2 oz	.. ..		*2.25*	
	4 oz	.. ..		*3.50*	
	7½ oz	.. ..		*5.25*	
atomiser	1 oz	.. ..		*1.40*	
fume	¼ oz	.. ..		*3.50*	
	½ oz	.. ..		*5.00*	
	1 oz	.. ..		*8.00*	
CRISIN (971 PSMB)					
poule 1 mg		0.09	.. ..	0.13½	
5 mg		0.10	.. ..	0.15	
10 mg		0.12	.. ..	0.18	
	10	1.10	.. ..	1.65	
20 mg		0.14	.. ..	0.21	
	10	1.28	.. ..	1.92	
50 mg		0.19	.. ..	0.28½	
	10	1.74	.. ..	2.61	

		Trade £.p	Tax £.p	Retail £.p	
"N" (333 Cupal)					
tonic syrup	small	1.53dz	0.35dz	0.21	
	large	2.31dz	0.52dz	0.33	
"N" (1397 PdeLL)					
Cologne 1 oz	3145	3.43dz	0.86dz	*0.50*	
2½ oz	3140	6.50dz	1.63dz	*0.95*	
4 oz	3125	11.65dz	2.91dz	*1.70*	
8 oz	3127	18.86dz	4.72dz	*2.75*	
perfume 2 cc	3004	3.08dz	0.77dz	*0.45*	
4 cc	3162	4.80dz	1.20dz	*0.70*	
¼ oz	3158	6.50dz	1.63dz	*0.95*	
½ oz	3052	14.74dz	3.69dz	*2.15*	
1 oz	3058	21.60dz	5.40dz	*3.15*	
2 oz	3064	36.00dz	9.00dz	*5.25*	
NAILBITE (333 Cupal)					
lotion		1.22dz	.. ..	0.16	
NASCIODINE (1418 Strenol)					
cream	56 g	1.52dz	0.38dz	*0.22½*	
	225 g	4.94dz	1.23dz	*0.72*	
NATEX (851 MHP)					
tablets	80	2.96dz	0.74dz	0.41	
	160	4.94dz	1.235dz	0.69	
	500	12.21dz	3.053dz	1.70	
	1000	22.26dz	5.565dz	3.09	
tisanes					
8 sachets		1.26dz	.. ..	0.14	
NATROSLIM (1617 Angel)					
	..	1.65	0.30	*2.78*	
NATUVAC (40 Allinson)					
herbal laxative	300 g	0.51	0.155	*0.92*	
NAVIGATOR (338 Cussons)					
shaving stick refill	..	0.536dz	0.139dz	*0.08*	
NAZEX (333 Cupal)					
nasal spray		1.72dz	.. ..	0.21	
NAZO (705 Kirby)					
nasal drops	10 ml	1.20dz	.. ..	*0.20*	
NAZOTARR (333 Cupal)					
inhalant red ring		0.93dz	0.21dz	0.13½	
NELLA (1517 Nella)					
red oil		0.16	0.04	*0.26*	
NEO RYBAREX (1091 Rybar)					
	15 ml	3.00dz	.. ..	0.37½	
NEOVIT (1091 Rybar)					
	150 ml	1.70dz	0.42dz	0.24	
	250 ml	2.35dz	0.59dz	0.34	
NERVATOGEN (1518 Morton)					
	1 oz	1.60dz	0.40dz	*0.23*	
	50 ml	2.85dz	0.715dz	*0.41*	
NERVONE (887 New Era)					
		8.00dz	2.00dz	1.17	
		12.30dz	3.07dz	1.80	
NESTARGEL (883 Nestle)					
	100 g	3.45dz	0.87dz	*0.45*	
NEURO-PHOSPHATES (1153 SKF)					
	300 ml	0.27	0.067	0.47	†
	21	1.69	.. ..	2.54	†
NEUTON BEK (641 HSL)					
pills	36	0.13	0.03	*0.23*	
	72	0.22	0.055	*0.38*	
NEUTRADONNA (187 BS)					
powder	100 g	0.32	.. ..	0.48	†s7
tablets	120	0.75	.. ..	1.12	†s7
NEUTRADONNA SED (187 BS)					
powder	100 g	0.50	.. ..	0.75	†s1s4A
tablets	50	0.39	.. ..	0.59	†s1s4A
NEUTRAPHYLLINE (311 C)					
ampoules 3 ml	5	0.35	.. ..	0.44	
packs of 6				*d*	
tablets		3.10dz	0.78dz	0.45	
NEUTROLACTIS (1303 Wander)					
tablets	10	0.96dz	0.24dz	0.14	
	dp 50	0.25			
	dp 500	2.02			
NEW ERA (887 New Era)					
biochemic tissue salts					
tablets	130	1.40dz	0.35dz	*0.20*	
	480	3.10dz	0.78dz	*0.45*	
	960	5.45dz	1.36dz	*0.80*	
combination remedy					
	130	1.55dz	0.39dz	*0.23*	
	480	4.25dz	1.06dz	*0.62*	
travelling set lightweight		11.00dz	2.75dz	*1.60*	
de luxe		15.00dz	3.75dz	*2.20*	
Schuessler cabinet		32.00dz	6.25dz	*4.50*	
Nat. Mur. balm		2.74dz	0.68dz	*0.40*	
powdered Ferr. Phos.		4.25dz	1.06dz	*0.62*	
NEYDHARTING (1617 Angel)					
moor-peat bath		1.60	0.40	*2.82*	
NEZ (1091 Rybar)					
drops	15 ml	1.40dz	.. ..	0.17½	
spray		1.40dz	.. ..	0.17½	
tablets	12	1.30dz	0.32dz	0.18½	
NILBITE (165 Bran P)					
		1.60dz	.. ..	*0.20*	
NITROLAN (878 Napp)					
tablets 2.6 mg	50	0.85	.. ..	1.13	
	250	3.90	.. ..	5.20	
6.4 mg	50	1.15	.. ..	1.53	
	250	5.35	.. ..	7.13	
NOCOLD (705 Kirby)					
tablets	12	1.37dz	0.345dz	*0.23*	†
NO-DEL (1091 Rybar)					
	28 g	1.50dz	0.37dz	0.22	
NONAD TULLE (34 A&H)					
2 x 2in	36			*d*	
4 x 4in	10	.. ..		*d*	
NORADRAN (897 NC)					
aerosol		0.61	.. ..	*0.92*	†s4B

		Trade £.p	Tax £.p	Retail £.p	
NORATEX (901 Norton)					
(distributors 1545 Vestric)					
cream	500 g	0.73			
NORLESTRIN (938 PD)					
tablets	3 x 21	0.85	.. ..	1.27½	†s4B
NORTRAN (1153 SKF)					
tablets (vet.)	250	2.00	0.50	3.60	
NORVIC (902 Norvic)					
electric blankets					
Carnation quilt					
	60 x 30	.. ..		*8.75*	
	60 x 48	.. ..		*11.25*	
Ferndown	60 x 32	.. ..		*6.69*	
	60 x 46	.. ..		*8.75*	
Heatherdown	50 x 43	.. ..		*6.26*	
Heather quilt	48 x 44	.. ..		*8.75*	
NOSKEETO (1091 Rybar)					
	25 ml	0.90dz	0.22dz	0.13	
NOSTROLINE (705 Kirby)					
	..	1.52dz	0.38dz	0.20	
NOVA (716 Krups)					
bathroom scales	.. ..			*4.50*	
NOVAVON (100 BI)					
audio-sonic vibrator	.. ..			*22.50*	
NOVERIL (1303 Wander)					
tablets	100	1.80	.. ..	2.70	†s4B
NOVESINE (1303 Wander)					
entire entry				*d*	
N.P.U. (903 NPU)					
hot water bottles					
Cosy		0.315	.. ..	*0.45*	
De luxe		0.655	.. ..	*0.98*	
Everwarm		0.465	.. ..	*0.70*	
Meteor		0.36	.. ..	*0.53*	
Petal		0.40	.. ..	*0.60*	
Superheat		0.40	.. ..	*0.60*	
Twinheat		0.44	.. ..	*0.66*	
Vulcan		0.415	.. ..	*0.62*	
NU-DEAL (903 NPU)					
toilet rolls		1.20 (1½ dz)	.. ..	*0.08*	
NUDIT (596 HR)					
hair remover					
rinse-off spray	.. ..			*1.55*	
NULACIN (113 Bencard)					
tablets	25	0.12	0.03	0.21	
NU-SEALS (413 Lilly)					
aspirin					
325mg	100	0.32	.. ..	0.48	
650mg	100	0.54	.. ..	0.81	
sodium salicylate					
325mg	100	0.31	.. ..	0.47	
NU-SOFT (903 NPU)					
hankies 3ply	16	1.50 (6 dz)	0.17 (6 dz)	*0.03*	
	50	1.93 (3 dz)	0.22 (3 dz)	*0.08*	
	150	2.17 (2 dz)	0.245 (2 dz)	*0.13*	
kitchen rolls		1.64 (2 dz)	0.185 (2 dz)	*0.09½*	
twin pack		1.46dz	0.165dz	*0.17*	
tissues	50	1.84 (4 dz)	0.205 (4 dz)	*0.05½*	
toilet rolls		1.53 (3 dz)	.. ..	*0.05*	
flat packs		1.87 (4 dz)	.. ..	*0.05*	
NUTRAMIGEN (1489 MJ)					
	1 lb	1.75	.. ..	2.62	
NYFINE (1625 Sallis)					
lightweight elastic yarn (fine)					
thigh stockings					
closed toe	pr	1.60			
NYLAX (175 BCP)					
laxative tablets	50	1.14dz	0.29dz	0.15	
OBLIVON (187 BS)					
capsules	25	0.36	.. ..	0.54	†s4B
	100	1.10	.. ..	1.65	†s4B
elixir	100 ml	0.29	.. ..	0.43	†s4B
OBLIVON-C (187 BS)					
ovets	100 mg	1.02	.. ..	1.53	†s4B
OLBAS (727 Lane)					
oil	10 ml	0.17	0.04	*0.29*	
	28 ml	0.385	0.095	*0.66*	
pocket inhaler		0.22	0.055	*0.38*	
ONCOVIN (413 Lilly)					
ampoules 1mg	1	5.67	.. ..	8.51	
5mg	1	24.73	.. ..	37.10	
ONE PLUS ONE (350 Dana)					
aerosol		0.19	0.047	*0.35*	
OOZOO (250 Cheetham)					
denture powder	small	0.70dz	0.17dz	*0.11*	
	large	1.20dz	0.30dz	*0.17½*	
OPERIDINE (666 Janssen)					
ampoules 2.15 ml	10	1.85			DD
	50	8.50			DD
OPTIMAX (220 CC)					
pack of 500 tablets				*d*	
OPTREX (690 Keldon)					
eye lotion	large	2.89dz	0.70dz	0.38	
	family	4.94dz	1.20dz	0.65	
OPTULLE (690 Keldon)					
continuous strip					
	8 yd x 3¾ in	4.64dz	.. ..	*0.58*	
ORABASE (1176 Squibb)					
paste	15 g	0.17	0.045	0.26	
	80 g	0.55	0.14	0.83	
ORABOLIN (917 Organon)					
tablets pack of 25				*d*	

		Trade £.p	Tax £.p	Retail £.p	
ORADEXON (917 Organon)					
ampoules 5 mg/ml	25	10.40	.. ..	15.60	TS
tablets 2 mg	100	5.50	.. ..	8.25	TS
ORAHESIVE (1176 Squibb)					
powder	15 g	0.27	0.07	0.41	
ORASECRON (187 BS)					
tablets	10	0.36	.. ..	0.54	†s4B
	25	0.74	.. ..	1.11	†s4B
	100	2.65	.. ..	3.98	†s4B
ORASTREP (378 Dista)					
suspension	50 ml	0.41	.. ..		TS
	500 ml	3.18	.. ..		TS
tablets	25	0.45	.. ..		TS
	100	1.77	.. ..		TS
ORGRAINE (917 Organon)					
tablets pack of 10					*d*
ORIENTAL SPICE (1131 Shulton)					
after shave and shaver lotion					
	6229	3.02dz	0.74dz	*0.45*	
	6227	9.04dz	2.20dz	*1.35*	
	6228	13.10dz	3.19dz	*1.95*	
dragonhead	..	9.40dz	2.29dz	*1.40*	
soap	6232	5.37dz	1.31dz	*0.80*	
talc	6233	6.02dz	1.47dz	*0.90*	
ORLANE (1624 JAOL)					
Bronzilane	..	.. ..	.. ..	*1.90*	
poudre Orlane	550	.. ..	.. ..	*1.65*	
OSSIVITE (1352 Wyeth)					
capsules	60	0.34	.. ..	0.45½	
OSSOPAN (11 ASL)					
powder	50 g	1.66	0.41	*2.90*	
tablets	30	0.52	0.13	*0.91*	
	150	2.21	0.55	*3.86*	
	180	2.35	0.59	*4.11*	
	1000	10.60	2.65	*18.55*	
OTALGAN (1259 Unichem)					
ear drops	6 g	0.10	0.025	0.17½	
	12 g	0.15	0.04	0.26½	
OTEX (705 Kirby)					
earache drops	10 ml	1.20dz	0.30dz	*0.20*	
OTOCEROL (188 BSH)					*d*
OTOCEROL (402 Earex)					*i*
OTODEX (1418 Strenol)					
ear drops (vet.)	14 ml	1.49dz	0.37dz	*0.22*	
	225 ml	1.00	0.25	*1.75*	
OVALOIDS (641 HSL)					
tablets	36	0.13	0.03	*0.23*	
	72	0.22	0.055	*0.38*	
OVERONES (137 Blakoe)					
	100	0.56	0.14	*1.00*	†s4B
PADDI (1073 Robinson)					
de luxe adjustable garment		2.23dz	.. ..	*0.26*	
pads	20	3.348 (1½ dz)	.. ..	*0.24*	
nappy rolls disposable					*d*
poppon nappy pants		1.80dz	.. ..	*0.21*	
PAGE BARKER (458 FPL)					
dandruff lotion	sachet	1.04 (25)	0.26 (25)	*0.07*	
	168 cc	2.55dz	0.64dz	*0.36*	
	480 cc	7.09dz	1.77dz		
	1920 cc	18.62dz	4.66dz		
hair tonic	95 cc	2.40dz	0.60dz	*0.35*	
	1920 cc	24.24dz	6.06dz		
PAL (967 Petfoods)					
economy		2.21dz	0.35dz	*0.25½*	
PALMOLIVE (280 CP)					
shampoo					
regular, medicated or herb		2.42 (1½ dz)	0.605 (1½ dz)	*0.22½*	
shave cream lather					
or brushless	large	1.54dz	0.385dz	*0.19½*	
	giant	2.16dz	0.54dz	*0.27½*	
shaving stick refill		1.70 (2 dz)	0.425 (2 dz)	*0.10½*	
soap, green	bath	3.49 (4 dz)	0.875 (4 dz)	*0.10*	
	family	3.41 (3 dz)	0.855 (3 dz)	*0.13*	
gold	bath	2.62 (3 dz)	0.655 (3 dz)	*0.10*	
PAN (1614 Inter Pan)					
instant dry shampoo					
	3oz	2.68dz	0.67dz	*0.40*	
	6oz	4.44dz	1.11dz	*0.65*	
PARACIDE (1153 SKF)					
capsules (vet.)					
No 1	100	0.80	0.20	1.44	
No 2½	50	0.70	0.175	1.26	
No 5	50	1.04	0.26	1.87	
No 10	50	1.92	0.48	3.46	
No 25	25	1.80	0.45	3.24	
No 40	25	2.78	0.695	5.00	
PARACODIN (86 Barclay)					
drops	15 ml	0.17	0.04	*0.27*	†s1DD1
syrup	100 g	0.39	0.08	*0.61*	†s1DD1
PARAGESIC (1098 Sandoz)					
tablets	6	0.13	0.033	0.23	
	20	0.28	0.07	0.49	
	100	1.30			
PARA-THOR-MONE (413 Lilly)					
ampoules	1	5.12	.. ..	7.68	
PARDALE (346 Dales)					
paediatric elixir					
	50 ml	3.00dz	.. ..		†s1DD1
	250 ml	0.80	.. ..		†s1DD1
tablets	100	8.16dz	.. ..		†s1DD1
	500	2.75	.. ..		†s1DD1

		Trade £.p	Tax £.p	Retail £.p	
PARNATE (1153 SKF)					
tablets 10 mg	50	0.84	.. ..	1.26	†s4B
	500	8.25	.. ..	12.38	†s4B
PARSTELIN (1153 SKF)					
tablets	50	1.04	.. ..	1.56	†s4B
	500	9.90	.. ..	14.85	†s4B
PASINAH 6PH (1303 Wander)					
cachets	180	2.65	.. ..	3.98	TS
	540	7.30	.. ..	10.95	TS
PASINAH-25 (1303 Wander)					
cachets	100	1.35	.. ..	2.03	TS
	500	6.14	.. ..	9.21	TS
PASINAH-33 (1303 Wander)					
cachets	100	1.38	.. ..	2.07	TS
	500	6.21	.. ..	9.32	TS
PASINAH-302 (1303 Wander)					
cachets	180	2.96	.. ..	4.44	TS
	540	8.49	.. ..	12.74	TS
PASINAH-D (1303 Wander)					
PAS sodium with isoniazid					
6g + 150g	60	3.72	.. ..	5.58	TS
paediatric	60	1.55	.. ..	2.33	TS
PASSIONNEMENT (1397 PdeLL)					
Cologne 1 oz	3146	3.43dz	0.86dz	*0.50*	
2½ oz	3141	6.50dz	1.63dz	*0.95*	
4 oz	3148	11.65dz	2.91dz	*1.70*	
8 oz	3150	18.86dz	4.72dz	*2.75*	
perfume 2 cc	3005	3.08dz	0.77dz	*0.45*	
4 cc	3163	4.80dz	1.20dz	*0.70*	
¼ oz	3159	6.50dz	1.63dz	*0.95*	
½ oz	3053	14.74dz	3.69dz	*2.15*	
1 oz	3059	21.60dz	5.40dz	*3.15*	
2 oz	3065	36.00dz	9.00dz	*5.25*	
PATTERSONS (641 HSL)					
pills forte	50	0.22	0.055	*0.38*	
PAVULON (917 Organon)					
ampoules	100	8.80	.. ..	13.20	†s4B
pack of 6					*d*
PAYNOCIL (113 Bencard)					
tablets	18	0.08	0.02	0.14	
junior	20	0.05	0.01	0.09	
PCM (878 Napp)					
tablets	100	0.28	.. ..	*0.38*	
	500	1.20	.. ..	*1.60*	
PEDELENE (947 Pedelene)					
antiseptic solvent	..	1.00dz	0.25dz	*0.16*	
PEDIGLEEM (101 Beautisales)					
spray tonic	141 g	0.36	0.09	*0.63*	
PEDIGREE CHUM (967 Petfoods)					
economy		2.30dz	0.36dz	*0.26½*	
PEGINA (1417 Coraline)					
indigestion mixture		0.28	0.07	*0.42*	
PENAGEN (1623 Genethic)					
capsules	100	0.80	.. ..		TS
mixture	100 ml	0.28	.. ..		TS
tablets	100	0.80	.. ..		TS
PENETROL (751 LL)					*d*
PENETROL (325 C-A)					*i*
inhaler					*d*
Penicillin (34 A&H)					
nonad tulle					
4 x 4in pack of 10					*d*
PENIDURAL (1352 Wyeth)					
injections					
all purpose vial					
	1.2 mu	0.21	.. ..		TS
long-acting vial	10 ml	0.69	.. ..		TS
oral paediatric drops					
	10 ml	0.46	.. ..	*0.61½*	TS
tablets	50	0.905	.. ..	*1.20½*	TS
PEPLAX (333 Cupal)					
tablets	25	1.17dz	0.26dz	0.17	
PERFORM (366 Dendron)					
eight-day hair set	small	3.25dz	0.77dz	*0.45*	
	large	5.05dz	1.20dz	*0.70*	
PERNIONE (576 PH)					
entire entry					*d*
PEROIDIN (809 M&W)					
50 mg	100	0.32	0.08	*0.56*	
200 mg	100	0.40	0.10	*0.70*	
PERUTZ (1136 Silber)					
cine film standard 8					
black and white U27, U21			.. ..	*1.33*	
Penichrome super 8			.. ..	*1.68*	
colour reversal					
standard 8 CUS 88			.. ..	*1.40*	
colour negative film					
126	12 exp		.. ..	*0.47½*	
	20 exp		.. ..	*0.59*	
135	20 exp		.. ..	*0.54*	
C18	36 exp		.. ..	*1.63*	
	20 exp		.. ..	*1.12*	
126	20 exp		.. ..	*1.12*	
120			.. ..	*0.84½*	
PHARMATON (1564 Pharmaton)					
(distributors 1545 Vestric)					
skin activator		2.00	0.50	*3.50*	
PHENERGAN (971 PSMB)					
cream 2%	25 g	0.15	.. ..	0.22½	
elixir	125 ml	0.16	.. ..	0.24	†s7
	2 l	1.52	.. ..	2.28	†s7
Phenobarbitone (1153 SKF)					
Spansule capsules 60 mg		30	0.26	.. ..	0.39	†s1s4A
		250	1.94	.. ..	2.91	†s1s4A
100 mg		30	0.29	.. ..	0.44	†s1s4A
		250	2.16	.. ..	3.24	†s1s4A
PHENO-CITRAIN (1322 Whaley)					
ointment	55 g	5.00dz	1.25dz	*0.73*	†

		Trade £.p	Tax £.p	Reta £.p	
PHENOMET (1345 Woodward)					
tablets 15mg	250	0.38	.. ..		
	1000	1.30	.. ..		
30mg	250	0.48	.. ..		
	1000	1.70	.. ..		
PHENSEDYL (971 PSMB)					
linctus	2 l	2.14	.. ..	3.21	
PHILIPS (977 PE)					
hair dryer	hand	3.139	0.765	*4.95*	
PHISODERM (1599 Winthrop)					
	150 ml	0.34	0.085	0.59	
PHOLREXONE (576 PH)					
dp	500 ml	0.63	.. ..	0.94	
dp	2 l	2.25	.. ..	3.38	
dp	500 ml	0.53	.. ..	0.79	
dp	2 l	1.67	.. ..	2.50	
PHOLTUSSA (576 PH)					
dp	500 ml	0.60	.. ..	0.90	
	2 l	1.96	.. ..	2.94	
PHORTINEA (576 PH)					
liquid	15 ml	0.25	0.06	0.44	
PHOSPHATE-SANDOZ (1098 Sandoz)					
effervescent tablets	100	1.10			
PICKLES (982 Pickles)					
corn-ring/ointment pack		1.46dz	0.25dz	*0.25*	
C.V.P. complete veruca pack		1.46 (1⁰/₁₂ dz)	0.25 (1⁰/₁₂ dz)	*0.25*	
foot ointment	small	0.54dz	0.135dz	*0.08*	
lipgarde		1.04dz	0.26dz	*0.15*	
self adhesive felt corn rings		0.80 (1⁹/₁₂ dz)	.. ..	*0.12*	
PIMAFUCIN (192 Brocades)					
suspension	20 ml	2.80	.. ..	*4.20*	
PIN-UP (412 Elida-Gibbs)					
home perm	end curl	2.82	0.705dz	*0.39*	
	full head	4.28dz	1.070dz	*0.60*	
PIPRICIDE (208 BW)					
(vet.) worm powder	8 oz				
PIRISOL (333 Cupal)					
junior soluble aspirin		0.93dz	0.21dz	0.13	
PLASTULES (1352 Wyeth)					
folic acid	100	0.91	.. ..	1.21	
	250	1.925	.. ..	2.57	
liver extract plain 100	100	0.66	.. ..	0.88	
PLIAFAX (1068 Roberts)					
syrup	150 ml	2.24dz	.. ..	*0.29*	
tablets	25	1.47dz	.. ..	*0.19*	
PLJ (103 Beecham)					
standard		1.895dz*	0.29dz		
		* includes 0.30 dz bottle depo			
large		3.01dz*	0.49dz		
		* includes 0.30 dz bottle depo			
POLAROID (989 Polaroid)					
close up kit	543	.. ..		*9.28*	
	563	.. ..		*9.28*	
instant copy kit 105-1		.. ..		*38.95*	
without Colorpack					
80 camera		.. ..		*24.00*	
accessory unit		.. ..		*15.00*	
portrait kit	581	.. ..		*9.28*	
POLYBACTRIN (218 Calmic)					
soluble GU vials	(3)				
POLYCROL (894 Nicholas)					
gel	300 ml	0.55	0.14	0.97	
tablets	200	1.45	0.365	2.54	
POMPADOUR (991 PLL)					
lacquer sprays	90 cc	0.90dz	0.225dz	*0.15*	
refill	54 cc	0.65dz	0.165dz	*0.11*	
aerosol	6 oz	1.70dz	0.425dz	*0.27*	
	16 oz	2.40dz	0.60dz	*0.35*	
PONDS (256 CPL)					
lemon cold cream	42cc	2.02dz	0.51dz	*0.27*	
	90cc	3.24dz	0.82dz	*0.44*	
POPPA PANTS (1621 Interbro)					
	..	0.14	.. ..	*0.19*	
PORTAGEN (1489 MJ)					
	1 lb	1.60	.. ..	2.40	
PRAGMATAR (1153 SKF)					
ointment	25 g	0.14	0.035	0.25	
	500 g	2.32	0.58	4.06	
shampoo (vet.)	177 ml	0.52	0.13	0.94	
	3.8 l	7.20	1.80	12.96	
PRAXILENE (1616 Lipha)					
(distributors 276 C & C)					
capsules 100 mg	100	4.53	1.14	7.93	
	500	22.00	5.50	38.50	
PRE-GARDALL (265 JC&Co)					
antiseptic cleanser					
	227.3 ml	1.35dz	0.337dz	*0.18*	
	568.2 ml	2.85dz	0.712dz	*0.37*	
	4.546 l	10.80dz	2.70dz	*1.42*	
PREGESTIMIL (171 BLL)					
powder	1 lb	2.95	.. ..	*4.42*	
PREGFOL (1352 Wyeth)					
capsules	100	0.425	.. ..	0.56	
PREGNOSTICON PLANOTEST (917 Organon)					
	20	5.00	.. ..		
PREGNYL (917 Organon)					
ampoules 100 iu/ml					
PRETTY FEET (1113 S&B)					
bottle	50 cc	2.35dz	0.587dz	*0.31*	
roll ball	45 cc	2.72dz	0.68dz	*0.36*	
PRIESTLEYS (1618 BFL)					
compound		0.09	0.025	*0.14*	
		0.155	0.04	*0.24*	

		Trade £.p	Tax £.p	Retail £.p
S (890 Newton)				
stributors 1556 Farillon)				
	3 roll	1.28dz	0.32dz	*0.17*
LGIN (117 BPL)				
ts 500 mg	500	10.80		16.20
ESS (716 Krups)				
oom scales		.. ..		*4.95*
ESS D'ALBRET (Jean d'Albret (1145 Sirex))				*d*
ESS D'ALBRET (1624 JAOL)				*i*
HARDS (1008 Pritchard)				
r aspirins	18	0.30dz	0.075dz	*0.04*
	25	0.45dz	0.11dz	*0.06*
	35	0.50dz	0.13dz	*0.07½*
er pills	20	0.58dz	0.145dz	*0.08*
BABY (1008 Pritchard)				
mixture	6 oz	1.14dz	0.285dz	*0.15*
RMIDE (695 TK)				
		0.16	0.04	0.30
YD 50 (406 ECM)				
ules	30	0.80	0.20	*1.40* ÷
OL (1352 Wyeth)				
ts 30 mg	100	1.30		†s4B
	500	5.50		†s4B
BEE (1489 MJ)				
	385 ml	0.50		*0.75*
ALIN (137 Blakoe)				
	100	0.56	0.14	*1.00*
RAL (221 Camden)				
e entry				*d*
EPTIC (1008 Pritchard)				
eptic	2 oz	0.83dz	0.21dz	*0.11*
	8 oz	1.66dz	0.415dz	*0.22*
ABS (705 Kirby)				
r purifying tablets				
	100	2.00dz		*0.25*
axi	50	0.83		*1.25*
PINE (1008 Pritchard)				
	8 oz	0.57dz		*0.06½*
	15 oz	0.99dz		*0.11*
SAN (1008 Pritchard)				
	8 oz	0.72dz		*0.08*
	15 oz	1.30dz		*0.14½*
	1 gal	8.88dz		*1.00*
VERINE (1098 Sandoz)				
oules 1 ml	10	1.10		*1.65* †
	pack of 6			*d*
NNID (1098 Sandoz)				
ts	100	0.55		*0.83*
TUM (165 Bran P)				
ple treatment		2.50dz	0.62dz	*0.36½*
ment		1.65dz	0.41dz	*0.24*
lators		1.45dz	0.36dz	*0.21*
RILLE (Balenciaga (386 Douek))				
de toilette	1¾ oz	1.05	0.265	*1.90*
	4 oz	1.70	0.425	*3.05*
	7 oz	2.75	0.69	*4.95*
	15 oz	4.05	1.015	*7.30*
	32 oz	5.95	1.49	*10.70*
tomiser	..	2.15	0.54	*3.85*
ume	⅛ oz	0.92	0.23	*1.70*
	⅙ oz	1.17	0.295	*2.15*
	¼ oz	1.70	0.425	*3.15*
	½ oz	2.80	0.70	*5.20*
	1 oz	4.45	1.115	*8.25*
	2 oz	7.00	1.75	*12.95*
	4 oz	11.15	2.79	*20.60*
tomiser	..	2.32	0.58	*4.30*
refill	..	1.58	0.395	*2.90*
KIES (451 F&J)				
ct repellent pads		1.30dz	0.325dz	*0.19*
Cologne tissues		1.51dz	0.38dz	*0.22*
ANE (1153 SKF)				
ment	25 g	0.19		0.29
O (1091 Rybar)				
ets	60	6.80dz	1.70dz	0.99
	150	1.35	0.34	*2.28*
AN (1023 Radiol)				
n salts	450 g	0.18	0.045	*0.31*
	3 kg	0.90	0.225	*1.48*
sage cream	40 g	0.15	0.037	*0.25*
	100 g	0.21	0.052	*0.35*
	500 g	0.60	0.15	*0.98*
	450 g			*d*
	25 ml	0.14	0.035	*0.23*
	50 ml	0.20	0.05	*0.33*
	500 ml	1.40	0.35	*2.30*
	450 ml			*d*
	50 ml	0.14	0.035	*0.23*
	100 ml	0.19	0.047	*0.32*
	200 ml	0.26	0.065	*0.43½*
	500 ml	0.60	0.15	*0.98*
	450 ml			*d*

		Trade £.p	Tax £.p	Retail £.p
RADIARAY (608 Hinders)				
lamps				
infra-red/radiant heat				
	No.101	4.52		*6.40*
250w infra-red	No.101	4.52		*6.40*
450w infra-red	No.101	4.72		*6.68*
infra-red/radiant heat				
	No.102	5.90		*8.35*
250w infra-red	No.102	5.90		*8.35*
450w infra-red	No.102	6.10		*8.63*
infra-red/radiant heat				
	No.103	5.90		*8.35*
250w infra red	No.103	5.90		*8.35*
450w infra red	No.103	6.10		*8.63*
infra-red/radiant heat				
	No.104	12.78		*18.08*
250w infra red	No.104	12.78		*18.08*
450w infra red	No.104	12.98		*18.36*
replacement elements				
infra-red/radiant heat		1.02		*1.44*
250w infra-red		1.02		*1.44*
450w infra-red		1.26		*1.78*
RADIOL (1023 Radiol)				
4-oils	350 ml	0.60	0.15	*0.99*
electuary	150 g	0.32	0.08	*0.53*
	700 g	0.76	0.19	*1.25*
	120 g			*d*
	560 g			*d*
liniment				
horses and dogs				
	425 ml	0.50	0.125	*0.85*
	112 ml			*d*
presentation pack		2.67	0.397	*4.00*
worm powder A and S				*d*
RADIO MALT (179 BDH)				
jar	1 lb	0.27		0.36
	2 lb	0.45		0.60
RADWAY'S (573 JH)				
ready relief		1.68dz	0.42dz	*0.23*
R.A.H.C. (1091 Rybar)				
ointment (vet.)	25 g	1.40dz	0.35dz	*0.20½*
	500 g	1.10	0.33	*1.92*
RALGEX (430 Eucryl)				
	1½ oz	2.02dz	0.505dz	*0.26½*
aerosol		2.64dz	0.66dz	*0.35*
RAVERON (11 ASL)				
ampoules 1 cc	6	1.46		2.19
	30	6.93		10.40
RAVINA (1369 RM)				
Barrette oval	No.703	1.28dz	0.32dz	*0.20*
pony tail holders	267	1.98dz	0.49dz	*0.30*
	268	1.98dz	0.49dz	*0.30*
	269	1.98dz	0.49dz	*0.30*
	270	1.98dz	0.49dz	*0.30*
RAYGLO (333 Cupal)				
chest rub		0.96dz	0.21dz	0.15½
laxative tablets	36	1.17dz	0.26dz	0.17
toothache tincture		0.91dz	0.20dz	0.12½†
worm elixir		1.06dz		0.16
RAYMOND (1032 Raymond)				
brill wax	50 g	0.20	0.05	*0.42*
colour rinse	15 cc	0.12	0.03	*0.25*
	30 cc	0.23	0.06	*0.44*
hair lacquer	80 cc	0.13	0.03	*0.26*
hand lotion	112 cc	0.20	0.05	*0.42*
shampoo R77	sachets	0.22dz	0.055dz	*0.03½*
	15 g	0.05	0.01	*0.08*
R.B.C. (1091 Rybar)				
	25 g	1.38dz	0.34dz	0.20 ÷
	500 g	0.97	0.24	†
RECOSEN (11 ASL)				
ampoules 1 cc	6	0.75	0.19	1.32
	30	3.17	0.79	5.55
tablets	30	0.80	0.20	1.40
	150	3.47	0.87	6.07
RED RING (333 Cupal)				
chillie paste				*d*
REFLEXA (713 KH)				
underblanket non-electric				*7.98*
REGULETTS (333 Cupal)				
laxative tablets red ring				
sealtite carton		1.16dz	0.26dz	0.17
tins	small	0.66dz	0.15dz	0.10
	large	1.16dz	0.26dz	0.17
RENIPAS (1046 Renipas)				
analgesic tablets	24	0.71dz	0.18dz	*0.11*
REPELESECT (772 Lon)				
insect repellent aerosol		0.40	0.10	*0.70*
RESINOL (1418 Strenol)				
ointment	34 g	1.93dz	0.48dz	*0.26*
soap	..	0.98dz	0.25dz	*0.13*
RESONIUM A (1599 Winthrop)				
powder	454 g	2.40		
RESTORIA (1113 S&B)				
hair dressing	160 cc	8.72dz	2.18dz	*1.15*
lotion	145 cc	8.72dz	2.18dz	*1.15*
shampoo	110 cc	2.34dz	0.585dz	*0.31*
REVLON (1052 Revlon)				
feminine hygiene spray				
	4 oz	0.39		*0.70*
RHEUMALAX (488 Fylde)				
(distributors 234 Cartwright)				*i*
RIBENA (103 Beecham)				
standard		2.135dz* 0.33dz		
		* includes 0.33 dz bottle deposit		
large		2.875dz* 0.465dz		
		* includes 0.30 dz bottle deposit		

		Trade £.p	Tax £.p	Retail £.p
RIMMEL (1063 Rimmel)				
compressed powder				
compact	..	2.185dz	0.533dz	*0.32*
dewy skin lotion	..	1.85dz	0.451dz	*0.27*
eye crayon collection	..	5.845dz	1.425dz	*0.85*
liner pencil	..	1.165dz	0.284dz	*0.17*
shadow applicator	..	1.37dz	0.334dz	*0.20*
lash thickener	..	1.645dz	0.401dz	*0.24*
lip brush	..	2.265dz	0.552dz	*0.33*
lipstick twist-up	..	1.645dz	0.401dz	*0.24*
make-up brush	..	2.185dz	0.533dz	*0.32*
mascara brush-on	..	2.185dz	0.533dz	*0.32*
medicated cake	..	1.37dz	0.334dz	*0.20*
oatmeal soap	..	0.955dz	0.233dz	*0.14*
talc perfumed	..	1.225dz	0.299dz	*0.18*
translucent blush	..	1.165dz	0.284dz	*0.17*
RIPASON (11 ASL)				
tablets	30	0.71		1.06
	150	3.05		4.58
vial	10 cc	0.92		1.38
RIVIERA (713 KH)				
home sun lamp				*23.95*
ROBADEN (11 ASL)				
ampoules 1 cc	6	0.87	0.22	1.52
	30	3.48	0.87	6.09
tablets	30	0.87	0.22	1.52
	150	3.48	0.87	6.09
ROBE D'UN SOIR (1469 PC)				
Cologne roll on	9101	.. ..		*0.80*
ROBERTS (1068 Roberts)				
glycerine, lemon & honey				
	70 ml	0.86dz	0.22dz	*0.12½*
glycerine, lemon & ipecac				
	70 ml	0.86dz	0.22dz	*0.12½*
liquid paraffin	225 ml	1.15dz		*0.13½*
olive oil	71 ml	0.93dz		*0.11*
white petroleum jelly				
	190 g	1.47dz		*0.17½*
ROBINSONS (1449 R&CFD)				
baby rice		1.245dz		*0.13*
baby syrup	6 oz	1.58dz		*0.16*
high protein cereal		1.245dz		*0.13*
mixed cereal		1.245dz		*0.13*
ready cooked groats		1.245dz		*0.13*
stage 11 instant				
baby food		0.83dz		*0.09*
triple pack		1.245dz		*0.13*
ROBITUSSIN (1071 Robins)				
	500 ml	0.71		*1.07*
	2 l	2.70		*4.05*
RONSON (1079 Ronson)				
electric razor				
tiara	TS 850	5.83	1.46	*9.50*
ROSEDALE (451 F&J)				
shower foam		2.88dz	0.72dz	*0.39*
ROYAL SWEDEN (1412 Jackel)				
hair brushes ladies				
17001, 17003/4/5		0.77	0.193	*1.35*
17071, 17073/4/5		1.43	0.358	*2.50*
hair brushes men's				
17002		0.77	0.193	*1.35*
RUMALON (11 ASL)				
ampoules 1 ml	5	1.18	0.29	2.06
	25	4.94	1.24	8.65
vials 5 ml	1	1.18	0.29	2.06
	5	4.94	1.24	8.65
RYBAFERRIN (1091 Rybar)				
tablets	75	1.80dz	0.45dz	0.26½†
RYBAFORM (1091 Rybar)				
	115 ml	1.10dz	0.27dz	0.16
	2¼ l	1.10	0.27	
RYBAR (1091 Rybar)				
baby cream	60 g	1.00dz		0.12½
cold sore lotion	tube	0.80dz	0.20dz	0.12
dandruff lotion	110 ml	1.60dz	0.40dz	0.23
diabetic linctus	150 ml	3.00dz	0.75dz	0.43½†DDI
ear drops	15 ml	0.90dz	0.22dz	0.13
eye drops	15 ml	1.08dz	0.27dz	0.15
eye lotion	60 ml	0.88dz	0.22dz	0.13
greyhound tonic	250 ml	1.70dz	0.42dz	*0.23½*
	500 ml	3.20dz	0.80dz	*0.47*
inhaler		10.20dz		*1.27*
with mask		10.20dz		*1.68*
midget		8.40dz		*1.00*
bottom cap		0.90dz		*0.11*
mask		2.52dz		*0.32*
neck cap		2.65dz		*0.34*
nylon filament		0.12dz		*0.02*
reservoir		2.10dz		*0.25*
rubber bulb		2.70dz		*0.34*
rubber bush		0.12dz		*0.02*
stopper cap		0.48dz		*0.06*
syphon tube-ball		0.90dz		*0.11*
standard plastic		1.62dz		*0.20*
glass		0.90dz		*0.11*
washers (1 or s)		0.12dz		*0.02*
iodine pencil		0.65dz	0.16dz	0.09½
mange remedy	115 ml	1.00dz		*0.12½*
ointment (vet)	25 g	1.40dz	0.35dz	*0.20½†*
tonic tablets (dogs)	30	0.90dz	0.22dz	*0.13*
	100	2.40dz	0.60dz	*0.35*
inhaler special				*d*
syphon tube-ball valve				*d*
RYBAREX (1091 Rybar)				
	15 ml	3.00dz		0.37½
	100 ml	1.70		2.55
	115 ml			*d*

		Trade £.p	Tax £.p	Retail £.p	
RYBARVIN (1091 Rybar)					
	15 ml	3.00dz	.. ..	0.37½†	
	100 ml	1.70	.. ..	2.55 †	
	115 ml			*d*	
RYBRONSOL (1091 Rybar)					
	12	1.35dz	0.34dz	0.20 †	
RYMEL (1091 Rybar)					
	150 ml	1.08dz	0.27dz	0.15½	
RYOTIN (1091 Rybar)					
outfit (vet.)	..	2.16dz	0.54dz	*0.31½‡*	
RYOTOL (1091 Rybar)					
	15 ml	1.90dz	0.47dz	0.28 ‡	
SA-37 (174 BVP)					
powder, cat	100 g	0.34	.. ..	*0.51*	
dog	200 g	0.48	.. ..	*0.72*	
	5 lb	4.02	.. ..	*6.03*	
tablets	60	0.42	.. ..	*0.63*	
	450	2.71	.. ..	*4.06½*	
SALUBRIA (135 TB)					
Himalayan nerve tonic					
tablets	150	5.76dz	1.44dz	*0.84*	
	250	9.00dz	2.25dz	*1.32*	
	500	16.40dz	4.10dz	*2.40*	
	1000	29.45dz	7.36dz	*4.32*	
SAM (967 Petfoods)					
		3.09 (6 dz)	0.49 (6 dz)	*0.06*	
SANATOGEN (1530 Fisons)					
plain or lemon		4.21dz	1.05dz	0.55	
		7.98dz	2.00dz	1.02	
		13.98dz	3.50dz	1.76	
		24.72dz	6.18dz	3.14	
selected multivitamins					
	30	3.32dz	.. ..	0.40	
	60	6.03dz	.. ..	0.75	
	120	10.32dz	.. ..	1.29	
plus iron	30	3.32dz	.. ..	0.40	
	60	6.03dz	.. ..	0.75	
	120	10.32dz	.. ..	1.29	
junior	30	1.98dz	.. ..	0.25	
	100	5.07dz	.. ..	0.63	
SANCOS (1098 Sandoz)					
compound linctus					
	100 ml	0.22	.. ..	*0.33*	+DDI
	2 l	3.08	.. ..	*4.62*	†DDI
syrup	50 ml	0.10	0.025	*0.18*	†DDI
	100 ml	0.17			†DDI
	2 l	2.47			†DDI
SANDOCAL (1098 Sandoz)					
tablets	100	1.93	.. ..	2.90	
SANDO K (1098 Sandoz)					
tablets	100	0.43			
SANDRINE (Cheramy (525 Golden)					
mini spray	30 g	.. ..		*1.15*	
perfume	4.3 ml	.. ..		*0.95*	
	7 ml	.. ..		*2.40*	
	½ oz	.. ..		*4.10*	
handbag spray	6 g	.. ..		*3.10*	
refill	6 g	.. ..		*2.25*	
toilet perfume spray					
	65 g	.. ..		*2.25*	
toilet water	55 ml	.. ..		*1.60*	
SANIDENT (1232 T&R)					
denture cleaner	..	0.75dz	0.19dz	*0.10½*	
	..	1.20dz	0.30dz	*0.17*	
SARAKAN (70 AHF)					
toothpaste	..	.. ..		*0.25*	
SAVLON (649 ICI)					
babycare talc	240 g	1.85dz	0.46dz	0.26	
SCHOLL'S (1108 SMC)					
clogs (suede)	pr	3.50	.. ..	*4.99*	
insoles					
cosy-sole	pr	2.30dz	0.258dz	*0.30*	
sandals (suede)	pr	3.50	.. ..	*4.99*	
SCOLINE (34 A&H)					
existing entry					*d*
ampoules 50 mg/1 ml	2 ml				
	5				
	100				
vial	10 ml	price on application			
SCOTT'S (1113 S&B)					
cod liver oil capsules					
	100	4.32dz	.. ..	0.48	
emulsion	225 ml	2.98dz	.. ..	0.33	
	450 ml	5.04dz	.. ..	0.56	
SEA WITCH (412 Elida-Gibbs)					
hair-colorant		2.455dz	0.615dz	*0.34*	
SEBBIX (1530 Fisons)					
cream shampoo sachet		0.37dz	0.09dz	*0.05*	
	tube	1.40dz	0.35dz	*0.19*	
	bottle 75 cc	1.83dz	0.46dz	*0.25*	
herb shampoo sachet		0.37dz	0.09dz	*0.05*	
liquid shampoo sachet		0.37dz	0.09dz	*0.05*	
	bottle 67 cc	1.40dz	0.35dz	*0.19*	
	135 cc	2.47dz	0.62dz	*0.33*	
SECONAL (413 Lilly)					
sodium Enseals 100mg					
	100	0.48	.. ..	0.72	†sls4A
sodium Pulvules 50mg					
	100	0.30	.. ..	0.45	†sls4A
	500				*d*
100mg					
	500	1.31	.. ..	1.97	†sls4A
	100	0.45	.. ..	0.68	†sls4A
	500	2.12	.. ..	3.18	†sls4A
	5000	20.23	.. ..	30.35	†sls4A
sodium tablets 100mg					
	1000	2.85	.. ..	4.28	†sls4A

		Trade £.p	Tax £.p	Retail £.p	
SECTO (333 Cupal)					
aerosols					
ant and wasp killer		.. ..		*0.27½*	
green fly and aphid		.. ..		*0.30½*	
moth proofer					
household size		.. ..		*0.27½*	
super fast fly killer					
super		.. ..		*0.27½*	
jumbo		.. ..		*0.50*	
Vap fly killer super household					
insecticide powder					
all purpose		.. ..		*0.16*	
ant killer		.. ..		*0.16*	
H & G powder		.. ..		*0.21*	
finger tip dispenser		.. ..		*0.30*	
liquid					
Secto Vap	300 cc	.. ..		*0.18*	
	16 oz	.. ..		*0.24*	
	32 oz	.. ..		*0.39*	
	128 oz	.. ..		*1.20*	
SEDATUSSIN (413 Lilly)					
	450 ml	0.36	0.09	0.63	
	2.25 l	1.50	0.38	2.63	
SELVIGON (1153 SKF)					
syrup	100 ml	0.23	.. ..	*0.35*	
SENOKOT (1037 Reckitt)					
syrup	150 ml				*d*
SENSODYNE (1178 Stafford)					
toothpaste	standard	2.04dz	0.51dz	*0.28½*	
	economy	3.06dz	0.765dz	*0.41½*	
SETON (1127 Seton)					
(distributors 93 BJ)					
leg drainage bag		2.50 ($^{10}/_{12}$ dz)			
male incontinence sheath		1.50 ($^{10}/_{12}$ dz)			
SEVNOLS (402 Earex)					
	100 ml	0.15	0.037	*0.25*	
	200 ml	0.23	0.057	*0.35*	
(vet)	200 ml	0.23	0.058	*0.35*	
SHALIMAR (548 Guerlain)					
existing entry					*d*
SHALIMAR (548 Guerlain)					
bath oil	15 cc	.. ..		*1.60*	
body creme	110 g	.. ..		*2.30*	
deodorant spray	110 cc	.. ..		*1.80*	
dusting powder	220 g	.. ..		*3.25*	
eau de Cologne	45 cc	.. ..		*1.80*	
	95 cc	.. ..		*2.95*	
spray	45 cc	.. ..		*1.85*	
eau de toilette	95 cc	.. ..		*3.30*	
spray (410)	45 cc	.. ..		*2.70*	
spray	95 cc	.. ..		*5.20*	
refill	95 cc	.. ..		*3.10*	
perfume	¼ oz	.. ..		*4.20*	
	½ oz	.. ..		*6.35*	
	1 oz	.. ..		*10.45*	
	2 oz	.. ..		*16.50*	
spray	7 cc	.. ..		*4.75*	
refill	7 cc	.. ..		*2.95*	
talcum powder	115 g	.. ..		*1.40*	
SHAMPOODLE (680 Kalium)					
shampoo	4 oz	1.32dz	0.33dz	*0.20*	
	10 oz	2.64dz	0.66dz	*0.43*	
SHEEN (923 OG)					*d*
SHEEN (109 BCL)					*i*
	25 g	1.18dz	0.30dz	*0.17*	
SHEER GENIUS (813 MF)					
powder cream	tube	0.281	0.069	*0.49*	
SHINE (412 Elida-Gibbs)					
hair conditioner aerosol					
	6 oz	3.225dz	0.805dz	*0.43*	
SILCOT (786 Macdonald)					
sanitary towels					
size 0		4.32 (3 dz)	.. ..	*0.16*	
size 1		6.48 (4 dz)	.. ..	*0.18*	
size 1 (6)		2.67 (3 dz)	.. ..	*0.10*	
size 2		5.64 (3 dz)	.. ..	*0.20*	
size 3		4.26 (2 dz)	.. ..	*0.23*	
size 4		3.84 (1½ dz)	.. ..	*0.28*	
SIMPSONS (165 Bran P)					
foot ointment		1.65dz	0.41dz	*0.24*	
SINGLETONS (898 Northern)					
eye ointment		0.12	0.03	0.22½†	
SKEETICIDE (333 Cupal)					
entire entry					*d*
SKEET-O-STIK (652 Ingasetter)					
insect repellant	..	0.09	0.02	*0.15*	
SKEFRON (1153 SKF)					
cold jet	200 g	0.25	.. ..	0.38	
SKELS (1152 SK)					
diabetic chocolate bar	..	1.38 (2 dz)	.. ..	*0.09*	
pastilles	..	1.20dz	0.215dz	*0.16*	
wafers	..	2.16 (2 dz)	.. ..	*0.12*	

		Trade £.p	Tax £.p	Retail £.p	
SKOL (1113 S&B)					
sun tan cream	55 g	1.82dz	0.455dz	*0.24*	
sun tan lotion	55 cc	1.33dz	0.333dz	*0.17½*	
	110 cc	2.27dz	0.567dz	*0.30*	
sun tan oil	55 cc	1.82dz	0.455dz	*0.24*	
Sungold					
creme	120 cc	3.64dz	0.91dz	*0.48*	
lotion	120 cc	3.34dz	0.835dz	*0.44*	
moisturising creme					
	70 g	3.04dz	0.76dz	*0.40*	
oil aerosol	135 g	4.40dz	1.10dz	*0.58*	
tan saver	150 cc	3.64dz	0.91dz	*0.48*	
mousse aerosol	135 g				
SLEEPIES (1327 WSL)					
hair curlers		0.655dz	0.164dz	*0.10*	
SLIMPLICITY (1246 Trent)					
herbal slimming aid		6.00dz	1.50dz	*0.95*	
SMA (1352 Wyeth)					
liquid	370 ml	0.11			
powder	450 g	0.37			
SMITH KENDON (1152 SK)					
glucose tablets	..	1.64dz	0.295dz	*0.20*	
lozenges					
Brompton	..	0.95dz	0.237dz	*0.14*	
linseed, liquorice and chlorodyne	carton	0.74dz	.. ..	*0.09*	
	tin	0.95dz	0.237dz	*0.14*	
pastilles					
blackcurrant iodised	..	0.95dz	0.237dz	*0.14*	
bronchial	..	0.95dz	0.237dz	*0.14*	
catarrh	..	0.95dz	0.237dz	*0.14*	
red gum and menthol	..	0.98dz	0.237dz	*0.14*	
SOBEE (1489 MJ)					
powder	1 lb	1.10	.. ..	1.65	
SODIUM AMYTAL (413 Lilly)					
ampoules					
250mg	1	0.28	.. ..	0.42	
500mg	1	0.32	.. ..	0.48	
Pulvules 60mg	100	0.28	.. ..	0.42	
	500	1.31	.. ..	1.97	
	5000	12.60	.. ..	18.90	
200mg	100	0.56	.. ..	0.84	
	500	2.75	.. ..	4.13	
	5000	26.60	.. ..	39.90	
tablets 60mg	100	0.24	.. ..	0.36	
	1000	1.91	.. ..	2.87	
	5000	9.36	.. ..	14.04	
200mg	100	0.41	.. ..	0.62	
	1000	3.59	.. ..	5.39	
	5000	17.76	.. ..	26.64	
Sodium r-lactate solution (413 Lilly)					
ampoule	dp 25	24.00	.. ..	36.00	
SOFRA TULLE (1087 Roussel)					
pieces 10 x 10 cm	(10)	0.40			
SOLU-MEDRONE (1263 Upjohn)					
Mix-o-Vial					
40 mg	1 ml	0.50			
125 mg	2 ml	1.50			
500 mg	7.7 ml	5.00			
SOMBRERO (532 Goya)					
cream		0.143	0.036	*0.25*	
SOMNIFERUM (68 Astra)					
existing entry					
SOMNYTIC (576 PH)					
tablets	dp 100	0.86	.. ..	1.29	
	dp 500	3.90	.. ..	5.85	
	50	.. ..	.. ..		
SONALGIN (971 PSMB)					
tablets	100	0.45	.. ..	0.67½	
	500	2.16	.. ..	3.24	
SONERGAN (971 PSMB)					
tablets	50	0.24	.. ..	0.36	
	500	2.13	.. ..	3.19½	
SONERYL (971 PSMB)					
tablets 100 mg	100	0.19	.. ..	0.28½	
	500	0.68	.. ..	1.02	
	5000	6.48	.. ..	9.72	
SONKI (713 KH)					
Anita de luxe	..	.. ..		*16.95*	
SONKI I (713 KH)					
health lamp	..	.. ..		*12.95*	
SONKI II (713 KH)					
health lamp with timer	..	.. ..		*13.95*	
SONKI III (713 KH)					
health lamp with timer	..	.. ..		*14.95*	
SOOTHENE (727 Lane)					
antiseptic cream	28 g	0.11	0.03	*0.20*	
SOOTHON (641 HSL)					
prickly heat powder					
	60 g	0.11	0.03	*0.19*	
SOOTH-TAN (333 Cupal)					
oil		1.35dz	0.31dz	*0.20½*	
SPANEPH (1153 SKF)					
Spansule capsules	30	0.67	.. ..	1.01	
	250	5.14	.. ..	7.71	
SPARINE (1352 Wyeth)					
injection 1ml	10	0.45	.. ..	0.60	
2ml	10	0.675	.. ..	0.90	
SPARKLETS (183 BOC)					
home brew kit		4.46 (½dz)	.. ..	*0.99*	
wine kit		4.46 (½dz)	.. ..	*0.99*	
SPASTIPAX (894 Nicholas)					
tablets	30	0.40	.. ..	0.60	
SPECIFENE (603 H)					
ointment		1.28dz	0.32dz	0.16	
		2.24dz	0.56dz	0.28	

		Trade £.p	Tax £.p	Retail £.p	
N (1497 PGBL)					
stributors 1556 Farillon)					
ol spray	200 g	0.70			
(680 Kalium)					
	1 oz	0.72dz	0.18dz	*0.14*	
	4 oz	1.68dz	0.42dz	*0.27*	
	10 oz	3.12dz	0.78dz	*0.47*	
LIN VK (147 Boots)					
ts 125mg					
	100	0.42			TS
	500	1.95			TS
250 mg	100	0.78			TS
	500	3.70			TS
OND (1113 S&B)					
boo sachet		1.14	0.285	*0.05*	
		(3 dz)	(3 dz)		
bottle	80 cc	1.71dz	0.427dz	*0.22½*	
348 Minnesota)					
shower talc	..	1.84dz	0.462dz	*0.26*	
have lotion	..	2.78dz	0.695dz	*0.39*	
IL (1282 VB)					
boo	..	1.80dz	0.45dz	*0.27*	
MANS (1113 S&B)					
ing powders	(9)	1.06dz	0.265dz	0.14	
ng jelly		1.52dz	0.38dz	0.20	
BID (1153 SKF)					
s	30	0.67	.. ..	1.01	†s4B
	250	5.24	.. ..	7.86	†s4B
DEX (1153 SKF)					
ule capsules	30	0.77	.. ..	1.16	†s1s4B
	250	6.12	.. ..	9.18	†s1s4B
ZINE (1153 SKF)					
ules	1 mg/1 ml	0.98	.. ..	1.47	†s4B
ntrate	100 ml	1.95	.. ..	2.93	†s4B
	1 l	11.87	.. ..	17.81	†s4B
ule capsules					
	30	0.57	.. ..	0.86	†s4B
	250	4.57	.. ..	6.86	†s4B
mg	100	2.46	.. ..	3.69	†s4B
mg	100	3.70	.. ..	5.55	†s4B
	200 ml	0.43	.. ..	0.65	†s4B
s					
ng	100	0.89	.. ..	1.34	†s4B
	1000	7.93	.. ..	11.90	†s4B
g	100	1.24	.. ..	1.86	†s4B
	1000	11.10	.. ..	16.65	†s4B
FIX (1037 Reckitt)					
	small	1.35dz	.. ..	*0.15*	
	large	2.07dz	.. ..	*0.23*	
ODERM (970 PM)					
ricidal gel	60g	0.20	0.05	0.35	
nser	500g	2.81	0.21	4.43	
refill	500g	0.81	0.21	1.43	
THERM (166 Brannan)					
thermometer pack		2.50	.. ..	*0.75*	
		(5)			
GEN (68 Astra)					
ng entry					*d*
OL (1418 Strenol)					
ream (vet.)	34 g	1.51dz	0.38dz	*0.22*	
T EDGAR (506 Gerhardt)					
liners	50	1.76dz	.. ..	*0.22*	
	100	3.12dz	.. ..	*0.39*	
1600 SHL)					
	..	0.98	.. ..	*1.75*	
one cream 700	..	1.05	tax paid	*1.85*	
RON (666 Janssen)					
s 15 mg	50	0.60			†s7
	1000	10.92			†s7
CONTINENTAL (1569 DPUK)					
tic preserves					
niatures	6	4.03	.. ..	*0.21*	
		(2 dz)			
IAZE (666 Janssen)					
ules 2.15 ml	10	1.42			
	50	6.65			
10.5 ml	10	3.25			
X (1153 SKF)					
drops	25 ml	0.18	.. ..	0.27	†s4B
	200 ml	1.04	.. ..	1.56	†s4B
N (1246 Trent)					
tonic tablets	60	4.20dz	1.05dz	*0.73*	
AM (1199 Sunbeam)					
ryer					
dy Sunbeam					
	BHD/1	4.87	1.22	*7.71*	
floor stand					
	BHDFS/1	1.38	0.16	*2.00*	
yler	GHS/A	3.98	1.00	*6.31*	
blankets					
gle	GSB1/2	8.54	2.14	*13.53*	
uble	GSDB1/2	9.77	2.44	*15.46*	
le dual	GDDB1/2	11.33	2.83	*17.93*	
blankets					
gle	GSU3/2	.. ..	.. ..	*7.71*	
uble	GDU3/2	.. ..	.. ..	*9.64*	
rs					
ernational	G10	7.93	1.98	*12.55*	
avemaster					
	XSM1000	10.38	2.60	*16.44*	
	SMT1	10.72	2.68	*16.97*	
VEN (851 MHP)					
	50	2.00dz	0.50dz	*0.28*	
	100	3.53dz	0.883dz	*0.49*	
	200	6.62dz	1.655dz	*0.92*	
	500	14.27dz	3.568dz	*1.98*	
	1000	27.54dz	6.885dz	*3.83*	
SOFT (1038 R&C)					
pray	200 g	2.76dz	0.69dz	*0.36*	
, 240 g and 380 g					*d*

		Trade £.p	Tax £.p	Retail £.p	
SURE (412 Elida Gibbs)					
antiperspirant economy		3.79dz	0.95dz	*0.50*	
roll-on		2.13dz	0.535dz	*0.28*	
SWEET-BREATHS (912 O)		0.715dz	0.13dz	*0.10*	
SWEETHEART (1207 SBL)					
drinking cups		3.57 (3 dz)	0.40 (3 dz)	*0.16*	
straws stripey		1.68 (3 dz)	.. ..	*0.07*	
Flex-straws candy striped		1.92 (3 dz)	.. ..	*0.08*	
magic roundabout		2.88 (3 dz)	.. ..	*0.12*	
sparkles (plastic)		2.40 (3 dz)	.. ..	*0.10*	
SYLVIA (339 CG)					
sanitary towels					
disposable tab ends		0.96dz	.. ..	*0.10*	
SYNADRIN (614 Hoechst)					
tablets	10 x 10	2.94	0.74	5.15	
packs of 50 and 150					*d*
SYNTOCINON (1098 Sandoz)					
ampoules 2 units, 2 ml					
	10	0.36	.. ..	*0.54*	†s4B
	pack of 6				*d*
5 units, ½ ml					
	10	0.47	.. ..	*0.71*	†s4B
	pack of 6				*d*
10 units, 1 ml					
	10	0.54	.. ..	*0.81*	†s4B
	pack of 6				*d*
50 units, 5 ml					
	5	1.18	.. ..	*1.77*	†s4B
spray	5 ml	0.42	.. ..	*0.63*	†s4B
SYNTOMETRINE (1098 Sandoz)					
ampoules 1 ml	10	0.46	.. ..	*0.69*	†s4B
	100	3.57	.. ..	*5.36*	†s4B
pack of 6					*d*
SYNTOPRESSIN (1098 Sandoz)					
spray	5 ml	0.82	.. ..	*1.23*	†s4B
SYRTUSSAR (61 APC)					
syrup	100 ml	0.25	.. ..	0.37½	†
	1 l	1.45			
SYR. TUSSI HYDROBROM (576 PH)					
	dp 500 ml	0.33	.. ..	0.50	†DDI
	dp 2 l	1.17	.. ..	1.75	†DDI
TABAC ORIGINAL (443 Eylure)					
after shave lotion					
opaline	15 cc	.. ..		*0.39*	
	47 cc	.. ..		*0.69*	
	90 cc	.. ..		*0.99*	
	163 cc	.. ..		*1.55*	
	305 cc	.. ..		*2.75*	
after shave balm	..	.. ..		*0.99*	
deodorant					
spray	50 g	.. ..		*0.66*	
	175 g	.. ..		*1.50*	
talcum	35 g	.. ..		*0.65*	
eau de Cologne					
opaline	15 cc	.. ..		*0.40*	
	47 cc	.. ..		*0.75*	
	90 cc	.. ..		*1.05*	
	163 cc	.. ..		*1.59*	
	305 cc	.. ..		*2.85*	
hair tonic lotion					
oily or dry	90 cc	.. ..		*0.69*	
	163 cc	.. ..		*1.05*	
pre shave lotion	47 cc	.. ..		*0.69*	
	163 cc	.. ..		*1.55*	
shaving foam spray					
	150 g	.. ..		*1.32*	
shaving stick	100 g	.. ..		*0.70*	
refill	100 g	.. ..		*0.65*	
soap on a rope	..	.. ..		*1.35*	
soap toilet size	(1) ..	.. ..		*0.55*	
raffia bag	(3) ..	.. ..		*1.59*	
soap bath size	(1) ..	.. ..		*0.79*	
raffia bag	(1) ..	.. ..		*0.85*	
weekender		5.32dz	1.30dz	*0.79*	
TABLOID (208 BW)					
aspirin 300 mg	100				*d*
emetine and bismuth iodide					
60 mg	36				*d*
ephedrine HCl					
30 mg packs of 100 and 500					*d*
60 mg	100				*d*
quinidine sulphate 0.2 g					
	100				*d*
TAMPOVAGAN (221 Camden)					
stilboestrol and sulphathiazole	12				*d*
TARCORTIN (1178 Stafford)					
cream	15 g	2.31dz	0.58dz	*0.33*	
	30 g	3.745dz	0.935dz	*0.54½*	
TAR GARD (1213 T.G.)					
anti smoking device		0.59	0.20	*1.13*	

		Trade £.p	Tax £.p	Retail £.p	
TAYLOR'S (1073 Robinson)					
belladonna plasters porous					
breast 6 in	..	0.89dz	0.223dz		÷
7 in	..	1.02dz	0.255dz		÷
red felt					
5 x 7½ in	..	1.275dz	0.319dz		÷
7 x 11 in	..	2.55dz	0.638dz		÷
red flanellette					
5 x 7½ in	..	0.99dz	0.248dz		÷
7 x 11 in	..	1.985dz	0.496dz		÷
B.P.C.white cloth					
5 x 7½ in	..	0.655dz	.. ..		÷
7 x 11 in	..	1.31dz	.. ..		÷
boil plasters	3	0.635dz	0.159dz		
	144	2.00	0.50		
corn plaster, Ivy Leaf	..	0.485dz	0.121dz		
sal.acid 1¾ x 3 in	20%	0.34dz	0.085dz		
	40%	0.375dz	0.099dz		
first-aid dressings					
waterproof	tin	0.575dz			
	..	1.15dz			
strips					
2½ x 6 in x 12	..	0.305dz			
¾ x 1½ in x 144	..	0.545			
¾ x 2½ in x 144	..	0.60			
¾ x 3 in x 144	..	0.65			
1½ x 3½ in x 50	..	0.49			
1 x 1⅝ in x 50	..	0.25			
1⅞16 x 2½ in x 50	..	0.315			
wound dressings					
1½ x 2 in x 50	..	0.365			
2 x 3 in x 50	..	0.66			
2½ x 3½ in x 50	..	0.735			
1½ x 1½ in x 50	..	0.325			
circlettes ⅞ in dia.	100	0.345			
1⅞16 in dia.	100	0.42			
individually wrapped					
1½ x 1½ in x 100	..	0.81			
1½ x 2 in x 100	..	0.86			
2 x 3 in x 100	..	1.32			
2½ x 3½ in x 100	..	1.73			
¾ x 1½ in x 100	..	0.635			
¾ x 2½ in x 100	..	0.70			
¾ x 3 in x 100	..	0.69			
sponge rubber adhesive					
⅜ x 3½ x 6 in	(3)	3.98dz			
⅜ x 36 x 18 in	..	3.00			
¼ x 36 x 18 in	..	2.38			
unspread					
⅜ x 3½ x 6 in	(3)	3.475dz			
⅜ x 36 x 18 in	..	2.24			
¼ x 36 x 18 in	..	1.61			
strapping adhesive waterproof					
1 in x 1 yd	..	0.705dz			
1 in x 2½ yd	..	0.845dz			
½ in x 5 yd	..	0.99dz			
1 in x 5 yd	..	1.505dz			
2 in x 5 yd	..	2.50dz			
3 in x 5 yd	..	3.80dz			
4 in x 5 yd					*d*
superfoam adhesive					
3⅟16 x 36 x 18 in	..	1.28	0.32		
15⅟16 x 36 x 18 in	..	1.70	0.425		
unspread					
3⅟16 x 36 x 18 in	..	0.92	0.23		
15⅟16 x 36 x 18 in	..	1.40	0.35		
wintergreen and capsicum					
plasters					
5 x 7½ in	..	0.685dz	0.171dz		
7 x 11 in	..	1.37dz	0.343dz		
wool felt soft 100% Merino					
wool spread					
36 x 18 x 1⅟16 in	..	1.25			
3⅟16 in	..	1.85			
5⅟16 in	..	2.70			
7⅟16 in	..	3.09			
unspread					
36 x 18 x 1⅟16 in	..	0.95			
3⅟16 in	..	1.54			
5⅟16 in	..	2.40			
7⅟16 in	..	2.78			
semi-compressed					
spread					
36 x 18 x 1⅟16 in	..	1.49			
3⅟16 in	..	2.14			
5⅟16 in	..	2.81			
7⅟16 in	..	3.54			
surgical					
spread					
4 x 3½ x 7⅟16 in	..	1.01dz			
4 x 3 x 5⅟16 in	..	1.01dz			
3 x 3 x 7⅟16 in	..	1.01dz			
6 x 6 x 3⅟16 in	..	2.02dz			
6 x 4½ x 5⅟16 in	..	2.02dz			
4 x 4½ x 7⅟16 in	..	2.02dz			
unspread					
4 x 3 x 7⅟16 in	..	0.81dz			
zinc oxide plaster B.P.C.					
½ in x 1 yd	..	0.385dz			
½ in x 3½ yd	..	0.875dz			
½ in x 5 yd	..	1.14dz			
1 in x 1 yd	..	0.54dz			
1 in x 3½ yd	..	1.23dz			
1 in x 10 yd	..	2.66dz			
2 in x 5 yd	..	2.85dz			
3 in x 10 yd	..	6.26dz			
½ in x 10 yd					*d*
1 in x 5 yd					*d*
2 in x 10 yd					*d*
4 in x 5 yd					*d*
4 in x 10 yd					*d*

		Trade £.p	Tax £.p	Retail £.p	
TAZOLINE (1091 Rybar)					
	40 g	1.28dz	0.32dz	0.18½	
TERRAMYCIN (969 Pfizer)					
animal formulas					
TM 10	50 lb	8.00			§.
aerosol	200 g	0.83	.. ..	*1.24*	TSVPO
antibiotic feed supplement					
TM 50	25 kg	37.34			§
Q injectable solution					
	40 ml	0.71	.. ..	*1.06½*	TSVPO
	100 ml	1.66	.. ..	*2.49*	TSVPO
soluble powder	50 x 1 g	3.00	.. ..	*4.50*	TSVPO
	2 kg	5.25	.. ..	*7.87½*	TSVPO
pessets 500 mg	40	3.15	.. ..	*4.72*	TSVPO
tablets 100 mg	100	1.49	.. ..	*2.23½*	TSVPO
topical ointment	30 g	0.21	.. ..	*0.31½*	TSVPO
TES-TAPE (413 Lilly)					
	dp 100 cm	0.47	.. ..	0.71	
TESTORAL (917 Organon)					
Sublings 10 mg pack of 25					*d*
TESTRONES (137 Blakoe)					
	100	0.56	0.14	*1.00*	
TETRABID-ORGANON (917 Organon)					
capsules 250 mg	100	3.38	.. ..	5.10	TS
	500	16.67	.. ..	25.00	TS
TETRAGEN (1623 Genethic)					
capsules	100	1.25	.. ..		TS
mixture	500 ml	1.20	.. ..		TS
TETRALYSAL (227 Erba)					
injection I. M.	1	0.20	.. ..	*0.30*	TS
	20	3.55	.. ..	*5.32*	TS
TETREX-PMT (171 BLL)					
injection vial					
I.M.	350mg	0.50	.. ..	*0.75*	TS
I V.	350mg	0.50	.. ..	*0.75*	TS
THALAMONAL (666 Janssen)					
ampoules 2.15 ml	10	1.85			DD
	50	8.50			DD
THALAZOLE (971 PSMB)					
tablets 0.5 g	100	0.32	.. ..	0.48	†s4BTS
THEMIC (1068 Roberts)					
cough syrup	100 ml	2.86dz	0.72dz	*0.43*	†DDI
lozenges	20	1.31dz	.. ..	*0.17*	†DDI
THEOPHEN (1091 Rybar)					
	50	2.75dz	0.69dz	0.40	†s1s4A
	500	1.70	0.42	2.99	†s1s4A
retard	50	2.75dz	0.81dz	0.45	†s1s4A
	500	1.70	0.50	3.50	†s1s4A
THERMOGENE (1073 Robinson)					
wool	small	1.32dz	0.33dz		
	large	2.25dz	0.563dz		
THOMPSON'S (992 P&C)					
slippery elm food					
malted or unmalted					
	6 oz	2.00dz	.. ..	*0.21*	
	1 lb	3.68dz	.. ..	*0.38*	
	2 lb	6.16dz	.. ..	*0.65*	
THROMBIN (810 Maw)					
A. B. or C. packs		2.84			
THROMBORAL (810 Maw)					
vials	12	5.67			
THYGLOID (641 HSL)					
ankle reducing cream					
	55 g	0.20	0.05	*0.35*	
TIGER (1613 HPL)					
vacuum					
flasks	TR3-10	.. ..		*3.98*	
	CTR3-10	.. ..		*3.98*	
	TRS10	.. ..		*5.76*	
	TRX10	.. ..		*4.25*	
	TM2-10	.. ..		*4.25*	
	SA6.5	.. ..		*4.86*	
	T10	.. ..		*5.17*	
	C/T10	.. ..		*4.99*	
	TRD10	.. ..		*5.98*	
	TRF10	.. ..		*5.51*	
	TRC10	.. ..		*5.98*	
	HF10	.. ..		*6.90*	
	ACC13	.. ..		*7.50*	
	M10	.. ..		*6.99*	
	M13	.. ..		*7.94*	
	M16	.. ..		*8.42*	
	M19	.. ..		*9.18*	
	MP19	.. ..		*12.12*	
dualator	TR3-10	.. ..		*4.60*	
refills					
TRX10, TR3 series, T10, TR1, TRD.					
TRF, TRC. ACC10		.. ..		*1.90*	
	TM2-10	.. ..		*2.00*	
	SA6.5	.. ..		*1.80*	
	H10. M10	.. ..		*2.05*	
	H13, M13, ACC13	.. ..		*2.20*	
	M16	.. ..		*2.34*	
	M10	.. ..		*2.46*	
	IJ10	.. ..		*2.15*	
	IJ12	.. ..		*2.35*	
	IJR10	.. ..		*2.85*	
	IJR12	.. ..		*3.10*	
	J1.8	.. ..		*3.30*	
	J3.6	.. ..		*4.30*	
	J5.7	.. ..		*5.80*	
ice creamer		.. ..		*6.51*	
spare cups				*0.81*	
ice jar	IJ10	.. ..		*5.20*	
	IJ12	.. ..		*5.98*	
	IJR10	.. ..		*5.67*	
	IJR12	.. ..		*6.25*	
ice shaver	AP1	.. ..		*6.00*	
spare bases					
T10, TR1, TR3 series. TRX10, SA6.5					
TRD, TRF. TRC. TM2-10. ACC10					
ACC13		.. .. ..		*0.60*	
HF10, HF13, M10. M13		.. ..		*0.79*	
bungs TRX10. TR1. TR3 series.					
TM2-10		.. ..		*0.49*	
T10, SA6.5, ACC10, ACC13		..		*0.54*	
H10. H13		.. ..		*0.57*	
M10, M13. M16. M19		.. ..		*1.13*	
TRD, TRF, TRC		.. ..		*1.07*	
plastic liners for ice jar		.. ..		*0.54*	
rubber seals		.. ..		*0.20*	
tongs		.. ..		*0.38*	
TILLOTTS (1237 Tillott)					
white tar ointment		0.24	0.06	*0.43*	
TIMODINE (769 LH)					
cream	20 g	0.70			TS
TINEAFAX (208 BW)					*d*
TINEAFAX (1610 WCSD)					*i*
TIXYLIX (971 PSMB)					
linctus	21	1.98	.. ..	2.97	†s7DDI
TOGAL (533 Grabowski)					
tablets	42	2.10dz	0.52dz	*0.31*	
TOLNATE (1153 SKF)					
ampoules	40 mg/2 ml	0.87	.. ..	1.31	†s4B
Spansule capsules 60 mg					
	30	0.61	.. ..	0.92	†s4B
	250	4.84	.. ..	7.26	†s4B
tablets 40 mg	50	0.53	.. ..	0.80	†s4B
	500	4.76	.. ..	7.14	†s4B
TOM CAXTON TRUE BREW (1449 R&CFD)					
bitter kit		8.00dz	.. ..	*0.80*	
brown ale		7.00dz	.. ..	*0.80*	
lager kit		9.00dz	.. ..	*0.90*	
pale ale		7.00dz	.. ..	*0.80*	
TOOTHEX (705 Kirby)					
toothache tincture					
	10 ml	1.20dz	0.30dz	*0.20*	
TOPSY (1243 TP)					
aspirin tablets	24	0.49dz	0.12dz	*0.07*	
baby cream	..	0.70dz	0.17dz	*0.10*	
nappy conditioner	..	1.39dz	.. ..	*0.16*	
TORBET (1244 TLL)					
lactic oats		0.24	0.047	*0.40*	
TORBETOL (1244 TLOC)					
shampoo		0.28	.. ..	*0.42*	
solution		0.246	.. ..	*0.37*	
TORECAN (1098 Sandoz)					
ampoules 10 mg/1 ml	5	0.27	.. ..	*0.41*	†s4B
suppositories	6	0.30	.. ..	*0.45*	†s4B
tablets	50	0.44	.. ..	*0.66*	†s4B
	250	1.79	.. ..	*2.69*	†s4B
TOSCA (1113 S&B)					
existing entry					*d*
TOSCA (1113 S&B)					*i*
eau de Cologne	25 ml	.. ..		*0.55*	
	50 ml	.. ..		*0.90*	
aerosol	75 g	.. ..		*1.20*	
eau de parfum	25 ml	.. ..		*0.85*	
	60 ml	.. ..		*1.80*	
perfume	..	.. ..		*0.55*	
TOTAVIT (333 Cupal)					
multivitamin capsules	30	2.62dz	.. ..	0.32	
TOTOMYCIN (147 Boots)					
tablets 250 mg	100	0.82	.. ..	1.23	TS
	1000	7.90	.. ..	11.85	TS
TRAMIL (655 ICC)					
existing entry					*d*
TRANCOPAL (1599 Winthrop)					
tablets	60	1.14			
TREMONIL (1303 Wander)					
tablets	100	0.84	.. ..	1.26	†s4B
	500	3.76	.. ..	5.64	†s4B
TREND (1467 Trend)					
eyelashes					
Pretty Pussies		3.08dz	0.77dz	*0.49½*	
twin pack		5.06dz	1.265dz	*0.79½*	
adhesive		0.60dz	0.15dz	*0.15*	
eyeliner brush		0.60dz	0.15dz	*0.15*	
eye shadow brush		0.60dz	0.15dz	*0.15*	
TRI-ADCORTYL (1176 Squibb)					
otic ointment	10 g	0.65	.. ..	0.98	TS
TRIMETTS (1552 UL)					
biscuits		2.25dz	.. ..	*0.25*	
chocolate fingers		1.268dz	0.229dz	*0.16*	
crunch cakes		1.35dz	.. ..	*0.15*	
savouries		2.61dz	.. ..	*0.29*	
wafers		2.61dz	.. ..	*0.29*	
TRIMSTER (1542 Trimster) existing entry					*d*
TRIMSTER (1542 Trimster)					*i*
baby products					
bibs plastic		2.30dz	.. ..	*0.27½*	
polka dot	large	2.10dz	.. ..	*0.26*	
sleeved		3.30dz	.. ..	*0.40*	
towelling		1.56dz	.. ..	*0.19*	
cradle cap lotion	..	1.05dz	0.26dz	*0.17*	
face flannel		1.50dz	.. ..	*0.18*	
nappy liners one way		2.10dz	.. ..	*0.25*	
nappy squares (12)		2.50dz	.. ..	*3.50*	
pants					
coloured	small	0.50dz	.. ..	*0.06*	
	large	0.54dz	.. ..	*0.06*	
	ex. large	0.65dz	.. ..	*0.08*	
covered		1.44dz	.. ..	*0.18*	
frilly		2.50dz	.. ..	*0.30*	
3 row	large	2.20dz	.. ..	*0.26*	
trainer		2.50dz	.. ..	*0.30*	
stretch		3.40dz	.. ..	*0.40*	
shampoo	..	0.98dz	0.25dz	*0.16*	
TRIOGESIC (1303 Wander)					
elixir	150 ml	0.28	.. ..		
	1 l	1.69	.. ..		
tablets	12	0.14	.. ..		
	30	0.25	.. ..		
	250	1.76	.. ..		
TRIOMINIC (1303 Wander)					
syrup	150 ml	0.23	.. ..		
	1 l	1.50	.. ..		
tablets	12	0.13	.. ..		
	50	0.45	.. ..		
	250	1.90	.. ..		
TRIOTUSSIC (1303 Wander)					
suspension	500 ml	1.30	.. ..		
tablets	50	0.33	.. ..		
	250	1.52	.. ..		
TRIPERIDOL (666 Janssen)					
syrup	500 ml	1.68			
tablets 0.5 mg	100	1.30			
	500	5.93			
	1000	11.25			
1 mg	50	0.84			
	250	3.94			
	1000	14.75			
TRISILLAC (576 PH)					
	dp 500 ml	0.25	.. ..		
	dp 21	0.88	.. ..		
TRUST (103 Beecham)					
dog or cat tablets		1.715 (6 dz)	0.31 (6 dz)		
TUCAL (252 Chelspa)					
linctus	100 ml	2.36dz	0.59dz		
	40 oz	1.75	0.44		
	80 oz	3.28	0.82		
lozenges	18	1.02dz	0.255dz		
	100	5.00dz	1.25dz		
TUINAL (413 Lilly)					
Pulvules 100 mg	100	0.40	.. ..		
	500	1.93	.. ..		
	5000	18.85	.. ..		2
200 mg	100	0.67	.. ..		
	500	3.07	.. ..		
	5000	29.39	.. ..		4
TUS (705 Kirby)					
bronchial balsam	100 ml	1.65dz	0.415dz		
TWINK (412 Elida-Gibbs)					
curler	tweeny	1.44dz	0.36dz		
	end curl	2.385dz	0.595dz		
	full head	3.55dz	0.89dz		
roller	tweeny	0.36dz	0.36dz		
	standard	2.385dz	0.595dz		
standard and tweeny					
TYRIMIDE (1153 SKF)					
tablets 5 mg	30	0.41	.. ..		
	250	3.02	.. ..		
ULCEDAL (145 B)					
capsules 450mg	100	2.00			
ULTER (1256 Ulter)					
stomach tablets	20	2.03dz	0.51dz		
	40	3.88dz	0.97dz		
	100	8.78dz	2.20dz		
	500	3.94			
UNG. MORRHUAE CO. (576 PH)					
	dp 500 g	0.80	.. ..		
UNIFLOR (53 A&B)					
tablets	1 g	0.15	0.04		
URANTOIN (1548 DDSA)					
tablets 50 mg	100	1.25	.. ..		
100 mg	100	2.00	.. ..		
URIGON (1054 R&B)					
	dp 100 g	2.52dz			
	dp 200 g	4.44dz			
VACCO (1265 Vacco)					
jug					
luxury	PLJ	.. ..			
VALIUM (1074 Roche)					
capsules 2 mg	100	0.53	.. ..		
	500	2.13	.. ..		
5 mg	100	0.77	.. ..		
	500	3.15	.. ..		
tablets 2 mg	100	0.53	.. ..		
	500	2.13	.. ..		
5 mg	100	0.77	.. ..		
	500	3.15	.. ..		
VALLEDRINE (971 PSMB)					
linctus	125 ml	0.19	.. ..		
	21	2.24	.. ..		
VALLERGAN (971 PSMB)					
syrup	125 ml	0.24	.. ..		
	1 l	1.32	.. ..		
forte	125 ml	0.46	.. ..		
	1 l	3.10	.. ..		
tablets 10 mg	10	0.32	.. ..		
VALLEX (971 PSMB)					
linctus	125 ml	0.19	.. ..		
VANISH (1037 Reckitt)					
fly killer	..	7.55dz	.. ..		
VAPONA (1155 S & N)					
2" insect killer strip		3.18dz	.. ..		
2" moth killer strip		3.18dz	.. ..		
Spirelle		11.04dz	.. ..		

		Trade £.p	Tax £.p	Retail £.p	
)ANDY (1372 Santillan)					
ave	2½ oz	.. ..		*1.27*	
	5 oz	.. ..		*2.28*	
ne	2½ oz	.. ..		*1.38*	
	5 oz	.. ..		*2.42*	
tine					
l	1¼ oz	.. ..		*0.48*	
	1¾ oz	.. ..		*0.62*	
	1 oz	.. ..		*0.70*	
	2 oz	.. ..		*1.18*	
	4 oz	.. ..		*2.00*	
	8 oz	.. ..		*3.63*	
	15 oz	.. ..		*6.90*	
	31¾ oz	.. ..		*13.04*	
john	9 oz	.. ..		*3.83*	
	36 oz	.. ..		*13.49*	
ant					
sol	6 oz	.. ..		*1.60*	
	2 oz	.. ..		*0.78*	
toilette	2¼ oz	.. ..		*1.80*	
	6 oz	.. ..		*3.30*	
	15 oz	.. ..		*7.07*	
am					
	1¾ oz	.. ..		*0.37*	
	3½ oz	.. ..		*0.57*	
	3¾ oz	.. ..		*0.65*	
essing					
	1¾ oz	.. ..		*0.37*	
	4 oz	.. ..		*0.57*	
sol	6 oz	.. ..		*1.47*	
ie	¾ oz	.. ..		*1.55*	
	1½ oz	.. ..		*4.65*	
ve	2½ oz	.. ..		*1.27*	
	5 oz	.. ..		*2.33*	
der stick	3 oz	.. ..		*0.85*	
g cream					
sol	6 oz	.. ..		*1.43*	
hless tube	1¾ oz	.. ..		*0.37*	
	3½ oz	.. ..		*0.62*	
er	tube	.. ..		*0.65*	
bilet	3 oz	.. ..		*0.33*	
	4½ oz	.. ..		*0.42*	
	9 oz	.. ..		*1.18*	
	4½ oz	.. ..		*0.73*	
g spray	6 oz	.. ..		*2.20*	
RDIN (894 Nicholas)					
10 mg	100	1.12		1.68	
ORT (1153 SKF)					
pack	15 ml	0.23		0.35	TS
AN (171 BLL)					
20 mg	120	2.16			
	1000	16.00			
(413 Lilly)					
acs					
mg sachet	12	0.25		*0.38*	TS
	144	2.88		*4.32*	TS
SULPHA (413 Lilly)					
tric suspension					
	60 ml	0.20		0.30	†s4BTS
s	100	1.87		2.81	†s4BTS
IN (1310 WW)					
s	10	0.97dz	0.24dz	0.14	†DDI.
	20	1.56dz	0.39dz	0.22	†DDI
	50	3.36dz	0.84dz	0.47	†DDI
EX (851 MHP)					
s	40	1.58dz	0.395dz	0.22	
	80	2.96dz	0.74dz	0.41	
	160	4.94dz	1.235dz	0.69	
	500	12.21dz	3.053dz	1.70	
	1000	22.26dz	5.565dz	3.09	
35 TB)					
cream	70 g	0.35	0.09	*0.62*	
(413 Lilly)					
ules dry powder					
mg	10 ml	4.96		7.44	
(60 Arden)					
	116.02	.. ..		*0.85*	
	116.04	.. ..		*1.40*	
	116.08	.. ..		*2.35*	
sk	109.98	.. ..		*0.95*	
	109.99	.. ..		*1.60*	
ure film	416.45	.. ..		*0.95*	
	416.50	.. ..		*1.65*	
	416.52	.. ..		*2.95*	
oo	306.99	.. ..		*0.65*	
h lotion	205.83	.. ..		*0.95*	
	205.91	.. ..		*1.60*	
	205.95	.. ..		*2.65*	
LIN (34 A&H)					
s 2 mg	100	0.83			†s4B
	500	3.65			†s4B
4 mg	100	1.60			†s4B
	500	7.00			†s4B
ME (978 PYP)					
iews		1.20dz		*0.15*	
er	13½oz	4.45dz		*0.53*	
	3lb	1.17		*1.56*	
	7lb	2.40		*3.20*	
	13lb	4.20		*5.60*	
721 LC)					
bath	..	1.515dz	0.38dz	*0.21*	
MASTER (713 KH)					
ion unit		.. ..		*36.14*	
055 RM)					
r rub	38 g	2.125dz	0.53dz	0.28	
z and 2 oz sizes					*d*

		Trade £.p	Tax £.p	Retail £.p	
VIEW MASTER (490 GAF)					
album	199010	.. ..		*0.55*	
64 movie	504100	.. ..		*35.95*	
64R movie	504120	.. ..		*39.95*	
65 movie	504200	.. ..		*53.95*	
case	509100	.. ..		*2.95*	
film cutter	199370	.. ..		*7.75*	
glasses, Polaroid					
	199500	.. ..		*0.80*	
inserter	199400	.. ..		*0.15*	
lamps					
for 411 projector	100	.. ..		*1.50*	
for 511	12V	.. ..		*3.25*	
for	111				
projector 50W	..	.. ..		*1.35*	
500W stereo	..	.. ..		*4.95*	
library box	199110	.. ..		*1.20*	
home movies, Walt Disney					
S.V.standard B/W					
	602110	.. ..		*1.15*	
S.V.sup. B/W					
	601110	.. ..		*1.15*	
L.V.standard B/W					
	602110	.. ..		*3.15*	
L.V.sup. B/W					
	602210	.. ..		*3.15*	
S.V.std.colour					
	602220	.. ..		*3.00*	
S.V.sup.colour					
	601210	.. ..		*3.00*	
L.V.std.colour					
	602220	.. ..		*7.00*	
L.V.sup.colour					
	601220	.. ..		*7.00*	
Pana Vue 1	311090	.. ..		*2.95*	
1X	317000	.. ..		*1.80*	
automatic	..	.. ..		*5.35*	
transformer					
	399670	.. ..		*1.50*	
projector 411	141486	.. ..		*9.50*	
511	142518	.. ..		*15.00*	
111	141384	.. ..		*5.25*	
500	142817	.. ..		*97.50*	
reel single	102000	.. ..		*0.26*	
pkt of 3	102030	.. ..		*0.80*	
reel mount, personal					
	101000	.. ..		*0.60*	
screenette	199200	.. ..		*0.85*	
talking Viewmaster					
	118000	.. ..		*4.95*	
packets	..	.. ..		*1.45*	
theatre, Walt Disney					
	121182	.. ..		*7.95*	
T.V.	121782	.. ..		*7.95*	
transformer	399670	.. ..		*1.50*	
viewers					
G. P.U.L.	116014	.. ..		*0.98*	
G boxed	116022	.. ..		*1.75*	
H	113062	.. ..		*1.95*	
D	111022	.. ..		*7.95*	
VI-MINEROL (1023 Radiol)					
canine	500 g	0.36		*0.50*	
	2½ k	1.34		*1.75*	
	450 g				*d*
VITAPOINTE (1530 Fisons)					
cream rinse	bottle	1.44dz	0.36dz	*0.19*	
hair conditioner	15 g	1.11dz	0.28dz	*0.15*	
	26 g	1.59dz	0.40dz	*0.22*	
hairspray	85 g	1.45dz	0.36dz	*0.20*	
	175 g	2.84dz	0.71dz	*0.40*	
VITATHONE (333 Cupal)					
chilblain cream		1.56dz	0.35dz	0.21	†
tablets		1.96dz	.. ..	*0.24*	
VIVELLE (451 F&J)					
body shampoo		3.44dz	0.86dz	*0.47*	
VIVOMIN (324 Crookes)					
vitamin food supplement for dogs					
	100 g	0.25		*0.37*	
	400 g	0.73		*1.00*	
VOL DE NUIT (548 Guerlain)					
existing entry					*d*
VOL DE NUIT (548 Guerlain)					
eau de Cologne	45 cc	.. ..		*1.80*	
eau de toilette	95 cc	.. ..		*3.30*	
perfume	¼ oz	.. ..		*3.95*	
	½ oz	.. ..		*5.90*	
	1 oz	.. ..		*8.95*	
soap, hand size	(3)	.. ..		*1.80*	
talcum powder	115 g	.. ..		*1.40*	
VORTEL (413 Lilly)					
Pulvules	100	0.77	0.19	1.35	†s7
syrup	120 ml	0.32	0.08	0.56	†s7
	450 ml	0.98	0.25	1.72	†s7
VYKMIN (1113 S&B)					
capsules	15 days	2.88dz ..		0.32	
	30 days	5.32dz ..		0.59	
	60 days	0.81 ..		1.08	
WANDER (1303 Wander)					
diabetic chocolate					
plain, nut, milk	2½ oz	1.11dz	0.20dz	*0.14*	
milk assortment		1.98dz	0.36dz	*0.25*	
diabetic chocolate bars					
coffee milk, orange milk, plain mint	1 oz	0.555dz	0.10dz	*0.07*	
WATERBURY'S (721 LC)					
compound	16 oz	3.565dz	0.89dz	0.51	
WATERFALL (366 Dendron)					
bubble bath	30 cc	1.08 (3 dz)	0.26 (3 dz)	*0.05*	

		Trade £.p	Tax £.p	Retail £.p	
WELLA (1318 Wella)					
Body 'n Bounce		1.08dz	0.27dz	*0.16*	
Color set		1.08dz	0.27dz	*0.16*	
for men existing entry					*d*
for men					*i*
hairdressing medicated		2.96dz	0.76dz	*0.44*	
non greasy liquid		2.96dz	0.76dz	*0.44*	
hairspray		0.35	0.09	*0.61*	
shampoo	sachet	0.67 (2 dz)	0.17 (2 dz)	*0.05*	
	bottle	2.40dz	0.60dz	*0.35*	
WELLCOME (208 BW)					
aspirin tablets 300mg					
	25				*d*
emetine hydrochloride					
injection 30 mg/ml packs of 5 and 100					*d*
60 mg/ml packs of 5 and 100					*d*
stibophen injection bottle					
	50 ml				*d*
tetanus antitoxin 10,000 iu/2 ml					
	5	2.50		*3.75*	
	single				*d*
WELLDORM (1154 SNP)					
tablets 650 mg	30	3.12dz		0.39	†s4B
WENDY (1327 WSL)					
hairgrips	12	3.84 (gross)	0.96 (gross)	*0.05*	
WHISKAS (967 Petfoods)					
large		4.80 (4dz)	0.76 (4dz)	*0.14*	
WHITE CROSS (109 BCL)					
cough mixture	..	1.04dz	0.26dz	*0.15*	
WILKINSON (1339 Wilkinson)					
shaving soap aerosol					
	175g	1.27 (½ dz)	0.31 (½ dz)	*0.36*	
sword blades					
self service card	(5)	6.82 (50 pkts)	1.71 (50 pkts)	*0.24*	
WILLIAMS (255 Chembro)					
Aqua Velva					
Ice Blue after shave					
	54 cc	2.83dz	0.71dz	*0.41*	
	108 cc	4.68dz	1.17dz	*0.68*	
55 cc and 110 cc					*d*
WINLAM (615 H&M)					
	..	0.26	0.055	*0.40*	
WOOD NYMPH (412 Elida Gibbs)					
hair colourant		3.97dz	0.995dz	*0.54*	
WOODWARDS (1346 Woodward)					
diarrhoea mixture		1.52dz	0.38dz	*0.20*	
gripe mixture		1.52dz	0.38dz	*0.20*	
scalp care		1.32dz	0.33dz	*0.17½*	
teething balm		1.44dz	0.36dz	*0.21*	
WRIGHT'S (1351 WLU)					
shaving stick refill		0.835dz	0.21dz	*0.11*	
talcum powder		0.975dz	0.245dz	*0.14*	
vaporiser		0.60		*0.82*	†
WYKAMOL (1056 R&S)					*d*
WYKAMOL (1626 Wykamol)					*i*
WYN-O-THERM (44 Amovon)					
menthol and wintergreen cream		0.09	0.023	*0.15*	
WYN-TARRH (44 Amovon)					
snuff	..	0.07	0.018	*0.12½*	
WYOVIN (1352 Wyeth)					
tablets with phenobarbitone	250				*d*
XANADU (446 FI)					
antiperspirant spray	.. ..			*0.60*	
XB (988 Pollen)					
energy food tablets		0.75		*1.00*	
night cream	28 g	0.83	0.17	*1.37*	
pollen and honey	57 g	1.24	0.26	*2.10*	
	157 g	0.45		*0.63*	
	425 g	0.90		*1.25*	
special C tablets		0.75		*1.00*	
YANI (1091 Rybar)					
suntan oil	55 ml	1.50dz	0.37dz	*0.21*	
	112 ml	2.60dz	0.65dz	*0.37*	
cream	50 g	1.75dz	0.44dz	*0.26*	
YARDLEY (1355 Yardley)					
Black Label					
pre electric shave					
	2522J	0.28	0.07	*0.49*	
nature lipids					
cream cleanser 120 cc					
	913	0.504	0.126	*0.89*	
cream moisturiser 60 cc					
	912	0.504	0.126	*0.89*	
skin freshener 120 cc					
	918	0.459	0.114	*0.81*	
quickwink mascara	579	0.334	0.083	*0.59*	
YEASTREL (793 MFL)					
	3½oz	1.29dz		*0.14*	
	7oz	1.98dz		*0.22*	
	16oz	1.86 (½ dz)		*0.42*	

SAUNA STOCKISTS!

Have you ordered the Sauna Xmas Bonus parcels?
Special Xmas sleeves and packs at no extra packaging charge + 8½% to 11% worth of free bonus goods.
Write for details!

PERL
J. L. Perl Ltd
8 Esterbrooke Stre
London SW1
SOLE UK DISTRIBUTORS FOR:
Sauna Toiletries
XZ Hair Nutrient
Samsar Manicure Implements
and the genuine
Diamon-Deb, Kurlash and Twizzors

		Trade £.p	Tax £.p	Retail £.p
YVES SAINT LAURENT (248 COTR)				
Rive Gauche				
body spray	920	.. ..		*2.95*
moisture spray	905	.. ..		*2.95*
spray Cologne	904	.. ..		*2.95*
deodorant	906	.. ..		*1.95*
soap	938	.. ..		*1.95*
talc	946	.. ..		*1.95*
"Y"				
bath oil	1 oz	.. ..		*3.80*
eau de toilette	2 oz	.. ..		*3.65*
	4 oz	.. ..		*5.55*
	8 oz	.. ..		*8.05*
	16 oz	.. ..		*12.55*
atomizer	1.8 oz	.. ..		*3.65*
	4 oz	.. ..		*5.55*
refill	..	.. ..		*4.55*
parfum				
de luxe	4 oz	.. ..		*30.00*
handbag atomizer				
	⅛ oz	.. ..		*4.45*
refill	..	.. ..		*3.55*
phial	⅛ oz	.. ..		*3.25*
mousse	3 oz	.. ..		*3.85*
spray	1 oz	.. ..		*8.45*
refill	1 oz	.. ..		*7.45*
standard	¼ oz	.. ..		*4.70*
	½ oz	.. ..		*6.95*
	1 oz	.. ..		*9.95*
	2 oz	.. ..		*15.00*
talc	2 oz	.. ..		*1.30*
ZACTIPAR (1352 Wyeth)				
tablets	100	0.985		1.31½†s4P
ZACTIRIN (1352 Wyeth)				
tablets	100	0.87		1.16 †s4B
ZIEF (887 New Era)				
tablets		4.25dz	1.06dz	*0.62*
		10.30dz	2.57dz	*1.50*
ZIPCILLIN (208 BW)				
tubes 300,000 i.u.				*d*
ZIZANIE (446 FI)				
after shave	2 oz	.. ..		*2.00*
	4 oz	.. ..		*3.00*
anti-perspirant aerosol				
	5 oz	.. ..		*1.50*
creme shave aerosol	5 oz	.. ..		*1.50*
eau de toilet spray	2 oz	.. ..		*2.50*
	4 oz	.. ..		*4.00*
	8 oz	.. ..		*6.00*
sprinkler	2 oz	.. ..		*2.50*
	4 oz	.. ..		*4.00*
	8 oz	.. ..		*6.00*
	16 oz	.. ..		*10.00*
hair spray	5 oz	.. ..		*1.50*
soap	6 oz	.. ..		*1.00*
ZONULYSIN (810 Maw)				
ampoules	6	5.67		

AMENDMENTS TO KEY TO SUPPLIERS

14 **Afro** = Afro Girl Cosmetics Ltd, 77 Lower Clapton Road, London E.5. 01-985 8819

35 **Allergan** = Allergan & Co Ltd. Lane End Road. High Wycombe, Bucks. 0494 21124

49 **A&V** = Antibiotics & Vitamins Ltd, Parkar House, Beresford Avenue, Wembley, Middlesex. 01-903 5541.

137 **Blakoe** = Blakoe Ltd, 225 Putney Bridge Road, London S.W.15. 01-870 4251

148 **Bouscarle** = R. E. Bouscarle & Sons Ltd, 15 Cliffords Inn, Fetter Lane, London EC4A 1AT. 01-405 1263

157 **Boxford** = Boxford (Suffolk) Wholefood Products Ltd, Boxford, Colchester, Essex CO6 5NY

166 **Brannan** = Brannan Thermometers, Cumberland Thermometer Works, Cleator Moor, Cumberland. 0946 810413

174 **BVP** = Bristol Veterinary Products. 1 Cremyll Road, Reading, Berks. RG1 8HF. Reading 583264.

180 **BEP** = British Ethical Proprietaries Ltd, Larkhall Laboratories, Putney Bridge Road, London S.W.15. 01-870 0971

253 **Chemia** = Chemia Products (UK) Ltd, 17 Finsbury Square, London E.C.2. 01-606 7399

402 **Earex** = Earex Ltd, Southport, Lancs. 0704 2921.

446 **FI** = Faberge Inc, Ridgeway, Iver, Bucks. Slough 44222

582 **Haywood** = J. H. Haywood Ltd, Abbeyfield Road, Lenton Lane, Nottingham. 0602 862581

621 **Hoover** = Hoover Ltd, Perivale, Greenford, Middlesex. 01-997 3311

624 **Houbigant** = Houbigant Ltd, Salbrook Road, Salfords, Redhill, Surrey. 02934 4232

633 **H & P** = Hulman & Parker Ltd, 34 Gayton Road, Harrow, Middlesex HA1 2HF

746 **Lederle** = Lederle Laboratories division of Cynamid of Great Britain Ltd, Fareham Road, Gosport, Hampshire. 03292 6131

771 **LCPL** = Lofthouse Chemical Products Ltd. Copse Road Industrial Estate, Copse Road, Fleetwood FY7 7LP Lancs. 0391-7 2435

772 **Lon** = Lon (UK) Ltd, 61 Sloane Avenue, London SW3 3DM. 01-589 3138.

779 **Lundbeck** = Lundbeck Ltd, The Green, Welwyn, Herts. Welwyn 6601

807 **MPB** = Mason Pearson Bros, 157 Picadilly, London W.1. 01-493 1916.

964 **Personna** = Personna International UK Ltd, Wellington House, Upper Street, Martin's Lane, London W.C.2

967 **Petfoods** = Pedigree Petfoods Ltd Melton Mowbray, Leicestershire. 0664 4141

981 **Picot** = Picot Ltd, 50 Upper Brook Street, London W1Y 2AE. 01-629 4422

1028 **Rapidol** = Rapidol Ltd, Inecto House, 32 Dover Street, London W1X 3RA. 01-493 7541

1038 **R&C** = Reckitt & Colman, toiletries division, Sunnydale, Derby. 0332-23212

1069 **R&SL** = Roberts & Sheppey Ltd, Manor Farm House, Ickford, Bucks. Ickford 44

1111 **Schwarzkopf** = Schwarzkopf Ltd, Penn Rc Californian Trading Estate Aylesbury. Bucks. 0296-81

1121 **Searle** = G. D. Searle & Co Ltd, Whalton Road, Morpeth, Northumberland. Morpeth 4311

1533 **Alo** = Alo-Cosmetics Ltd, 1 Belm Parade, 768 Uxbridge Roa Hayes, Middlesex. 01-573 6057

1539 **Duphar** = Duphar Laboratories Ltd, Gaters Hill, West End, Southampton SO3 3JD. 04218 2281.

1613 **HPL** = Harp Products Ltd, Riverside House, Carnwath London SW6 3HS. 01-736

1614 **Inter Pan** = Inter Pan Ltd. 169 Regent Street, London W1. 01-734 7495

1615 **BBP** = Bardsley Baby Products. 10 Bardsley Vale Avenue, Bardsley, Oldham, Lancs. 061-624 3950

1616 **Lipha** = Lipha UK, Pyramid Works, West Drayton, Middlesex. West Drayton 3013

1617 **Angel** = Angel Phamaceutical Servi Ltd, 422 St John Street, London EC1V 4NJ. 01-837 5373

1618 **BFL** = Barclay Foods Ltd, Abbeyfield Road, Lenton Lane, Nottingham. 0602 862581

1619 **PCDL** = Parfums Christian Dior (UK) Ltd, Avis Way, Newhaven, Sussex. 07912 4771

1620 **Lloyd's** = Lloyd's Surgical Dept Ltd, Commercial Road, Portsmouth, Hants, Portsmouth 21451

1621 **Interbro** = Interbro Ltd, Cavridy House, Ladymead, Guildford, Surrey. 0483 60757

1622 **DGL** = Dellex-Grosvenor Ltd, 71 Gloucester Road, Croyd CR9 2XN. 01-684 3881

1623 **Genethic** = Genethic Pharmaceuticals (Ltd, Abbey Life House. 1 St. Paul's Churchyard, London E.C.4. 01-248 610

1624 **JAOL** = Jean D'Albret-Orlane Ltd, 125 High Holborn, London WC1 6BR. 01-242 1162

1625 **Sallis** = E. Sallis Ltd., Vernon Work Waterford Street, Old Basfo Nottingham NG6 0DH. Nottingham 77841

1626 **Wykamol** = Wykamol Ltd, 21 Hyde Str Winchester, Hants. 0962 50

THIS WEEK'S CHANGES

		Trade £.p	Tax £.p	Retail £.p
ALLENBURY'S (34 A&H)				
pastilles				
blackcurrant	2 oz	0.115	0.021	*0.17½c*
ANAPAX (848 Minnesota)				
cold sore lotion	5 ml	1.08dz	0.27dz	**0.15** *a*
cold tablets	12's	1.50dz	0.375dz	**0.21**
cough linctus				
adult	55 ml	2.01dz		**0.24** †
child	55 ml	1.85dz		0.22 †
junior pair reliever				
	60 ml	1.76dz		**0.21**
nasal spray	20 ml	1.68dz		0.
triple action cough mixture				
	125 ml	2.14dz	0.535dz	0.
APISERUM (253 Chemia)				
ampoules 5 ml	24	3.36	0.84	5.
BELLERGAL (1098 Sandoz)				
tablets				
retard	100	1.59		2.
	250	3.68		5.
BIOKETS (848 Minnesota)				
	18	1.35dz		0.

Ring GEORGE, ORRIDGE & Co. for
Stocktaking — Business Transfers — Assessments
London 01-434 1294/8 Birmingham 021-643 6547 Walsall 0922 28748 Bournemouth 0202 35832 Liverpool 051-236 7523 Glasgow 041-332 7977

		Trade £.p	Tax £.p	Retail £.p	
1530 Fisons)					
chocolate wafer bars	6	2.60dz	0.47dz	*0.32*	
Minnesota)					
ent	100 ml	1.50dz	0.375dz	0.21	*a*
	200 ml	2.14dz	0.535dz	0.30	
TENER (848 Minnesota)					
paste	150 g	1.50dz	0.375dz	*0.21a*	
NLEY (194 Bronnley)					
ctoriana					
visitors (6)	0149	.. ..	.. ..	*0.66*	•
ELLON (830 Medo)					
ts	50	0.12	0.03	0.18	†
	250	0.40	.. ..	0.60	†
ANID (1098 Sandoz)					
ets	1000	4.80	.. ..	*7.20*	†s1*i*
	500				*d*
TIAN DIOR (1619 PCDL)					
gloss		.. ..	.. ..	*0.95*	•
	mini size	.. ..	.. ..	*0.50*	
RAL (848 Minnesota)					
ets	15	1.50dz	0.375dz	0.21	†*a*
USOL (1054 R&B)					
septic	dp 500 ml	4.56dz	1.14dz		*c*
RT FLOWER (1131 Shulton)					
d and body lotion	1719	.. ..	.. ..	*0.37*	*a*
um powder	1923	.. ..	.. ..	*0.37*	
RIMS (312 AC)					
r-C tablets	10	0.195	.. ..	*0.32*	*i*
THY GRAY (536 GPL)					
ssies, nail		0.26	0.062	*0.45*	•
TOPLAST (1155 S&N)					
aid dressings					
rstrip	7920	0.935dz	.. ..	*0.11*	
	7921	1.440dz	.. ..	*0.17*	
dispenser pack					
	7983	0.600dz	.. ..	*0.07*	
tretch fabric	4120	0.935dz	.. ..	*0.11*	
	4121	1.44dz	.. ..	*0.17*	
dispenser pack					
	4183	0.60dz	.. ..	*0.07*	
B (848 Minnesota)					
wers yeast tablets	50	1.26dz	.. ..	0.15	*a*
	100	2.01dz	.. ..	0.24	
	250	3.28dz	.. ..	0.39	
drens cough mixture	125 ml	1.50dz	0.375dz	0.21	
n & wart application	5 ml	0.93dz	0.233dz	0.13	
but liver oil capsules	100	1.35dz	.. ..	0.16	*i*
n & brewers yeast tablets	50	1.26dz	.. ..	0.15	*a*
	100	2.01dz	.. ..	0.24	
	250	3.28dz	.. ..	0.39	
ber gloves		1.46dz	0.182dz	0.19	
th tincture	5 ml	0.93dz	0.233dz	0.13	
ROSAN (1627 B&D)					*i*
lets	16	1.40dz	0.35dz	*0.20*	
	48	3.75dz	0.94dz	*0.55*	
L CHLORIDE (115 Bengue)					
eral	50 ml	0.40	.. ..	0.53	*i*
	refill	0.26	.. ..	0.35	
	100 ml	0.60	.. ..	0.80	
	refill	0.45	.. ..	0.60	
al	30 ml	0.37	.. ..	0.49½	*a*
	refill	0.23	.. ..	0.31	
	50 ml	0.37	.. ..	0.49½	
	refill	0.26	.. ..	0.35	
	100 ml	0.60	.. ..	0.80	
	refill	0.45	.. ..	0.60	
LIA (304 Costa)					
iss Birchermuesli					
	13 oz	2.40dz			*r*
OL (181 Felsol)					
distributors 115 Bengue)					
wders	12	0.14	0.035	0.22½	*a*
	60	0.56	0.14	0.89	
	dp 90	0.84			
OBELLADINE (830 Medo)					
lets	50	0.12	.. ..	0.18	†s1s4A
	250	0.30	.. ..	0.45	†s1s4A

		Trade £.p	Tax £.p	Retail £.p	
FLEUR (465 Fleur)					
antiperspirant	120 g	3.00dz	0.75dz	*0.40*	*i*
hair spray	130 g	2.25dz	0.56dz	*0.30*	*a*
	200 g	3.00dz	0.75dz	*0.40*	
shampoo					
beauty, lemon, herb					
	sachet	1.20 (4 dz)	0.30 (4 dz)	*0.04*	
GOLDEN BABE (761 Lilia White)					
Bouncer baby pants		1.03dz			
cotton wool	standard	0.68dz			
	economy	1.89dz			
disposable napkin					
	10	1.41dz	.. ..	*0.15*	
	20	2.77dz	.. ..	*0.29*	
	48	6.55dz	.. ..	*0.68*	
HEXOPAL (1599 Winthrop)					
tablets 200 mg	40	0.41	.. ..	0.61½	*c*
500 mg	100	2.20	.. ..	3.30	
HILTONE (105 BTD)					
lightener		2.76dz	0.69dz	*0.36*	*r*
HORMOFEMIN (830 Medo)					
tablets compound	50	0.20	.. ..	0.30	†s4B*a*
	250	0.80	.. ..	1.20	†s4B
I.C.I. (649 ICI)					
Nilverm	1 l	3.94			*i*
	2½ l	8.98			*a*
	600 ml				*d*
INFACARE (1055 RM)					
	125 cc	1.895dz	0.475dz	*0.25*	•
	250 cc	3.41dz	0.855dz	*0.45*	
	500 cc	6.06dz	1.52dz	*0.80*	
ISOLEVIN (1352 Wyeth)					
spray solution 10 ml					*d*
JACQUELLE (1412 Jackel)					
hairbrushes					
	JAC 804	0.225	0.056	*0.39*	•
	JAC 803	0.225	0.056	*0.39*	
	JAC 802	0.28	0.07	*0.49*	
	JAC 807	2.14	0.535	*3.75*	
	JAC 809	2.14	0.535	*3.75*	
	JAC 808	2.14	0.535	*3.75*	
JUST (316 Cranmer)					
bubble bath		2.25dz	0.56dz	*0.30*	*a*
shampoo		2.25dz	0.56dz	*0.30*	
LILIA (761 Lilia White)					
towels standard	6	0.84dz	.. ..	*0.08½*	
	12	1.59dz	.. ..	*0.16*	
LIL-LETS (761 Lilia White)					
regular	10	1.41dz	.. ..	*0.14½*	
	20	2.58dz	.. ..	*0.27*	
super	10	1.47dz	.. ..	*0.15½*	
	20	2.78dz	.. ..	*0.29*	
super plus	10	1.58dz	.. ..	*0.16½*	
	20	2.96dz	.. ..	*0.31*	
LOREL (761 Lilia White)					
cotton wool	standard	0.68dz			
	economy	1.73dz			
MARGO OF MAYFAIR (545 Grossmith)					
talcum giant ovals	400 g	1.51dz	0.38dz	*0.22*	*a*
MILTON (1055 RM)					
sterilising unit		0.65	0.02	*0.88*	*a*
MULCETS (848 Minnesota)					
mouth ulcer tablets	20	1.28dz	0.32dz	*0.18*	*a*
NAPISAN (1055 RM)					
	250 g	1.98dz	.. ..	*0.22*	•
	500 g	3.60dz	.. ..	*0.40*	
	1000 g	6.30dz	.. ..	*0.70*	
NERVONE (887 New Era)					
tablets		3.10dz	0.78dz	0.45	
PABIREX (848 Minnesota)					
diarrhoea mixture					
	200 ml	2.00dz	0.50dz	0.28	*a*
RESPATON (657 IL)					
anti smoking lozenge	12	0.229	0.058	*0.40*	•
REVLON (1052 Revlon)					
Flex					
balsam and protein conditioner reg & extra body					
	2 oz	.. ..	.. ..	*0.15*	•
Hi & Dri					
antiperspirant	8 oz	.. ..	.. ..	*0.75*	
deodorant spray	7 oz	.. ..	.. ..	*0.65*	
Z.P.11					
shampoo	sachet	.. ..	.. ..	*0.10*	
REXPEL (848 Minnesota)					
worm syrup	30 ml	1.26dz	.. ..	0.15	*i*
	150 ml	3.59dz	.. ..	0.43	
28 cc + 114 cc packs					*d*

		Trade £.p	Tax £.p	Retail £.p	
SELORA (1599 Winthrop)					
powder	57 g	0.15	.. ..	0.20	*a*
	227 g	0.43	.. ..	0.57	
SLOW SODIUM (262 CIBA)					•
tablets	dp 500	1.50			
SNOWDON HEATHER (1612 SHP)					
after shave		2.30dz	0.575dz	*0.34*	*a*
hand lotion		1.85dz	0.462dz	*0.28*	*i*
perfume		1.80dz	0.45dz	*0.27*	*a*
spray		3.30dz	0.825dz	*0.49*	*i*
pot pourri		1.15dz	0.287dz	*0.17*	
talcum powder		1.70dz	0.425dz	*0.25*	*a*
soap		1.55dz	0.387dz	*0.24*	*i*
SPASMOLYTH (181 Felsol)					
	12	0.14	0.035	*0.22½*	*a*
	60	0.56			*i*
STAG (848 Minnesota)					
after shower talc	100 g	2.00dz	0.50dz	*0.28*	*a*
pre-shave lotion	100 ml	2.86dz	0.715dz	*0.40*	
THREE WISHES (412 Elida Gibbs)					•
foam bath		2.56dz	0.575dz	*0.39*	
TINY TOT (848 Minnesota)					
cough mixture	55 ml	1.08dz	0.27dz	0.15	*a*
diarrhoea mixture	60 ml	1.08dz	0.27dz	0.15	
TONIRON (830 Medo)					
	100	0.10	.. ..	0.15	
	250	0.24	.. ..	0.36	
TRILL (967 Petfoods)					
	handy	2.40 (4 dz)	0.38 (4 dz)	*0.07*	*a*
	large	2.06 (2 dz)	0.32 (2 dz)	*0.12*	
TWINK (412 Elida-Gibbs)					
roller	tweeny	1.44dz	0.36dz	*0.20*	*c*
triple action					*d*
VAGABOND (465 Fleur)					
after shave	140 cc	3.375dz	0.845dz	*0.45*	*i*
antiperspirant	120 g	3.375dz	0.845dz	*0.45*	
hairdressing	130 g	2.625dz	0.655dz	*0.35*	
	200 g	3.375dz	0.845dz	*0.45*	
pre-shave	140 cc	3.375dz	0.845dz	*0.45*	
VICK (1055 RM)					
lozenges regular		2.02 (40 pkts)	0.505 (40 pkts)	0.08	*a*
cherry, lemon, blackcurrant		2.115 (40 pkts)	0.38 (40 pkts)	0.08	
WELSH (1612 SHP)					
lavender flowers sachets		0.85dz	0.212dz	*0.13*	*a*
soap		1.55dz	0.387dz	*0.24*	
water		1.65dz	0.412dz	*0.25*	
WHITE'S DR (761 Lilia White)					
sanitary towels	0	1.58dz	.. ..	*0.16*	*a*
	1	1.65dz	.. ..	*0.17*	
	2	1.87dz	.. ..	*0.19½*	
	3	1.98dz	.. ..	*0.20½*	
	E 1	0.87dz	.. ..	*0.09*	
Carefree	1	1.65dz	.. ..	*0.17*	
	2	1.87dz	.. ..	*0.19½*	

AMENDMENTS TO KEY TO SUPPLIERS

418	E	= Elsan/Premier Ltd, Sanitas House, Stockwell Green, London SW9 9JJ. 01-274 2076
477	AF&B	= Alfred Franks & Bartlett Co Ltd, 167 Freston Road, London W10 6TH. 01-960 0922
1102	Sanitas	= Sanitas Group Sales Ltd, Sanitas House, Stockwell Green, London SW9 9JJ. 01-274 2076
1121	Searle	= Searle Laboratories, Whalton Road, Morpeth, Northumberland. Morpeth 4311
1351	WLU	= Wright Layman & Umney Ltd, Sanitas House, Stockwell Green, London SW9 9JJ. 01-274 2076
1627	B&D	= A.J.Box & Drivers Ltd, Powerscroft Road, Footscray, Sidcup, Kent DA14 5EG. 01-300 3377

Griptight
specialists in baby care
freflo
Feeding bottles, teats and soothers
Lewis Woolf Griptight Ltd
144 Oakfield Road Birmingham 29 7EE
Telephone 021-472 4211

Put Classified advertisements where you get maximum reader-interest

THE LOGICAL WAY OF REACHING THE REQUIRED READERS IS IN THE TECHNICAL OR TRADE PRESS,

FOR THESE REASONS:

1 For "Classified" selling all forms of supplies, services and equipment, the trade press gives you well-defined and concentrated reader-interest, and provides the recognized sales and wants sections familiar to all readers of trade journals.

2 For **RECRUITMENT ADVERTISING, the short cut to reach the man you want is a dominating display in his technical, trade or professional journal.**

An important appointment should be advertised in a big space, double-page or whole-page, according to the size of the job. If he exists, this man you want is sure to see it—and you will probably save hundreds of pounds.



ABC 15,167 — read throughout the industry home & overs

FOR recruitment advertising and

SPECIALISED CLASSIFIED

BENN BROTHERS LTD · 25 NEW STREET SQUARE · LONDON EC4A 3JA Tel 01-353 3212

rely on the

BENN

Group

Printed in Great Britain by BISHOPSGATE PRESS LIMITED, 21 New Street, London, EC2M 4UN, and published by BENN BROTHERS L at 25 New Street Square, London, EC4A 3JA. Registered at the GPO as a newspaper. © all rights reserved. No part of this publication ma reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recordir otherwise without the prior permission of Benn Brothers Ltd.

72 Jean Sorelle LONDON range

A selection of 22 Christmas ideas from a unique and complete catalogue of over 100 presentations



SO.1012 "The Princess": Fluted glass decanter with chromium finish ornamental fitting. Holds luxury bubble bath, in green, gold and pink colours. **80p each.**

SO.1042 "Little Miss" Bathtime: Her very own selection of junior toiletries. The talcum powder, bath cubes and bubble bath in a modern "young miss" fragrance. **75p each.**

SO.1105 Magnum size diamond cut glass cylinder bottle with bubble bath. Thirty exhilarating baths from this "economy with elegance" presentation. **85p each.**

SO.1110 Mickey Mouse, Donald Duck, Pluto: Disneyland vinyl figures filled with coloured bubble bath powder—a full size toy for after bath time fun. **60p each.**

RW.503 Check Mate: Luxury soap presentation. The "castle" and the "king" in traditional chessmen style, featured on a background of chequer board presentation. **50p each.**

SO.1003 (R) "Groundhog" Bubble Bath: A replica of the famous Dunlop character. Brightly coloured plastic shapes in red, yellow and blue. **50p each.**

SO.1106 A trio of exquisite colours reflected in the glow of bathtime delight in bubble bath. **95p each.**

RW.502 For the Motoring Enthusiast: G.T. tyre design sculptured from fine quality toilet soap, with rope for shower use. Presented in the topical Grand Prix design. **50p each.**

RW.300 "Hector's House": B.B.C. Television characters in life-like reproduction of Hector, Kiki, Zaza. **20p each.**

SO.1007 The "Regency" Decanter: The traditional styling in glass with lace effect decor mirrors the brightly coloured pink, golden and green luxury bubble bath. **95p each.**

SO.1122 Bath Salts: The candlesticks—fashioned in decorative glass are complete with matching candles to add an additional and practical glow. **95p each.**

SO.1120 The traditional Apothecary Jar with a modern ceramic finish in bold, exciting red, black or white. Holds perfumed bath salts. **70p each.**

SO.1121 Herbal Bath Salts: Modern style unbreakable and refillable bathroom container, holds water softening and fragrant bath salts with the aroma of a "garden of herbs". **45p each.**

LIME & LEMON DUET: SO.1181 Naturally perfumed lemon soap with lime bubble bath. 40p each and—SO.1182 Lemon soap with lime hand lotion. **40p each.**

RW.414 "Donkey Serenade": Gaily coloured donkeys and horses with velvet flocked panniers containing lemon soaps. An assortment to each outer pack. Individually boxed for protection in transit. **95p each.**

SO.1103 "Bier Keller": Bubble bath. A gift for HIM. Attractively barrel styled in green glass—holds generous supply of bubble bath in an acceptable masculine fragrance. **95p each.**

SO.1130 Classical Grecian style flower vase with foil wrapped bath salt shapes in attractively decorated window carton. **70p each.**

SO.1001 Trio Pack: Three miniatures of bubble bath in novelty carry pack. **42p each.**

SO.1114 Colour Magic from Aladdin's Lamp: For more exciting bath time fun. The contents bring brightly coloured bubbles racing to the surface. **45p each.**

All prices are "suggested"

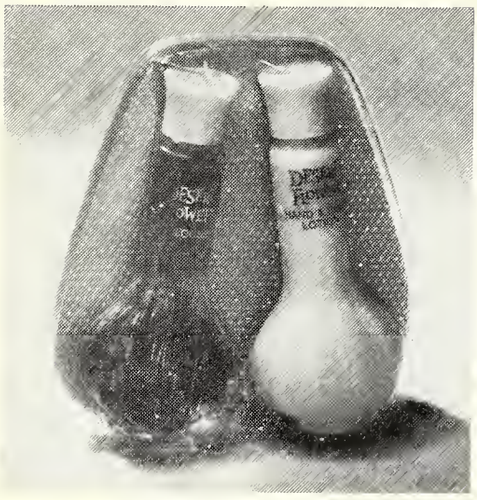
JS

Details of complete range, catalogue, trade enquiries and orders to:—

JEAN SORELLE LTD.

117-123 Great Portland Street, London W1N 6AH
Telephone: 01-580 1312.

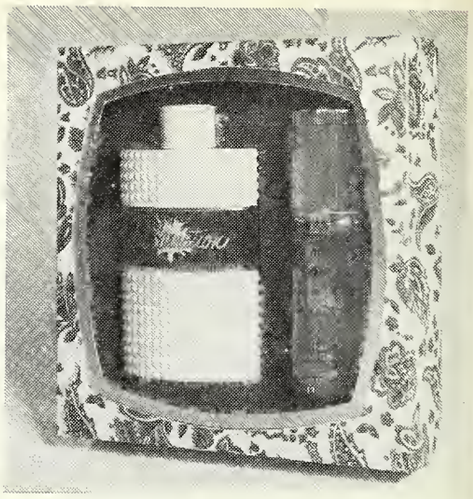
A MEMBER OF THE DUNBEE-COMBEX-MARX GROUP



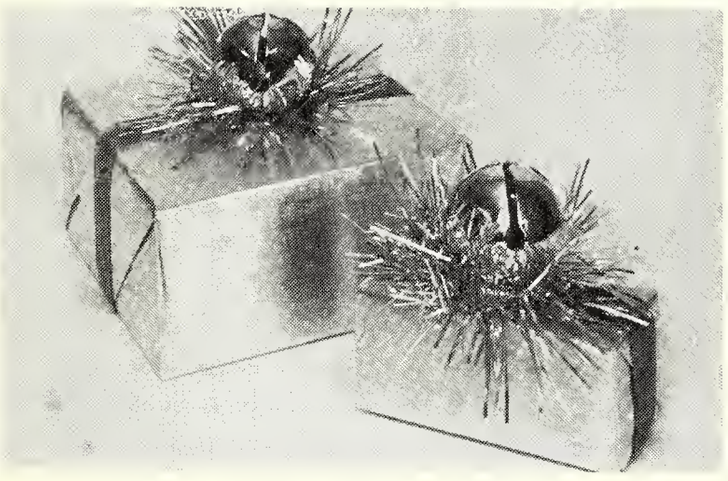
1



2



3



4



5



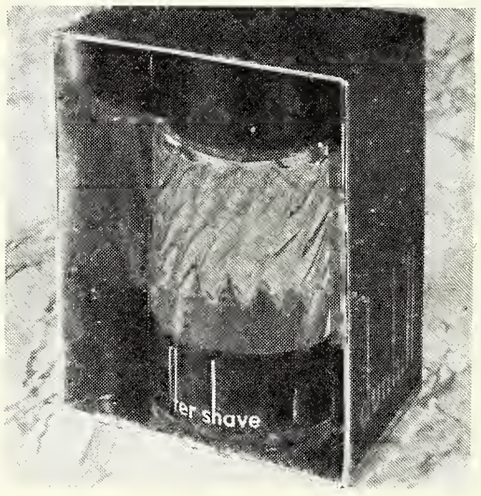
6



7



8



9

1. Desert Flower 1759 hand and body lotion/cologne £0·56. **Shulton.**

2. 184 200cc Pink Panther bubble bath £0·65. **Rosedale.**

3. 6757 932 Blue Carnation 2oz Cologne atomiser/talc £1·90. **Roger & Gallet.**

4. 431-5X 140g Ritual bath powder £1·85, 430-1X 26cc Ritual Velvet perfume £1·60. **Charles of the Ritz.**

5. In Love talc/hand and body lotion/spray mist £1·82; talc/eau de toilette £1·20. **Norman Hartnell.**

6. 901H Bacchus 4oz after shave £1·90. **Coty.**

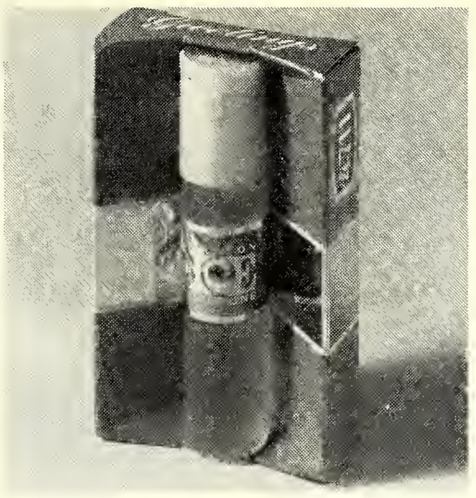
7. Sophisticat perfume in six fragrances £0·70. **Max Factor.**

8. 208 Vivelle of London 40cc bubble bath crackers £0·55. **Fassett & Johnson.**

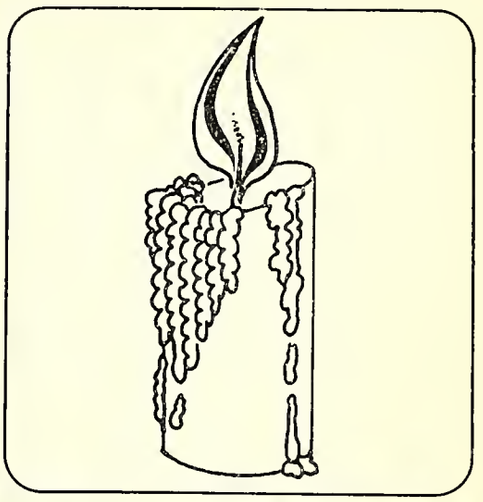
9. Dunhill after shave 2oz £0·75, 4oz £1·30, 8oz £2·50. **Dunhill Toiletries.**

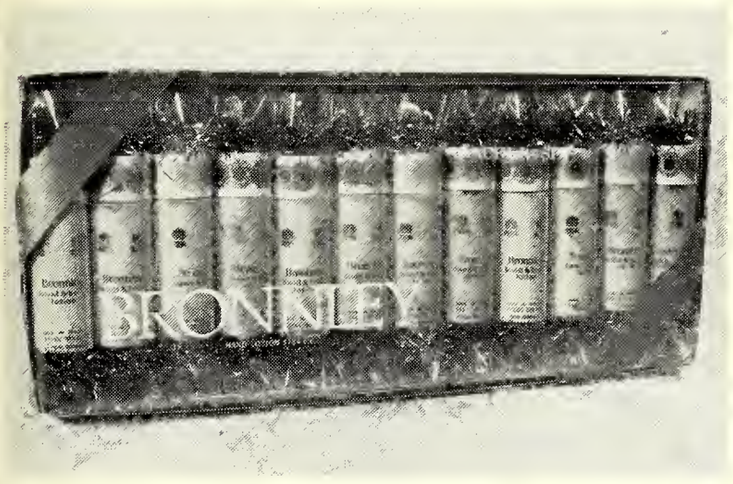


1



2





3



4

1. D8 Personality twin pack Turtle Oil hand cream and cream foam bath in blue/rose pink/turquoise, pink/blue and lilac/lilac £0·30. **Richards & Appleby.**

2. 4711 Flow On Ice Cologne £0·33. **Scott & Bowne.**

3. 0029 12 assorted 5oz hand and body lotion £4·56. **Bronnley.**

4. Simple soap in boxes of three hand-size tablets £0·27. **Albion.**

5. Gift pack of Vacco luxury vacuum jug in olive green case £1·95. **Vacco.**

6. "The Marsham" after shave lotion in Factor for Men Original and Fresh Amber £1·25. **Max Factor.**

7. 6936 4711 talc/handcream £0·75. **Scott & Bowne.**

8. 5125 Fenjal soaps in box of three, one of each fragrance, Classic, Fresh, Jasmine £1·02. **Scott & Bowne.**

9. H.16 Imprèvu talc/flacon mist £1·90. **Coty.**



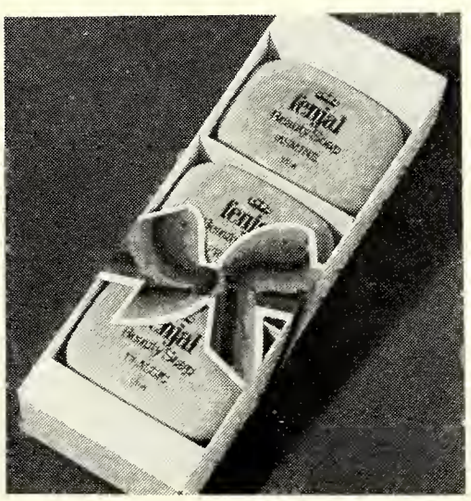
5



6



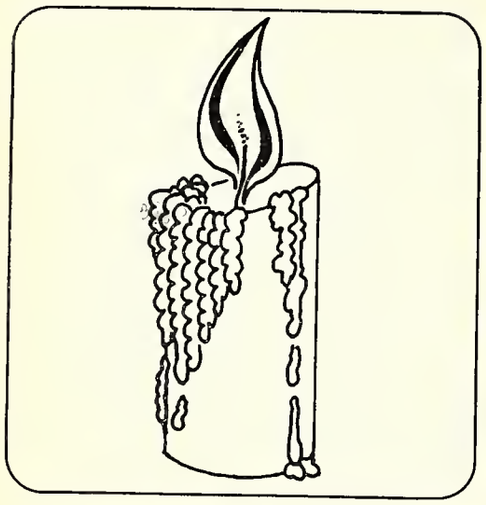
7



8



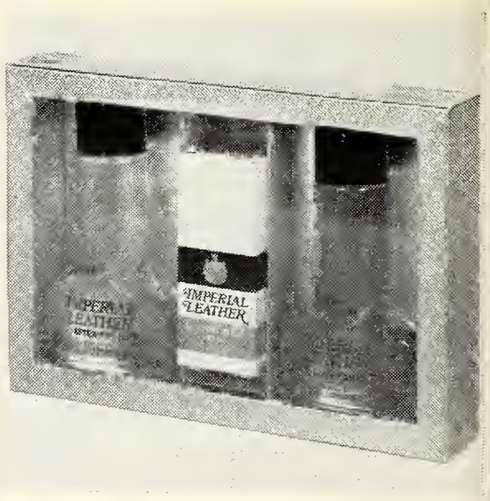
9



1



2



3



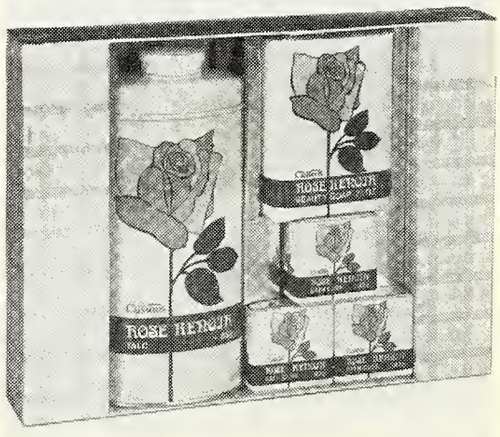
4



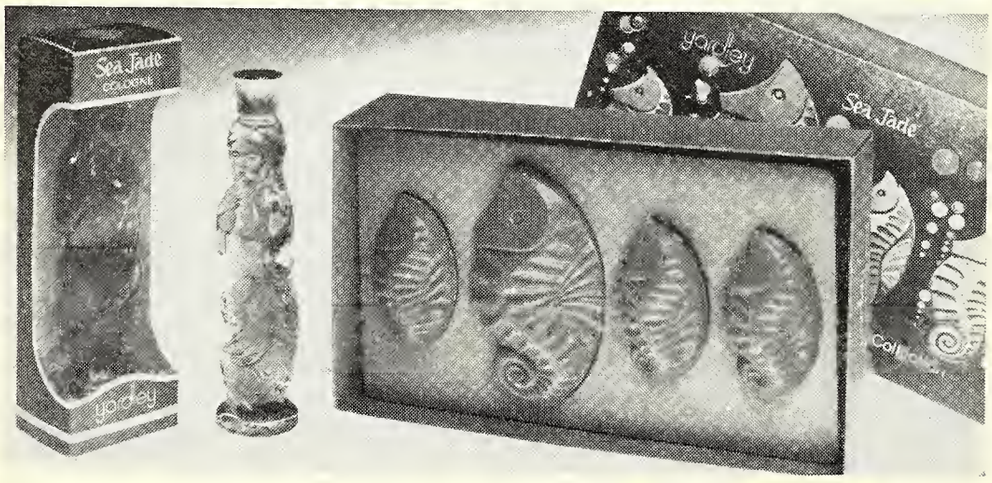
5



6



7



8

1. 29A Three assorted concentrated bath essences, Ormonde Stephenotis and rose geranium £1·40. Also available Set 29B jasmine, limes and special 127 £1·40. **Floris.**

2. 736 Chiffon hand and body lotion/talc £0·99. **Cussons.**

3. 718 Imperial Leather after shave/shaving stick refill/hair dressing £0·67½. **Cussons.**

4. 26 Sandy squirrel foaming bubble bath £0·39; No 76 wrapped children's soaps £0·39. **Dellex-Grosvenor.**

5. 103 Luxury foam bath/guest soap £0·72; 101 Foam Bath Delight 160cc £0·38; 129 soap on a rope £0·49. **Dellex-Grosvenor.**

6. Nocturne air freshener aerosol £0·38. beauty puffs gift packed coloured balls of rayon fibre £0·35. **Wellcome.**

7. 768 Rose Renoir talc/soap/bath cubes £0·42. **Cussons.**

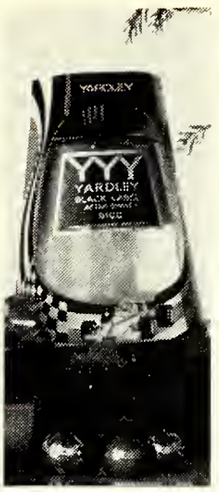
8. Mermaid bottle with Sea Jade Cologne £0·76; family of sea horse soaps £0·79. **Yardley.**



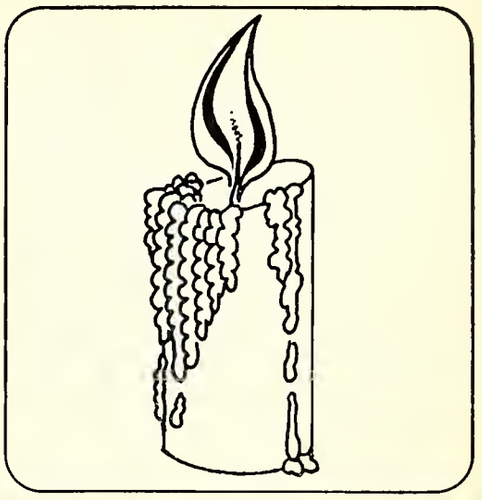
1



2

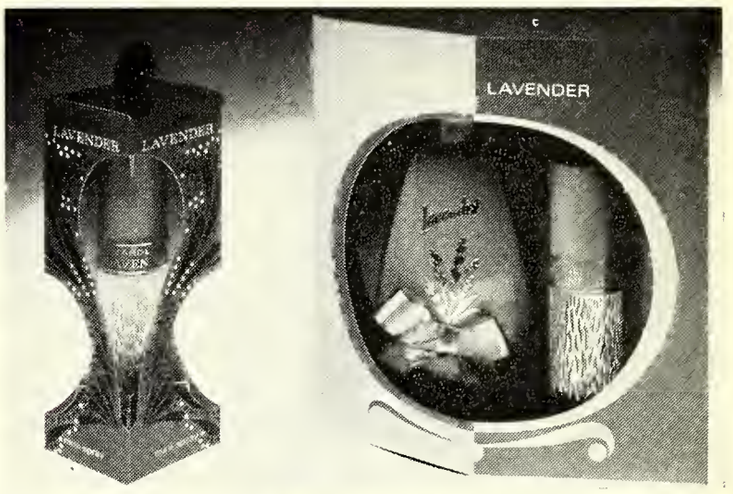


3





4



5

1. 4727 Burley deodorant/soap/after shave £1·96. **Shulton.**

2. Soldier coffret with razor/five blades/ aerosol can of shaving soap £1·54. **Wilkinson.**

3. Black Label after shave 91cc £0·71, also 54cc £0·49. **Yardley.**

4. Pond's Dream flower dusting powder £0·65. **Chesebrough-Pond's.**

5. Lavender mini-spray £0·69 also in Freesia, Wild Fern, Caprice, Prelude, Sea Jade; Reverie, Flair and Bond Street £0·72. Lavender talc/mini spray £1·23. **Yardley.**

6. Cachet 1oz Cologne, 1oz creme perfume in silver and burgundy pack £2·55. **Prince Matchabelli.**

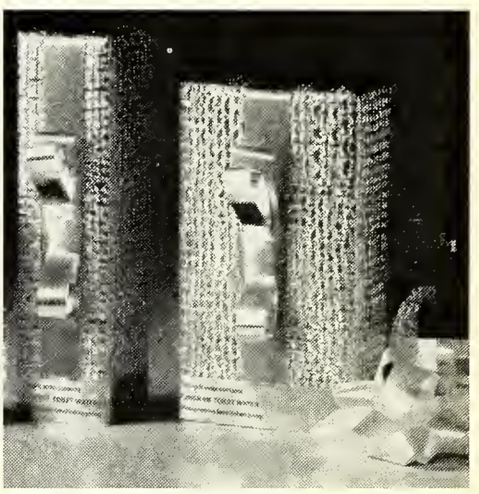
7. Gingham toilet water aerosol £0·95; standard toilet water £1·05. **Innoxa.**

8. Gillette Adjustable razor/five blades £1·46. Super Slimtwist/five blades £0·73. **Gillette.**

9. Cachet Cologne spray/dusting powder 5oz £3·50. **Prince Matchabelli.**



6



7



8



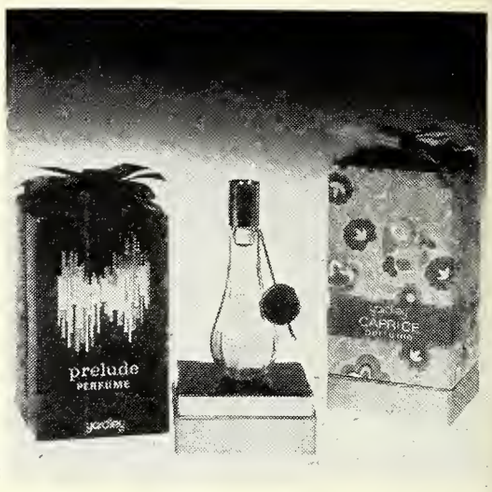
9



1



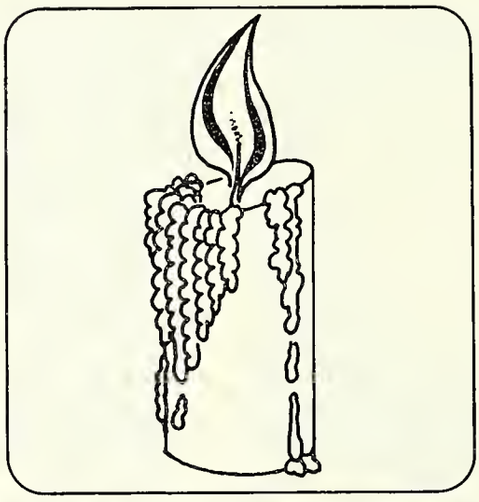
2



3



4





5



6



7

1. 28 14cc concentrated bath essence/talc/soap. Available in Ormonde, rose geranium or Stephanotis £1·99. **Floris.**

2. Gillette GII/Foamy £1·46; foamy shaving cream 160g £0·30, also 320g £0·52. **Gillette.**

3. 4391 Prelude perfume £1·25; 2991 Caprice perfume £1·25. **Yardley.**

4. 72/25 Midnight skin perfume 25cc £0·71; 72/23 54cc £1·18; 72/21 moisturising bath pellets £1·65; 72/27 mini skin perfume £0·50. **Gray.**

5. Beauty Box containing Clear Jade and Smooth Away £0·70. **Scholl.**

6. Bag o' soap containing two tablets in Wild Fern, Lavender, Sea Jade or Freesia £0·44. **Yardley.**

7. Guerlain talc 115g in Chamade, Metsouko, Chant d'Aromes, Shalimar, L'Heure Bleue, Vol de Nuit and Jicky £1·40. **Guerlain.**

8. 3739 Ship's lantern after shave £1·65; 4354 telescope after shave £1·65; 4200 ship's cannon after shave £1·65; 4201 Superspark after shave £1·65. **Shulton.**

9. 6245 Oriental Spice soap/man talc £1·64. **Shulton.**

Key to manufacturers p 279.



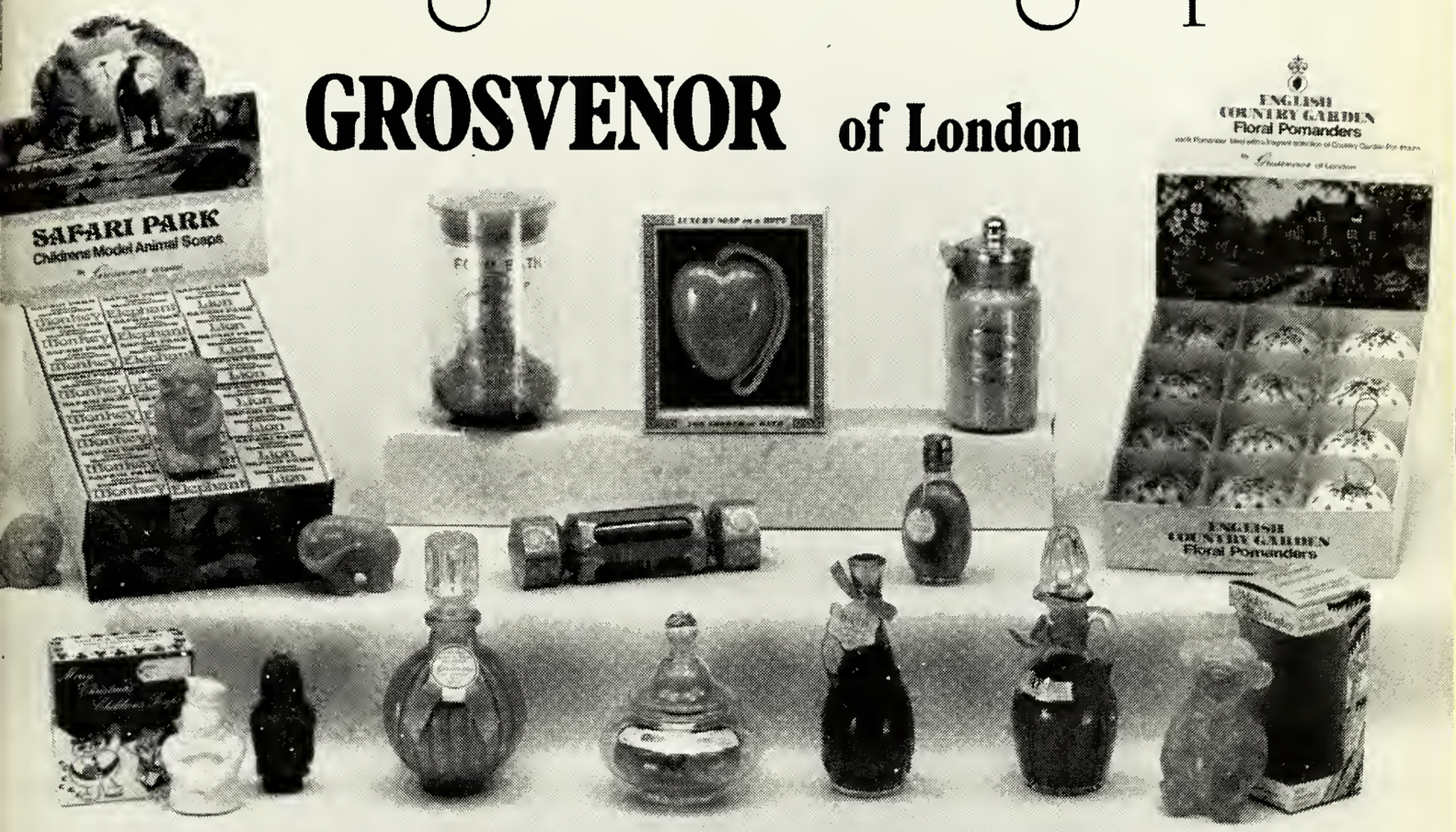
8



9

A small selection from our 1972 range of useful, quality Christmas gifts at the right price

GROSVENOR of London



DELLEX

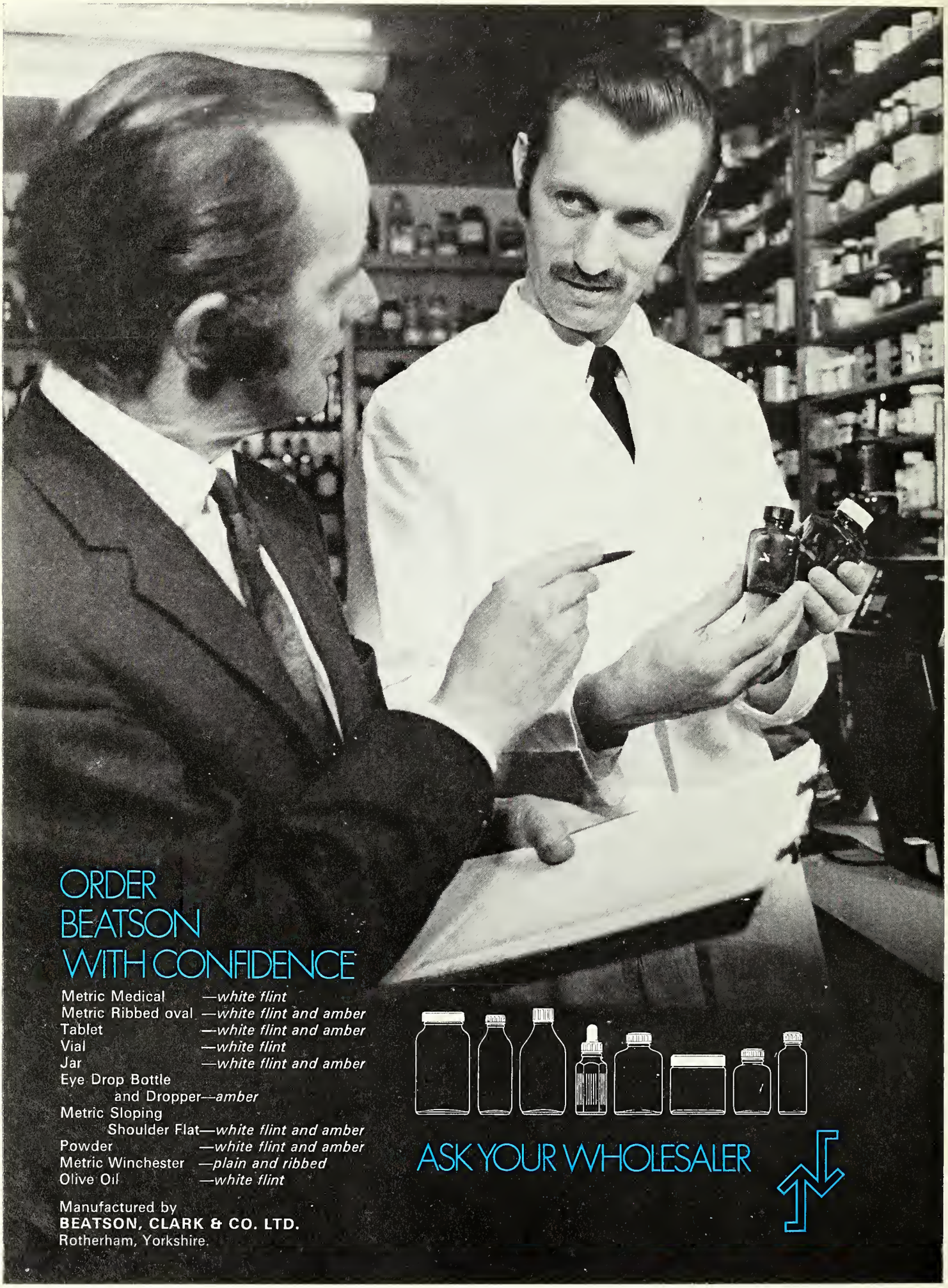


Available only from Dellex-Grosvenor wholesale stockists

DELLEX – GROSVENOR LTD.

71-75 GLOUCESTER ROAD, CROYDON CR9 2XN 01·684·3881/2

London Showroom 143 New Bond Street, W.1.


ORDER
BEATSON
WITH CONFIDENCE
Metric Medical —white flint
Metric Ribbed oval —white flint and amber
Tablet —white flint and amber
Vial —white flint
Jar —white flint and amber
Eye Drop Bottle
and Dropper—amber
Metric Sloping
Shoulder Flat—white flint and amber
Powder —white flint and amber
Metric Winchester —plain and ribbed
Olive Oil —white flint
Manufactured by
BEATSON, CLARK & CO. LTD.
Rotherham, Yorkshire.
ASK YOUR WHOLESALER

BCW 231 rb

COMMENT

Skilled management

"Management" is an "in" word. During the past decade few companies or organisations worth their salt have neglected to have their operations put under the microscope by one or other of the American management consultants—even the National Health Service is about to be revived by the ubiquitous McKinsey.

The result of this enterprise has been a move, not least in pharmaceutical companies, towards giving the top jobs to those qualified primarily in management science, to the exclusion of the scientist-managers who previously held the posts. While this may pay dividends in the efficient use of office space, it does not always augur well in a science-based industry.

It is to be hoped, therefore, that note will be taken of recommendations contained in the interim report of the Medicines Commission on the manufacture of infusion fluids (p.262). Clearly, the committee set-up to study the situation in industry and hospitals did not like everything it saw—reading between the lines, the inadequacies shown up by the inquiry concerning Evans Medical were by far from unique.

One of the Commission's central recommendations, therefore, is that management should be improved by a clearly established chain of command and responsibility, adequate training and supervision of personnel, adequate written instructions, and the maintenance and study of records. And ultimate responsibility in the hospital service is placed where it should and must be—in the hands of the regional pharmacist.

But what is right for hospitals in this context is also right for the pharmaceutical industry. The chain of command in all technical areas must be in the hands of those who know their business—and can foresee the pitfalls. If that demands management training for the scientists in post, so be it—they will be all the better scientists and will be encouraged by their career prospects.

Men are wanted in all levels of management who know what experience and training their juniors require to make them efficient and to prepare them for future responsibility, men who know how much the junior knows—and how much he needs to know.

The Medicines Act gives some power to the Ministers to regulate who may be responsible for process controls. But the industry can do itself a great service by ensuring that it has no manager unsure of what he is managing.

A time for support

Like a general preparing his troops for the surrender, the National Pharmaceutical Union is reluctantly advising its members to run down stocks to offset inevitable losses resulting from double taxation when value added tax is introduced next April.

It is difficult advice to give, for it must mean lost sales and loss of public confidence in the pharmacy as a reliable source of merchandise.

Rarely has the independent pharmacist been so in need of understanding by manufacturers—and rarely have manufacturers had such an opportunity to show their support.

Much can be done to help the small retailer, including provision of special financial arrangements, rapid execution of orders, and acceptance of smaller-than-usual "topping-up" orders. We have been told there is a new breed of salesman on the way, one who provides a service to the retailer. Now is his chance to prove his worth.

In this special Christmas goods issue, it is also appropriate to congratulate these manufacturers that have produced gift packs which do not preclude post-seasonal sale. Those without such foresight must not blame the retailer if theirs is a "bad" Christmas.

Yet still the NPU continues with other trade organisations the fight to save retailers from having to finance the VAT changeover. Manufacturers too will lose business if the predicted pre-tax holiday slump occurs—if any have not yet added their voice to the protest, we urge them to do so even at this late stage.

LETTERS

Working party's sponge cake!

As one of the people who wasted their time sending evidence to the Linstead working party, I must register my protest at the way the report was presented.

It has taken two years to produce a bland sponge cake of negative, indeed apathetic prose from people whom we must presume were chosen to lead us to the promised land. One can only assume their guide dog was doped by the Treasury before they set off on their journey to sweet nowhere.

The report hints at only mild dissent and little imagination forthcoming from the contractors who provided evidence. Surely this cannot be so, otherwise they wouldn't have bothered to report at all.

Why weren't the suggestions published accompanied by the reasons for rejection by the committee?

This report has been produced with the sole intention of avoiding controversy and discussion. Well, it is just not good enough and I appeal to our representatives to reject it out of hand at their meeting in October.

I put forward the following suggestion to the working party two years ago.

The large companies (ie Boots, Westons, Co-ops, etc) should be treated as individual contractors who must negotiate their own terms with the Ministry because their ability to manufacture and bulk buy drugs made a farce of the 10 per cent on cost. In Boots case 50 per cent might well be nearer the truth. The present method of payment is geared in their favour to the detriment of the small contractors. I proposed that there should be a Contractors Committee solely representing the 10,000 independent pharmacies and small groups to put our case and re-channel some of the vast profits being made into the hands of the people who really need a much better deal than we are getting at the moment.

If any of your readers support this view I would like to hear from them so that we might petition and lobby our representatives when they meet in October.

J. D. Corlass
3 The Precinct, Westcliff Estate
Scunthorpe, Lincs

Centre tactics

We were most concerned to read the contents of the enclosed letter, forwarded to all clerks of Executive Councils, by R. Weston (Chemists) Ltd. Birmingham.

Continued on page 281

Sparklets introduce a great new range of home brewing and winemaking kits.



SPARKLETS BEER KITS

Bitter, Lager and Stout, with great flavour and real value at 99p.

1. *Three* beer types: Bitter, Lager and Stout.
2. *More malt per pint* than many other kits, Sparklets provide 3 lb malt extract per 4 gallon kit.
3. *Genuine brewer's yeast.*
4. *Two sachets* of liquid beer finings (for a single or double fine).
5. Really good *step-by-step instructions.* Just what the first-time brewer is looking for.
6. Cost per pint of only *3½p.*
7. Ingredient quality *guaranteed.*



SPARKLETS WINE KITS

Burgundy type, Claret type, Cream Sherry type, Hock type, Sauterne type: real quality at 99p.

1. More available *grape sugar* per 1 gallon kit than many others.
2. A sachet of *compatible wine yeast.*
3. Handy 3 lb packs to make 1 gallon, with yeast and finings. *Convenient customer purchase.*
4. A sachet of *liquid wine finings* (for quicker bottling and drinking and *faster repeat sales for you*).
5. Comprehensive *step-by-step instructions,* especially useful for the beginner.
6. Cost per bottle of only *17½p.*
7. Ingredient quality *guaranteed.*

BIGGEST-EVER LAUNCH ADVERTISING CAMPAIGN

From late September to mid-December we're supporting the launch of Sparklets Home Brew Kits with our biggest-ever new product launch.

The campaign's national. It'll be appearing in the national dailies and Sundays, in colour, and black and white, in big, big spaces.

Stock up now and reap the rewards. There are big quantity discounts and a Special Bonus offer available until Friday, 1st September.

See your Sparklets rep or 'phone the Sparklets Sales Office on 01-807 5511.

SPARKLETS SALES OFFICE, THE BRITISH OXYGEN COMPANY LIMITED, ANGEL ROAD, LONDON, N.18.

Continued from p 279

We would be grateful if you would publish the contents of these letters, so that our fellow pharmacists are made aware of moves being made to ascertain changes occurring in the siting of general medical practitioners' surgeries. The letter is further positive ammunition for those of our leaders, who are attempting to obtain legislation to prevent the abhorrent tactic of leapfrogging.

We ask all pharmacists, therefore, to lobby their Executive Councils, so that all requests such as this, are referred to the Local Pharmaceutical Committee for appropriate action.

So far as we are aware, the Weston group have no pharmacies in this area.

D. Burt, *Asst. Secretary*
Cardiff Branch, Pharmaceutical Society;
A. J. McDermott, *Secretary*
Cardiff Branch, Pharmaceutical Society,
D. H. Maddock, *Secretary*
Cardiff & District Branch,
National Pharmaceutical Union

The letter signed by Mr J. M. Whittam, a director of R. Weston (Chemists) Ltd., states that the writer is constantly doing viability studies on existing businesses, existing shops and vacant sites, "where it is imperative that I know that the local GP's are settled and not anticipating a surgery removal to some other site, which will result in a considerable drop in potential business."

It asks where there are health centres on the Executive Council list, and how many GP's practice from each, and where negotiations are in hand for the provision of a health centre, "how many, and if possible, which practices of GP's anticipate moving into the centre; also the approximate date of transfer."

Contraception

May I congratulate you on the issue of *Chemist & Druggist* of July 22, I thought it was absolutely first-rate, comprehensive and very timely.

Like doctors, many chemists have been a step or two behind the general public in realising the need for efficient, readily available contraceptive advice and supplies. It's a sad reflection on both our professions that men's hairdressers in this country have probably done more to prevent unwanted pregnancies than the medical and pharmaceutical professions combined. I hope that, given your lead, all this is going to change.

G. Morris, MB, MRCS, *Secretary*
Doctors and Overpopulation
Group, London N10

No room for inhibitions

I would like to congratulate you on your informative articles on contraception.

Pharmacists owe it to society and the world at large to put their personal and old professional inhibitions in the drawer and bring out the contraceptives. Abortion is expensive economically, emotionally and in bed space.

Most of us entered pharmacy to alleviate suffering, and that is what contraception does. Many of us may find it difficult to imagine having a mother who did not want us and shows it, but it happens to many. Read reports from the NSPCC—these unloved, uncared - for - children are often social liabilities.

In our pharmacy we have displayed the excellent free FPA leaflets available from their Mortimer Street headquarters. We also have leaflets about the times of the local clinics.

We must press the drug companies concerned to make it possible for us to supply the "pill" at the same price as the clinics do. Sometimes a woman cannot get to the clinic when it's open.

But, fellow pharmacists, bring out those contraceptives. They are as necessary as sanitary towels and toilet paper — and please don't push them in drawers. Sex is a natural function and zero population growth a must!

Back payments

Mr E. E. Spencer (last week, p.241), asks why Scottish pharmacists are receiving back payments whereas those in England and Wales are not.

The retrospective payments to chemist-contractors in Scotland were made because there had been no increase in the professional fees in Scotland during the 4 years from September 1, 1968 until July 1, 1972, the period covered by the arbitration award.

During that period in England and Wales, the professional fee was increased on five occasions as follows:-

1968, September 1st (by ¾d per script); 1969, April 1 (by 1d per script); 1970, January 1 (by 1¾d per script); 1971, January 1 (by 6d per script); 1972, August 1 (by 2p per script).

The present NHS payments in England and Wales are based on a rate of return on capital employed of 16 per cent and a notional salary for the proprietor pharmacist of £3,120; the corresponding figures for Scotland are 12½ per cent on capital employed and a proprietor's notional salary of £3,000.

J. Wright, *Secretary*
Central NHS (Chemist
Contractors) Committee

Christmas Gifts 1972

KEY TO SUPPLIERS

André Philippe = André Philippe Ltd, 71 Gowan Avenue, Fulham, London SW6.
Albion = The Albion Soap Co Ltd, 30-32 Thames Street, Hampton, Middlesex.
Bourjois = Bourjois Ltd, Queen's Way, Croydon CR9 4DL.
Bronnley = Bronnley & Co Ltd, 10 Conduit Street, London W1.
Chesebrough-Pond's = Chesebrough-Pond's, Victoria Road, London NW10 6NA.
Columbia Products = Columbia Products Co Ltd, Sherbourne Avenue, Binstead, Ryde, Isle of Wight.
Coty = Coty Ltd, 3 Stratford Place, London W1N 9AE.
Cullingford = Cullingford of Chelsea Ltd, Lunt Avenue, Bootle, Lancs L30 1RX.
Cussons = Cussons Sons & Co Ltd, Kersal Vale, Manchester M7 0GL.
Cyclax = Cyclax Ltd, 65 South Molton Street, London W1Y 2BS.
Dellex-Grosvenor = Dellex-Grosvenor Ltd, 71 Gloucester Road, Croydon
Dunhill = Dunhill Toiletries Ltd, St James's, London SW1.
Elizabeth Arden = Elizabeth Arden Ltd, 76 Grosvenor Street, London W1A 2AE.
Eylure = Eylure Ltd, Grange Industrial Estate, Cwmbran, Mons.
Fabergé = Fabergé Inc, Iver, Bucks.
Fiona Sands = Fiona Sands Ltd, Queen's Way, Croydon CR9 49L.
Floris = Floris, 89 Jermyn Street, London SW1.
French & Scott = French & Scott Ltd, 717 North Circular Road, London NW2.
Gala = Gala of London Ltd, Surbiton.
Gillette = Gillette Industries Ltd, Great West Road, Isleworth, Middlesex.
Goya = D. R. Collins Ltd, Badminton Court, Amersham, Bucks.
Gray = Dorothy Gray Products Ltd, 45 Conduit Street, London W1R 0DT.
Guerlain = Guerlain Beauty Centre, 55 New Bond Street, London W1.
Helena Rubinstein = Helena Rubinstein Ltd, 31 Davies Street, London W1Y 1FN.
Innoxa = Innoxa (England) Ltd, 436 Essex Road, London N1 3PL.
Jean Sorelle = Jean Sorelle Ltd, Brookfields, Lincoln Road, Werrington, Peterborough.
Lambert = Lambert Chemical Co Ltd, Eastleigh, Hants.
Lentheric-Morny = Lentheric-Morny Ltd, 17 Old Bond Street, London W1X 4AY.
M & R Norton = M & R Norton Ltd, 155-7 Merton Road, London SW18.
Max Factor = Max Factor Ltd, 18 Old Bond Street, London W1X 4BP.
Norman Hartnell = Distributors: Thos Christy & Co Ltd, Aldershot, Hants.
Prince Matchabelli = Prince Matchabelli, Victoria Road, London NW10.
Philips = Philips Electrical Ltd, Shaftesbury Avenue, London WC2H 8AS.
Picot = Picot Ltd, 50 Upper Brook Street, London W1.
Richards & Appleby = Richards & Appleby, Hanover Square, London W1.
Roger & Gallet = Roger & Gallet Ltd, 16 Lettice Street, London SW6.
Rosedale = Fassett & Johnson, 19 Radford Crescent, Billericay, Essex.
Scholl = Scholl (UK) Ltd, 182-204 St John Street, London, EC1P 1DH.
Scott & Bowne = Scott & Bowne Ltd, 50 Upper Brook Street, London W1Y 2AE.
Solport = Solport Brothers Ltd, Goring Street, Goring-By-Sea, Sussex.
Shulton = Shulton (Great Britain) Ltd, 100 Brompton Road, London SW3 1EW.
Taylor of London = Taylor of London, 166 Sloane Street, London SW1.
Vacco = Vacco Ltd, Grosvenor Gardens House, Grosvenor Gardens, London SW1.
Wellcome = Wellcome Consumer Division, Crewe Hall, Crewe, Cheshire.
Wilkinson = Wilkinson Sword (Acton) Ltd, Great West Road, Brentford, Middx.
Yardley = Yardleys of London Ltd, 33 Old Bond Street, London W1X 4AP.

RECENT DEVELOPMENTS IN ANTIBIOTICS

By Brian Lynn, BPharm, MPS, head of medical information and services, Beecham pharmaceutical division

2: SEMISYNTHETIC ANTIBIOTICS

Penicillins

The relatively simple penicillin molecule has proved to be a veritable treasure-house of medicinally valuable compounds. The key was the availability as a chemical intermediate of 6-aminopenicillanic acid (6-APA) (61), which is shown in figure 5. This compound is the "nucleus" of all natural penicillins, which contain a side-chain group (R) in amide linkage at the 6-position (eg penicillin G, benzylpenicillin; penicillin N). The fundamental structural component of penicillins is the bicyclic β-lactam-thiazolidine moiety, with a carboxyl group at C-3. Its biogenetic origin involves the combination of L-cysteine and L-valine, with inversion of the optically active carbon atom of the latter to the D-configuration taking place during biosynthesis (62).

The physico-chemical properties and biological activities of the β-lactam antibiotics in relation to their structures have been extensively studied and reviewed (63-68). The intact β-lactam ring is essential for the antibacterial activity of penicillins (and cephalosporins), all derivatives lacking this feature being completely inactive. The importance of retaining the sulphur atom has also been demonstrated, though this may be oxidised to the sulphoxide or sulphone state without complete loss of activity. As we shall see when we consider the cephalosporins, however, the sulphur-containing ring may be modified whilst retaining good activity.

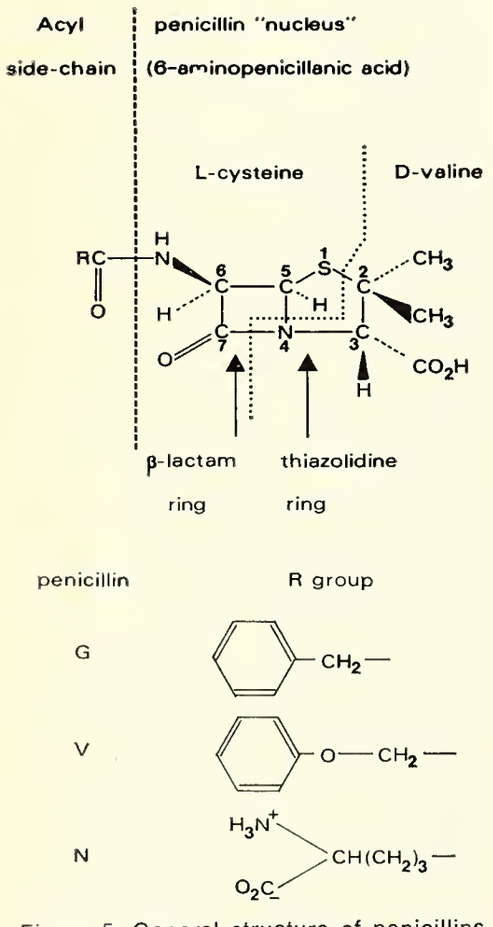


Figure 5. General structure of penicillins and side-chains of penicillins G and N (natural) and penicillin V (biosynthetic)

The free carboxyl group also seems to be necessary for full antibacterial activity. Esters are inactive and amides much less active than the free acid. Simple esters are also unsuitable as substrates for human esterases, though some of the more complex esters are hydrolysed in vivo to the parent compound, and the use of such derivatives is being assessed at several centres. Reports on the pivaloyloxymethyl ester of ampicillin (69) and the indanyl ester of carbenicillin (70) have recently appeared. Sodium and potassium salts of penicillins and cephalosporins are usually freely soluble in water, but amine salts, esters and the free acid forms of the monobasic antibiotics are generally more soluble in non-polar than in polar solvents. Penicillin and cephalosporin zwitterions, on the other hand, are slightly soluble in water or other polar solvents, and practically insoluble in non-polar solvents. Since the zwitterionic compounds (such as ampicillin and cephalexin) carry both ionic and non-polar groupings, they behave both as ions and as organic molecules; the dominant effect depending on structural and environmental factors.

Though penicillins with various types of side-chain have been prepared, useful biological activity appears virtually to be confined to compounds where the R substituent is an acylamino group—that is, to the "true" penicillins. It is probable that the antibiotic properties of penicillins are directly related to the lability of the β-lactam ring. The type and degree of antibacterial activity are, however, chiefly dependent upon the chemical nature of the acyl side-chain, which largely determines the hydrophilic/hydrophobic character of the compound as well as the overall spatial relationship of the molecule. Stability to acid and absorption from the gastro-intestinal tract also depend upon side-chain structure.

In the large-scale manufacture of semisynthetic penicillins, penicillin G is prepared by conventional mould fermentation and its side-chain is removed by means of an *E. coli* amidase, to give 6-APA. Derivatives are then prepared by reaction of 6-APA with an organic acid, acid chloride or acid anhydride under suitable conditions (71). Penicillins which could be obtained by traditional biosynthetic methods all had side-chains derived from mono-substituted acetic acids—for example, penicillins G and V (figure 5)—but compounds synthesised from 6-APA may have side-chains of virtually any chemical type.

The properties and usage of the semisynthetic penicillins have been comprehensively reviewed (72). The most interesting and valuable are those active against penicillinase-producing staphylococci and those with a broad antibacterial spectrum, in which greatly enhanced activity against Gram-negative bacilli is added to the typical penicillin activity against Gram-positive bacteria and Gram-negative cocci. Good Gram-negative activity apparently depends upon possession of a side-chain of sufficient polarity or hydrophilic character. This has been achieved by the introduction of a free amino group or carboxyl group at the α-position of benzylpenicillin (figure 6).

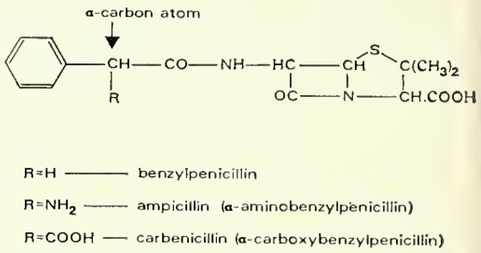


Figure 6. Comparative structures of benzylpenicillin (penicillin G) and the penicillins with enhanced Gram-negative activity

Ampicillin

Broadly speaking, ampicillin (D-(−)-α-aminobenzylpenicillin) (figure 6) is somewhat less active than benzylpenicillin against Gram-positive organisms (except *Strep. faecalis*), but substantially more active against Gram-negative bacteria, including *Haemophilus influenzae, Escherichia coli,* Salmonella and Shigella species, and non-penicillinase-producing *Proteus mirabilis,* but excluding *Pseudomonas aeruginosa* (73). Like benzylpenicillin, it is not active against penicillinase-producing staphylococci. The L-(+)-epimer has significantly lower activity. Ampicillin has the bactericidal mode of action common to all of the penicillins, which is due to prevention of cross-linkage between the peptide chains which are attached to polysaccharide strands in the murein component of the bacterial cell wall (65).

Because of the strongly electron-attracting nature of the α-substituent, ampicillin is a highly acid-stable compound, and hence suitable for oral administration. The effect of the highly polar NH_2 group is to counteract the electron displacements which normally take place in solutions of low pH and which lead to intramolecular rearrangements with the ultimate formation of the corresponding (inactive) penillic acid. The

Continued on p 284

Your wish has just come true.



Three Wishes foam bath.
The one that sells itself.

Unique. Three Wishes is the only luxury foam bath that contains two separate lotions—one for a perfumed bubble bath, the other to care for the skin.
Run Away Test Market Success. In its Southern Television test, Three Wishes has by far the biggest sale of any bath liquid.*
Biggest-Ever TV Campaign starts nationally on 25th September. Three Wishes will be backed by twice as much money as has ever been spent on a bath liquid.
The only thing left for you to wish for is that you're ready.
Three Wishes.

*Independent Retail Survey.

In three fragrances:
Mixed Wild Flowers. Woodland Herbs.
Amber Essences.

Elida Gibbs Ltd
The Brand Builders

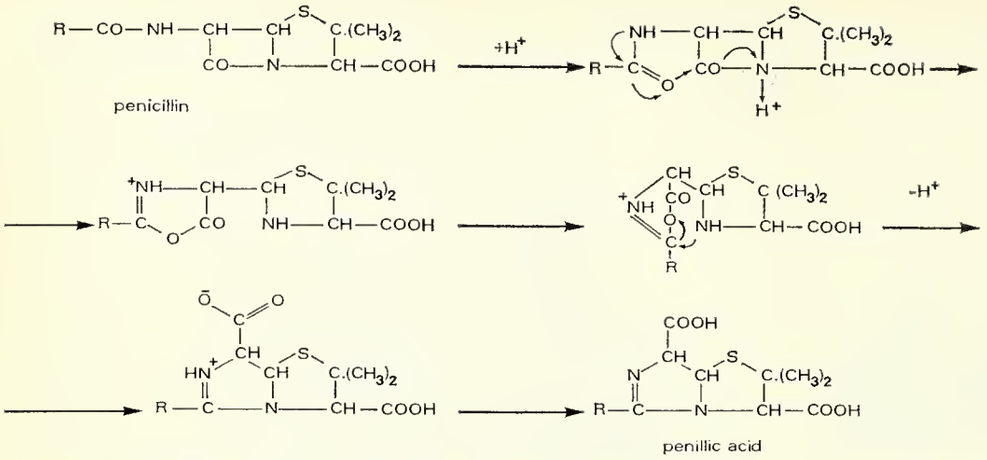


Figure 7. Acid-catalysed intramolecular rearrangement to inactive penillic acids

Continued from p. 282

latter sequence is outlined in figure 7. Ampicillin is used orally as the free acid and as the more soluble sodium salt by intramuscular or intravenous injection. Excretion is mainly renal, but high concentrations of active antibiotic also appear in the bile (72). Protein binding in plasma (about 18 per cent) is among the lowest of the available antibiotics.

Ampicillin has the lack of toxicity characteristic of penicillins (72). It is also generally well tolerated, though rashes (often not indicative of penicillin allergy) (74) and occasional gastro-intestinal disturbances may occur.

Ampicillin is now one of the most widely used antibiotics in the world. Its main applications are in the treatment of urinary tract infections and acute exacerbations of chronic bronchitis, though it has given good results in a wide variety of other infections (72), including chronic typhoid carriers, gonorrhoea, acute otitis media, biliary tract infections and, at high intravenous dosage, bacterial meningitis (75).

Preliminary communications on amoxycillin (α-amino-*p*-hydroxybenzylpenicillin, BRL 2333) indicate that peak serum levels are approximately double those of ampicillin after oral administration (76). The compounds are similar as regards both protein binding and antibacterial activity *in vitro* (77).

Carbenicillin

Carbenicillin (α-carboxybenzylpenicillin) (figure 6) also has activity against Gram-positive and Gram-negative bacteria (78), though it is on the whole less active than ampicillin against the majority of organisms. It is notable, however, as the first penicillin with useful activity against the "problem organism", *Pseudomonas aeruginosa*, the characteristics of which have already been discussed. It is also active against some strains of indole-positive Proteus which are insensitive to ampicillin.

This antibiotic is not stable to gastric acid, and it is used in the form of its disodium salt by intramuscular or intravenous injection (78). The sensitivity of Pseudomonas varies within wide limits and many strains require high concentrations of carbenicillin. In the treatment of serious systemic infections caused by this organism, it is therefore used at an adult dosage of 5 g six times a day by rapid intravenous infusion, with concurrent oral probenecid to delay excretion in patients with normal renal function. The introduction of this non-toxic agent was an event of great importance in this area of antibacterial chemotherapy, and it has been used successfully in various types of Pseudomonas infection (79). Its use with gentamicin has been mentioned previously.

Promising new anti-pseudomonal penicillins of three different types have recently been reported. These are the α-sulphoaminopenicillins (80), α-guanylureidopenicillin (BL-P1654) (81), and α-carboxy-3-thienylmethylpenicillin (BRL 2288) (82). This is obviously a rapidly developing area of research.

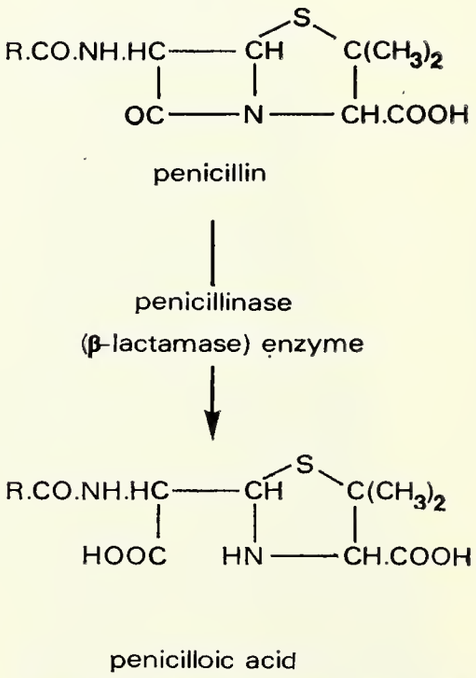


Figure 8. Hydrolysis of penicillin in the presence of a β-lactamase enzyme

Penicillinase-stable penicillins

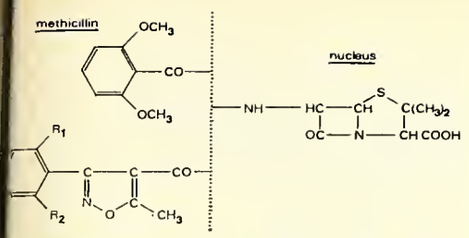
Certain strains of *Staphylococcus aureus* produce a β-lactamase (penicillinase enzyme which, as shown in figure 8, promotes hydrolysis of the β-lactam ring of susceptible penicillins to give an inactive penicilloic acid. These strains were selected out in hospitals as penicillinase-negative strains were eradicated by penicillin, and within a decade had become predominant. Needless to say, they caused a serious therapeutic problem, especially as they were often resistant to other available antibiotics also.

It has been shown that the introduction of a sterically-hindered side-chain provides compounds with stability to staphylococcal penicillinase, probably by interfering with attachment of the molecule to the active site of the enzyme (63-68). Particular success has been obtained with side-chains derived from aromatic or heterocyclic carboxylic acids substituted in both ortho positions. With six-membered rings almost any pair of ortho substituents confers marked stability to the enzyme, but with five-membered rings at least one of the substituents needs to be relatively bulky (63, 68). A high degree of penicillinase stability, combined with other requirements for clinical use, was first achieved with 2, 6-dimethoxyphenylpenicillin (methicillin) (fig 9).

Methicillin is bactericidal to both penicillin-sensitive and penicillinase-producing strains of *Staph. aureus* (83). It is acid labile and is therefore administered only by intramuscular or intravenous routes (as the sodium salt). It quickly proved itself to be an extremely effective antibiotic in life-threatening penicillin-resistant staphylococcal infections (72). Staphylococci resistant to methicillin do occur, but the resistance is not penicillinase mediated.

Continued research into improved penicillinase stable compounds resulted in development of the series of 3, 5-disubstituted 4-isoxazolylpenicillins, whose structures are summarised in figure 9. Members of this group are now usually regarded as the standard agents for the treatment of penicillin-resistant staphylococcal infections. They have good stability both to β-lactamase and to acid and significantly higher antibacterial activity than methicillin (though they are also more protein-bound in serum) (72). They may be administered orally, intramuscularly or intravenously in the form of their sodium salts. All of the isoxazolyl penicillins are very well, though somewhat variably, absorbed orally. As with other oral penicillins, however, doses should be taken at least half-an-hour before meals to achieve optimum absorption. Methicillin-resistant staphylococci are also resistant to the isoxazolyl penicillins.

Individual antibacterial activity does not differ significantly within the group, so the compounds have been assessed pharmacologically (84, 85). Oxacillin (3-phenyl - 5 - methyl-4-isoxazolylpenicillin), used in the USA, is absorbed after oral administration only half as well as cloxacillin (3-*o*-chlorophenyl-5-methyl-4-isoxazolylpenicillin), without having compensating advantages (84). Dicloxacillin (3[2, 6 - dichlorophenyl]- 5 - methyl - 4 - isoxazolylpenicillin), on the other hand, is absorbed about twice as well as cloxacillin, but its higher serum levels are offset by a higher degree of protein-binding. It has been found that flucloxacillin (3-[2-chloro - 6 - fluorophenyl]-5 - methyl - 4 - isoxazolylpenicillin) has the most favourable properties of the series (85). Orally it gives peak serum concentrations approximately double those of cloxacillin,



Isoxazolyl penicillins	R_1	R_2
oxacillin	H	H
cloxacillin	Cl	H
dicloxacillin	Cl	Cl
flucloxacillin	Cl	F

Figure 9. Penicillinase-stable penicillins

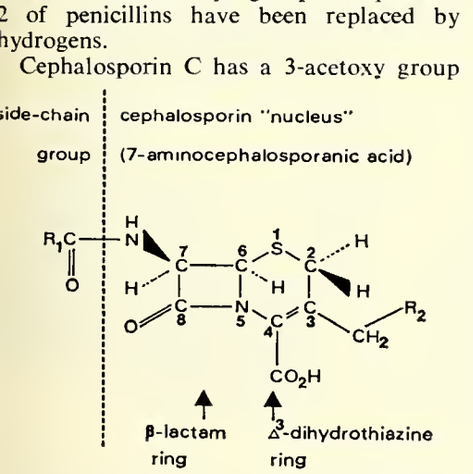
and, since it is protein-bound to a similar extent, these result in significantly higher free levels.

Cephalosporins

The story of this interesting group of compounds began as long ago as 1945, when an antibiotic-producing species of Cephalosporium was isolated from the sea near a sewage outfall off the coast of Sardinia. This fungus was later shown to form a mixture of antibiotics of three main types: the cephalosporin P group of steroids, already referred to; cephalosporin N, later found to be a penicillin; and cephalosporin C, which incorporated a novel, penicillin-like ring system. These developments have been reviewed (86).

Cephalosporin C, shown in figure 10, is the parent compound of what we now think of as the "true" cephalosporins, the first of which did not come into widespread clinical use until nearly 20 years after the original observation. It can be seen that in the cephalosporin "nucleus", 7-aminocephalosporanic acid (7-ACA), the five-membered thiazolidine ring of penicillins has been expanded to a six-membered dihydrothiazine ring without destroying antibacterial activity, though it is noteworthy that the carboxyl group is retained. The methyl groups in position 2 of penicillins have been replaced by hydrogens.

Cephalosporin C has a 3-acetoxy group



cephalosporin C

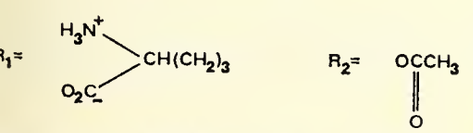


Figure 10. General structure of cephalosporins and of cephalosporin C

and a δ-(D-α-aminoadipoyl) side-chain. Its antibacterial activity is low but, interestingly, is of a similar order against both Gram-positive and Gram-negative bacteria and also extends to penicillinase-producing strains of *Staph. aureus*. The properties of activity against certain Gram-negative bacilli and against penicillinase-producing staphylococci are also present in its derivatives. It is likely that the stability of cephalosporins to staphylococcal β-lactamase depends more upon the geometry of their nucleus (such as the different spatial positions of the carboxyl groups in 6-APA and 7-ACA and the relative positions of other atoms), than on the character of the side-chain. It appears, however, that the nature of the grouping at C-3 may play an important part in influencing interaction with the enzyme (87).

Despite extensive screening, an enzyme suitable for removing the δ-(D-α-aminoadipoyl) side-chain of cephalosporin C has not yet been discovered. However, a chemical process has been developed for its removal (88), giving 7-ACA in good yield. A ring expansion reaction for the conversion of penicillins to cephalosporins is also of interest (89), and is apparently now in industrial use.

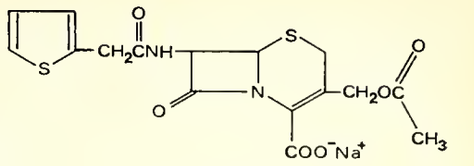
Cephalothin and Cephaloridine

Cephalothin, 7-(thiophene-2-acetamido)-cephalosporanic acid, supplied as the sodium salt, and cephaloridine, 7-(2-thienyl) acetamido-3-(1-pyridylmethyl)-3-cephem-4-carboxylic acid betaine, an internal salt, are both injectable derivatives of cephalosporin C. They have identical side-chains at C-7, but the C-3 acetoxymethyl group of cephalothin is replaced in cephaloridine by a 1-pyridylmethyl group (see figure 11).

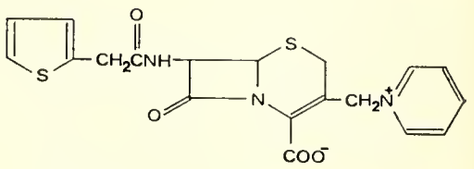
Their range of antibacterial activity is similar. Both are active against penicillin-sensitive and penicillinase-producing *Staph. aureus*, β-haemolytic streptococci and pneumococci, cephaloridine rather more so than cephalothin (90). On the other hand, cephaloridine shows a marked inoculum effect with penicillinase-producing staphylococci (90-92), suggesting only moderate stability to the β-lactamase enzyme. Cephalothin might therefore be preferable for serious infections caused by this organism (92). Their activity against *Strep. faecalis* and *H. influenzae* is rather low (90). Cephalothin is the more active against Neisseriae (90).

Both agents have useful activity against *E. coli*, Salmonella, Shigella, *Pr. mirabilis* (irrespective of β-lactamase production), *Klebsiella pneumoniae* and, to a variable extent, *Klebsiella aerogenes* (90). Indole-positive Proteus (*vulgaris, rettgeri, morganii*) are usually resistant, as are *Enterobacter aerogenes* and *Ps. aeruginosa*. Methicillin-resistant staphylococci are also resistant to the cephalosporins. The latter are bactericidal and probably act in the same way as penicillins.

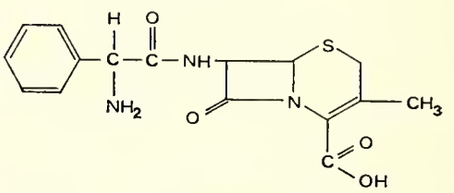
Intramuscular injections of cephaloridine are less painful than those of cephalothin, and it also produces higher serum levels (93). It is noteworthy that cephaloridine concentrations persist for at least 6 hours after injection, whereas those of cephalothin decline to low levels



sodium cephalothin



cephaloridine



Cephalexin

Figure 11. Structures of cephalosporins

at 4 hours. These differences are due to the greater stability of cephaloridine in the body and to its slower renal clearance (94, 95). Whereas cephaloridine is excreted in unchanged form, cephalothin is partly metabolised in the liver to the considerably less active desacetyl derivative. Cephaloridine is less protein-bound in serum (96).

Excretion of both agents is mainly renal, though the proportions excreted by glomerular and tubular routes differ between the two. Cephaloridine is excreted mainly by glomerular filtration, whereas cephalothin is eliminated largely by tubular secretion. Despite severe impairment of creatinine clearance, there is little accumulation of cephalothin (97). In contrast, the half-life of cephaloridine becomes more and more prolonged as creatinine clearance decreases below 20 ml/min. (94).

Cephaloridine may cause renal tubular necrosis, but probably only when given in a dosage higher than that recommended, or where kidney function is already impaired (98). The potential nephrotoxicity of cephaloridine is enhanced by concurrent administration of potent diuretics, particularly frusemide. Dosage should be restricted in azotaemic patients. Cephalothin is less prone to produce this effect (99).

In summary, cephalothin and cephaloridine are useful antibiotics, which have been employed with success in a range of infections, including those of the urinary tract (100). Whether cephalosporins may safely be given to patients hypersensitive to penicillins is uncertain. It has been found that immunisation of rabbits with protein conjugates of cephaloridine or sodium cephalothin stimulates the production of antibodies with a high degree of cross-reaction with the benzylpenicilloyl determinant group (101).

Cross allergenicity between benzyl-

Continued on p. 287



Now, the shelving system you can fit in a weekend with unskilled labour, is self-financing!

No, it's not too good to be true — it's the Remploy-Lundia shelving system.

Under a new financial arrangement it is now possible to spend just a few pennies per working hour on this easily adjustable, acid resisting hardwood shelving. And it could produce a four-fold hourly return by extra sales!

And fitting couldn't be easier either. A complete shelving refit takes just a couple of days—with unskilled labour.

And while you're about it, consider our more economical version for your stockroom. Remember, every foot saved there could be an extra foot of profit-earning sales space.

Write now requesting literature, finance details or advice from a representative, without obligation, to Mr. A. Henri.

Remploy Limited (Shelving Division),
415 Edgware Rd., Cricklewood, London, NW2 6LR.
Tel: 01-452 8020 (30 lines)
London Showrooms:
22 Bruton St., Berkeley Square, London, W1X 7DA
Tel: 01-629 4881/2. And at Birmingham, Bristol, Cardiff, Glasgow and Oldham.

Remploy
Lundia

CASH-IN

ON TODAY'S BIG HEALTH FOOD MARKET -STOCK FROMENT

PURE STABILISED WHEAT GERM

ORDER NOW!

THE FAST MOVING PROFIT MAKER

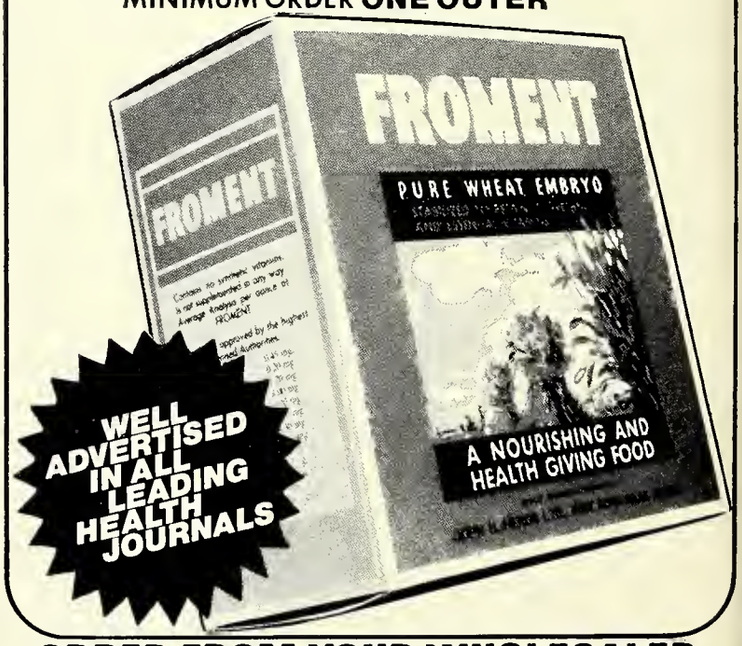
DISPLAY & SELL **FROMENT**

THE VITAMIN HEALTH FOOD

FROMENT • 28oz. FAMILY PACK
20 PACKS Per OUTER.

FROMENT • 14oz. PACK
40 PACKS Per OUTER.

MINIMUM ORDER **ONE OUTER**



ORDER FROM YOUR WHOLESALER

IF IN DIFFICULTY CONTACT SOLE MANUFACTURERS

JOHN H. HERON LIMITED

HOOK ROAD MILLS • GOOLE • YORKS • Tel. Goole 2153

ontinued from p. 285

enicillin and sodium cephalothin was oted in a large proportion of patients eceiving one or other of these anti-iotics intravenously (102). Reaginic anti-odies to cephalosporins were demon-rated in the sera of approximately one hird of 36 patients allergic to benzyl-enicillin (103). Moreover, there have een a number of reports of anaphylactic eactions to an initial injection of cepha-othin in patients with a history of hyper-ensitivity to penicillin (104, 105).

Cephalexin

Unlike the foregoing compounds, cephal-xin, 7-(D-α-amino-α-phenylacetamido)-3-ıethyl-3-cephem-4-carboxylic acid, is very vell absorbed from the alimentary tract 96, 106-108). Its side-chain (figure 11) is ne same as that of ampicillin. It is witterionic and exists essentially as an nner salt at pH 3-8.

Cephalexin has a similar antibacterial ange to those of cephalothin and cephal-ridine, but with significantly lower activity gainst most species (96, 106-108). It is, owever, bound to plasma protein to a elatively small extent (96). Penicillin-esistant staphylococci vary quite widely n sensitivity (107), and there may be an noculum effect with staphylococci and Gram-negative bacilli (106).

This agent is rapidly excreted in un-hanged form in the urine: urinary recov-ry averages 80 per cent or more in 6-8 ours (96, 106-108). Excretion can be elayed and serum levels enhanced by the se of probenecid (107, 108). Serum half-fe is prolonged in patients with reduced reatinine clearance (106) and dosage requency may be modified in severely zotaemic patients. It appears to be a on-toxic compound. Side-effects have ncluded nausea and rashes, both in about per cent of patients, and diarrhoea in bout 2 per cent, though a higher pro-ortion of adverse effects has been eported by some workers (109).

Cephalexin has been introduced com-paratively recently and its place is not et clear. The main area of application vould seem to be in urinary tract infec-ions (96, 106). It has apparently also iven promising results in bronchitis, espite indifferent activity against *H. nfluenzae*, and in ear and throat infec-ions. Lack of a parenteral dosage form nay limit its use in serious infections, xcept as continuation therapy after an njectable cephalosporin.

Rifamycins

Streptomyces mediterranei, isolated during he course of a large soil-screening pro-ramme, was found to produce a fermen-ation broth with activity against Gram-positive bacteria and *Mycobacterium uberculosis* (110, 111). Paper chromato-graphy indicated that the crude active product was a mixture of five antibiotic ubstances, given the designations A, B, C, D, and E. Rifamycin B was obtained n a stable, crystalline form (111). The structures of rifamycin B and its most important derivatives can be seen in figure 12. They contain a chromophoric naphtho-hydroquinone group spanned by a long aliphatic bridge, a structure which differs from that of other known antibiotics (111).

It was subsequently discovered that the activity of rifamycin B depends upon rapid conversion to rifamycin S (112), and rifamycin SV, the reduction product of rifamycin S, proved to have suitable properties for therapeutic use. It was also shown that substitution of the free carboxyl group of the inactive rifamycin B produces compounds with good antimicrobial activity. Of the series investigated, rifamycin B diethylamide (rifamide) was selected as the most promising derivative (113).

Both rifamycin SV and rifamide show low oral absorption and must be given by injection. Further modified rifamycins were therefore screened in an attempt to increase oral absorption whilst maintaining or enhancing antibacterial activity, particularly against Gram-negative organisms. The starting material was 3-formyl rifamycin SV, from which a series of new rifamycins were prepared (114). One which

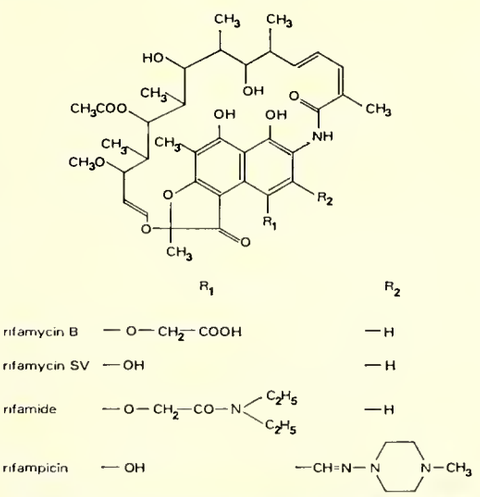


Figure 12. Structures of rifamycin B and its clinically used derivatives

showed a desirable combination of properties was 3-(4-methyl-piperazinyl-iminomethyl) rifamycin SV, given the name rifampicin.

Antibacterial properties. The rifamycins are a bactericidal group of antibiotics, and although their mode of action has not yet been fully elucidated, they have been shown to inhibit DNA-dependent RNA polymerase in bacteria by direct interaction with the enzyme (115, 116): mammalian RNA polymerase is affected only at much higher concentrations. This action differs from that of other known antibiotics.

Both rifamycin SV and rifamide have good activity against Gram-positive organisms (with the exception of most strains of Strep. faecalis) and against *Mycobacterium tuberculosis*, though very much higher concentrations are needed for Gram-negative bacilli (112, 117, 118). Cross-resistance with other antibiotics is absent. Rifampicin has greater activity against both Gram-positive and Gram-negative organisms (119, 120), coupled with good activity against mycobacteria (118). Rifampicin has also been shown to inhibit the trachoma agent (121) and DNA viruses such as poxviruses and adenoviruses (122). It is not yet clear whether the antiviral effect will have clinical application, as it takes place only at relatively high concentrations. The drug does not inhibit RNA viruses. The mechanism of its antiviral action is receiving intensive study (122). The use of rifampicin in leprosy seems to warrant further investigation (123). In addition, it has very recently been suggested that rifampicin may have immunosuppressant properties (124).

Staphylococcal resistance to rifampicin may emerge rather readily (120). Moreover, as might be expected, highly resistant mutants of *M. tuberculosis* have been isolated during the clinical use of the drug (125), indicating that it will need to be used in combination in the same way as other antitubercular agents.

Pharmacology and toxicology. Both rifamycin SV and rifamide have to be given by injection. They are eliminated mainly via the bile, with relatively small quantities appearing in the urine (112, 117, 126). High concentrations are found in the faeces. Rifampicin is well absorbed after oral administration, though peak levels are diminished if it is given after food (40). Here again, there is high biliary excretion, though significant amounts also appear in the urine (40). Rifampicin is about 85 per cent bound to serum protein. With each of the three compounds a certain amount of enterohepatic circulation takes place. In addition, a saturation limit to hepatic excretion is reached with higher dosage. Both hepatocellular disease and biliary obstruction impede excretion by this route (40, 112).

The rifamycins are generally regarded as non-toxic antibiotics (40, 112, 117). There have, however, been reports of jaundice in patients receiving rifampicin with isoniazid for the treatment of pulmonary tuberculosis (127). When hepatic function is initially normal, the jaundice may clear without interruption of treatment, but it seems preferable to avoid rifampicin in patients with pre-existing liver damage. Thrombocytopenia and a pyrexial syndrome have also occurred during rifampicin combination therapy in tuberculosis (128).

Clinical usage. Rifamycin SV and rifamide have given good results in a variety of infections, including osteomyelitis, bronchopulmonary infections, skin and soft tissue infections and those of the hepatobiliary tract (112, 129). They have been used primarily in staphylococcal infections, and may find particular application against strains resistant to other agents and in penicillin-sensitive patients. It seems advisable to use them in conjunction with a second antibiotic, to prevent the emergence of bacterial resistance. It is likely that rifampicin will be reserved for the treatment of tuberculosis, in which it seems very effective (130).

References

61. Batchelor, F. R., et al. *Nature (Lond)*, 1959, 183, 257-258.
62. Demain, A. L., *Biosynthesis of Antibiotics*, 1966, 1, 29-94.
63. Doyle, F. P., and Nayler, J. H. C., *Advanc Drug Res.* 1964, 1, 1-69.

Continued on p. 288

MARKET NEWS

Many vitamins dearer

London, August 16: Most of the vitamins were advanced in price during the week although an important exception was provided by thiamine which was substantially lower. The new rates are given below.

Demand for crude drugs and essential oils was again quiet although the dock strike is now nearly three weeks old. The comments made in this column last week regarding oils still apply.

Dearer among botanicals were Cape aloes for shipment and balsam Peru, lemonpeel and Styrax in both forward and spot. Holders of cascara raised their prices in view of a nominal position at origin.

Brazilian prices continue to firm for peppermint oil and menthol. London rates are currently more advantageous to buyers.

Dearer among essential oils were anise and citronella. Madagascar clove leaf was easier for shipment.

There has been a considerable movement in the quotations for olive oil.

Pharmaceutical chemicals

Acetomenaphthone: 100-kg lots £5·62½ kg.
Ascorbic acid: £2·54 kg; 5-kg £2·51 kg; sodium ascorbate plus £0·23; coated plus £0·10.
Benzamine lactate: 1-5-kg lots, £95. kg.
Calcium pantothenate: £3·16 kg; 5-kg £3·13 kg.
Cyanocobalamin: up to 200-g lots £2 per g.
Dextromethorphan: Hydrobromide £98.80 kg; 5 kg £98·70 kg.
Folic acid: 5-kg lots £18·65 kg.
Hydroxocobalamin: £5·25 per g.
Nicotinamide: (Per kg) 1-kg £2·45; 5-kg £2·42.
Nicotinic acid: (Per kg) 1 kg £2·20; 50-kg £2·17.
DPanthenol: £9 kg; 5-kg £8·50 kg.
Phenobarbitone: 50-kg lots £2·20 per kg; sodium £2·40.
Pyridoxine: £4·93 kg; 5-kg £4·90.
Riboflavine: £14·17 kg; 5-kg lots £14·14 kg.
Thiamine: Hydrochloride £6·20 kg; 5-kg £6·17 kg; 25-kg £6·10.
Vitamin A: Oily 1 m iu per g £6·68 kg; 5 kg £6·58 kg; dried acetate 325,000 iu per g £3·48 kg; 500,000 iu, £4·55.
Vitamin D_2: Powder for tableting 850,000 iu per g, £17·88 kg; 5-kg £17·78 kg.
Vitamin E: (per kg) £6·95; 5-kg lots £6·92.

Crude drugs

Aloes: (metric ton) Cape primes £280 spot; £255 cif. Curaçao £775 spot; £725, cif.
Balsams: (lb) Canada: £2·05 spot; shipment £1·95 cif. **Copaiba:** BPC £1·25, Para £0·40. **Peru:** £1·15 £1·50, cif. **Tolu:** BP £0·70.
Cascara: Spot £450 metric ton; no cif offers.
Ginger: (ton) Cochin £240, cif. Jamaican No. 3 £1,050 spot; £850 cif. Nigerian split £210 spot, £185, cif; peeled £310 spot; £285, cif. Sierra Leone, nominal.
Lemon peel: Spot £260 metric ton; £240, cif.
Menthol: (kg) Chinese spot not quoted; shipment £6·28, cif. Brazilian spot £3·85, afloat £3·80, £3·75 cif, August-September.
Pepper: (ton) Sarawak black £380 spot; £337·50, cif; white £492·50, cif.
Podophyllum: Emodi £370 metric ton cif.
Styrax: £2·35 lb spot.

Essential and expressed oils

Almond: Drum lots £0·68 kg.
Amber: Rectified spot £0·29 kg.
Anise: Chinese £1·50 kg spot; £1·45 cif.
Citronella: Ceylon spot £1·07 kg; forward unquoted. Chinese £1·20 spot; £1·10, cif.
Clove: Madagascar leaf £1·20 kg; £1·12, cif. English distilled bud £17·60. Stem £5·50 kg, cif.
Lemongrass: £2·10 kg spot; £1·80, cif.
Olive: £430-£450 long ton, cif; Tunisian £405-£415, cif. Spot duty paid £490 subject to availability.

ANTIBIOTICS (from p. 287)

64. Abraham, E. P., Topics in Pharmaceutical Sciences. Interscience Publisher, 1968, 1,
65. Lynn, B., *Pharm J*, 1968, 201, 307-312; 341-
66. Price, K. E., *Advanc appl Microbiol*, 1969, 11, 17-75.
67. Hou, J. P., and Poole, J. W., *J pharm Sci*, 1971, 60, 503-532.
68. Nayler, J. H. C., *Proc roy Soc Lond B*, 1971, 179, 357-367.
69. von Dachne, W., et al, Antimicrobial Agents and Chemotherapy—(1970), American Society for Microbiology, 1971, 431-437.
70 Bran, J. L., et al, *Clin Pharmacol Ther*, 1971, 12, 525-530.
71. Lynn, B., *Pharm J*, 1966, 196, 91-93.
72. Lynn, B., *Antibiot et Chemother (Basel)*, 1965, 13, 125-226.
73. Rolinson, G. N., and Stevens, Shirley, *Brit med J*, 1961, 2, 191-196.
74. Knudsen, E. T., *Brit med J*, 1969, 1, 846-847.
75. Yow, Martha D., *J Pediat*, 1969, 74, 848-
76. Croydon, E. A. P., and Sutherland, R., Antimicrobial Agents and Chemotherapy—(1970), American Society for Microbiology, 1971, 427-430.
77. Sutherland, R., and Rolinson, G. N., *ibid*, 411-415.
78. Acred, P., et al, *Nature (Lond)*, 1967, 215, 25-30.
79. Advances in the Management of Pseudomonas and Proteus Infections. New York, July 1969, (Excerpta Medica Foundation,
80. Price, K. E., et al, *Appl Microbiology*, 1969, 17, 881-887.
81. van Scoy, R. E., et al, Antimicrobial Agents and Chemotherapy—(1970), American Society for Microbiology, 1971, 12-16.
82. Sutherland, R., et al, *ibid*, 390-395.
83. Rolinson, G. N., et al, *Lancet*, 1960, 2, 564-567.
84. Knudsen, E. T., et al, *Lancet*, 1962, 2, 632-
85. Sutherland, R., et al, *Brit med J*, 1970, 4, 455-460.
86. Abraham, E. P., and Newton, G. G. F., *Advances in Chemotherapy*, 1965, 2, 23-90.
87. O'Callaghan, Cynthia H., Antimicrobial Agents and Chemotherapy—(1968), American Society for Microbiology, 1969, 57-63.
88. Morin, R. B., et al, *J Amer chem Soc*, 1962, 84, 3400-3401.
89. Morin, R. B., et al, *J Amer chem Soc*, 1963, 85, 1896-1897.
90. Barber, Mary, and Waterworth, Pamela M., *Brit med J*, 1964, 2, 344-349.
91. Kislak, J. W., et al, *Amer J med Sci*, 1966, 251, 433-448.
92. Benner, E. J., et al, *J Bact*, 1965, 90, 1599-
93. Benner, E. J., et al, Antimicrobial Agents and Chemotherapy—(1965), American Society for Microbiology, 1966, 888-893.
94. Kabins, S. A., and Cohen, S., *ibid*, 922-
95. Kunin, C. M., and Atuk, N., *New Engl J Med*, 1966, 274, 654-656.
96. Kind, A. C., et al, Antimicrobial Agents and Chemotherapy—(1968), American Society for Microbiology, 1969, 361-365.
97. Kabins, S. A., and Cohen, S., Antimicrobial Agents and Chemotherapy—(1964), American Society for Microbiology, 1965, 207-
98. Foord, R. D., *Brit med J*, 1971, 2, 493.
99. Perkins, R. L., et al, *J Lab clin Med*, 1968, 71, 75-84.
100. Benner, E. J., *Pediat Clin N Amer*, 1968, 15, 31-42.
101. Batchelor, F. R., et al, *Immunology*, 1966, 10, 21-33.
102. Abraham, G. N., et al, *Clin exp Immunol*, 1968, 3, 343-357.
103. Girard, J. P., *Int Arch Allergy*, 1968, 33, 428-438.
104. Rothschild, P. D., and Doty, D. B., *J Amer med Ass*, 1966, 196, 372.
105. Scholand, J. F., et al, *J Amer med Ass*, 1968, 206, 130-132.
106. Clark, H., and Turck, M., Antimicrobial Agents and Chemotherapy—(1968), American Society for Microbiology, 1969, 296-
107. Braun, P., et al, *Appl Microbiol*, 1968, 16, 1684-1694.
108. Thornhill, T. S., et al, *Appl Microbiol*, 1969, 17, 457-461.
109. Leigh, D. A., et al, *Postgrad med J*, 1970, 46, Oct suppl, 69-74.
110. Sensi, P., et al, *Antibiot Ann*, 1959/60, 262-
111. Sensi, P., *Progr Biol Pharm Chem*, 1964, 1, 337-421.
112. Bergamini, N., and Fowst, G., *Arzneimittel-Forsch*, 1965, 15, 953-1002.
113. Füresz, S., and Timbal, M. T., *Chemotherapia (Basel)*, 1963, 7, 200-208.
114. Sensi, P., et al, Antimicrobial Agents and Chemotherapy—(1966), American Society for Microbiology, 1967, 699-714.
115. Hartmann, G., et al, *Biochim biophys Acta*, 1967, 145, 843-844.
116. di Mauro, E., et al, *Nature (Lond)*, 1969, 222, 533-537.
117. Stratford, B. C., and Dixson, S., *Med J Aust*, 1966, 1, 1-7.
118. Clark, J., and Wallace, A., *Tubercle (Edinb)*, 1967, 48, 144-150.
119. Arioli, V., et al, *Arzneimittel-Forsch*, 1967, 17, 523-528.
120. Bals, M. G., and Filipescu, S., *ibid*, 1969, 19, 1285-1287.
121. Becker, Y., et al, *Nature (Lond)*, 1969, 224, 33-34.
122. Subak-Sharpe, J. H., et al, *Nature (Lond)*, 1969, 222, 341-345.
123. Rees, R. J. W., et al, *Brit med J*, 1970, 1, 89-92.
124. Nilsson, B. S., *Lancet*, 1971, 2, 374.
125. Baronti, A., and Lukinovich, N., *Tubercle (Edinb)*, 1968, 49, 180-186.
126. Acocella, G., et al, *Gut*, 1968, 9, 536-545.
127. Lal, S., et al, *Brit med J*, 1972, 1, 148-
128. Poole, G., et al, *Brit med J*, 1971, 3, 343-
129. Stratford, B. C., *Med J Aust*, 1966, 1, 7-9.
130. International Colloquium, Borset Research Institute, May 1968, *Antibiot et Chemother (Basel)*, 1970, 16, 1-536.

(To be concluded)

ORALCER
SLOW RELEASE PELLETS FOR MOUTH ULCERS
ANTIBIOTICS & VITAMINS LTD., 01-903 5541
PARKAR HOUSE, BERESFORD AVENUE, WEMBLEY, MIDDX.

FRILLY NYLON BABY PANTS
Fully fashioned plastic lined.
Cot sheets, plastic bibs in plain material or nursery prints. Terry bibs, small, medium, large, plastic lined.
Samples and quotation from
A. & H. HEYMAN • HORNDALE AVENUE
AYCLIFFE INDUSTRIAL ESTATE, Co. DURHAM
Tel: Aycliffe 3307

Classified advertisements

Classified Advertisement Rates

Display: £4·50 per s.c.l. min. 1" s.c. (1" x 1⅝"); ¼ page (4⅝" x 3½") £40; ½ page (4⅝" x 7") or (9" x 3½") £70; 1 page (9½" x 7") £120

Screen: 100

Lineage: 35p per line, min. 5 lines @ £1·75

Box Numbers: 25p extra

Series Discounts: 5% discount on 3 insertions and over; 15% discount on 13 insertions and over

Headings: All advertisements appear under appropriate headings

Copy Date: 4 pm Tuesday prior to publication date: Advertisements should be prepaid

Publication Date: Every Saturday

Post to: Classified Advertisements, Chemist & Druggist, 25 New Street Square, London, EC4A 3JA

Telephone: 01-353 3212

Circulation: A.B.C. January/December 1971, 15,167

Hospital appointments

WESTERN INFIRMARY OF GLASGOW

Category V Teaching Hospital

DEPUTY CHIEF PHARMACIST

Applications are invited from experienced hospital pharmacists for the post of Deputy Chief Pharmacist at the above Teaching Hospital. (Acute Surgical).

The Pharmacy is a large department which operates a Sterile Products Unit, a limited Ward Pharmacy scheme, a drug information service etc., to meet the demands of a busy hospital with several specialised units. The post offers wide experience—participation in group matters, in lectures and demonstrations, in staff supervision and management in co-operation with the Group Pharmacist. There will be future scope for the application of organising ability in the New Western Infirmary now under construction.

Further information and a visit to the department by arrangement with the Group Pharmacist. Application in writing, with the names of at least two referees to the **Group Medical Superintendent, Western Infirmary, Glasgow G11 6NT.**

High Wycombe & District HMC

AMERSHAM GENERAL HOSPITAL, AMERSHAM, BUCKS.

PHARMACY TECHNICIAN

required full-time. Salary £954 to £1,320 according to age and experience. Applications with names of two referees are invited from persons holding the Certificate of Apothecaries or equivalent certificate to Hospital Secretary (Ref. 737).

Enquiries to Chief Pharmacist, Amersham 4411, Ext. 1.

CHASE FARM HOSPITAL ENFIELD, MIDDLESEX

PHARMACY TECHNICIAN required at this Hospital. Applicant should possess the Certificate of the Society of Apothecaries or the City and Guilds Dispensing Technicians Certificate. Salary £954 to £1,320 p.a. plus London Weighting of £126. For further details apply to the Chief Pharmacist, Tel. 363 3211 ext. 215.

Please mention C & D when replying to advertisements.

ILFORD AND DISTRICT HOSPITAL MANAGEMENT COMMITTEE

SENIOR PHARMACIST

based at Barking Hospital, but may be required to work at other hospitals within the Group. Salary scale £1,689/£2,100 plus London Weighting.

Applications to the Group Secretary, King George Hospital, Eastern Avenue, Ilford, Essex.

High Wycombe & District HMC

WYCOMBE GENERAL HOSPITAL, High Wycombe, Bucks.

PHARMACY TECHNICIAN required for modern pharmacy. Good working conditions and opportunity to gain wide experience in a busy general hospital. Applicants must possess recognised pharmacy certification. Salary within scale £954-£1,320 per annum.

Further details from Group Chief Pharmacist (Ref. 737) High Wycombe 26161, Ext. 250.

Situations vacant

Pharmacist/ Buyer

We are seeking a man or woman to take control of our **DRUGS, SELF-SELECTION TOILETRIES AND PHOTOGRAPHIC DEPARTMENT**

He or she should possess the interest and ambition to accept the challenge of a rewarding and exciting career with a forward-looking Company.

An excellent salary will be paid together with incentive bonus and there is also generous staff discount throughout the store.

A centrally-heated, self-contained flat is also available.

WELWYN DEPARTMENT STORE

To apply contact:
B. J. Baylis
Personnel Director
Welwyn Garden City
Herts.
Tel: Welwyn Garden 23456

Well worth looking into!

MALE OR FEMALE PHARMACIST for NAIROBI, KENYA. Two-year contract—Salary £160/175 per month. Three weeks holiday per annum with pay. Hours: 9am to 1pm; 2.30pm to 5.30pm. Kenya citizen preferred, otherwise work permit for Kenya can be arranged by employer. Passage will be paid by employer. Apply to Unigreg Limited, 15/17 Worple Road, London, S.W.19. Tel: 01-946 7745.

FREELANCE representatives or wholesalers required to carry line of fast selling breath tablets, retail 5p. All areas. Export enquiries also invited. Tenz (London) Limited, 206 Church Road, London, N.W.10.

Wanted

URGENTLY REQUIRED, all items connected with old-fashioned Pharmacies.—Runs of drug drawers, shop rounds, jars, etc.—Telephone Ashtead (Surrey) 72319 or write Robin Wheeler, 'Maplehurst', Park Lane, Ashtead, Surrey.

REQUIRED. Small quantity of Collodian Jars. If available please contact Group Pharmacist, County Hospital, Lincoln (Tel. No. 29921 Ex. 318-319).

Situations wanted

EXPERIENCED Medical Pharmaceutical Representative seeks position. Own car—London/Home Counties area. Box No. 1997.

Trade services

ANALYTICAL AND RESEARCH FACILITIES

Complete Chemical, Biochemical, and Micro-Biological investigations, for all branches of the Food, Pharmaceutical, and Drug Industries, using the latest techniques of Chromatography, Infra Red, U/V, and Atomic Absorption Spectroscopy, in addition to all standard Analytical procedures.

Highest resolution Black/White, and Colour Photo-Microscopy.

Our qualified staff, will be pleased to discuss any problem, from a simple analysis, to a full scale Research and Development Project.

In the first instance, please write or telephone our Technical Director.

Dept. "C",
ROCK BANK LABORATORIES,
BOLLINGTON,
MACCLESFIELD, Cheshire.
Tel: Bollington 2459/50 or 2777.

Official appointments

MINISTRY OF DEFENCE
ROYAL NAVY MEDICAL SERVICE

PHARMACISTS

Vacancies exist for Pharmacists with MOD (Navy) as follows:

Royal Navy Hospital
Haslar (near Gosport, Hants)

PHARMACISTS, SENIOR PHARMACISTS, SUPERINTENDING PHARMACIST (NHS Chief II), and CHIEF PHARMACIST V.

Royal Navy Hospital
Plymouth

SUPERINTENDING PHARMACIST (NHS Chief II)

Royal Navy Medical Store
Greenock

PHARMACIST or SENIOR PHARMACIST

Interesting and rewarding careers open to successful candidates, with opportunities for promotion. Salary, conditions of service and superannuation are linked to those of the National Health Service.

Applicants (male or female) should apply to:
Ministry of Defence, CM(S) 4n,
Room 330, Lacon House,
Theobald's Road, LONDON, WC1X 8RY.

Shopfittings

Low Cost Unit Shopfronts
600 Designs

Take 36 Months To Pay

- In Anodised Aluminium
- Built in Illuminated signs
- Available from stock
- Installed in 2 Days on most sites

UNIT SHOPFRONTS LTD
9 Aintree Road Perivale Middlesex
PHONE:01-997-9943/7

SHOPFRONTS and interior fittings by Chemist Specialists. WARWICK SHOPFITTING, 20 Rudd Street, London, SE18 6RS. Tel. 01-854 0343.

ONE DAY REFITS. No trade loss arrangements. Your shop replanned free. Low prices. Cash, Rental, Credit. S. G. Clark, Kytes House, Watford WD2 6NT. Tel: Garston 79151 any time.

INTERPLAN SYSTEM 80. Modular units, designed for the modern pharmacy. Attractive designs at attractive prices plus complete shopfitting service. Details from Olney Bros. (Shopfitters) Ltd., Jado House, Northbridge Road, Berkhamsted, Herts. Tel: 5417/9.

Business opportunities

100% BRITISH FUNDS

available for purchase of small/medium sized Pharmaceutical manufacturer, preferably with proprietary products. Principals only please write to: Box No. 1989.

Trade Marks

Trade Mark No. 748120 consisting of the word "EXENE" and registered in respect of "Analgesic preparations" in the name of J. T. Leaper Ltd. was assigned on the 25 January 1972 by Smith (Sales) Limited of 12 Great James Street, London, W.C.1 to Standard Oil Company of 117 Main Street, Flemington, New Jersey, and 30 Rockefeller Plaza, New York, United States of America, **WITHOUT THE GOODWILL OF THE BUSINESS IN WHICH IT WAS THEN IN USE.**

Courses

Specialist one-year part-time courses in

ADVANCED ANALYTICAL CHEMISTRY and CHEMICAL ANALYSIS OF BIOMATERIALS

These courses start in September 1972 and are primarily offered to holders of an HND/HNC in Chemistry. Applicants who do not hold the above qualifications will be considered on their merits. All candidates successfully completing the course will be awarded a Certificate of Supplementary Study (formerly known as an Endorsement Certificate) and, subject to certain additional requirements, may qualify for admission as LICENTIATES of the ROYAL INSTITUTE OF CHEMISTRY.

Enquiries to the School of Chemical Science and Technology, Kingston Polytechnic, Kingston upon Thames KT1 2 EE. 01-549 1366

For sale

"BLAKOE"

The widely advertised and unique Blakoe health product range is available on attractive terms to chemists, with excellent display and sales aids. Write for details: Blakoe Limited, 229 Putney Bridge Road, London, S.W.15.

DEFERGEL

For premature ejaculation
Retail 75p per tube
Wholesale £2·50 carton of 6
Post paid c.w.o. from:
Lloyd's Surgical Dept. Ltd.,
Commercial Rd., Portsmouth.
Showcard free on request.

TICKOPRES overprinting machine for sale, model A3MR, electrically operated by 220/230 AC single phase motor, complete with all accessories including ink and set of type. Very little used. Cost £295, offered at £175. Phone Fleckney 367.

DENTYRBLEACH

The Perfect Denture Cleanser
15p per bottle, inc tax.
Order now from your Wholesaler.
Sole Manufacturers:
Oakes & Co. Ltd.,
Ropley, Hants.
Tel: 01-398 4650.

APPROXIMATELY 30,000 Clear Acetate Tubes fitted with Blue Cap available surplus to requirements. Size 31 mm diameter x inside length 85 mm. Enquiries to Progress Shaving Brush (Vulfix) Ltd., Peel Road, Douglas, Isle of Man.

Please address Box No. replies to: Box No. .....
CHEMIST & DRUGGIST,
25 New Street Square,
LONDON, EC4A 3JA.

Finance available

FINANCE AVAILABLE

1st and 2nd MORTGAGES
100% 1st and 90% 2nd

COMMERCIAL MORTGAGES
LEASEBACKS—INTERNATIONAL FINANCE

BUSINESS FINANCE for purchase or injection. Factoring and Discounting on monies owed.

PERSONAL LOANS
from £200-£10,000
UNSECURED LOANS up to £10,000

INSURANCE COVER in all spheres of business, or personal insurance.

BUSINESS CONSULTANCY in all company problems. Financial advisers giving personal attention

DOMINION FINANCE CO. LTD.
Private Financiers,
97 Wood Street, London, E.17
01-521 0011

Miscellaneous

IT'S NEW!

Inexpensive personalised Showcards and Notices from One upwards.
IMPOSSIBLE ?
DON'T YOU BELIEVE IT !
Sample and Details
Primapak Showcard Service,
74, Briar Street, Nottingham,
NG2 1FS. Telephone: 85125

FASHION JEWELLERY
Jodez (Manchester) Ltd.
9 Sugar Lane & 34 Shudehill
Manchester 4. DEAnsgate 6565
Largest and most exclusive selection of Necklets, Brooches. Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available, parcels from £5.00 and upwards.

Printed in Great Britain by BISHOPSGATE PRESS LIMITED, 21 New Street, London, EC2M 4NT, and published by BENN BROTHERS LTD., 25 New Street Square, London, EC4A 3JA. Reoistered at the GPO as a newspaper. © all rights reserved. No part of this publication may be produced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior permission of Benn Brothers Ltd.
17/27/24S

WELLCOME INSTITUTE LIBRARY

tablets,
liquids,
creams,
pastes,
powders etc.

CONTRACT MANUFACTURE & PACKAGING CAPACITY AVAILABLE

- Modern plant and analytical control facilities ensure highest standards.
- Contractors to the Ministry of Health.
- Hospital own-formulations a speciality.
- Assistance with Licence Requirements given

CARTWRIGHTS (RAWDON) LIMITED
Lakeside Laboratories, Rawdon, Leeds, LS19 7YA.
Tel: Rawdon (09737) 2143/6

The Triangle Trust helps people of the Pharmaceutical Industry

The Triangle Trust 1949 Fund is an independent charitable trust administered by a Board of Trustees. Its primary aim is the relief of hardship or distress in the case of people and their dependents employed, or formerly employed in the pharmaceutical industry in Great Britain and the British Commonwealth. Such relief may include assistance with the educational expenses of children.

The Trustees are also prepared to consider applications for financial assistance, beyond the scope of an employer's responsibilities, with education or training in general or special subjects, including music and the arts.

For additional information, or to apply for assistance, write to:

The Secretary, Dept CD
The Triangle Trust 1949 Fund
Clarges House, 6-12, Clarges Street
London W1Y 8DH

irritation and canker

ŌTODEX ear drops

Fast relief for cats, dogs and rabbits

1. Dissolves wax, enabling therapeutic ingredients to reach source.
2. Local anaesthetic relieves irritation and prevents scratching.
3. Powerful anti-parasitic kills the cause of infection.
4. Antiseptic clears existing infection.

Can be used weekly as a preventative.



Obtainable through your wholesaler or direct from:

STRENOL PRODUCTS LTD.
(Dept. CD) 53a High Street, Harlesden, London NW10.

Do not disappoint your customers

—stock and display

Askit

Powders and tablets for the safe and speedy relief of headaches, colds, chills, rheumatic and nerve pains.

EX ALL LEADING WHOLESALE HOUSES

Detergents won't disinfect. Disinfectants won't clean. Boiling won't soften.

Napisan does. That's why it's market leader.

Napisan is Britain's surest, safest, simplest nappy cleanser: the one that cleans, softens, whitens, disinfects and deodorises, all in the soak.

Now Napisan is available in a bright new flip-top carton that's lighter to carry. Easier to display. Non-breakable, so it's safer in the shop and in the home. And its heat-sealed moisture-proof lining gives extra protection and purity.

And now, for the first time, a powerful new advertising campaign for Napisan is appearing with full-colour advertisements in leading women's magazines like Woman's Own, Family Circle, Living. The campaign, which runs for a year, will reach 1,366,000 mothers of young babies, and is accompanied by eye-catching full-colour display material for you. So be sure to have plenty of Napisan in stock!

250 g.	22p.*
500 g.	40p.*
1000 g.	70p.*

** Recommended retail price*



Napisan

It's your choice

A Milton product